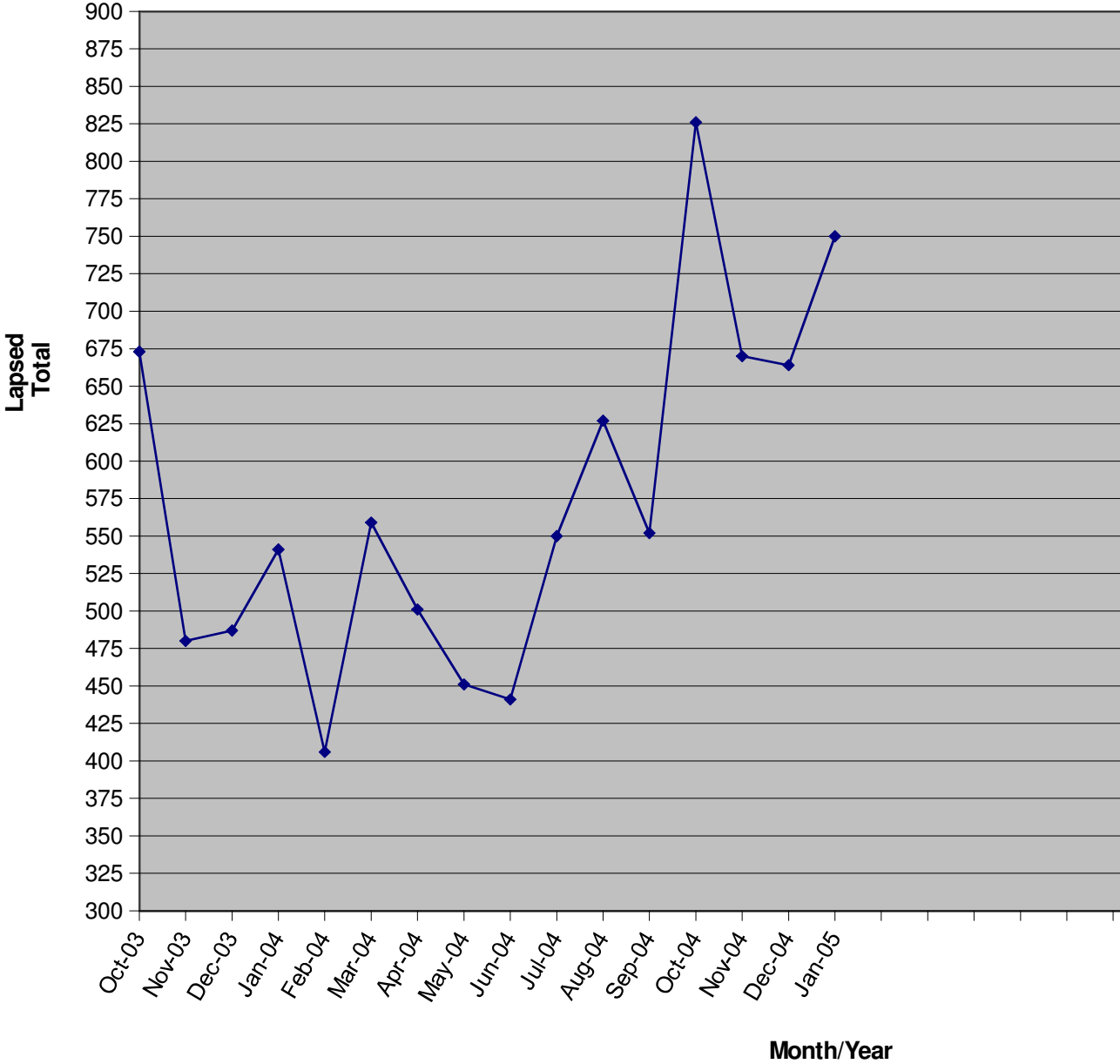
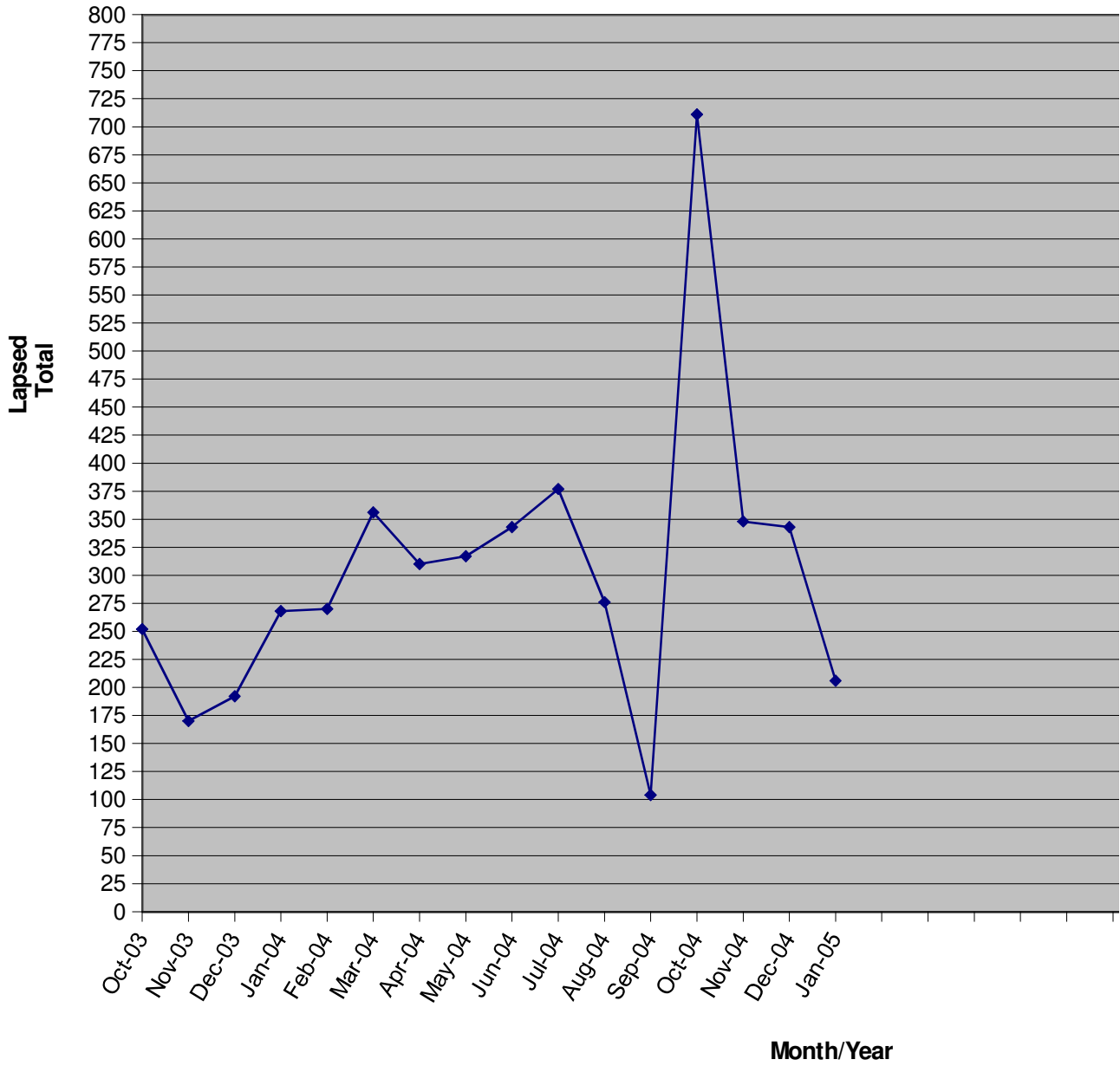


**Lapsed Membership**



	Oct-03	Nov-03	Dec-03	Jan-04	Feb-04	Mar-04	Apr-04	May-04
<b>Lapsed Total</b>	<b>673</b>	<b>480</b>	<b>487</b>	<b>541</b>	<b>406</b>	<b>559</b>	<b>501</b>	<b>451</b>

### New Membership



	Oct-03	Nov-03	Dec-03	Jan-04	Feb-04	Mar-04	Apr-04	May-04
<b>New Total</b>	252	170	192	268	270	356	310	317

*During January 2005 50+ members were removed from the database by Mark Nelson due to having inappropriate Ex*

*\*August 2003 to August 2004 Membership/Subscriber numbers taken from FoxPro*

*\*\*September 2004 to Jan 2005 Membership/Subscriber numbers taken from Raiser's Edge*

*\*\*\*August 2003 to Jan 2005 Lapsed numbers taken from Raiser's Edge*

*\*\*\*\*August 2003 to Jan 2005 New numbers taken from Raiser's Edge*

*\*\*\*\*\*August 2003 to August 2004 Renewal numbers NOT calculated due to the mixing of FoxPro data with Raiser's*

*\*\*\*\*\*September 2003 to Jan 2005 Renewal numbers calculated by equation*

*Queries used to retrieve totals:*

<u>Total</u>	<u>Raiser's Edge Queries</u>
<i>Total Members</i>	Active_Members_Members
<i>Total Subscribers</i>	Active_Members_Subscribers
<i>Lapsed Members</i>	Lapsed_Members
<i>Lapsed Subscribers</i>	Lapsed_Subscribers
<i>New Members</i>	New_Members
<i>New Subscribers</i>	New_Subscribers