



NOV 2018 DRAFT END OF MONTH FINANCIAL REPORTS

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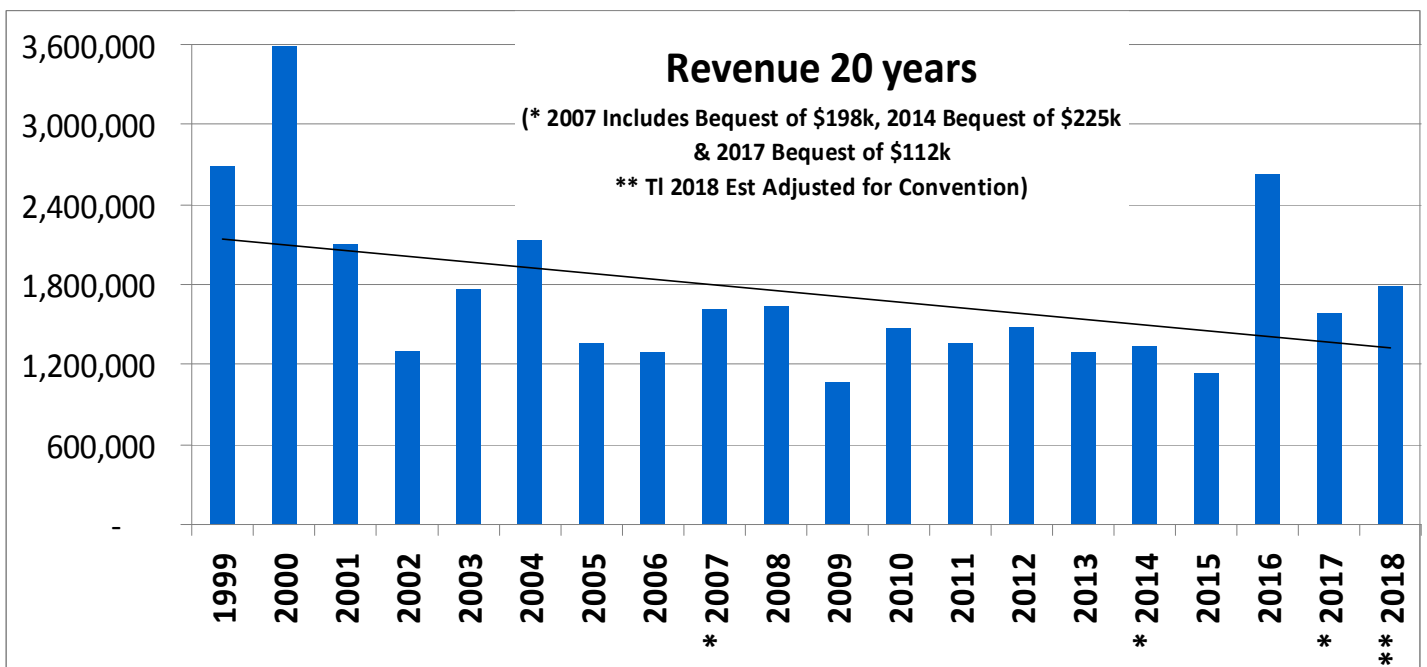
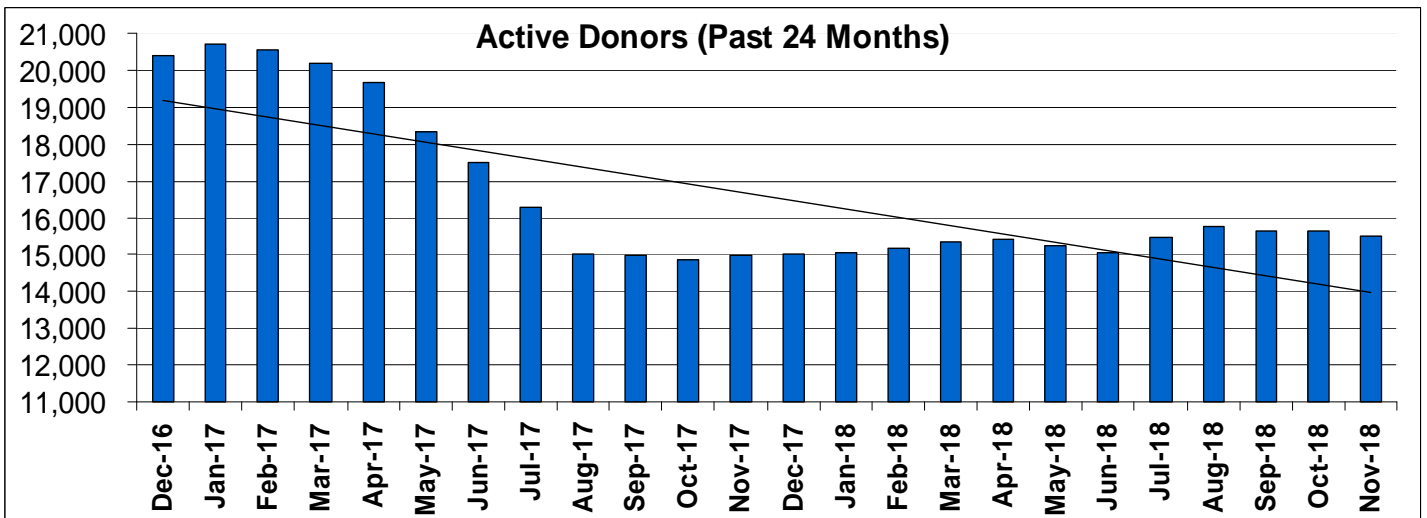
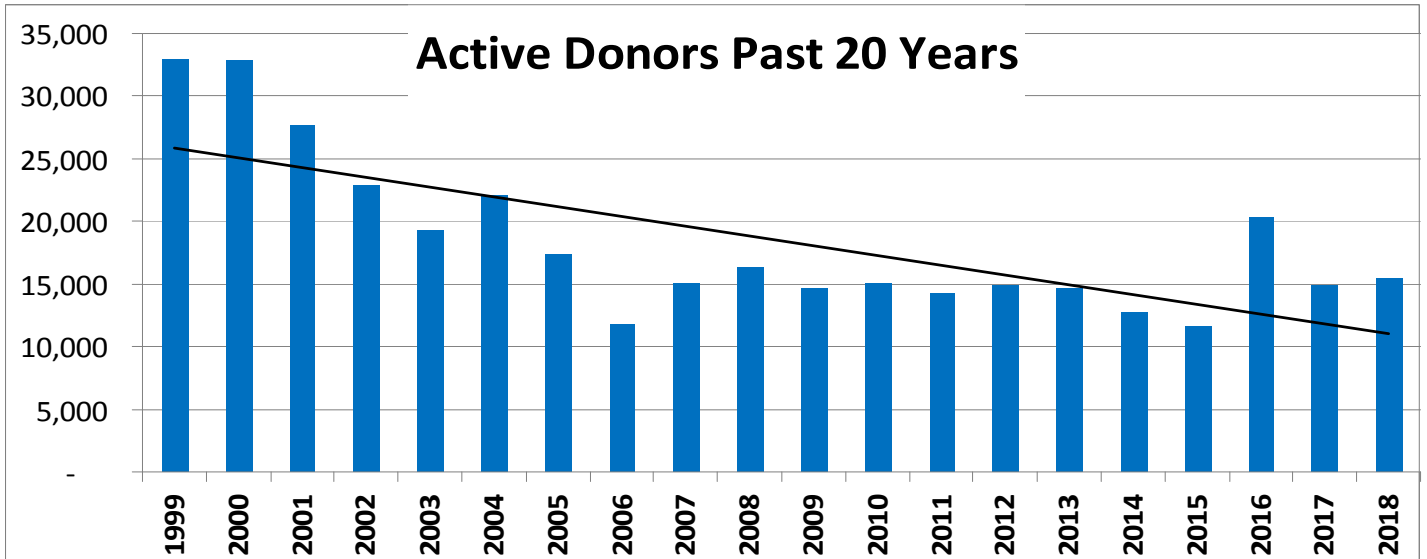
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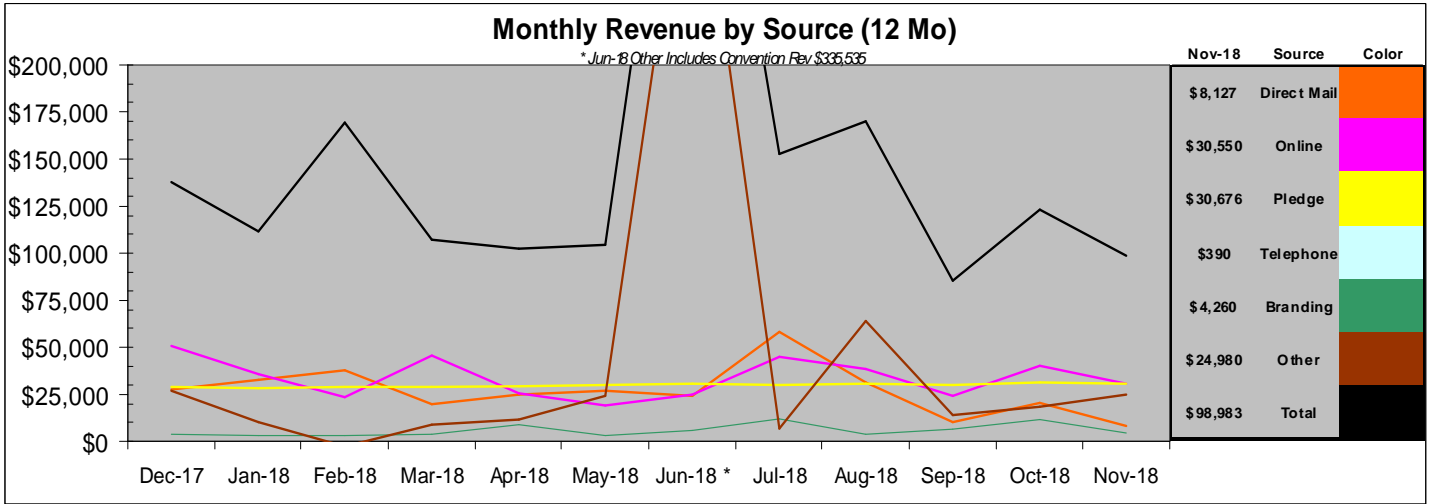
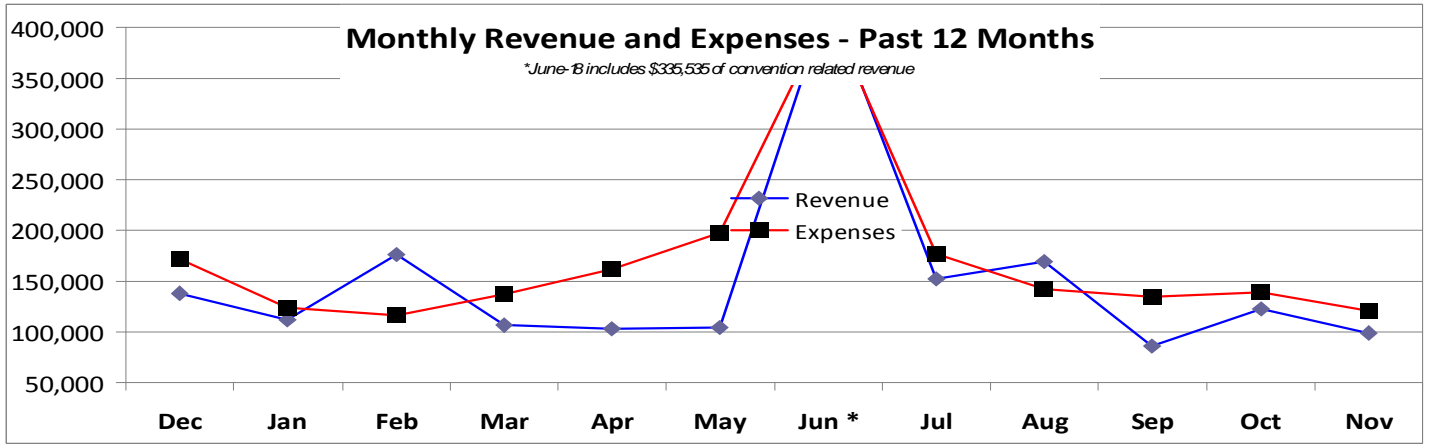
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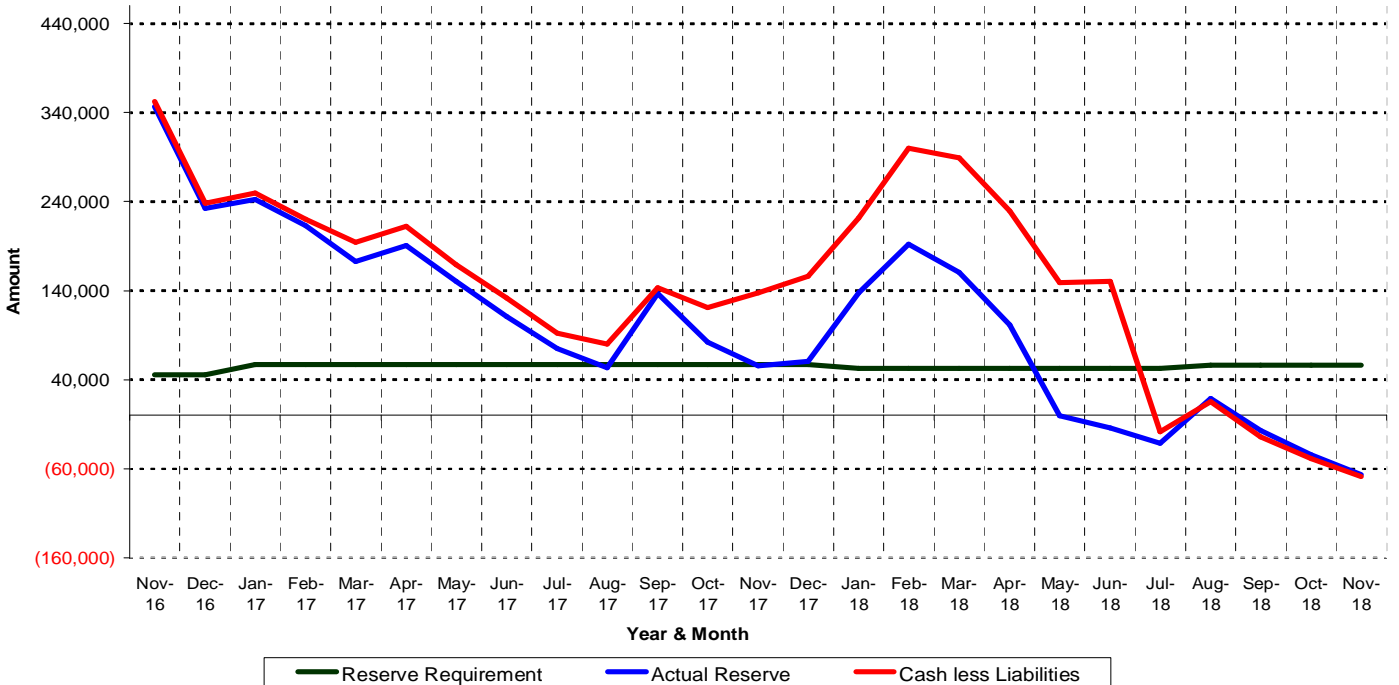




Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2018 Resv Target = \$56,225 - Curr Month Resv = (\$66,707) - Curr Month C-L = (\$69,026)

Reserve Requirement = sum of monthly occupancy, labor & governance expenses
Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end
Cash less Liabilities = cash less the sum of capital liabilities & accounts payable



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Nov 18	2018 YTD	2018 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2018	2018 Budget Remaining
Support and Revenue	98,983	1,667,663	1,766,017	(98,353)	1,900,200	232,537
Cost of Support and Revenue	15,734	631,705	725,408	(93,703)	765,900	134,195
Net Support Available for Programs	83,249	1,035,958	1,040,608	(4,650)	1,134,300	98,342
Program Expense	104,680	1,228,665	1,432,717	(204,052)	1,562,964	334,299
Net Operating Surplus (or Deficit)	(21,431)	(192,706)	(392,109)	199,402	(428,664)	(235,958)

P&L Acct Summary Last Month Plus YTD

January through November 2018

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	TOTAL
Revenue												
4000 · General Fundraising	107,814	169,453	96,520	85,782	100,808	84,059	136,647	138,693	65,232	92,855	86,818	1,164,681
4100 · Project Revenue	360	20	35	0	0	2,000	0	0	0	4,015	0	6,430
4200 · Events and Conventions	0	0	0	7,655	0	344,035	0	0	0	4,920	7,500	364,110
4300 · Program Revenue	3,443	3,835	10,313	9,364	3,833	5,876	15,869	31,006	20,156	21,161	4,665	129,521
4400 · Trfrr Auth. FEC Comm - PAC:	0	2,333	0	0	0	0	0	0	0	0	0	2,333
4600 · Refunds of Contributions	0	(15)	(25)	0	0	0	0	0	(250)	0	0	(290)
4700 · Other Receipts	0	0	208	0	0	276	0	0	394	0	0	878
Total Revenue	111,617	175,626	107,051	102,801	104,641	436,246	152,516	169,699	85,532	122,951	98,983	1,667,663
Expense												
7000 · General Fundraising Expense	33,117	32,486	45,433	51,426	50,269	33,816	30,555	25,473	35,473	25,560	18,529	382,137
7100 · Project-Related Expenses	49	137	445	669	0	0	0	0	0	0	0	1,300
7200 · Events and Conventions Exp	296	503	1,622	1,732	1,228	284,490	4,315	1,368	656	2,233	288	298,731
7300 · Program-Related Expenses	49,575	36,626	40,248	55,960	98,982	60,058	89,311	67,705	47,028	53,795	51,894	651,182
8000 · Salary & Related Expense	17,888	16,895	18,309	18,607	19,138	15,628	19,380	22,393	22,596	25,859	24,863	221,556
8100 · Admin & Overhead Expense	13,459	16,227	23,210	25,569	19,494	13,716	10,421	17,200	20,882	21,647	15,230	197,055
8200 · Professional Services	1,432	11,000	6,000	6,225	6,170	6,000	21,500	6,000	6,000	8,000	7,563	85,890
8300 · Depreciation Expense	1,984	1,984	1,984	1,984	1,984	2,364	2,047	2,047	2,047	2,047	2,047	22,519
Total Expense	117,800	115,858	137,251	162,172	197,265	416,072	177,529	142,186	134,682	139,141	120,414	1,860,370
Net Revenue (Loss)	(6,183)	59,768	(30,200)	(59,371)	(92,624)	20,174	(25,013)	27,513	(49,150)	(16,190)	(21,431)	(192,707)

Balance Sheet Summary - Current vs Prior Month

	Nov 30, 18	Oct 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	26,572.69	31,914.14	(5,341.45)	-16.74%
Total Other Current Assets	75,803.85	81,676.14	(5,872.29)	-7.19%
Total Current Assets	102,376.54	113,590.28	(11,213.74)	-9.87%
Total Fixed Assets	816,979.37	819,026.52	(2,047.15)	-0.25%
Total Non Current- Other	72,604.38	72,604.38	0.00	0.00%
TOTAL ASSETS	991,960.29	1,005,221.18	(13,260.89)	-1.32%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	125,379.11	115,190.55	10,188.56	8.85%
Total Long Term Liabilities	220,729.14	222,747.74	(2,018.60)	-0.91%
Total Liabilities	346,108.25	337,938.29	8,169.96	2.42%
Total Equity	645,852.04	667,282.89	(21,430.85)	-3.21%
TOTAL LIABILITIES & EQUITY	991,960.29	1,005,221.18	(13,260.89)	-1.32%

Standard Statement of Operations - Jan-Dec 2018
Budget vs. Actual

	Un- restricted Nov 18	Temp. Restricted	Total Nov 18	Total Jan- Dec 18	Budget Year to Date	Actual vs. Budget YTD	Annual Budget 2018 *	2018 Budget Remaining
Support and Revenue								
20-Membership Dues	31,899		31,899	541,363	504,717	36,647	550,600	9,237
21-Donations	14,668		14,668	279,043	207,900	71,143	226,800	(52,243)
22-Recurring Gifts	30,676		30,676	328,831	424,783	(95,953)	463,400	134,569
23-Board/ED Solicitation Major Gifts	17,020		17,020	55,932	55,000	932	60,000	4,068
24-Convention Revenue	0		0	280,892	290,000	(9,108)	290,000	9,108
25-Project Program Revenue	400	0	400	71,779	21,817	49,962	23,800	(47,979)
26-Brand Dev / Political Materials	4,260		4,260	63,962	114,583	(50,621)	125,000	61,038
27-Ballot Access & Related Donations	55		55	44,773	140,433	(95,661)	153,200	108,427
28-Membership Communication	5		5	210	6,783	(6,573)	7,400	7,190
29-Other Revenue	0		0	878	0	878	0	(878)
Total Support and Revenue	98,983	0	98,983	1,667,663	1,766,017	(98,353)	1,900,200	232,537
Cost of Support and Revenue								
32-Fundraising Costs	6,688		6,688	139,995	172,700	(32,705)	188,400	48,405
33-Membership Fundraising Costs	9,046		9,046	207,256	262,075	(54,819)	285,900	78,644
35-Convention	0		0	275,604	280,000	(4,396)	280,000	4,396
36-Ballot Access Fundraising Exp	0		0	8,789	10,633	(1,844)	11,600	2,811
37-Building Fundraising Exp	0		0	60	0	60	0	(60)
Total Cost of Support and Revenue	15,734	0	15,734	631,705	725,408	(93,703)	765,900	134,195
Net Support Available for Programs	83,249	0	83,249	1,035,958	1,040,608	(4,650)	1,134,300	98,342
Program Expense								
40-Administrative Costs	23,278		23,278	301,469	328,134	(26,665)	357,964	56,495
45-Compensation	47,486		47,486	488,582	490,967	(2,385)	535,600	47,018
50-Affiliate Support	4,320		4,320	64,559	100,833	(36,274)	110,000	45,441
55-Brand Dev / Political Materials	1,102		1,102	48,814	114,583	(65,769)	125,000	76,186
58-Campus Outreach	0		0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	9,701		9,701	89,751	85,433	4,318	93,200	3,449
70-Ballot Access VR & Related Exp	0		0	148,173	197,633	(49,461)	215,600	67,428
75-Litigation	1,526		1,526	4,414	5,500	(1,086)	6,000	1,586
80-Media	4,831		4,831	26,427	46,750	(20,323)	51,000	24,573
85-Member Communication	12,387		12,387	43,187	50,050	(6,863)	54,600	11,413
88-Outreach	0		0	8,361	8,250	111	9,000	639
90-Project Program Other	50	0	50	4,927	4,583	344	5,000	73
Total Program Expense	104,680	0	104,680	1,228,665	1,432,717	(204,052)	1,562,964	334,299
Total Net Operating Surplus (or Deficit)	(21,431)	0	(21,431)	(192,706)	(392,109)	199,402	(428,664)	(235,958)
Unrestricted Net Operating Surplus (or Deficit)			(21,431)	(213,371)			(354,264)	

* Budget adjusted for amendments made at April & June board meetings plus Aug email votes.

Statement of Operations - 2018 v. 2016 Comparision

	<u>Total Nov 18</u>	<u>Nov-16</u>	<u>Diff 18 v 16</u>	<u>Jan - Dec 18</u>	<u>Jan - Dec 16</u>	<u>Diff 18 v 16</u>
Support and Revenue						
20-Membership Dues	31,899	33,719	-1,820	541,363	755,928	-214,565
21-Donations	14,668	11,471	3,197	279,043	670,849	-391,805
22-Recurring Gifts	30,676	31,305	-629	328,831	319,676	9,154
23-BoardSolicitation MajorGifts	17,020	0	17,020	55,932	0	55,932
24-Convention Revenue	0	0	0	280,892	291,294	-10,402
25-Project Program Revenue	400	0	400	71,779	15,510	56,269
26-Brand Dev / Pol Materials Rev	4,260	6,680	-2,420	63,962	311,812	-247,850
27-BallotAccess Donations	55	50	5	44,773	149,819	-105,046
28-Publications Materials Other	5	275	-270	210	14,651	-14,441
29-Other Revenue	0	0	0	878	412	466
Total Support and Revenue	<u>98,983</u>	<u>83,500</u>	<u>15,483</u>	<u>1,667,663</u>	<u>2,529,951</u>	<u>-862,288</u>
Cost of Support and Revenue						
32-Fundraising Costs	6,688	13,031	-6,343	139,995	180,851	-40,855
33-Membership Fundraising Costs	9,046	15,324	-6,278	207,256	117,823	89,433
35-Convention	0	0	0	275,604	218,607	56,997
36-Ballot Access Fundraising Exp	0	0	0	8,789	5,830	2,960
37-Building Fundraising Exp	0	1,175	-1,175	60	1,175	-1,115
Total Cost of Support and Revenue	<u>15,734</u>	<u>29,530</u>	<u>-13,796</u>	<u>631,705</u>	<u>524,285</u>	<u>107,419</u>
Net Support Available for Programs	83,249	53,971	29,279	1,035,958	2,005,666	-969,707
Program Expense						
40-Administrative Costs	23,278	26,773	-3,496	301,469	322,304	-20,835
45-Compensation	47,486	42,489	4,997	488,582	448,373	40,209
50-Affiliate Support	4,320	5,780	-1,460	64,559	41,506	23,053
55-Brand Dev / Pol Materials	1,102	4,815	-3,713	48,814	364,104	-315,290
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	9,701	2,362	7,338	89,751	36,788	52,963
70-BallotAccess Petitioning Related Exp	0	250	-250	148,173	392,842	-244,669
75-Litigation	1,526	0	1,526	4,414	6,841	-2,427
80-Media	4,831	983	3,848	26,427	4,891	21,536
85-Member Communication	12,387	16,822	-4,435	43,187	72,170	-28,983
88-Outreach	0	0	0	8,361	5,669	2,692
90-Project Program Other	50	0	50	4,927	0	4,927
Total Program Expense	<u>104,680</u>	<u>100,275</u>	<u>4,405</u>	<u>1,228,665</u>	<u>1,695,489</u>	<u>-466,824</u>
Net Operating Surplus (or Deficit)	<u>-21,431</u>	<u>-46,304</u>	<u>24,873</u>	<u>-192,706</u>	<u>310,177</u>	<u>-502,884</u>

P&L Acct Detail w-Funct Alloc of Exps LM Plus YTD
January through November 2018

	<u>Nov 18</u>	<u>TOTAL</u>
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	2,165.00	69,545.92
4010-11 · DM - House Fundraising Renewal	190.00	10,064.00
4010-12 · DM - House Fundraising New Donor	25.00	360.00
4010-20 · DM - Donor Renewal	5,372.11	192,612.95
4010-30 · DM - New Donor Prospecting	375.00	22,465.00
Total 4010 · Direct Mail Fundraising	<u>8,127.11</u>	<u>295,047.87</u>
4020 · Direct Solicitation Major Donor		
4020-10 · Board Solicitation	0.00	4,512.00
4020-20 · Chair Solicitation	0.00	34,400.00
4020-30 · ED Solicitation	17,020.00	17,020.00
Total 4020 · Direct Solicitation Major Donor	<u>17,020.00</u>	<u>55,932.00</u>
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	4,999.94	46,014.27
4030-20 · Online Cont - Donor Renewal	18,050.00	204,911.66
4030-30 · Online Cont - New Donor Prosp	7,500.00	102,212.76
Total 4030 · Online Contributions - Web	<u>30,549.94</u>	<u>353,138.69</u>
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	3.00	78,222.11
4040-20 · Tele Fund - Donor Renewal	387.00	8,737.00
Total 4040 · Tele Fundraising - Phone Bank	<u>390.00</u>	<u>86,959.11</u>
4080 · Recurring Contrib - Pledge	30,675.84	328,830.57
4090 · Ballot Access / Voter Reg	55.00	44,772.76
Total 4000 · General Fundraising	<u>86,817.89</u>	<u>1,164,681.00</u>
4100 · Project Revenue		
4108 · Building Fund	0.00	6,420.00
4111 · Legal Offense Fund	0.00	10.00
Total 4100 · Project Revenue	<u>0.00</u>	<u>6,430.00</u>
4200 · Events and Conventions		
4200-10 · Convention Revenue	0.00	280,892.00
4200-20 · Conv Fundraising - Unrestricted	0.00	63,143.00
4200-30 · Other Events	7,500.00	20,075.00
Total 4200 · Events and Conventions	<u>7,500.00</u>	<u>364,110.00</u>
4300 · Program Revenue		
4310 · Affiliate Development	175.00	45,946.00
4340 · LP News	5.00	210.00
4360 · Campaign Support & Initiatives		
4360-40 · Campaign/Candidate Support	200.00	16,234.92
Total 4360 · Campaign Support & Initiatives	<u>200.00</u>	<u>16,234.92</u>
4375 · Brand / Political Materials	4,260.35	63,962.08
4395 · LPedia Historical Preservation	25.00	3,167.76
Total 4300 · Program Revenue	<u>4,665.35</u>	<u>129,520.76</u>
4400 · Trf fr Auth. FEC Comm - PACS	0.00	2,333.01
4600 · Refunds of Contributions	0.00	(290.00)
4700 · Other Receipts		
4710 · Interest & Dividends	0.00	878.48
Total 4700 · Other Receipts	<u>0.00</u>	<u>878.48</u>
Total Revenue	<u>98,983.24</u>	<u>1,667,663.25</u>

Expense	Nov 18	TOTAL
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	2,011.33	68,284.12
7010-20 · DM - Donor Renewal Expense	7,212.10	128,620.63
7010-30 · DM - New Donor Prospecting Exp	991.45	40,704.56
Total 7010 · Direct Mail Fundraising Exp	10,214.88	237,609.31
7030 · Online Contributions Exp - Web		
7030-10 · Online Cont Exp - General	0.00	170.00
7030-20 · Online Cont Exp - Donor Renewal	19.99	1,441.91
7030-30 · Online Cont Exp - New Donor	66.67	14,535.35
Total 7030 · Online Contributions Exp - Web	86.66	16,147.26
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	756.00	21,844.00
Total 7040 · Tele Fundraising Expense	756.00	21,844.00
7080 · Recurring Contrib - Pledge	616.67	21,822.78
7085 · Building Fund Fundraising Exp	0.00	59.98
7090 · Ballot Access Fundraising Exp	0.00	8,789.48
7095 · Credit Card Prc Fees	3,808.67	38,808.73
7099 · Gen Fundraising Staff Salary	3,046.21	37,055.28
Total 7000 · General Fundraising Expense	18,529.09	382,136.82
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	0.00	631.43
Total 7106 · Campus Outreach Project	0.00	631.43
7111 · Legal Offense Fund	0.00	669.11
Total 7100 · Project-Related Expenses	0.00	1,300.54
7200 · Events and Conventions Exp		
7200-10 · Convention Expenses - General	0.00	137,294.50
7200-15 · Convention Expense - Travel/F&B	0.00	138,309.38
7200-20 · Convention Fundraising Expense	0.00	4,761.92
7200-30 · Other Events	251.09	6,257.52
7200-40 · Events & Conv Staff Salary	37.15	12,108.41
Total 7200 · Events and Conventions Exp	288.24	298,731.73
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	4,320.00	64,559.13
7310-20 · Affiliate Support Staff Salary	334.34	4,920.56
Total 7310 · Affiliate Support	4,654.34	69,479.69
7320 · Outreach - PR & Marketing		
7320-10 · Outreach PR & Marketing General	0.00	8,360.74
7320-20 · Outreach PR Mrktng Staff Salary	2,451.82	17,922.70
Total 7320 · Outreach - PR & Marketing	2,451.82	26,283.44
7330 · Media Relations		
7330-10 · Media Relations General	4,831.00	26,426.95
7330-20 · Media Relations Staff Salary	148.60	1,307.94
Total 7330 · Media Relations	4,979.60	27,734.89
7340 · Membership Communications		
7340-10 · LP News	12,386.84	43,187.32
7340-20 · Mem Comm & Support Staff Salary	10,996.05	117,469.25
Total 7340 · Membership Communications	23,382.89	160,656.57
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Support	9,700.59	89,751.35
7360-60 · Camp/Cand Support -Staff Salary	4,755.05	56,553.57
Total 7360 · Campaign Support & Initiatives	14,455.64	146,304.92
7375 · Brand Development		
7375-10 · Brand / Political Materials	1,102.07	48,814.39
7375-20 · Brand Development Staff Salary	817.27	10,311.28
Total 7375 · Brand Development	1,919.34	59,125.67

	<u>Nov 18</u>	<u>TOTAL</u>
7380 - Ballot Access - Other Related		
7380-10 - Ballot Access Petitioning Exp.	0.00	148,122.50
7380-30 - Ballot Access Legal	0.00	555.20
7380-40 - Ballot Access Lobbying	0.00	50.00
7380-60 - B/A & Petitioning Staff Salary	0.00	8,611.31
Total 7380 - Ballot Access - Other Related	0.00	157,339.01
7395 - LPedia Historical Preservation	50.00	4,258.19
Total 7300 - Program-Related Expenses	51,893.63	651,182.38
8000 - Salary & Related Expense		
8005 - Salary Bonus Sick & Vac (Admn)	9,138.76	92,531.70
8010 - Hourly Wages (Admin Portion)	1,671.56	19,947.82
8015 - Contract & Paid Internships	6,478.06	37,910.81
8020 - Employer Cont to P/R Tax	2,811.30	27,804.99
8030 - Employer Cont to 401K & Adm	1,561.35	11,629.09
8040 - Fed & State Unemployment	0.00	621.20
8060 - Health Insurance	2,872.01	27,916.33
8065 - Workers Comp Insurance	0.00	734.00
8070 - Other Bens, Gdwill & Training	152.00	214.96
8080 - Payroll Service Fees	177.51	2,243.55
Total 8000 - Salary & Related Expense	24,862.55	221,554.45
8100 - Admin & Overhead Expense		
8110 - Ofc Supplies & Non Cap Equipt	484.16	7,696.21
8120 - Telephone & Data Services	1,345.96	13,521.90
8125 - Equipment Leases & Maint.	950.20	8,053.77
8130 - Postage & Shipping	1,935.00	9,925.91
8140 - Travel, Meeting, & Meals Exp	1,397.02	23,506.55
8160 - Insurance - D/O Cyber - Other	0.00	7,758.00
8170 - Occupancy Expenses		
8170-10 - Mortgage Interest Expense	881.61	11,105.58
8170-20 - Utilities Expense	575.30	5,648.40
8170-30 - Property Taxes, Fees & Permits	936.60	8,813.37
8170-40 - Maintenance, Cleaning & Repairs	553.88	13,583.85
8170-50 - Property / GL Insurance	0.00	1,026.26
8170-60 - Assc Fees, Rent & Storage	569.39	6,263.29
Total 8170 - Occupancy Expenses	3,516.78	46,440.75
8180 - Printing & Copying	781.97	3,268.06
8190 - Software, Hardware & Other IT	4,514.25	69,014.64
8195 - Other Expenses & Bank Fees	305.04	7,869.21
Total 8100 - Admin & Overhead Expense	15,230.38	197,055.00
8200 - Professional Services		
8210 - Legal		
8210-10 - Legal - General	4,500.00	49,895.00
8210-20 - Legal - Proactive	1,525.90	3,859.23
8210-30 - Litigation-Lobbying Staff Salary	37.15	135.93
Total 8210 - Legal	6,063.05	53,890.16
8220 - Accounting	0.00	15,500.00
8230 - FEC Filing & Consulting	1,500.00	16,500.00
Total 8200 - Professional Services	7,563.05	85,890.16
8300 - Depreciation Expense	2,047.15	22,518.63
Total Expense	120,414.09	1,860,369.71
Net Revenue (Loss)	(21,430.85)	(192,706.46)

Balance Sheet Current vs Prior Month

As of November 30, 2018

ASSETS	Nov 30, 18	Oct 31, 18	\$ Change	% Change
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	11,858.60	13,906.32	(2,047.72)	(14.73%)
112U - BBT Check Acct 1 (Unrestricted)	6,779.54	6,823.27	(43.73)	(0.64%)
113R - PNC Check Acct 2 (Restricted)	1,805.41	5,055.41	(3,250.00)	(64.29%)
114R - BBT Chck Acct 2 (Restricted BF)	6,129.14	6,129.14	0.00	0.0%
Total 11 - Cash	<u>26,572.69</u>	<u>31,914.14</u>	<u>(5,341.45)</u>	<u>(16.74%)</u>
Total Checking/Savings	26,572.69	31,914.14	(5,341.45)	(16.74%)
Other Current Assets				
13 - Other Current Collectables				
130 - Bequests Expected - Current	68,800.00	68,800.00	0.00	0.0%
133 - Miscellaneous Receivables	0.00	3,942.29	(3,942.29)	(100.0%)
Total 13 - Other Current Collectables	<u>68,800.00</u>	<u>72,742.29</u>	<u>(3,942.29)</u>	<u>(5.42%)</u>
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,141.67	1,141.67	0.00	0.0%
Total 161 - Bulk Mail Account	<u>1,141.67</u>	<u>1,141.67</u>	<u>0.00</u>	<u>0.0%</u>
165 - Prepaid Licenses	1,931.99	3,861.99	(1,930.00)	(49.97%)
166 - Prepaid Insurance	3,930.19	3,930.19	0.00	0.0%
Total 16 - Prepaid Expenses	<u>7,003.85</u>	<u>8,933.85</u>	<u>(1,930.00)</u>	<u>(21.6%)</u>
Total Other Current Assets	<u>75,803.85</u>	<u>81,676.14</u>	<u>(5,872.29)</u>	<u>(7.19%)</u>
Total Current Assets	102,376.54	113,590.28	(11,213.74)	(9.87%)
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	24,301.26	24,301.26	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	<u>825,000.00</u>	<u>825,000.00</u>	<u>0.00</u>	<u>0.0%</u>
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(231,624.47)	(229,577.32)	(2,047.15)	(0.89%)
Total 17 - Fixed Assets	<u>816,979.37</u>	<u>819,026.52</u>	<u>(2,047.15)</u>	<u>(0.25%)</u>
Total Fixed Assets	816,979.37	819,026.52	(2,047.15)	(0.25%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	72,604.38	72,604.38	0.00	0.0%
Total 18 - Non Current Collectables	<u>72,604.38</u>	<u>72,604.38</u>	<u>0.00</u>	<u>0.0%</u>
Total Other Assets	<u>72,604.38</u>	<u>72,604.38</u>	<u>0.00</u>	<u>0.0%</u>
TOTAL ASSETS	<u>991,960.29</u>	<u>1,005,221.18</u>	<u>(13,260.89)</u>	<u>(1.32%)</u>

LIABILITIES & EQUITY	Nov 30, 18	Oct 31, 18	\$ Change	% Change
Liabilities				
Current Liabilities				
Accounts Payable				
21 - Accounts Payable	95,598.51	77,089.87	18,508.64	24.01%
Total Accounts Payable	95,598.51	77,089.87	18,508.64	24.01%
Other Current Liabilities				
24 - Accrued Expenses				
241 - Accrued Payroll	11,329.50	7,706.00	3,623.50	47.02%
242 - Accrued Vacation	16,227.00	23,994.00	(7,767.00)	(32.37%)
245 - Accrued Real Estate Tax	(1,025.90)	3,150.68	(4,176.58)	(132.56%)
Total 24 - Accrued Expenses	26,530.60	34,850.68	(8,320.08)	(23.87%)
27 - Deferred Liabilities				
272 - Deferred Convention Revenue	3,250.00	3,250.00	0.00	0.0%
Total 27 - Deferred Liabilities	3,250.00	3,250.00	0.00	0.0%
Total Other Current Liabilities	29,780.60	38,100.68	(8,320.08)	(21.84%)
Total Current Liabilities	125,379.11	115,190.55	10,188.56	8.85%
Long Term Liabilities				
28 - Long Term Liabilities				
281 - Capital Lease - Postage Machine	1,755.69	1,755.69	0.00	0.0%
282 - Capital Lease - Copier	8,942.32	8,942.32	0.00	0.0%
Total 28 - Long Term Liabilities	10,698.01	10,698.01	0.00	0.0%
29 - Loans & Mortgages (Principal)	210,031.13	212,049.73	(2,018.60)	(0.95%)
Total Long Term Liabilities	220,729.14	222,747.74	(2,018.60)	(0.91%)
Total Liabilities	346,108.25	337,938.29	8,169.96	2.42%
Equity				
31 - General Operating	827,268.19	827,268.19	0.00	0.0%
32 - Temp. Restricted Balances				
3204 - Fund - Campus	1,805.41	1,805.41	0.00	0.0%
3210 - Fund - Building	6,129.14	6,129.14	0.00	0.0%
Total 32 - Temp. Restricted Balances	7,934.55	7,934.55	0.00	0.0%
Net Revenue	(189,350.70)	(167,919.85)	(21,430.85)	(12.76%)
Total Equity	645,852.04	667,282.89	(21,430.85)	(3.21%)
TOTAL LIABILITIES & EQUITY	991,960.29	1,005,221.18	(13,260.89)	(1.32%)

Statement of Cash Flows

November 2018 & YTD

	Nov 18	Jan - Nov 18
OPERATING ACTIVITIES		
Net Revenue	(21,430.85)	(189,350.70)
Adjustments to reconcile Net Revenue to net cash provided by operations:		
133 - Miscellaneous Receivables	3,942.29	0.00
161-10 - Prepaid Bulk Mail VA	0.00	(67.06)
165 - Prepaid Licenses	1,930.00	505.56
165 - Prepaid Licenses	0.00	21,230.00
167-10 - Prepaid Convention General Exp	0.00	5,331.02
167-15 - Prepaid Convention Travel/Other	0.00	1,500.00
21 - Accounts Payable	18,508.64	1,500.00
241 - Accrued Payroll	3,623.50	95,460.49
242 - Accrued Vacation	(7,767.00)	2,256.91
242 - Accrued Vacation	0.00	(4,947.00)
244 - Other Accrued Expenses	0.00	(27,443.29)
245 - Accrued Real Estate Tax	(4,176.58)	(1,025.90)
272 - Deferred Convention Revenue	0.00	(98,478.00)
Net cash provided by Operating Activities	(5,370.00)	(193,527.97)
INVESTING ACTIVITIES		
174 - Computer Hardware	0.00	(1,499.99)
179 - Accumulated Depreciation	2,047.15	22,518.63
180 - Bequests Expected - Non Current	0.00	69,088.19
Net cash provided by Investing Activities	2,047.15	90,106.83
FINANCING ACTIVITIES		
29 - Loans & Mortgages (Principal)	(2,018.60)	(26,286.73)
31 - General Operating	0.00	(260.89)
3210 - Fund - Building	0.00	920.00
3213 - Fund - Legal Offense Fund	0.00	(659.11)
Net cash provided by Financing Activities	(2,018.60)	(26,286.73)
Net cash increase for period	(5,341.45)	(129,707.87)
Cash at beginning of period	31,914.14	156,280.56
Cash at end of period	26,572.69	26,572.69

RELATED PARTY TRANSACTIONS AS OF: 11/30/2018

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild ***	04/08/19 - 07/05/19	\$ -	\$ 25.00	\$ 3,365.00	
Erin Adams	Life Member	\$ 10.00	\$ 126.00	\$ 1,272.70	Yes
Phillip Anderson	09/19/19 - 11/01/19	\$ 15.00	\$ 199.00	\$ 299.00	Yes
Paul Bilyeu	Life Member	\$ 65.00	\$ 1,745.00	\$ 4,115.00	Yes
Whitney Bilyeu	Life Member	\$ 550.00	\$ 1,420.00	\$ 3,733.00	Yes
Ethan Bishop	n/a	\$ -	\$ -	\$ 15.00	
Joseph Bishop-Henchman	Life Member	\$ 525.00	\$ 3,054.00	\$ 5,738.50	Yes
Caleb Bowden	07/30/19 - 07/31/19	\$ -	\$ 25.00	\$ 25.00	
Criag R. Bowden	12/31/18 - 05/01/19	\$ -	\$ 472.00	\$ 866.00	
Christopher Campbell	04/04/19 - 04/04/19	\$ -	\$ 164.00	\$ 189.00	
David Pratt Demarest ***	Life Member	\$ -	\$ 1,895.00	\$ 13,435.47	
Sam Goldstein	Life Member	\$ 50.00	\$ 1,250.00	\$ 7,144.45	Yes
Kevin Hagan *	10/12/19 - 10/12/19	\$ -	\$ 25.00	\$ 333.00	
Timothy Hagan	Life Member	\$ 500.00	\$ 1,150.00	\$ 9,966.82	Yes
Caryn Ann Harlos	Life Member	\$ -	\$ 375.00	\$ 4,203.09	Yes
Wayne Harlos	09/29/18 - 12/05/18	\$ -	\$ -	\$ 1,199.00	
Daniel Hayes ***	Life Member	\$ -	\$ 2,900.00	\$ 13,500.00	
Jeffery Hewitt	Life Member	\$ -	\$ 709.00	\$ 2,808.00	
Susan Hogarth	12/31/18 - 09/01/19	\$ -	\$ 274.00	\$ 2,220.88	Yes
Joshua Katz ***	06/20/18 - 12/27/18	\$ -	\$ -	\$ 1,442.00	
James Lark	Life Member	\$ 15.00	\$ 665.00	\$ 77,977.30	Yes
Victoria Lee	01/05/19 - 05/23/19	\$ -	\$ 293.00	\$ 455.50	
Richard Longstreth	12/31/18 - 12/02/19	\$ 15.00	\$ 304.00	\$ 659.00	Yes
Jeffrey Lyons	Life Member	\$ -	\$ 1,654.00	\$ 1,704.00	
Edward Marsh ***	Life Member	\$ -	\$ -	\$ 6,045.00	
Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Alex Merced	Life Member	\$ 5.00	\$ 1,686.00	\$ 2,470.70	Yes
Dustin Nanna	07/06/19 - 12/03/19	\$ -	\$ 525.00	\$ 1,738.00	
Steven Nekhaila	Life Member	\$ 10.00	\$ 100.00	\$ 2,559.00	Yes
Steven Nielson **	03/31/18 - 03/31/18	\$ -	\$ -	\$ 100.00	
Justin O'Donnell	12/31/18 - 12/02/19	\$ 10.00	\$ 95.00	\$ 284.00	Yes
Kenneth B. Olsen	10/31/19 - 10/04/19	\$ -	\$ 25.00	\$ 548.00	
Sean O'Toole ***	Life Member	\$ -	\$ 700.00	\$ 15,696.00	
John Phillips	06/30/19 - 07/10/19	\$ -	\$ 613.00	\$ 668.20	
William Redpath	Life Member	\$ 510.00	\$ 520.00	\$ 117,949.00	Yes
Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Nicholas Sarwark	Life Member	\$ 20.00	\$ 913.00	\$ 6,052.00	Yes
Valerie Sarwark *	07/17/19 - 07/17/19	\$ -	\$ 50.00	\$ 482.00	
Steve Scheetz ***	Life Member	\$ -	\$ 484.00	\$ 2,408.00	
Joshua Smith	06/01/19 - 12/04/19	\$ 25.00	\$ 1,148.00	\$ 1,323.00	Yes
Aaron Starr *	Life Member	\$ -	\$ -	\$ 20,963.00	
Elizabeth Van Horn	08/22/19 - 08/22/19	\$ 750.00	\$ 784.00	\$ 978.00	
Arvin Vohra ***	11/01/18 - 06/26/19	\$ -	\$ 209.00	\$ 1,552.00	
Total Contributions:		\$ 3,075.00	\$ 26,576.00	\$ 346,228.61	

* Non LNC Member disclosed related party ** Thru 03/31/18 only *** Thru 06/30/18 only

Related Party Disbursements	Memo	MTD Disbursements	YTD Disbursements
Ms. Caryn Ann Harlos	Reimbursed Expense	\$ 50.00	\$ 2,298.02
Illinois Libertarian Party	Ballot Access	\$ -	\$ 56,000.00
New York Libertarian Party Petitioning Co.	Ballot Access	\$ -	\$ 30,000.00
Connecticut Libertarian Party	Ballot Access	\$ -	\$ 10,000.00
Alicia Mattson	Reimbursed Expense	\$ -	\$ 1,086.04
Mr. Nicholas Sarwark	Reimbursed Expense	\$ -	\$ 1,850.74
Total Disbursements:		\$ 50.00	\$ 101,234.80

CHAIR'S DISCRETIONARY DISBURSEMENTS AS OF: 11/30/18

Chair	Memo	MTD	YTD
Mr. Nicholas Sarwark	None yet	\$ -	\$ -