



## **NOV 2016 DRAFT END OF MONTH FINANCIAL REPORTS**

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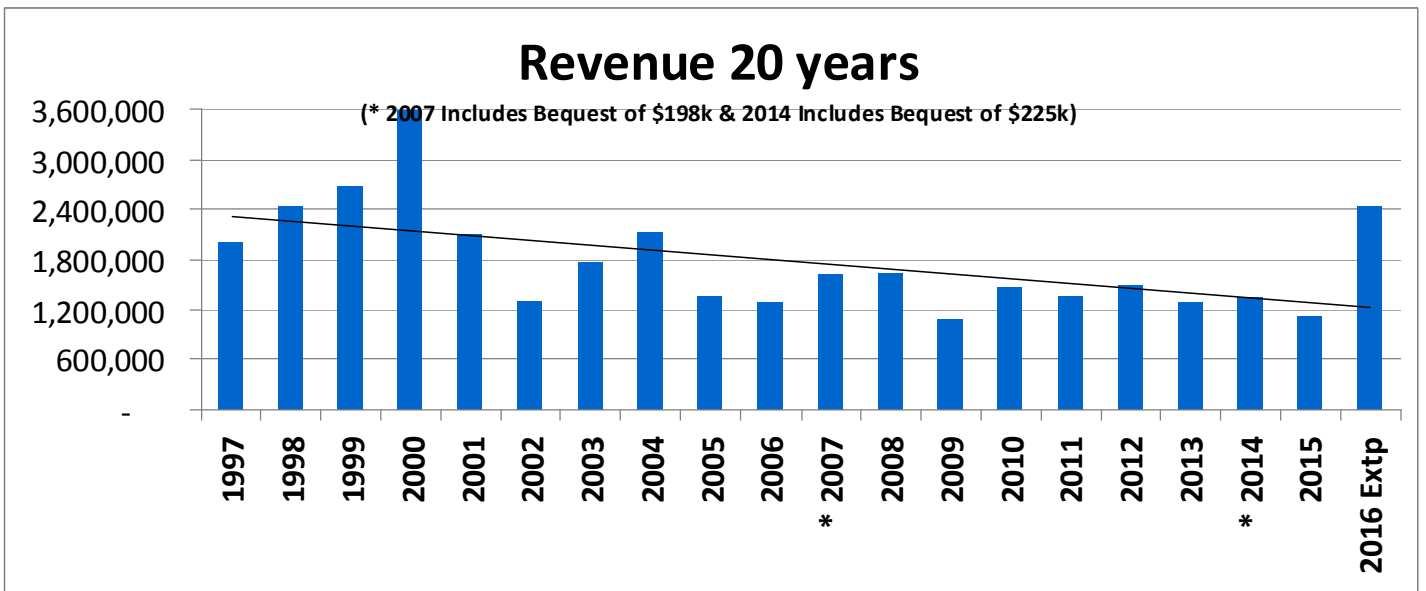
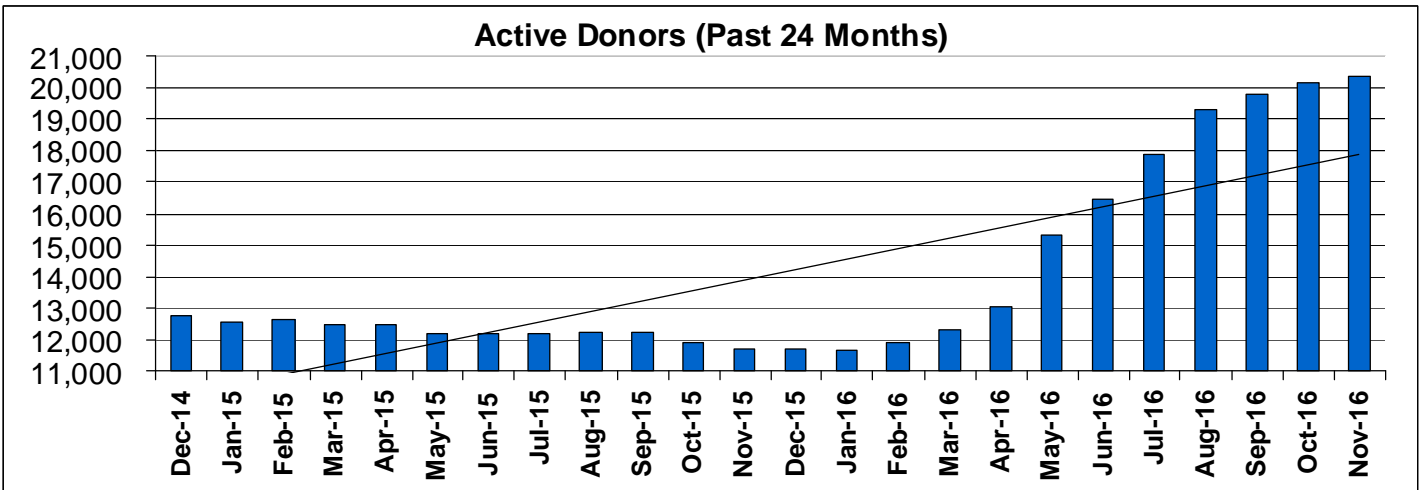
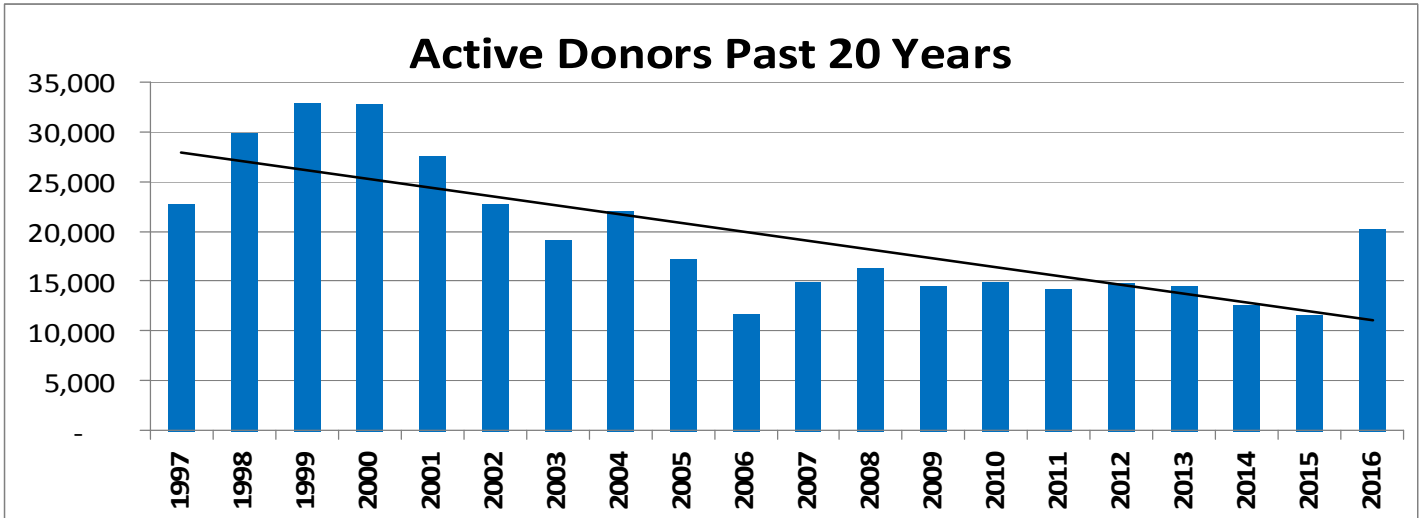
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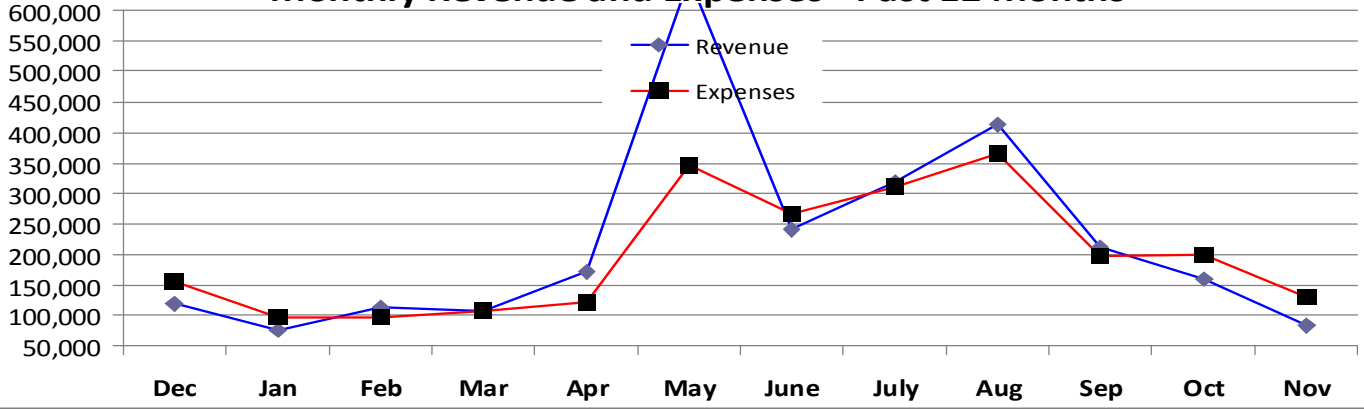
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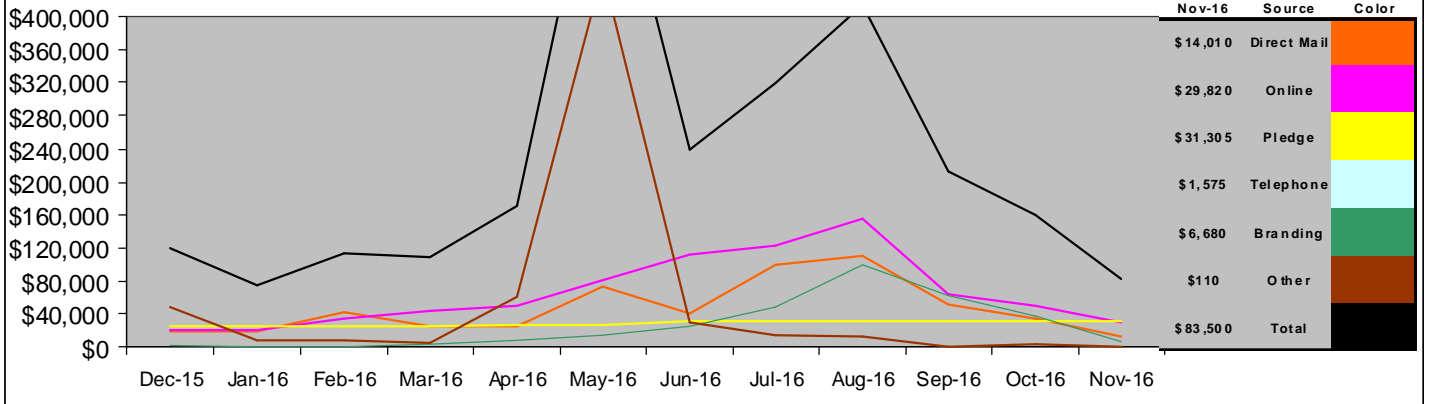
## End of Month Reports – Charts



### Monthly Revenue and Expenses - Past 12 Months



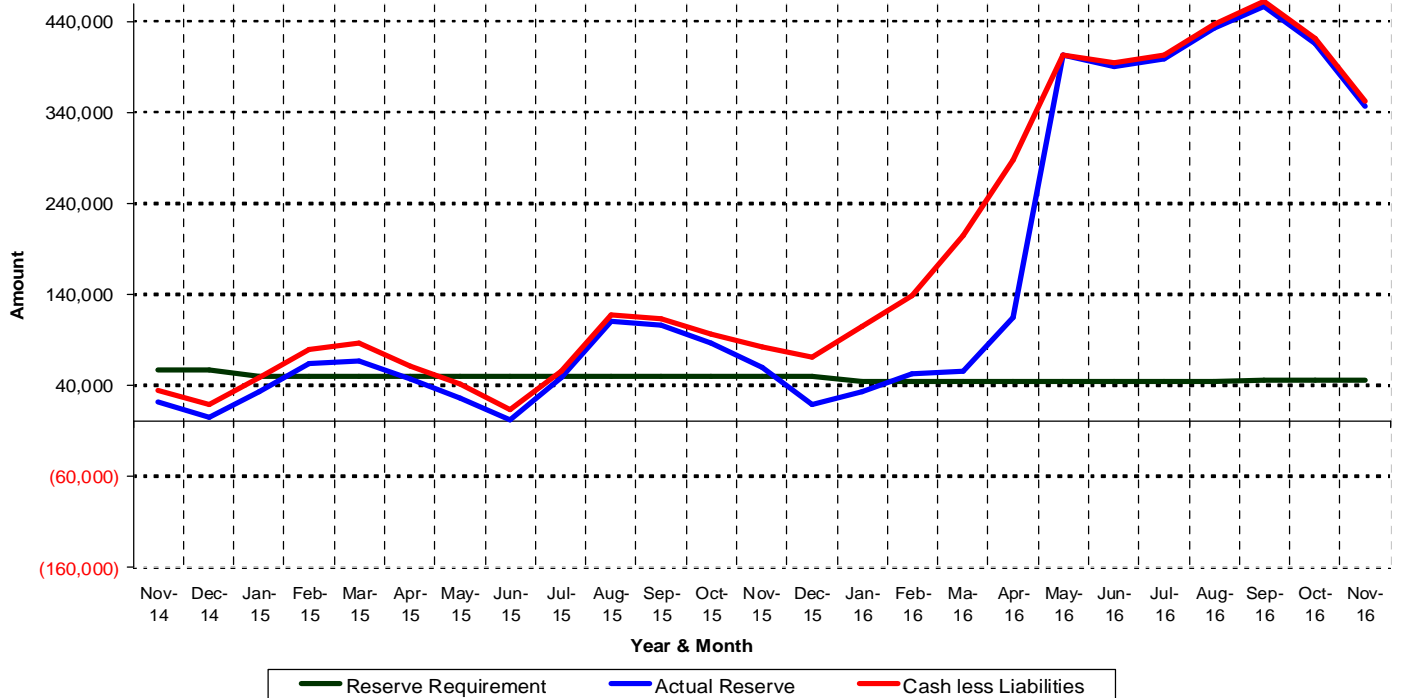
### Monthly Revenue by Source (12 Mo)



### Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2016 Resv Target = \$45,292 - Curr Month Resv = \$346,983 - Curr Month C-L = \$352,139

*Reserve Requirement = sum of monthly occupancy, labor & governance expenses*  
*Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end*  
*Cash less Liabilities = cash less the sum of capital liabilities & accounts payable*



## End of Month Reports – Financial Summary

### Statement of Operations Summary

Last Month & YTD

	Total Nov16	2016 YTD	2016 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2016	2016 Budget Remaining
Support and Revenue	83,500	2,529,951	1,764,795	765,157	1,903,412	(626,539)
Cost of Support and Revenue	29,530	524,285	516,584	7,702	545,364	21,079
Net Support Available for Programs	53,971	2,005,666	1,248,211	757,455	1,358,048	(647,618)
Program Expense	100,275	1,695,489	1,600,733	94,756	1,713,362	17,874
<b>Net Operating Surplus (or Deficit)</b>	<b>(46,304)</b>	<b>310,177</b>	<b>(352,522)</b>	<b>662,699</b>	<b>(355,314)</b>	<b>(665,491)</b>

### P&L Acct Summary Last Month Plus YTD

January through November 2016

	Nov 16	TOTAL
<b>Revenue</b>		
4000 · General Fundraising	76,760	1,791,412
4100 · Project Revenue	0	14,860
4200 · Events and Conventions	285	397,540
4300 · Program Revenue	6,955	327,114
4600 · Refunds of Contributions	(500)	(1,385)
4700 · Other Receipts	0	413
<b>Total Revenue</b>	<b>83,500</b>	<b>2,529,954</b>
<b>Gross Proceeds</b>	<b>83,500</b>	<b>2,529,954</b>
<b>Expense</b>		
7000 · General Fundraising Expense	33,351	329,706
7100 · Project-Related Expenses	0	1,205
7200 · Events and Conventions Exp	46	229,288
7300 · Program-Related Expenses	47,172	1,121,456
8000 · Salary & Related Expense	22,462	215,037
8100 · Admin & Overhead Expense	18,914	228,982
8200 · Professional Services	6,000	73,652
8300 · Depreciation Expense	1,859	20,449
<b>Total Expense</b>	<b>129,804</b>	<b>2,219,775</b>
<b>Net Proceeds or Loss</b>	<b>(46,304)</b>	<b>310,179</b>

### Balance Sheet Summary - Current vs Prior Month

	Nov 30, 16	Oct 31, 16	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
Total Checking/Savings	356,638.85	420,824.83	(64,185.98)	-15.25%
Total Other Current Assets	57,295.99	51,543.19	5,752.80	11.16%
<b>Total Current Assets</b>	<b>413,934.84</b>	<b>472,368.02</b>	<b>(58,433.18)</b>	<b>-12.37%</b>
<b>Total Fixed Assets</b>	<b>866,481.75</b>	<b>868,340.60</b>	<b>(1,858.85)</b>	<b>-0.21%</b>
<b>Total Non Current - Other</b>	<b>134,004.45</b>	<b>134,004.45</b>	<b>0.00</b>	<b>0.00%</b>
<b>TOTAL ASSETS</b>	<b>1,414,421.04</b>	<b>1,474,713.07</b>	<b>(60,292.03)</b>	<b>-4.09%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
Total Current Liabilities	43,843.85	56,725.11	(12,881.26)	-22.71%
Total Long Term Liabilities	452,090.09	453,196.80	(1,106.71)	-0.24%
<b>Total Liabilities</b>	<b>495,933.94</b>	<b>509,921.91</b>	<b>(13,987.97)</b>	<b>-2.74%</b>
<b>Total Equity</b>	<b>918,487.10</b>	<b>964,791.16</b>	<b>(46,304.06)</b>	<b>-4.80%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,414,421.04</b>	<b>1,474,713.07</b>	<b>(60,292.03)</b>	<b>-4.09%</b>

**Standard Statement of Operations - Jan-Dec 2016**  
**Budget vs. Actual**

	Un- restricted Nov16	Temp. Restricted	Total Nov16	Total Jan - Nov 16	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2016	2016 Budget Remaining
<b>Support and Revenue</b>								
20-Membership Dues	33,719		33,719	755,928	380,417	375,512	415,000	(340,928)
21-Donations	11,471		11,471	670,849	292,233	378,615	318,800	(352,049)
22-Recurring Gifts	31,305		31,305	319,676	301,858	17,818	329,300	9,624
23-Board/ED Solicitation Major Gifts	0		0	0	55,000	(55,000)	60,000	60,000
24-Convention Revenue	0		0	291,294	240,000	51,294	240,000	(51,294)
25-Project Program Revenue	0	0	0	15,510	9,167	6,343	10,000	(5,510)
26-Brand Dev / Political Materials Rev	6,680		6,680	311,812	311,812	0	311,812	0
27-Ballot Access & Related Donations	50		50	149,819	195,892	(46,073)	213,700	63,881
28-Membership Communication	275		275	14,651	4,400	10,251	4,800	(9,851)
29-Other Revenue	0		0	412	0	412	0	(412)
<b>Total Support and Revenue</b>	<b>83,500</b>	<b>0</b>	<b>83,500</b>	<b>2,529,951</b>	<b>1,790,779</b>	<b>739,172</b>	<b>1,903,412</b>	<b>(626,539)</b>
<b>Cost of Support and Revenue</b>								
32-Fundraising Costs	13,031		13,031	180,851	184,584	(3,733)	201,364	20,513
33-Membership Fundraising Costs	15,324		15,324	117,823	116,600	1,223	127,200	9,377
35-Convention	0		0	218,607	200,000	18,607	200,000	(18,607)
36-Ballot Access Fundraising Exp	0		0	5,830	15,400	(9,570)	16,800	10,970
37-Building Fundraising Exp	1,175	0	1,175	1,175	0	1,175	0	(1,175)
<b>Total Cost of Support and Revenue</b>	<b>29,530</b>	<b>0</b>	<b>29,530</b>	<b>524,285</b>	<b>516,584</b>	<b>7,702</b>	<b>545,364</b>	<b>21,079</b>
<b>Net Support Available for Programs</b>	<b>53,971</b>	<b>0</b>	<b>53,971</b>	<b>2,005,666</b>	<b>1,274,195</b>	<b>731,471</b>	<b>1,358,048</b>	<b>(647,618)</b>
<b>Program Expense</b>								
40-Administrative Costs	26,773	0	26,773	322,304	284,213	38,091	310,050	(12,254)
45-Compensation	42,489		42,489	448,373	411,400	36,973	448,800	427
50-Affiliate Support	5,780		5,780	41,506	50,417	(8,911)	55,000	13,494
55-Brand Dev / Political Materials	4,815		4,815	364,104	361,812	2,292	361,812	(2,292)
58-Campus Outreach	0	0	0	0	917	(917)	1,000	1,000
60-Candidate, Campaign & Initiatives	2,362		2,362	36,788	44,917	(8,128)	49,000	12,212
70-Ballot Access VR & Related Exp	250		250	392,842	357,500	35,342	390,000	(2,842)
75-Litigation	0		0	6,841	18,333	(11,492)	20,000	13,159
80-Media	983		983	4,891	9,167	(4,276)	10,000	5,109
85-Member Communication	16,822		16,822	72,170	57,292	14,879	62,500	(9,670)
88-Outreach	0		0	5,669	4,767	902	5,200	(469)
90-Project Program Other	0	0	0	0	0	0	0	0
<b>Total Program Expense</b>	<b>100,275</b>	<b>0</b>	<b>100,275</b>	<b>1,695,489</b>	<b>1,600,733</b>	<b>94,756</b>	<b>1,713,362</b>	<b>17,874</b>
<b>Total Net Operating Surplus (or Deficit)</b>	<b>(46,304)</b>	<b>0</b>	<b>(46,304)</b>	<b>310,177</b>	<b>(326,538)</b>	<b>636,715</b>	<b>(355,314)</b>	<b>(665,491)</b>
<b>Unrestricted Net Operating Surplus (or Deficit)</b>			<b>(46,304)</b>	<b>295,114</b>			<b>(19,814)</b>	

\* Annual Total Budget has been updated to reflect amendments from Sep On Line Meeting plus various Mail Ballots

## Statement of Operations - 2016 v. 2014 Comparision

### Statement of Ops YTD16 v 14

	Nov-16	Nov-14	Diff 16 v 14	Jan - Dec 16	Jan -Dec 14	Diff 16 v 14
<b>Support and Revenue</b>						
20-Membership Dues	33,719	25,154	8,565	755,928	448,093	307,835
21-Donations	11,471	7,444	4,027	670,849	197,975	472,874
22-Recurring Gifts	31,305	27,547	3,758	319,676	315,158	4,518
23-BoardSolicitation MajorGifts	0	25	-25	0	42,425	-42,425
24-Convention Revenue	0	0	0	291,294	114,820	176,474
25-Project Program Revenue	0	1,265	-1,265	15,510	70,497	-54,987
26-Brand Dev / Pol Materials Rev	6,680	1,553	5,127	311,812	18,355	293,457
27-BallotAccess Donati ons	50	0	50	149,819	45,929	103,890
28-Publications Materials Other	275	0	275	14,651	7,959	6,692
29-Other Revenue	0	0	0	412	1	411
<b>Total Support and Revenue</b>	<b>83,500</b>	<b>62,988</b>	<b>20,512</b>	<b>2,529,951</b>	<b>1,261,212</b>	<b>1,268,739</b>
<b>Cost of Support and Revenue</b>						
32-Fundraising Costs	13,031	6,301	6,730	180,851	115,375	65,476
33-Membership Fundraising Costs	15,324	5,722	9,602	117,823	96,631	21,192
35-Convention	0	0	0	218,607	120,936	97,671
36-Ballot Access Fundraising Exp	0	0	0	5,830	8,831	-3,001
37-Building Fundraising Exp	1,175	0	1,175	1,175	4,842	-3,667
<b>Total Cost of Support and Revenue</b>	<b>29,530</b>	<b>12,023</b>	<b>17,507</b>	<b>524,285</b>	<b>346,615</b>	<b>177,670</b>
<b>Net Support Available for Programs</b>	<b>53,971</b>	<b>50,965</b>	<b>3,006</b>	<b>2,005,666</b>	<b>914,597</b>	<b>1,091,069</b>
<b>Program Expense</b>						
40-Administrative Costs	26,773	14,211	12,562	322,304	251,497	70,807
45-Compensation	42,489	35,209	7,280	448,373	474,437	-26,064
50-Affiliate Support	5,780	0	5,780	41,506	4,682	36,824
55-Brand Dev / Pol Materials	4,815	539	4,276	364,104	11,488	352,616
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	2,362	0	2,362	36,788	119	36,669
70-BallotAccess Petitioning Related Exp	250	0	250	392,842	106,696	286,146
75-Litigation	0	3,353	-3,353	6,841	10,427	-3,586
80-Media	983	10	973	4,891	110	4,781
85-Member Communication	16,822	0	16,822	72,170	51,526	20,644
88-Outreach	0	0	0	5,669	6,098	-429
90-Project Program Other	0	0	0	0	2,500	-2,500
<b>Total Program Expense</b>	<b>100,275</b>	<b>53,322</b>	<b>46,953</b>	<b>1,695,489</b>	<b>919,580</b>	<b>775,909</b>
<b>Net Operating Surplus (or Deficit)</b>	<b>-46,304</b>	<b>-2,357</b>	<b>-43,947</b>	<b>310,177</b>	<b>-4,983</b>	<b>315,160</b>

**P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD**  
**January through November 2016**

	<u>Nov 16</u>	<u>TOTAL</u>
Revenue		
4000 - General Fundraising		
4010 - Direct Mail Fundraising		
4010-10 - DM - House Fundraising General	9,225.00	343,366.44
4010-11 - DM - House Fundraising Renewal	150.00	2,590.00
4010-12 - DM - House Fundraising NewDonor	150.00	850.00
4010-20 - DM - Donor Renewal	4,060.47	162,687.63
4010-30 - DM - New Donor Prospecting	425.00	28,048.00
Total 4010 - Direct Mail Fundraising	<u>14,010.47</u>	<u>537,542.07</u>
4030 - Online Contributions - Web		
4030-10 - Online Cont - General	2,461.06	219,860.74
4030-20 - Online Cont - Donor Renewal	12,045.00	184,542.63
4030-30 - Online Cont - New Donor Prosp	15,313.76	360,164.05
Total 4030 - Online Contributions - Web	<u>29,819.82</u>	<u>764,567.42</u>
4040 - Tele Fundraising - Phone Bank		
4040-10 - Tele Fund - General	0.00	631.00
4040-20 - Tele Fund - Donor Renewal	1,575.00	17,021.13
4040-30 - Tele Fund - New Donor Prosp	0.00	25.00
Total 4040 - Tele Fundraising - Phone Bank	<u>1,575.00</u>	<u>17,677.13</u>
4080 - Recurring Contrib - Pledge	31,304.66	319,676.10
4085 - Bequests	0.00	2,129.39
4090 - Ballot Access / Voter Reg	50.00	149,818.91
Total 4000 - General Fundraising	<u>76,759.95</u>	<u>1,791,411.02</u>
4100 - Project Revenue		
4108 - Building Fund	0.00	14,810.00
4111 - Legal Offense Fund	0.00	50.00
Total 4100 - Project Revenue	<u>0.00</u>	<u>14,860.00</u>
4200 - Events and Conventions		
4200-10 - Convention Revenue	0.00	291,294.00
4200-15 - Convention Banq Fundraising	0.00	105,961.00
4200-20 - Other Events	285.00	285.00
Total 4200 - Events and Conventions	<u>285.00</u>	<u>397,540.00</u>
4300 - Program Revenue		
4340 - LP News	275.00	14,650.67
4360 - Campaign Support & Initiatives		
4360-40 - Campaign/Candidate Suprt/Traing	0.00	650.00
Total 4360 - Campaign Support & Initiatives	<u>0.00</u>	<u>650.00</u>
4375 - Brand / Political Materials	6,680.30	311,812.23
Total 4300 - Program Revenue	<u>6,955.30</u>	<u>327,112.90</u>
4600 - Refunds of Contributions	(500.00)	(1,385.00)
4700 - Other Receipts		
4710 - Interest & Dividends	0.00	412.40
Total 4700 - Other Receipts	<u>0.00</u>	<u>412.40</u>
Total Revenue	<u>83,500.25</u>	<u>2,529,951.32</u>
Gross Proceeds	83,500.25	2,529,951.32

	<u>Nov 16</u>	<u>TOTAL</u>
<b>Expense</b>		
<b>7000 · General Fundraising Expense</b>		
<b>7010 · Direct Mail Fundraising Exp</b>		
7010-10 · DM -House General Expense	3,742.29	93,743.51
7010-20 · DM - Donor Renewal Expense	5,943.21	44,595.36
7010-30 · DM -New Donor Prospecting Exp	<u>7,390.11</u>	<u>53,381.59</u>
<b>Total 7010 · Direct Mail Fundraising Exp</b>	17,075.61	191,720.46
<b>7030 · Online Contributions Exp - Web</b>		
7030-30 · Online Cont Exp - New Donor	<u>500.00</u>	<u>9,583.70</u>
<b>Total 7030 · Online Contributions Exp -Web</b>	500.00	9,583.70
<b>7040 · Tele Fundraising Expense</b>		
7040-20 · Tele Fund Exp - Donor Renewal	<u>1,490.62</u>	<u>10,262.54</u>
<b>Total 7040 · Tele Fundraising Expense</b>	1,490.62	10,262.54
7080 · Recurring Contrib - Pledge	3,155.45	18,763.13
7085 · Building Fund Fundraising Exp	1,175.00	1,175.00
7090 · Ballot Access Fundraising Exp	0.00	5,829.96
7095 · Credit Card Prc Fees	6,132.86	68,343.92
7099 · Gen Fundraising Staff Salary	<u>3,821.28</u>	<u>24,025.99</u>
<b>Total 7000 · General Fundraising Expense</b>	33,350.82	329,704.70
<b>7100 · Project-Related Expenses</b>		
<b>7106 · Campus Outreach Project</b>		
7106-20 · Campus Outreach Staff Salary	<u>0.00</u>	<u>1,204.88</u>
<b>Total 7106 · Campus Outreach Project</b>	<u>0.00</u>	<u>1,204.88</u>
<b>Total 7100 · Project-Related Expenses</b>	0.00	1,204.88
<b>7200 · Events and Conventions Exp</b>		
7200-10 · Convention Expenses - General	0.00	85,036.46
7200-20 · Convention Expense - Travel/F&B	0.00	133,570.30
7200-40 · Events & Conv Staff Salary	<u>46.04</u>	<u>10,681.20</u>
<b>Total 7200 · Events and Conventions Exp</b>	46.04	229,287.96
<b>7300 · Program-Related Expenses</b>		
<b>7310 · Affiliate Support</b>		
7310-10 · Affiliate Development & Support	5,780.00	41,506.09
7310-20 · Affiliate Support Staff Salary	<u>230.20</u>	<u>4,924.69</u>
<b>Total 7310 · Affiliate Support</b>	6,010.20	46,430.78
<b>7320 · Outreach - PR &amp; Marketing</b>		
7320-10 · Outreach PR & Marketing General	0.00	5,669.11
7320-20 · Outreach PR Mrktng Staff Salary	<u>1,058.91</u>	<u>6,049.75</u>
<b>Total 7320 · Outreach - PR &amp; Marketing</b>	1,058.91	11,718.86
<b>7330 · Media Relations</b>		
7330-10 · Media Relations General	982.56	4,891.13
7330-20 · Media Relations Staff Salary	<u>276.24</u>	<u>4,455.00</u>
<b>Total 7330 · Media Relations</b>	1,258.80	9,346.13
<b>7340 · Membership Communications</b>		
7340-10 · LP News	16,822.11	72,170.23
7340-20 · Mem Comm & Support Staff Salary	<u>7,228.19</u>	<u>80,208.24</u>
<b>Total 7340 · Membership Communications</b>	24,050.30	152,378.47
<b>7360 · Campaign Support &amp; Initiatives</b>		
7360-10 · GOTV	2,362.48	2,362.48
7360-40 · Campaign/Candidate Suprt/Traing	0.00	34,425.69
7360-60 · Camp/Cand Support -Staff Salary	<u>2,532.17</u>	<u>20,848.78</u>
<b>Total 7360 · Campaign Support &amp; Initiatives</b>	4,894.65	57,636.95
<b>7375 · Brand Development</b>		
7375-10 · Brand / Political Materials	4,814.94	364,104.25
7375-20 · Brand Development Staff Salary	<u>4,649.98</u>	<u>58,454.89</u>
<b>Total 7375 · Brand Development</b>	9,464.92	422,559.14
<b>7380 · Ballot Access - Other Related</b>		
7380-10 · Ballot Access Petitioning Exp.	0.00	370,655.37
7380-20 · Ballot Access TravelOther Exp	0.00	21,436.32
7380-30 · Ballot Access Legal	0.00	6,400.00
7380-50 · Voter Registration & Related	250.00	750.00
7380-60 · B/A & Petitioning Staff Salary	<u>184.16</u>	<u>22,144.75</u>
<b>Total 7380 · Ballot Access - Other Related</b>	<u>434.16</u>	<u>421,386.44</u>
<b>Total 7300 · Program-Related Expenses</b>	47,171.94	1,121,456.77



	<b>Nov 16</b>	<b>TOTAL</b>
<b>8000 - Salary &amp; Related Expense</b>		
8005 - Salary Bonus Sick & Vac (Admn)	6,512.89	75,332.67
8010 - Hourly Wages (Admin Portion)	1,083.63	8,479.05
8015 - Contract & Paid Internships	8,109.71	68,764.31
8020 - Employer Cont to P/R Tax	2,866.97	23,039.07
8030 - Employer Cont to 401K & Adm	961.71	8,818.62
8040 - Fed & State Unemployment	28.67	554.87
8060 - Health Insurance	2,608.24	27,036.16
8065 - Workers Comp Insurance	0.00	895.00
8070 - Other Bens, Gdwill & Training	109.60	109.60
8080 - Payroll Service Fees	180.76	2,009.99
<b>Total 8000 - Salary &amp; Related Expense</b>	<b>22,462.18</b>	<b>215,039.34</b>
<b>8100 - Admin &amp; Overhead Expense</b>		
8110 - Ofc Supplies & Non Cap Equip	874.56	12,626.08
8120 - Telephone & Data Services	236.38	13,291.83
8125 - Equipment Leases & Maint.	735.62	9,153.77
8130 - Postage & Shipping	955.00	13,393.69
8140 - Travel, Meeting, & Meals Exp	2,370.81	20,370.09
8160 - Insurance - D/O Cyber - Other	0.00	6,917.00
8170 - Occupancy Expenses		
8170-10 - Mortgage Interest Expense	1,793.50	20,278.89
8170-20 - Utilities Expense	348.74	3,769.97
8170-30 - Property Taxes, Fees & Permits	740.22	8,200.78
8170-40 - Maintenance, Cleaning & Repairs	582.24	9,123.90
8170-50 - Property / GL Insurance	0.00	1,858.00
8170-60 - Assc Fees, Rent & Storage	490.99	6,037.59
<b>Total 8170 - Occupancy Expenses</b>	<b>3,955.69</b>	<b>49,269.13</b>
8180 - Printing & Copying	184.03	8,606.02
8190 - Software, Hardware & Other IT	9,232.26	87,786.41
8195 - Other Expenses & Bank Fees	370.13	7,567.50
<b>Total 8100 - Admin &amp; Overhead Expense</b>	<b>18,914.48</b>	<b>228,981.52</b>
<b>8200 - Professional Services</b>		
8210 - Legal		
8210-10 - Legal - General	4,500.00	40,875.00
8210-20 - Legal - Proactive	0.00	441.47
8210-30 - Litigation-Lobbing Staff Salary	0.00	335.21
<b>Total 8210 - Legal</b>	<b>4,500.00</b>	<b>41,651.68</b>
8220 - Accounting	0.00	15,500.00
8230 - FEC Filing & Consulting	1,500.00	16,500.00
<b>Total 8200 - Professional Services</b>	<b>6,000.00</b>	<b>73,651.68</b>
8300 - Depreciation Expense	1,858.85	20,447.35
<b>Total Expense</b>	<b>129,804.31</b>	<b>2,219,774.20</b>
<b>Net Proceeds or Loss</b>	<b>(46,304.06)</b>	<b>310,177.12</b>

## Balance Sheet Current vs Prior Month

As of November 30, 2016

	Nov 30, 16	Oct 31, 16	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
<b>11 - Cash</b>				
111U - PNC Check Acct 1 (Unrestricted)	340,516.51	386,863.62	(46,347.11)	(11.98%)
112U - BBT Check Acct 1 (Unrestricted)	10,966.90	28,805.77	(17,838.87)	(61.93%)
113R - PNC Check Acct 2 (Restricted)	2,953.96	2,953.96	0.00	0.0%
114R - BBT Chck Acct 2 (Restricted BF)	2,201.48	2,201.48	0.00	0.0%
<b>Total 11 - Cash</b>	<b>356,638.85</b>	<b>420,824.83</b>	<b>(64,185.98)</b>	<b>(15.25%)</b>
<b>Total Checking/Savings</b>	<b>356,638.85</b>	<b>420,824.83</b>	<b>(64,185.98)</b>	<b>(15.25%)</b>
<b>Other Current Assets</b>				
<b>13 - Other Current Collectables</b>				
130 - Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
133 - Miscellaneous Receivables	0.00	6,248.63	(6,248.63)	(100.0%)
<b>Total 13 - Other Current Collectables</b>	<b>33,400.00</b>	<b>39,648.63</b>	<b>(6,248.63)</b>	<b>(15.76%)</b>
<b>16 - Prepaid Expenses</b>				
<b>161 - Bulk Mail Account</b>				
161-10 - Prepaid Bulk Mail VA	1,164.76	1,164.76	0.00	0.0%
161-20 - Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
<b>Total 161 - Bulk Mail Account</b>	<b>1,729.83</b>	<b>1,729.83</b>	<b>0.00</b>	<b>0.0%</b>
165 - Prepaid Licenses	13,295.93	1,098.51	12,197.42	1,110.36%
166 - Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
<b>167 - Prepaid Convention</b>				
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
<b>Total 167 - Prepaid Convention</b>	<b>1,500.00</b>	<b>1,500.00</b>	<b>0.00</b>	<b>0.0%</b>
168 - Prepaid Rent	783.90	979.89	(195.99)	(20.0%)
<b>Total 16 - Prepaid Expenses</b>	<b>23,895.99</b>	<b>11,894.56</b>	<b>12,001.43</b>	<b>100.9%</b>
<b>Total Other Current Assets</b>	<b>57,295.99</b>	<b>51,543.19</b>	<b>5,752.80</b>	<b>11.16%</b>
<b>Total Current Assets</b>	<b>413,934.84</b>	<b>472,368.02</b>	<b>(58,433.18)</b>	<b>(12.37%)</b>
<b>Fixed Assets</b>				
<b>17 - Fixed Assets</b>				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
<b>177 - Office Building</b>				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
<b>Total 177 - Office Building</b>	<b>825,000.00</b>	<b>825,000.00</b>	<b>0.00</b>	<b>0.0%</b>
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(180,622.10)	(178,763.25)	(1,858.85)	(1.04%)
<b>Total 17 - Fixed Assets</b>	<b>866,481.75</b>	<b>868,340.60</b>	<b>(1,858.85)</b>	<b>(0.21%)</b>
<b>Total Fixed Assets</b>	<b>866,481.75</b>	<b>868,340.60</b>	<b>(1,858.85)</b>	<b>(0.21%)</b>
<b>Other Assets</b>				
<b>18 - Non Current Collectables</b>				
180 - Bequests Expected - Non Current	134,004.45	134,004.45	0.00	0.0%
<b>Total 18 - Non Current Collectables</b>	<b>134,004.45</b>	<b>134,004.45</b>	<b>0.00</b>	<b>0.0%</b>
<b>Total Other Assets</b>	<b>134,004.45</b>	<b>134,004.45</b>	<b>0.00</b>	<b>0.0%</b>
<b>TOTAL ASSETS</b>	<b>1,414,421.04</b>	<b>1,474,713.07</b>	<b>(60,292.03)</b>	<b>(4.09%)</b>

	<u>Nov 30, 16</u>	<u>Oct 31, 16</u>	<u>\$ Change</u>	<u>% Change</u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
21 - Accounts Payable	4,500.00	0.00	4,500.00	100.0%
<b>Total Accounts Payable</b>	<u>4,500.00</u>	<u>0.00</u>	<u>4,500.00</u>	<u>100.0%</u>
<b>Other Current Liabilities</b>				
<b>24 - Accrued Expenses</b>				
241 - Accrued Payroll	5,210.94	17,150.09	(11,939.15)	(69.62%)
242 - Accrued Vacation	33,908.00	32,826.00	1,082.00	3.3%
245 - Accrued Real Estate Tax	(736.80)	(1,477.02)	740.22	50.12%
<b>Total 24 - Accrued Expenses</b>	<u>38,382.14</u>	<u>48,499.07</u>	<u>(10,116.93)</u>	<u>(20.86%)</u>
<b>25 - Accrued Payroll Taxes</b>				
251 - Payroll Tax Liabilities	0.00	(0.01)	0.01	100.0%
252 - 401(k) Liability	961.71	8,226.05	(7,264.34)	(88.31%)
<b>Total 25 - Accrued Payroll Taxes</b>	<u>961.71</u>	<u>8,226.04</u>	<u>(7,264.33)</u>	<u>(88.31%)</u>
<b>Total Other Current Liabilities</b>	<u>39,343.85</u>	<u>56,725.11</u>	<u>(17,381.26)</u>	<u>(30.64%)</u>
<b>Total Current Liabilities</b>	<u>43,843.85</u>	<u>56,725.11</u>	<u>(12,881.26)</u>	<u>(22.71%)</u>
<b>Long Term Liabilities</b>				
<b>28 - Long Term Liabilities</b>				
281 - Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 - Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
<b>Total 28 - Long Term Liabilities</b>	<u>23,758.35</u>	<u>23,758.35</u>	<u>0.00</u>	<u>0.0%</u>
<b>29 - Loans &amp; Mortgages (Principal)</b>	<u>428,331.74</u>	<u>429,438.45</u>	<u>(1,106.71)</u>	<u>(0.26%)</u>
<b>Total Long Term Liabilities</b>	<u>452,090.09</u>	<u>453,196.80</u>	<u>(1,106.71)</u>	<u>(0.24%)</u>
<b>Total Liabilities</b>	<u>495,933.94</u>	<u>509,921.91</u>	<u>(13,987.97)</u>	<u>(2.74%)</u>
<b>Equity</b>				
<b>31 - General Operating</b>	603,154.54	603,154.54	0.00	0.0%
<b>32 - Temp. Restricted Balances</b>				
3204 - Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 - Fund - Building	2,201.48	2,201.48	0.00	0.0%
3211 - Fund - Radio Ad Project	348.55	348.55	0.00	0.0%
3213 - Fund - Legal Offense Fund	50.00	50.00	0.00	0.0%
<b>Total 32 - Temp. Restricted Balances</b>	<u>5,155.44</u>	<u>5,155.44</u>	<u>0.00</u>	<u>0.0%</u>
<b>Net Revenue</b>	<u>310,177.12</u>	<u>356,481.18</u>	<u>(46,304.06)</u>	<u>(12.99%)</u>
<b>Total Equity</b>	<u>918,487.10</u>	<u>964,791.16</u>	<u>(46,304.06)</u>	<u>(4.8%)</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u>1,414,421.04</u>	<u>1,474,713.07</u>	<u>(60,292.03)</u>	<u>(4.09%)</u>

# Statement of Cash Flows

November 2016

	Nov 16	Jan - Nov 16
<b>OPERATING ACTIVITIES</b>		
Net Revenue	(46,304.06)	310,177.12
Adjustments to reconcile Net Income to net cash provided by operations:		
133 · Miscellaneous Receivables	6,248.63	0.00
161-10 · Prepaid Bulk Mail VA	0.00	(91.48)
165 · Prepaid Licenses	(12,197.42)	(1,211.82)
167-10 · Prepaid Convention Genera	0.00	340.50
167-20 · Prepaid Convention Travel/	0.00	(1,500.00)
168 · Prepaid Rent	195.99	(783.90)
169 · Other Prepaid Expense	0.00	1,170.10
21 · Accounts Payable	4,500.00	4,500.00
241 · Accrued Payroll	(11,939.15)	(781.54)
242 · Accrued Vacation	1,082.00	9,280.00
244 · Other Accrued Expenses	0.00	(3,612.70)
245 · Accrued Real Estate Tax	740.22	(736.80)
251 · Payroll Tax Liabilities	0.01	0.00
252 · 401(k) Liability	(7,264.34)	75.55
272 · Deferred Convention Revenue	0.00	(44,821.00)
275 · Other Deferred Revenue	0.00	(100.00)
<b>Net cash provided by Operating Activities</b>	<b>(64,938.12)</b>	<b>271,904.03</b>
<b>INVESTING ACTIVITIES</b>		
173 · Office Equipment	0.00	(1,205.99)
178 · Ofc Imprmnt Acq & Capt Expense	0.00	(6,754.00)
179 · Accumulated Depreciation	1,858.85	20,447.35
180 · Bequests Expected - Non Current	0.00	34,487.63
<b>Net cash provided by Investing Activities</b>	<b>1,858.85</b>	<b>46,974.99</b>
<b>FINANCING ACTIVITIES</b>		
29 · Loans & Mortgages (Principal)	(1,106.71)	(33,623.42)
31 · General Operating	0.00	2,140.00
3210 · Fund - Building	0.00	(2,190.00)
3213 · Fund - Legal Offense Fund	0.00	50.00
<b>Net cash provided by Financing Activities</b>	<b>(1,106.71)</b>	<b>(33,623.42)</b>
<b>Net cash increase for period</b>	<b>(64,185.98)</b>	<b>285,255.60</b>
<b>Cash at beginning of period</b>	<b>420,824.83</b>	<b>71,383.25</b>
<b>Cash at end of period</b>	<b>356,638.85</b>	<b>356,638.85</b>

**RELATED PARTY TRANSACTIONS AS OF: 11/30/16**

Related Party	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/17 - 03/30/17	\$ -	\$ 484.00	\$ 3,300.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$ -	\$ 50.00	\$ 1,479.00	
Ms. Whitney Bilyeu	12/31/16 - 12/07/17	\$ 50.00	\$ 589.00	\$ 589.00	Yes
Mr. Brett Bittner	12/31/16 - 12/01/17	\$ 15.00	\$ 662.96	\$ 1,220.96	Yes
Mr. R. Doug Craig ***	12/31/16 - 06/01/17	\$ -	\$ 215.00	\$ 2,514.00	
D.r. Marc Feldman ****	Life Member	\$ -	\$ 1,925.00	\$ 4,735.78	
Mr. Paul Frankel ***	Life Member	\$ -	\$ 70.00	\$ 3,100.30	
Mr. Sam Goldstein	12/31/16 - 12/01/17	\$ 67.49	\$ 906.49	\$ 4,520.45	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ 25.00	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 15.00	\$ 415.00	\$ 8,251.82	Yes
Ms. Caryn Ann Harlos	12/31/16 - 12/02/17	\$ 42.47	\$ 272.47	\$ 1,365.46	Yes
Mr. Daniel Hayes	Life Member	\$ 150.00	\$ 1,460.00	\$ 3,894.00	Yes
Mr. Jeffrey Hewitt	04/06/17 - 04/11/17	\$ -	\$ 454.00	\$ 454.00	
Mr. Gary Johnson ***	Life Member	\$ -	\$ 75.00	\$ 29,139.00	
Mr. Joshua Katz	06/20/17 - 06/03/17	\$ -	\$ 50.00	\$ 928.00	
Ms. Vicki Kirkland ***	Life Member	\$ -	\$ 60.00	\$ 3,286.00	
D.r. James Lark	Life Member	\$ -	\$ 469.00	\$ 76,778.30	
D.r. Scott Lieberman ***	Life Member	\$ -	\$ 24.98	\$ 11,504.36	
Mr. Kevin Ludlow ***	12/31/16 - 06/04/17	\$ -	\$ 700.00	\$ 1,265.00	
Mr. Edward Marsh	Life Member	\$ -	\$ 1,040.00	\$ 5,006.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/17 - 09/05/17	\$ -	\$ 1,327.00	\$ 1,927.00	
Mr. Guy McLendon ***	Life Member	\$ -	\$ 1,107.00	\$ 8,145.00	
Mr. Kenneth Moellman	12/31/16 - 12/02/17	\$ 10.00	\$ 360.00	\$ 904.00	Yes
Mr. Steven Nekhaia	01/26/17 - 08/02/17	\$ -	\$ 744.00	\$ 794.00	
Mr. Steven Nielson	12/23/16 - 12/23/16	\$ -	\$ -	\$ 50.00	
Mr. Norman Olsen ***	Life Member	\$ -	\$ 204.00	\$ 5,608.50	
Mr. Sean O'Toole	Life Member	\$ 100.00	\$ 2,349.00	\$ 12,047.00	Yes
Mr. William Redpath	Life Member	\$ 208.34	\$ 2,291.74	\$ 10,332.94	Yes
Mr. Roland Riemers ***	Life Member	\$ -	\$ 400.00	\$ 4,534.99	
Mr. Nicholas Sarwark	Life Member	\$ 20.00	\$ 709.00	\$ 4,744.00	Yes
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ 100.00	\$ 3,436.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$ -	\$ 245.00	\$ 370.00	
Mr. Larry Sharpe	12/31/16 - 12/02/17	\$ 25.00	\$ 2,300.00	\$ 3,429.00	Yes
Mr. Trent Somes	01/06/17 - 07/17/17	\$ -	\$ 408.99	\$ 463.99	
Mr. Scott Spencer ***	Life Member	\$ -	\$ 850.00	\$ 13,679.00	
Mr. Aaron Starr	Life Member	\$ -	\$ 179.00	\$ 20,725.00	
Mr. Richard Tomasso ***	12/31/16 - 06/02/17	\$ -	\$ 414.00	\$ 3,401.00	
Mr. Arvin Vohra	12/01/16 - 11/02/17	\$ 25.00	\$ 439.00	\$ 1,243.00	Yes
Mr. Daniel Wiener **	12/31/16 - 04/02/17	\$ -	\$ 464.00	\$ 4,410.84	
Mr. Ron Windeler ***	Life Member	\$ -	\$ 179.00	\$ 9,311.50	
Total Contributions:		\$ 728.30	\$ 25,018.63	\$ 370,495.19	

\* Non LNC Member disclosed related party - \*\* Thu 03/31/16 only - \*\*\* Thru 05/16 only - \*\*\*\* Thru 06/16 only

Related Party	Memo	MTD Disbursements	YTD Disbursements
American Liberty Consulting (Mr. Paul Frankel ***)	B/A Petitioning Management	\$ -	\$ 2,800.00
Connecticut Libertarian Party	Ballot Access Petitioning	\$ -	\$ 41,057.59
Illinois Libertarian Party	Ballot Access Petitioning	\$ -	\$ 77,500.00
Maine Libertarian Party	Voter Registration Drive	\$ -	\$ 2,000.00
Montana Libertarian Party	Filing Fees for Ballot Access	\$ -	\$ 3,722.20
New York Libertarian Petitioning PAC	Ballot Access Petitioning	\$ -	\$ 45,000.00
Oklahoma Libertarian Party	Ballot Access Petitioning	\$ -	\$ 26,611.00
Rhode Island Libertarian Party	Ballot Access Petitioning	\$ -	\$ 250.00
Mr. Paul Frankel ***	Misc. Exp Reimbursement	\$ -	\$ 115.16
Ms. Caryn Ann Harlos	Misc. Exp Reimbursement	\$ 150.00	\$ 150.00
Mr. Nicholas Sarwark	Travel Exp Reimbursement	\$ -	\$ 5,679.32
Total Disbursements:		\$ 150.00	\$ 204,885.27

\*\*\* B/A Committee Member (Thru 05/16 only)

**CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 11/30/16**

Chair	Memo	MTD Disbursements	YTD Disbursements
Mr. Nicholas Sarwark	Kay Matthews SD Petitioning Bonus 03/16	\$ -	\$ 1,000.00



## **NOV 2016 DRAFT END OF MONTH FINANCIAL REPORTS**

Page 2 – EOM Membership and Revenue Charts and Graphs

Page 4 – EOM Financial Summary Reports

Page 5 - Statement of Operations Budget vs. Actual

Page 6 - 2016 v. 2014 Comparisons Statement of Operations

Page 7 - P&L Detail (w-Functional Allocation of Expenses) by Month

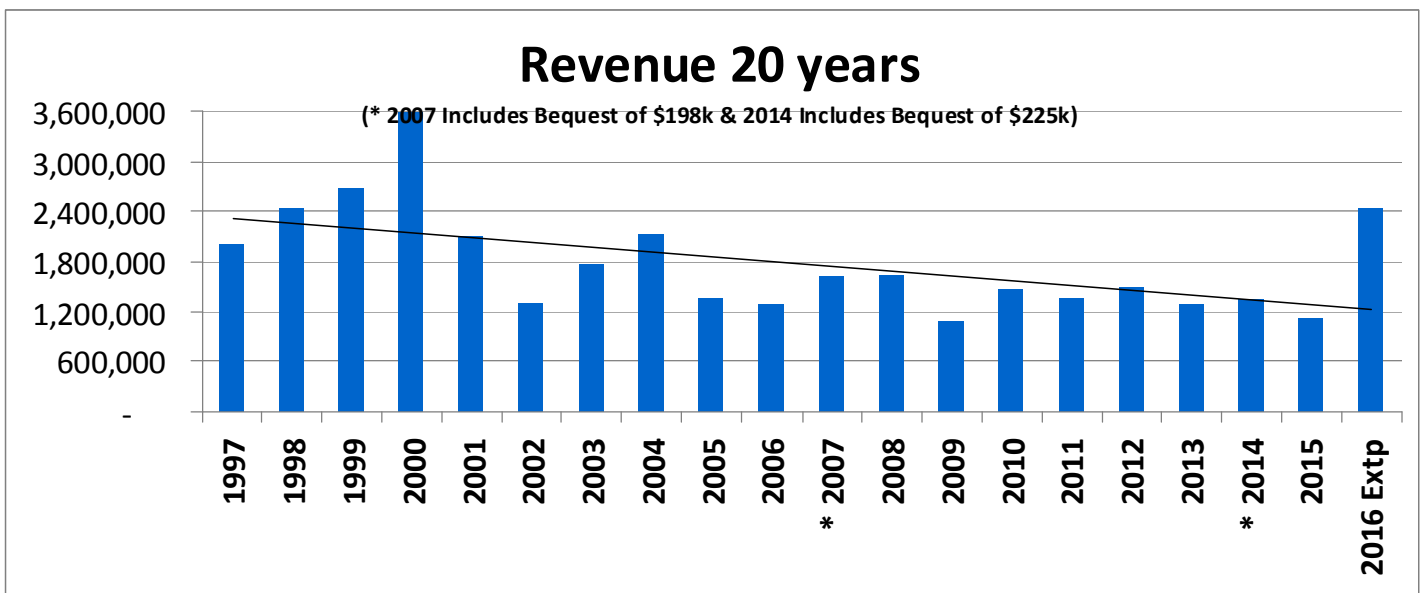
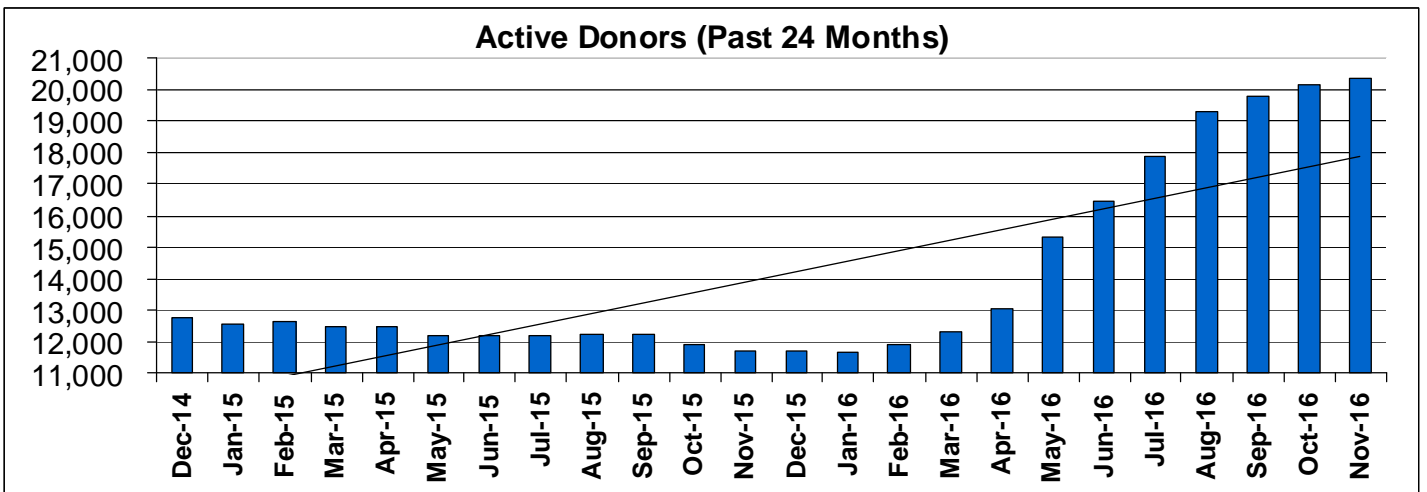
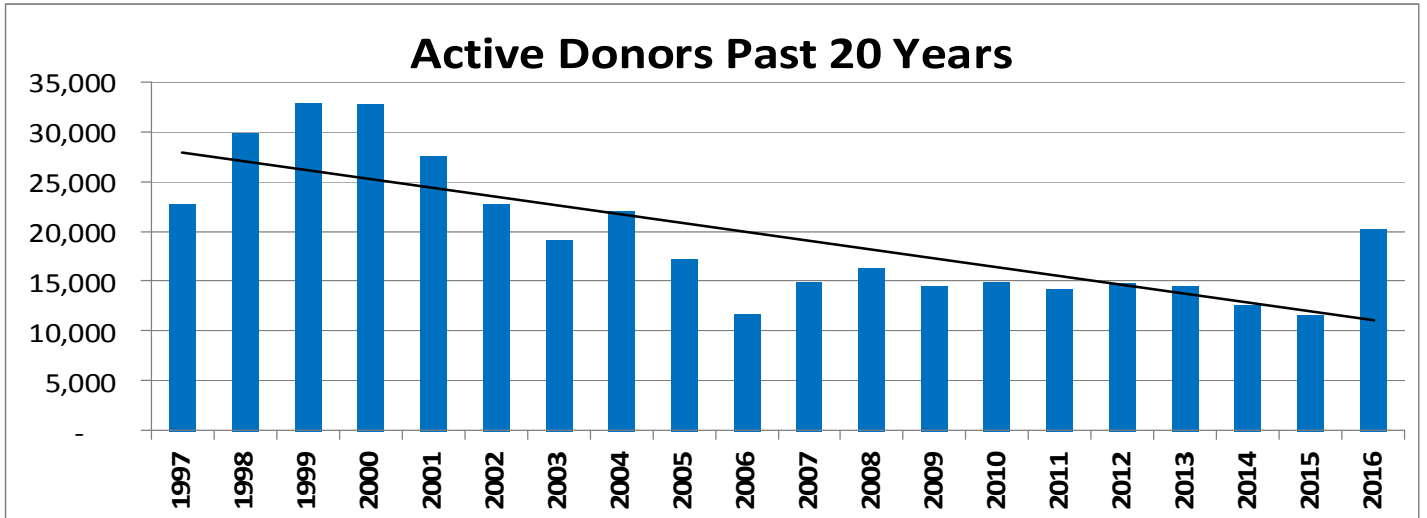
Page 10 – Balance Sheet Curr v. Prior Month Comparison

Page 12 - Cash Flow Report

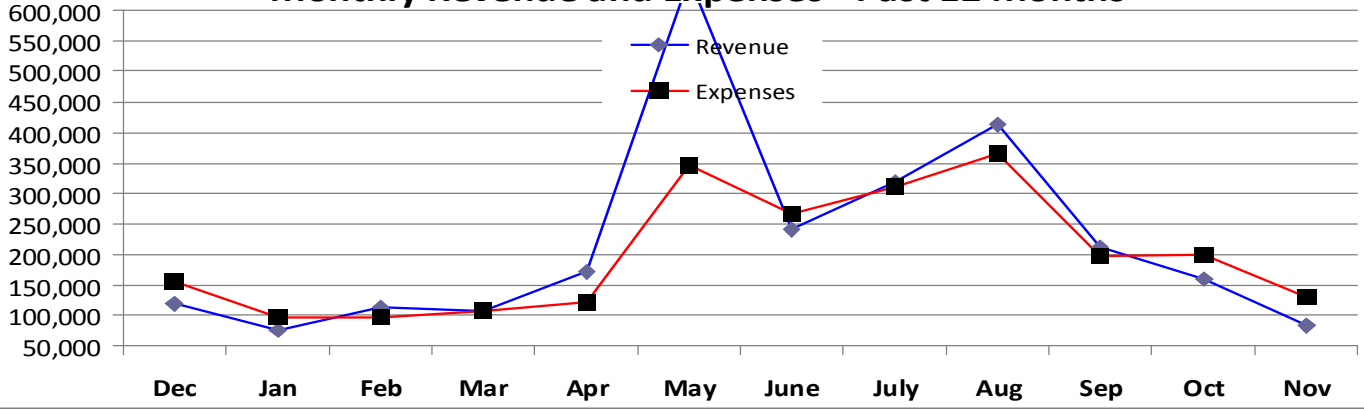
Page 13 – Related Party Contributions and Disbursements

Page 13 – Chair’s Discretionary Disbursements

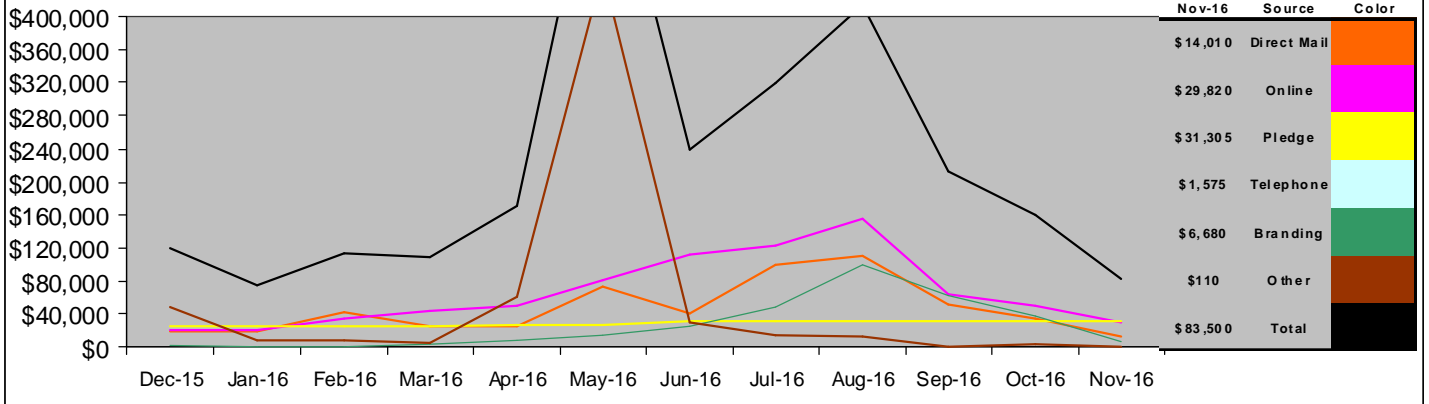
## End of Month Reports – Charts



### Monthly Revenue and Expenses - Past 12 Months



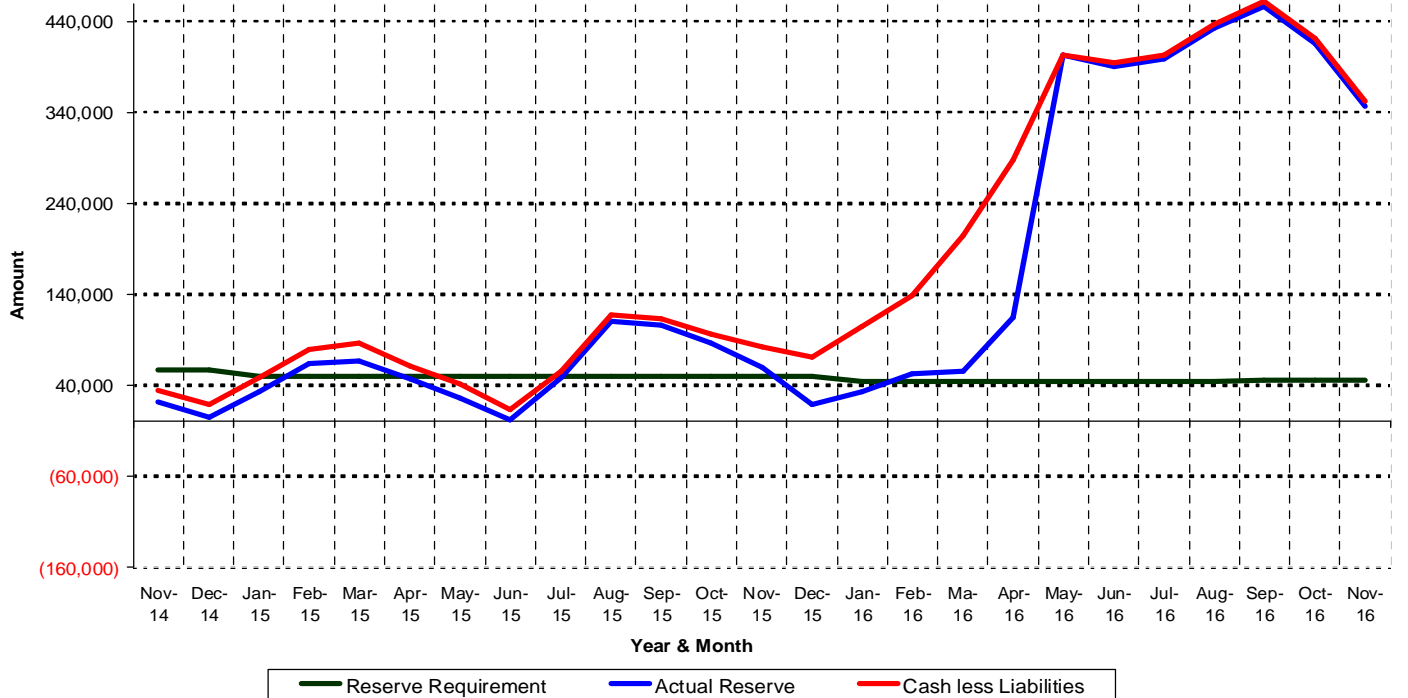
### Monthly Revenue by Source (12 Mo)



### Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2016 Resv Target = \$45,292 - Curr Month Resv = \$346,983 - Curr Month C-L = \$352,139

*Reserve Requirement = sum of monthly occupancy, labor & governance expenses*  
*Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end*  
*Cash less Liabilities = cash less the sum of capital liabilities & accounts payable*





## End of Month Reports – Financial Summary

### Statement of Operations Summary

Last Month & YTD

	Total Nov16	2016 YTD	2016 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2016	2016 Budget Remaining
Support and Revenue	83,500	2,529,951	1,764,795	765,157	1,903,412	(626,539)
Cost of Support and Revenue	29,530	524,285	516,584	7,702	545,364	21,079
Net Support Available for Programs	53,971	2,005,666	1,248,211	757,455	1,358,048	(647,618)
Program Expense	100,275	1,695,489	1,600,733	94,756	1,713,362	17,874
<b>Net Operating Surplus (or Deficit)</b>	<b>(46,304)</b>	<b>310,177</b>	<b>(352,522)</b>	<b>662,699</b>	<b>(355,314)</b>	<b>(665,491)</b>

### P&L Acct Summary Last Month Plus YTD

January through November 2016

	Nov 16	TOTAL
<b>Revenue</b>		
4000 · General Fundraising	76,760	1,791,412
4100 · Project Revenue	0	14,860
4200 · Events and Conventions	285	397,540
4300 · Program Revenue	6,955	327,114
4600 · Refunds of Contributions	(500)	(1,385)
4700 · Other Receipts	0	413
<b>Total Revenue</b>	<b>83,500</b>	<b>2,529,954</b>
<b>Gross Proceeds</b>	<b>83,500</b>	<b>2,529,954</b>
<b>Expense</b>		
7000 · General Fundraising Expense	33,351	329,706
7100 · Project-Related Expenses	0	1,205
7200 · Events and Conventions Exp	46	229,288
7300 · Program-Related Expenses	47,172	1,121,456
8000 · Salary & Related Expense	22,462	215,037
8100 · Admin & Overhead Expense	18,914	228,982
8200 · Professional Services	6,000	73,652
8300 · Depreciation Expense	1,859	20,449
<b>Total Expense</b>	<b>129,804</b>	<b>2,219,775</b>
<b>Net Proceeds or Loss</b>	<b>(46,304)</b>	<b>310,179</b>

### Balance Sheet Summary - Current vs Prior Month

	Nov 30, 16	Oct 31, 16	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
Total Checking/Savings	356,638.85	420,824.83	(64,185.98)	-15.25%
Total Other Current Assets	57,295.99	51,543.19	5,752.80	11.16%
<b>Total Current Assets</b>	<b>413,934.84</b>	<b>472,368.02</b>	<b>(58,433.18)</b>	<b>-12.37%</b>
<b>Total Fixed Assets</b>	<b>866,481.75</b>	<b>868,340.60</b>	<b>(1,858.85)</b>	<b>-0.21%</b>
<b>Total Non Current - Other</b>	<b>134,004.45</b>	<b>134,004.45</b>	<b>0.00</b>	<b>0.00%</b>
<b>TOTAL ASSETS</b>	<b>1,414,421.04</b>	<b>1,474,713.07</b>	<b>(60,292.03)</b>	<b>-4.09%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
Total Current Liabilities	43,843.85	56,725.11	(12,881.26)	-22.71%
Total Long Term Liabilities	452,090.09	453,196.80	(1,106.71)	-0.24%
<b>Total Liabilities</b>	<b>495,933.94</b>	<b>509,921.91</b>	<b>(13,987.97)</b>	<b>-2.74%</b>
<b>Total Equity</b>	<b>918,487.10</b>	<b>964,791.16</b>	<b>(46,304.06)</b>	<b>-4.80%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,414,421.04</b>	<b>1,474,713.07</b>	<b>(60,292.03)</b>	<b>-4.09%</b>

**Standard Statement of Operations - Jan-Dec 2016**  
**Budget vs. Actual**

	Un- restricted Nov16	Temp. Restricted	Total Nov16	Total Jan - Nov 16	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2016	2016 Budget Remaining
<b>Support and Revenue</b>								
20-Membership Dues	33,719		33,719	755,928	380,417	375,512	415,000	(340,928)
21-Donations	11,471		11,471	670,849	292,233	378,615	318,800	(352,049)
22-Recurring Gifts	31,305		31,305	319,676	301,858	17,818	329,300	9,624
23-Board/ED Solicitation Major Gifts	0		0	0	55,000	(55,000)	60,000	60,000
24-Convention Revenue	0		0	291,294	240,000	51,294	240,000	(51,294)
25-Project Program Revenue	0	0	0	15,510	9,167	6,343	10,000	(5,510)
26-Brand Dev / Political Materials Rev	6,680		6,680	311,812	311,812	0	311,812	0
27-Ballot Access & Related Donations	50		50	149,819	195,892	(46,073)	213,700	63,881
28-Membership Communication	275		275	14,651	4,400	10,251	4,800	(9,851)
29-Other Revenue	0		0	412	0	412	0	(412)
<b>Total Support and Revenue</b>	<b>83,500</b>	<b>0</b>	<b>83,500</b>	<b>2,529,951</b>	<b>1,790,779</b>	<b>739,172</b>	<b>1,903,412</b>	<b>(626,539)</b>
<b>Cost of Support and Revenue</b>								
32-Fundraising Costs	13,031		13,031	180,851	184,584	(3,733)	201,364	20,513
33-Membership Fundraising Costs	15,324		15,324	117,823	116,600	1,223	127,200	9,377
35-Convention	0		0	218,607	200,000	18,607	200,000	(18,607)
36-Ballot Access Fundraising Exp	0		0	5,830	15,400	(9,570)	16,800	10,970
37-Building Fundraising Exp	1,175	0	1,175	1,175	0	1,175	0	(1,175)
<b>Total Cost of Support and Revenue</b>	<b>29,530</b>	<b>0</b>	<b>29,530</b>	<b>524,285</b>	<b>516,584</b>	<b>7,702</b>	<b>545,364</b>	<b>21,079</b>
<b>Net Support Available for Programs</b>	<b>53,971</b>	<b>0</b>	<b>53,971</b>	<b>2,005,666</b>	<b>1,274,195</b>	<b>731,471</b>	<b>1,358,048</b>	<b>(647,618)</b>
<b>Program Expense</b>								
40-Administrative Costs	26,773	0	26,773	322,304	284,213	38,091	310,050	(12,254)
45-Compensation	42,489		42,489	448,373	411,400	36,973	448,800	427
50-Affiliate Support	5,780		5,780	41,506	50,417	(8,911)	55,000	13,494
55-Brand Dev / Political Materials	4,815		4,815	364,104	361,812	2,292	361,812	(2,292)
58-Campus Outreach	0	0	0	0	917	(917)	1,000	1,000
60-Candidate, Campaign & Initiatives	2,362		2,362	36,788	44,917	(8,128)	49,000	12,212
70-Ballot Access VR & Related Exp	250		250	392,842	357,500	35,342	390,000	(2,842)
75-Litigation	0		0	6,841	18,333	(11,492)	20,000	13,159
80-Media	983		983	4,891	9,167	(4,276)	10,000	5,109
85-Member Communication	16,822		16,822	72,170	57,292	14,879	62,500	(9,670)
88-Outreach	0		0	5,669	4,767	902	5,200	(469)
90-Project Program Other	0	0	0	0	0	0	0	0
<b>Total Program Expense</b>	<b>100,275</b>	<b>0</b>	<b>100,275</b>	<b>1,695,489</b>	<b>1,600,733</b>	<b>94,756</b>	<b>1,713,362</b>	<b>17,874</b>
<b>Total Net Operating Surplus (or Deficit)</b>	<b>(46,304)</b>	<b>0</b>	<b>(46,304)</b>	<b>310,177</b>	<b>(326,538)</b>	<b>636,715</b>	<b>(355,314)</b>	<b>(665,491)</b>
<b>Unrestricted Net Operating Surplus (or Deficit)</b>			<b>(46,304)</b>	<b>295,114</b>			<b>(19,814)</b>	

\* Annual Total Budget has been updated to reflect amendments from Sep On Line Meeting plus various Mail Ballots

## Statement of Operations - 2016 v. 2014 Comparision

### Statement of Ops YTD16 v 14

	Nov-16	Nov-14	Diff 16 v 14	Jan - Dec 16	Jan -Dec 14	Diff 16 v 14
<b>Support and Revenue</b>						
20-Membership Dues	33,719	25,154	8,565	755,928	448,093	307,835
21-Donations	11,471	7,444	4,027	670,849	197,975	472,874
22-Recurring Gifts	31,305	27,547	3,758	319,676	315,158	4,518
23-BoardSolicitation MajorGifts	0	25	-25	0	42,425	-42,425
24-Convention Revenue	0	0	0	291,294	114,820	176,474
25-Project Program Revenue	0	1,265	-1,265	15,510	70,497	-54,987
26-Brand Dev / Pol Materials Rev	6,680	1,553	5,127	311,812	18,355	293,457
27-BallotAccess Donati ons	50	0	50	149,819	45,929	103,890
28-Publications Materials Other	275	0	275	14,651	7,959	6,692
29-Other Revenue	0	0	0	412	1	411
<b>Total Support and Revenue</b>	<b>83,500</b>	<b>62,988</b>	<b>20,512</b>	<b>2,529,951</b>	<b>1,261,212</b>	<b>1,268,739</b>
<b>Cost of Support and Revenue</b>						
32-Fundraising Costs	13,031	6,301	6,730	180,851	115,375	65,476
33-Membership Fundraising Costs	15,324	5,722	9,602	117,823	96,631	21,192
35-Convention	0	0	0	218,607	120,936	97,671
36-Ballot Access Fundraising Exp	0	0	0	5,830	8,831	-3,001
37-Building Fundraising Exp	1,175	0	1,175	1,175	4,842	-3,667
<b>Total Cost of Support and Revenue</b>	<b>29,530</b>	<b>12,023</b>	<b>17,507</b>	<b>524,285</b>	<b>346,615</b>	<b>177,670</b>
<b>Net Support Available for Programs</b>	<b>53,971</b>	<b>50,965</b>	<b>3,006</b>	<b>2,005,666</b>	<b>914,597</b>	<b>1,091,069</b>
<b>Program Expense</b>						
40-Administrative Costs	26,773	14,211	12,562	322,304	251,497	70,807
45-Compensation	42,489	35,209	7,280	448,373	474,437	-26,064
50-Affiliate Support	5,780	0	5,780	41,506	4,682	36,824
55-Brand Dev / Pol Materials	4,815	539	4,276	364,104	11,488	352,616
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	2,362	0	2,362	36,788	119	36,669
70-BallotAccess Petitioning Related Exp	250	0	250	392,842	106,696	286,146
75-Litigation	0	3,353	-3,353	6,841	10,427	-3,586
80-Media	983	10	973	4,891	110	4,781
85-Member Communication	16,822	0	16,822	72,170	51,526	20,644
88-Outreach	0	0	0	5,669	6,098	-429
90-Project Program Other	0	0	0	0	2,500	-2,500
<b>Total Program Expense</b>	<b>100,275</b>	<b>53,322</b>	<b>46,953</b>	<b>1,695,489</b>	<b>919,580</b>	<b>775,909</b>
<b>Net Operating Surplus (or Deficit)</b>	<b>-46,304</b>	<b>-2,357</b>	<b>-43,947</b>	<b>310,177</b>	<b>-4,983</b>	<b>315,160</b>

**P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD**  
**January through November 2016**

	<u>Nov 16</u>	<u>TOTAL</u>
Revenue		
4000 - General Fundraising		
4010 - Direct Mail Fundraising		
4010-10 - DM - House Fundraising General	9,225.00	343,366.44
4010-11 - DM - House Fundraising Renewal	150.00	2,590.00
4010-12 - DM - House Fundraising NewDonor	150.00	850.00
4010-20 - DM - Donor Renewal	4,060.47	162,687.63
4010-30 - DM - New Donor Prospecting	425.00	28,048.00
Total 4010 - Direct Mail Fundraising	<u>14,010.47</u>	<u>537,542.07</u>
4030 - Online Contributions - Web		
4030-10 - Online Cont - General	2,461.06	219,860.74
4030-20 - Online Cont - Donor Renewal	12,045.00	184,542.63
4030-30 - Online Cont - New Donor Prosp	15,313.76	360,164.05
Total 4030 - Online Contributions - Web	<u>29,819.82</u>	<u>764,567.42</u>
4040 - Tele Fundraising - Phone Bank		
4040-10 - Tele Fund - General	0.00	631.00
4040-20 - Tele Fund - Donor Renewal	1,575.00	17,021.13
4040-30 - Tele Fund - New Donor Prosp	0.00	25.00
Total 4040 - Tele Fundraising - Phone Bank	<u>1,575.00</u>	<u>17,677.13</u>
4080 - Recurring Contrib - Pledge	31,304.66	319,676.10
4085 - Bequests	0.00	2,129.39
4090 - Ballot Access / Voter Reg	50.00	149,818.91
Total 4000 - General Fundraising	<u>76,759.95</u>	<u>1,791,411.02</u>
4100 - Project Revenue		
4108 - Building Fund	0.00	14,810.00
4111 - Legal Offense Fund	0.00	50.00
Total 4100 - Project Revenue	<u>0.00</u>	<u>14,860.00</u>
4200 - Events and Conventions		
4200-10 - Convention Revenue	0.00	291,294.00
4200-15 - Convention Banq Fundraising	0.00	105,961.00
4200-20 - Other Events	285.00	285.00
Total 4200 - Events and Conventions	<u>285.00</u>	<u>397,540.00</u>
4300 - Program Revenue		
4340 - LP News	275.00	14,650.67
4360 - Campaign Support & Initiatives		
4360-40 - Campaign/Candidate Suprt/Traing	0.00	650.00
Total 4360 - Campaign Support & Initiatives	<u>0.00</u>	<u>650.00</u>
4375 - Brand / P d l i t i c a l Materials	6,680.30	311,812.23
Total 4300 - Program Revenue	<u>6,955.30</u>	<u>327,112.90</u>
4600 - Refunds of Contributions	(500.00)	(1,385.00)
4700 - Other Receipts		
4710 - Interest & Dividends	0.00	412.40
Total 4700 - Other Receipts	<u>0.00</u>	<u>412.40</u>
Total Revenue	<u>83,500.25</u>	<u>2,529,951.32</u>
Gross Proceeds	83,500.25	2,529,951.32

Expense	<u>Nov 16</u>	<u>TOTAL</u>
<b>7000 · General Fundraising Expense</b>		
<b>7010 · Direct Mail Fundraising Exp</b>		
7010-10 · DM -House General Expense	3,742.29	93,743.51
7010-20 · DM - Donor Renewal Expense	5,943.21	44,595.36
7010-30 · DM -New Donor Prospecting Exp	<u>7,390.11</u>	<u>53,381.59</u>
<b>Total 7010 · Direct Mail Fundraising Exp</b>	17,075.61	191,720.46
<b>7030 · Online Contributions Exp - Web</b>		
7030-30 · Online Cont Exp - New Donor	<u>500.00</u>	<u>9,583.70</u>
<b>Total 7030 · Online Contributions Exp -Web</b>	500.00	9,583.70
<b>7040 · Tele Fundraising Expense</b>		
7040-20 · Tele Fund Exp - Donor Renewal	<u>1,490.62</u>	<u>10,262.54</u>
<b>Total 7040 · Tele Fundraising Expense</b>	1,490.62	10,262.54
7080 · Recurring Contrib - Pledge	3,155.45	18,763.13
7085 · Building Fund Fundraising Exp	1,175.00	1,175.00
7090 · Ballot Access Fundraising Exp	0.00	5,829.96
7095 · Credit Card Prc Fees	6,132.86	68,343.92
7099 · Gen Fundraising Staff Salary	<u>3,821.28</u>	<u>24,025.99</u>
<b>Total 7000 · General Fundraising Expense</b>	33,350.82	329,704.70
<b>7100 · Project-Related Expenses</b>		
<b>7106 · Campus Outreach Project</b>		
7106-20 · Campus Outreach Staff Salary	<u>0.00</u>	<u>1,204.88</u>
<b>Total 7106 · Campus Outreach Project</b>	<u>0.00</u>	<u>1,204.88</u>
<b>Total 7100 · Project-Related Expenses</b>	0.00	1,204.88
<b>7200 · Events and Conventions Exp</b>		
7200-10 · Convention Expenses - General	0.00	85,036.46
7200-20 · Convention Expense - Travel/F&B	0.00	133,570.30
7200-40 · Events & Conv Staff Salary	<u>46.04</u>	<u>10,681.20</u>
<b>Total 7200 · Events and Conventions Exp</b>	46.04	229,287.96
<b>7300 · Program-Related Expenses</b>		
<b>7310 · Affiliate Support</b>		
7310-10 · Affiliate Development & Support	5,780.00	41,506.09
7310-20 · Affiliate Support Staff Salary	<u>230.20</u>	<u>4,924.69</u>
<b>Total 7310 · Affiliate Support</b>	6,010.20	46,430.78
<b>7320 · Outreach - PR &amp; Marketing</b>		
7320-10 · Outreach PR & Marketing General	0.00	5,669.11
7320-20 · Outreach PR Mrktng Staff Salary	<u>1,058.91</u>	<u>6,049.75</u>
<b>Total 7320 · Outreach - PR &amp; Marketing</b>	1,058.91	11,718.86
<b>7330 · Media Relations</b>		
7330-10 · Media Relations General	982.56	4,891.13
7330-20 · Media Relations Staff Salary	<u>276.24</u>	<u>4,455.00</u>
<b>Total 7330 · Media Relations</b>	1,258.80	9,346.13
<b>7340 · Membership Communications</b>		
7340-10 · LP News	16,822.11	72,170.23
7340-20 · Mem Comm & Support Staff Salary	<u>7,228.19</u>	<u>80,208.24</u>
<b>Total 7340 · Membership Communications</b>	24,050.30	152,378.47
<b>7360 · Campaign Support &amp; Initiatives</b>		
7360-10 · GOTV	2,362.48	2,362.48
7360-40 · Campaign/Candidate Suprt/Traing	0.00	34,425.69
7360-60 · Camp/Cand Support -Staff Salary	<u>2,532.17</u>	<u>20,848.78</u>
<b>Total 7360 · Campaign Support &amp; Initiatives</b>	4,894.65	57,636.95
<b>7375 · Brand Development</b>		
7375-10 · Brand / Political Materials	4,814.94	364,104.25
7375-20 · Brand Development Staff Salary	<u>4,649.98</u>	<u>58,454.89</u>
<b>Total 7375 · Brand Development</b>	9,464.92	422,559.14
<b>7380 · Ballot Access - Other Related</b>		
7380-10 · Ballot Access Petitioning Exp.	0.00	370,655.37
7380-20 · Ballot Access TravelOther Exp	0.00	21,436.32
7380-30 · Ballot Access Legal	0.00	6,400.00
7380-50 · Voter Registration & Related	250.00	750.00
7380-60 · B/A & Petitioning Staff Salary	<u>184.16</u>	<u>22,144.75</u>
<b>Total 7380 · Ballot Access - Other Related</b>	<u>434.16</u>	<u>421,386.44</u>
<b>Total 7300 · Program-Related Expenses</b>	47,171.94	1,121,456.77

	<b>Nov 16</b>	<b>TOTAL</b>
<b>8000 - Salary &amp; Related Expense</b>		
8005 - Salary Bonus Sick & Vac (Admn)	6,512.89	75,332.67
8010 - Hourly Wages (Admin Portion)	1,083.63	8,479.05
8015 - Contract & Paid Internships	8,109.71	68,764.31
8020 - Employer Cont to P/R Tax	2,866.97	23,039.07
8030 - Employer Cont to 401K & Adm	961.71	8,818.62
8040 - Fed & State Unemployment	28.67	554.87
8060 - Health Insurance	2,608.24	27,036.16
8065 - Workers Comp Insurance	0.00	895.00
8070 - Other Bens, Gdwill & Training	109.60	109.60
8080 - Payroll Service Fees	180.76	2,009.99
<b>Total 8000 - Salary &amp; Related Expense</b>	<b>22,462.18</b>	<b>215,039.34</b>
<b>8100 - Admin &amp; Overhead Expense</b>		
8110 - Ofc Supplies & Non Cap Equipmt	874.56	12,626.08
8120 - Telephone & Data Services	236.38	13,291.83
8125 - Equipment Leases & Maint.	735.62	9,153.77
8130 - Postage & Shipping	955.00	13,393.69
8140 - Travel, Meeting, & Meals Exp	2,370.81	20,370.09
8160 - Insurance - D/O Cyber - Other	0.00	6,917.00
8170 - Occupancy Expenses		
8170-10 - Mortgage Interest Expense	1,793.50	20,278.89
8170-20 - Utilities Expense	348.74	3,769.97
8170-30 - Property Taxes, Fees & Permits	740.22	8,200.78
8170-40 - Maintenance, Cleaning & Repairs	582.24	9,123.90
8170-50 - Property / GL Insurance	0.00	1,858.00
8170-60 - Assc Fees, Rent & Storage	490.99	6,037.59
<b>Total 8170 - Occupancy Expenses</b>	<b>3,955.69</b>	<b>49,269.13</b>
8180 - Printing & Copying	184.03	8,606.02
8190 - Software, Hardware & Other IT	9,232.26	87,786.41
8195 - Other Expenses & Bank Fees	370.13	7,567.50
<b>Total 8100 - Admin &amp; Overhead Expense</b>	<b>18,914.48</b>	<b>228,981.52</b>
<b>8200 - Professional Services</b>		
8210 - Legal		
8210-10 - Legal - General	4,500.00	40,875.00
8210-20 - Legal - Proactive	0.00	441.47
8210-30 - Litigation-Lobbing Staff Salary	0.00	335.21
<b>Total 8210 - Legal</b>	<b>4,500.00</b>	<b>41,651.68</b>
8220 - Accounting	0.00	15,500.00
8230 - FEC Filing & Consulting	1,500.00	16,500.00
<b>Total 8200 - Professional Services</b>	<b>6,000.00</b>	<b>73,651.68</b>
8300 - Depreciation Expense	1,858.85	20,447.35
<b>Total Expense</b>	<b>129,804.31</b>	<b>2,219,774.20</b>
<b>Net Proceeds or Loss</b>	<b>(46,304.06)</b>	<b>310,177.12</b>

## Balance Sheet Current vs Prior Month

As of November 30, 2016

	Nov 30, 16	Oct 31, 16	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
<b>11 - Cash</b>				
111U - PNC Check Acct 1 (Unrestricted)	340,516.51	386,863.62	(46,347.11)	(11.98%)
112U - BBT Check Acct 1 (Unrestricted)	10,966.90	28,805.77	(17,838.87)	(61.93%)
113R - PNC Check Acct 2 (Restricted)	2,953.96	2,953.96	0.00	0.0%
114R - BBT Chck Acct 2 (Restricted BF)	2,201.48	2,201.48	0.00	0.0%
<b>Total 11 - Cash</b>	<b>356,638.85</b>	<b>420,824.83</b>	<b>(64,185.98)</b>	<b>(15.25%)</b>
<b>Total Checking/Savings</b>	<b>356,638.85</b>	<b>420,824.83</b>	<b>(64,185.98)</b>	<b>(15.25%)</b>
<b>Other Current Assets</b>				
<b>13 - Other Current Collectables</b>				
130 - Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
133 - Miscellaneous Receivables	0.00	6,248.63	(6,248.63)	(100.0%)
<b>Total 13 - Other Current Collectables</b>	<b>33,400.00</b>	<b>39,648.63</b>	<b>(6,248.63)</b>	<b>(15.76%)</b>
<b>16 - Prepaid Expenses</b>				
<b>161 - Bulk Mail Account</b>				
161-10 - Prepaid Bulk Mail VA	1,164.76	1,164.76	0.00	0.0%
161-20 - Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
<b>Total 161 - Bulk Mail Account</b>	<b>1,729.83</b>	<b>1,729.83</b>	<b>0.00</b>	<b>0.0%</b>
165 - Prepaid Licenses	13,295.93	1,098.51	12,197.42	1,110.36%
166 - Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
<b>167 - Prepaid Convention</b>				
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
<b>Total 167 - Prepaid Convention</b>	<b>1,500.00</b>	<b>1,500.00</b>	<b>0.00</b>	<b>0.0%</b>
168 - Prepaid Rent	783.90	979.89	(195.99)	(20.0%)
<b>Total 16 - Prepaid Expenses</b>	<b>23,895.99</b>	<b>11,894.56</b>	<b>12,001.43</b>	<b>100.9%</b>
<b>Total Other Current Assets</b>	<b>57,295.99</b>	<b>51,543.19</b>	<b>5,752.80</b>	<b>11.16%</b>
<b>Total Current Assets</b>	<b>413,934.84</b>	<b>472,368.02</b>	<b>(58,433.18)</b>	<b>(12.37%)</b>
<b>Fixed Assets</b>				
<b>17 - Fixed Assets</b>				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
<b>177 - Office Building</b>				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
<b>Total 177 - Office Building</b>	<b>825,000.00</b>	<b>825,000.00</b>	<b>0.00</b>	<b>0.0%</b>
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(180,622.10)	(178,763.25)	(1,858.85)	(1.04%)
<b>Total 17 - Fixed Assets</b>	<b>866,481.75</b>	<b>868,340.60</b>	<b>(1,858.85)</b>	<b>(0.21%)</b>
<b>Total Fixed Assets</b>	<b>866,481.75</b>	<b>868,340.60</b>	<b>(1,858.85)</b>	<b>(0.21%)</b>
<b>Other Assets</b>				
<b>18 - Non Current Collectables</b>				
180 - Bequests Expected - Non Current	134,004.45	134,004.45	0.00	0.0%
<b>Total 18 - Non Current Collectables</b>	<b>134,004.45</b>	<b>134,004.45</b>	<b>0.00</b>	<b>0.0%</b>
<b>Total Other Assets</b>	<b>134,004.45</b>	<b>134,004.45</b>	<b>0.00</b>	<b>0.0%</b>
<b>TOTAL ASSETS</b>	<b>1,414,421.04</b>	<b>1,474,713.07</b>	<b>(60,292.03)</b>	<b>(4.09%)</b>

	<u>Nov 30, 16</u>	<u>Oct 31, 16</u>	<u>\$ Change</u>	<u>% Change</u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
21 - Accounts Payable	4,500.00	0.00	4,500.00	100.0%
<b>Total Accounts Payable</b>	<u>4,500.00</u>	<u>0.00</u>	<u>4,500.00</u>	<u>100.0%</u>
<b>Other Current Liabilities</b>				
<b>24 - Accrued Expenses</b>				
241 - Accrued Payroll	5,210.94	17,150.09	(11,939.15)	(69.62%)
242 - Accrued Vacation	33,908.00	32,826.00	1,082.00	3.3%
245 - Accrued Real Estate Tax	(736.80)	(1,477.02)	740.22	50.12%
<b>Total 24 - Accrued Expenses</b>	<u>38,382.14</u>	<u>48,499.07</u>	<u>(10,116.93)</u>	<u>(20.86%)</u>
<b>25 - Accrued Payroll Taxes</b>				
251 - Payroll Tax Liabilities	0.00	(0.01)	0.01	100.0%
252 - 401(k) Liability	961.71	8,226.05	(7,264.34)	(88.31%)
<b>Total 25 - Accrued Payroll Taxes</b>	<u>961.71</u>	<u>8,226.04</u>	<u>(7,264.33)</u>	<u>(88.31%)</u>
<b>Total Other Current Liabilities</b>	<u>39,343.85</u>	<u>56,725.11</u>	<u>(17,381.26)</u>	<u>(30.64%)</u>
<b>Total Current Liabilities</b>	<u>43,843.85</u>	<u>56,725.11</u>	<u>(12,881.26)</u>	<u>(22.71%)</u>
<b>Long Term Liabilities</b>				
<b>28 - Long Term Liabilities</b>				
281 - Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 - Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
<b>Total 28 - Long Term Liabilities</b>	<u>23,758.35</u>	<u>23,758.35</u>	<u>0.00</u>	<u>0.0%</u>
<b>29 - Loans &amp; Mortgages (Principal)</b>	<u>428,331.74</u>	<u>429,438.45</u>	<u>(1,106.71)</u>	<u>(0.26%)</u>
<b>Total Long Term Liabilities</b>	<u>452,090.09</u>	<u>453,196.80</u>	<u>(1,106.71)</u>	<u>(0.24%)</u>
<b>Total Liabilities</b>	<u>495,933.94</u>	<u>509,921.91</u>	<u>(13,987.97)</u>	<u>(2.74%)</u>
<b>Equity</b>				
<b>31 - General Operating</b>	603,154.54	603,154.54	0.00	0.0%
<b>32 - Temp. Restricted Balances</b>				
3204 - Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 - Fund - Building	2,201.48	2,201.48	0.00	0.0%
3211 - Fund - Radio Ad Project	348.55	348.55	0.00	0.0%
3213 - Fund - Legal Offense Fund	50.00	50.00	0.00	0.0%
<b>Total 32 - Temp. Restricted Balances</b>	<u>5,155.44</u>	<u>5,155.44</u>	<u>0.00</u>	<u>0.0%</u>
<b>Net Revenue</b>	<u>310,177.12</u>	<u>356,481.18</u>	<u>(46,304.06)</u>	<u>(12.99%)</u>
<b>Total Equity</b>	<u>918,487.10</u>	<u>964,791.16</u>	<u>(46,304.06)</u>	<u>(4.8%)</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u>1,414,421.04</u>	<u>1,474,713.07</u>	<u>(60,292.03)</u>	<u>(4.09%)</u>



# Statement of Cash Flows

November 2016

	Nov 16	Jan - Nov 16
<b>OPERATING ACTIVITIES</b>		
Net Revenue	(46,304.06)	310,177.12
Adjustments to reconcile Net Income to net cash provided by operations:		
133 · Miscellaneous Receivables	6,248.63	0.00
161-10 · Prepaid Bulk Mail VA	0.00	(91.48)
165 · Prepaid Licenses	(12,197.42)	(1,211.82)
167-10 · Prepaid Convention Genera	0.00	340.50
167-20 · Prepaid Convention Travel/	0.00	(1,500.00)
168 · Prepaid Rent	195.99	(783.90)
169 · Other Prepaid Expense	0.00	1,170.10
21 · Accounts Payable	4,500.00	4,500.00
241 · Accrued Payroll	(11,939.15)	(781.54)
242 · Accrued Vacation	1,082.00	9,280.00
244 · Other Accrued Expenses	0.00	(3,612.70)
245 · Accrued Real Estate Tax	740.22	(736.80)
251 · Payroll Tax Liabilities	0.01	0.00
252 · 401(k) Liability	(7,264.34)	75.55
272 · Deferred Convention Revenue	0.00	(44,821.00)
275 · Other Deferred Revenue	0.00	(100.00)
<b>Net cash provided by Operating Activities</b>	<b>(64,938.12)</b>	<b>271,904.03</b>
<b>INVESTING ACTIVITIES</b>		
173 · Office Equipment	0.00	(1,205.99)
178 · Ofc Imprmnt Acq & Capt Expense	0.00	(6,754.00)
179 · Accumulated Depreciation	1,858.85	20,447.35
180 · Bequests Expected - Non Current	0.00	34,487.63
<b>Net cash provided by Investing Activities</b>	<b>1,858.85</b>	<b>46,974.99</b>
<b>FINANCING ACTIVITIES</b>		
29 · Loans & Mortgages (Principal)	(1,106.71)	(33,623.42)
31 · General Operating	0.00	2,140.00
3210 · Fund - Building	0.00	(2,190.00)
3213 · Fund - Legal Offense Fund	0.00	50.00
<b>Net cash provided by Financing Activities</b>	<b>(1,106.71)</b>	<b>(33,623.42)</b>
<b>Net cash increase for period</b>	<b>(64,185.98)</b>	<b>285,255.60</b>
<b>Cash at beginning of period</b>	<b>420,824.83</b>	<b>71,383.25</b>
<b>Cash at end of period</b>	<b>356,638.85</b>	<b>356,638.85</b>

**RELATED PARTY TRANSACTIONS AS OF: 11/30/16**

Related Party	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/17 - 03/30/17	\$ -	\$ 484.00	\$ 3,300.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$ -	\$ 50.00	\$ 1,479.00	
Ms. Whitney Bilyeu	12/31/16 - 12/07/17	\$ 50.00	\$ 589.00	\$ 589.00	Yes
Mr. Brett Bittner	12/31/16 - 12/01/17	\$ 15.00	\$ 662.96	\$ 1,220.96	Yes
Mr. R. Doug Craig ***	12/31/16 - 06/01/17	\$ -	\$ 215.00	\$ 2,514.00	
D.r. Marc Feldman ****	Life Member	\$ -	\$ 1,925.00	\$ 4,735.78	
Mr. Paul Frankel ***	Life Member	\$ -	\$ 70.00	\$ 3,100.30	
Mr. Sam Goldstein	12/31/16 - 12/01/17	\$ 67.49	\$ 906.49	\$ 4,520.45	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ 25.00	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 15.00	\$ 415.00	\$ 8,251.82	Yes
Ms. Caryn Ann Harlos	12/31/16 - 12/02/17	\$ 42.47	\$ 272.47	\$ 1,365.46	Yes
Mr. Daniel Hayes	Life Member	\$ 150.00	\$ 1,460.00	\$ 3,894.00	Yes
Mr. Jeffrey Hewitt	04/06/17 - 04/11/17	\$ -	\$ 454.00	\$ 454.00	
Mr. Gary Johnson ***	Life Member	\$ -	\$ 75.00	\$ 29,139.00	
Mr. Joshua Katz	06/20/17 - 06/03/17	\$ -	\$ 50.00	\$ 928.00	
Ms. Vicki Kirkland ***	Life Member	\$ -	\$ 60.00	\$ 3,286.00	
D.r. James Lark	Life Member	\$ -	\$ 469.00	\$ 76,778.30	
D.r. Scott Lieberman ***	Life Member	\$ -	\$ 24.98	\$ 11,504.36	
Mr. Kevin Ludlow ***	12/31/16 - 06/04/17	\$ -	\$ 700.00	\$ 1,265.00	
Mr. Edward Marsh	Life Member	\$ -	\$ 1,040.00	\$ 5,006.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/17 - 09/05/17	\$ -	\$ 1,327.00	\$ 1,927.00	
Mr. Guy McLendon ***	Life Member	\$ -	\$ 1,107.00	\$ 8,145.00	
Mr. Kenneth Moellman	12/31/16 - 12/02/17	\$ 10.00	\$ 360.00	\$ 904.00	Yes
Mr. Steven Nekhaia	01/26/17 - 08/02/17	\$ -	\$ 744.00	\$ 794.00	
Mr. Steven Nielson	12/23/16 - 12/23/16	\$ -	\$ -	\$ 50.00	
Mr. Norman Olsen ***	Life Member	\$ -	\$ 204.00	\$ 5,608.50	
Mr. Sean O'Toole	Life Member	\$ 100.00	\$ 2,349.00	\$ 12,047.00	Yes
Mr. William Redpath	Life Member	\$ 208.34	\$ 2,291.74	\$ 10,332.94	Yes
Mr. Roland Riemers ***	Life Member	\$ -	\$ 400.00	\$ 4,534.99	
Mr. Nicholas Sarwark	Life Member	\$ 20.00	\$ 709.00	\$ 4,744.00	Yes
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ 100.00	\$ 3,436.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$ -	\$ 245.00	\$ 370.00	
Mr. Larry Sharpe	12/31/16 - 12/02/17	\$ 25.00	\$ 2,300.00	\$ 3,429.00	Yes
Mr. Trent Somes	01/06/17 - 07/17/17	\$ -	\$ 408.99	\$ 463.99	
Mr. Scott Spencer ***	Life Member	\$ -	\$ 850.00	\$ 13,679.00	
Mr. Aaron Starr	Life Member	\$ -	\$ 179.00	\$ 20,725.00	
Mr. Richard Tomasso ***	12/31/16 - 06/02/17	\$ -	\$ 414.00	\$ 3,401.00	
Mr. Arvin Vohra	12/01/16 - 11/02/17	\$ 25.00	\$ 439.00	\$ 1,243.00	Yes
Mr. Daniel Wiener **	12/31/16 - 04/02/17	\$ -	\$ 464.00	\$ 4,410.84	
Mr. Ron Windeler ***	Life Member	\$ -	\$ 179.00	\$ 9,311.50	
Total Contributions:		\$ 728.30	\$ 25,018.63	\$ 370,495.19	

\* Non LNC Member disclosed related party - \*\* Thu 03/31/16 only - \*\*\* Thru 05/16 only - \*\*\*\* Thru 06/16 only

Related Party	Memo	MTD Disbursements	YTD Disbursements
American Liberty Consulting (Mr. Paul Frankel ***)	B/A Petitioning Management	\$ -	\$ 2,800.00
Connecticut Libertarian Party	Ballot Access Petitioning	\$ -	\$ 41,057.59
Illinois Libertarian Party	Ballot Access Petitioning	\$ -	\$ 77,500.00
Maine Libertarian Party	Voter Registration Drive	\$ -	\$ 2,000.00
Montana Libertarian Party	Filing Fees for Ballot Access	\$ -	\$ 3,722.20
New York Libertarian Petitioning PAC	Ballot Access Petitioning	\$ -	\$ 45,000.00
Okahoma Libertarian Party	Ballot Access Petitioning	\$ -	\$ 26,611.00
Rhode Island Libertarian Party	Ballot Access Petitioning	\$ -	\$ 250.00
Mr. Paul Frankel ***	Misc. Exp Reimbursement	\$ -	\$ 115.16
Ms. Caryn Ann Harlos	Misc. Exp Reimbursement	\$ 150.00	\$ 150.00
Mr. Nicholas Sarwark	Travel Exp Reimbursement	\$ -	\$ 5,679.32
Total Disbursements:		\$ 150.00	\$ 204,885.27

\*\*\* B/A Committee Member (Thur 05/16 only)

**CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 11/30/16**

Chair	Memo	MTD Disbursements	YTD Disbursements
Mr. Nicholas Sarwark	Kay Matthews SD Petitioning Bonus 03/16	\$ -	\$ 1,000.00