



Building Rapport in 2003

rap-port (re-por', -por') *n.* Harmony or sympathy of relation; agreement; accord; to be in *rapport* with someone. —
en rapport (an ra-por') *French* In close accord. [**< F < reporter to bring back**]
Funk & Wagnalls College Dictionary '66



Starchild and Aaron Starr building rapport

by Scott Wilson Q:-)>

I think that this picture best exemplifies the spirit of this year's State Convention. It is a picture of Starchild building rapport with Aaron Starr in a Hospitality Suite. Two such diverse personalities, a guy who wears butterfly wings and a buttoned down bean counter, set aside their differences and share a common goal - **Liberty**.

Harmony, agreement, accord: these aren't words generally used to describe Libertarians by the Media or for that matter even by ourselves. People think that we're like Mikie: "Libertarians hate EVERYTHING."



Aaron Starr under intense personal instruction by Larry Pinci

But in reality we are ALL FOR MORE LIBERTY.

So why is it so hard to get someone to listen, let alone, agree?

Larry Robert Pinci, a leader in Human Performance Technology, conducted a FREE one day seminar Saturday at the Convention on the

Power of Influence. Larry taught over 100 libertarians as a group and also brought individuals up on stage (including Aaron Starr, which was fun to watch) to provide us with the tools to enhance communication skills, increase rapport and raise the

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Touch Screen Voting

by Susan Marie Weber

At the LPC convention, on February 17, 2003, in overtime at the business meeting, the delegates passed a most timely resolution, by 54 - 14 vote, that stated:

"Because computers are subject to fraud and manipulation, we oppose any computer, internet, or direct record electronic voting system that does not use a voter verified paper ballot as the ballot of count, recount, audit and record."

Currently in the 9th Circuit Court of Appeals is a lawsuit filed by a Libertarian from Palm Desert. The case, Susan Marie Weber vs Bill Jones, Secretary of State and Mischelle Townsend, Riverside County Registrar of Voters, asks for an injunction on the touchscreen voting machines, unless there is a voter-verified paper ballot.

Information on the lawsuit may be seen at:

www.electionguardians.org. This is a "right now" issue, facing all voters, as the California Secretary of State has convened a Task Force to look into the need for voter-verified paper ballots.

In addition, a resolution is currently being circulated by Professor David Dill, a computer scientist from Stanford University, signed by hundreds of scientists and experts, all demanding a voter-verified paper ballot. As experts, they are very much aware of the fraud and manipulation that is available with computer programs.

Libertarians obviously understand that if the individual's vote isn't counted as it was cast, then it is worse than worthless.

www.electionguardians.org

The Freedom Party

Senator Tom McClintock gave the Keynote address at the Saturday Night Banquet. While we are still trying to convince the voters that "Politics isn't just about Left and Right anymore," the Senator thinks that it is ONLY about up and down. "*The Freedom Party or The Statist Party.*" He wants voters to support *The Freedom Party* be they Libertarian, Republican, Democrats, or whatever. The following is an article by him about the California Budget mess.

* * *

**Budget mess:
Intractable it's not
Three basic steps -
including a 9.5% cut in
spending - would end
crisis**

By Tom McClintock
Republican State Senator
from Thousand Oaks

"California's budget crisis is not complicated and it is not intractable and it is not mysterious. Over the last four years, population and inflation have grown at a combined rate of 21 percent. Revenue has grown 28 percent. Spending has grown 36 percent. Our



Tom McClintock Elizabeth Brierly

distress is not for lack of revenue but for lack of discipline. And to restore that discipline, three simple acts are all that is needed to put California's financial crisis behind us.

First, the immediate budget shortfall requires policy makers to abide by the

first law of holes: When you're in one, stop digging. Most of California's deficit is not the difference between what it is currently spending and what it is currently taking in. It is caused rather by the projected increases in state spending over the next 18 months. Most of the deficit is not a matter of cutting current spending - but rather arresting the growth in future spending.

That growth is driven by a variety of constitutional and statutory mandates. But virtually all of them can be suspended by the Legislature at any time by the same vote that it takes to enact the budget. The principal excep-

Freedom Continued on page 3

From the Chair



Aaron Starr

First of all, welcome to the thirty-one people who joined our party in February, including Judge James P. Gray.

And welcome to the new and returning members of our state party's Executive Committee. We've got a solid team of people working with us this year, so don't be surprised if we have great results to show.

Lawrence Samuels of Monterey County founded the Rampart Institute and has written extensively and persuasively on Libertarian topics over the years. He is serving as our Northern Vice Chair.

Mark Selzer of Los Angeles, who is serving a second term as Southern Vice Chair, has been actively producing and promoting his public access show, the *Libertarian Alternative*.

Lori Adasiewicz of Sacramento, after serving a successful stint as Treasurer, returns to the committee as Party Secretary. An estate planning attorney, Lori also serves as the head of our Legal Committee and is the Chair of the Coalition Building Committee.

Monica Kadera of Tujunga joins the board for the first time as Treasurer. Monica is a CPA with her own tax practice. I've known Monica for over a decade. Welcome aboard Monica.

John Scott Ballard of Phelan in San Bernardino

County joins the board this year. He is serving as Chair of the Candidate Training & Support Committee as well as the Literature Committee. John will be working on ways to get our candidates access to quality support from independent contractors at reasonable prices.

Ted Brown of San Gabriel, a former state chairman, returns to the committee for his umpteenth term. Ted's expertise has been in recruiting candidates, which is why he is a match as Chair of the Candidate Recruitment & Elected Official Support Committee. Early in his term he will be focusing on reaching out to our expanding number of elected Libertarians and reporting back to us what's happening to them.

M Carling of Santa Clara County (and Lithuania) joins us this year on the board. He is Chair of the Events Planning & Oversight Committee, so he will be making certain that our next convention goes on without a hitch. He is also creating a special website accessible to local parties to help with candidate recruitment. Stay tuned.

Bruce Dovner of Long Beach returns this year as Chair of the Voter Registration Committee. He'll be working on developing economical ways of increasing our party's base of registered voters. Bruce also did a lot of hard work drafting an LPC Program, which got passed at the convention. He'll be working on getting this document in the hands of candidates and incorporated into party literature.

Daniel Wiener of Simi Valley in Ventura County, a former state chairman, returns to the committee as the Chair of the General Membership Acquisition & Retention Committee. He is already hitting the ground running, focusing on innovative ways of using telemarketing and the Internet to grow our base of

contributors and members.

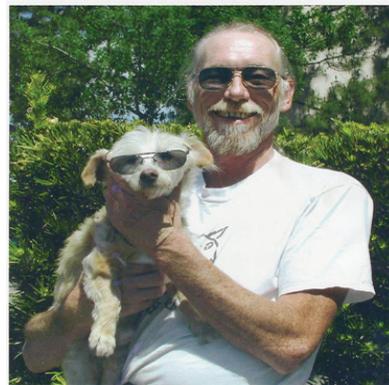
W. Rick Nichol of Yucaipa in San Bernardino County joins us this year as Chair of the Visual Presentation Committee. This committee will make sure that our websites, written materials, signs, etc. all have a common pleasing appearance. Rick's background in graphic arts should help immensely.

Eric Fine of Los Angeles joins us as chair of the Operation Breakthrough Support Committee. Eric will be calling local parties throughout the state to line up volunteers to help with candidate recruitment for local nonpartisan races, using the website that is being developed by M Carling.

Frank Manske of Concord in the East Bay returns this year as Chair of the Volunteer & Staff Development Committee. Frank will be responsible for discovering what capabilities our volunteers have and developing ways of measuring their accomplishments.

Bruce Cohen of Dana
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Notes from the Editor



Uncle Sam & Scott Wilson Q:->

What a difference a day makes, well actually a weekend. Convention.

Before convention I was pretty much a one man band. The day after convention, I was overwhelmed with offers of help. This is the best LPC Monthly that I have put out so far and it is only going to get better. We recently made an agreement with Trever R. Barker of TdoggStudios to help us improve the graphic design. To see some of Trever's work, look at his website at www.tdoggstudios.com. I'm sure it will be fun working with him.

Aaron Starr has also instituted a biweekly international conference call with all of the ExComm members. (One ExComm member commutes to Lithuania. And you thought your commute was bad.)

Each ExComm member now leads their own Subcommittee in the various aspects of growing *The Party*. The idea is that to achieve long range

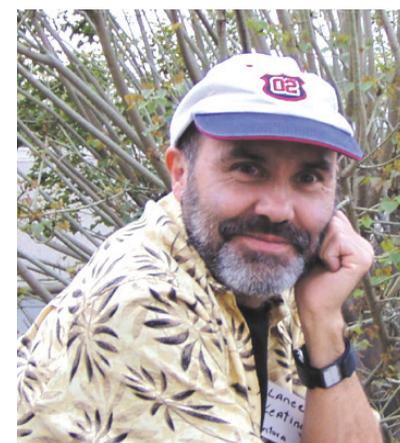
goals, we must set a series of short range goals and Action Items, then FOLLOW UP. *You don't get what you expect, unless you inspect.*

I applaud Aaron's leadership in asking for commitments and expecting personal responsibility in caring the commitment out. I also hope that the ExComm members only commit to what they can reasonably expect to accomplish. It's easy to bite off more than you can chew. Just ask me. Q:-D>

Several ExComm members will be regular contributors and I want to thank them in advance for their contribution, not only to LPCM but to LIBERTY.

It's a great time to be a Libertarian. Come to *The Party*. Q:->

Shamelessly Bragging



Lance Keating from Simi Valley came up to me on the smoking deck and said; "Hey! Aren't you the guy in the paper with the cute little dog? Something you wrote touched a chord in me and I started going to meetings in December. This is my first Convention but it won't be my last."

"Wow! Thanks. May I take your picture? You're the first person to say that to me."
Q:-D>



Each of the Candidates who ran last year received a Certificate of Appreciation at the Banquet.

"Thanks Aaron. It was fun and eye-opening running for Congress."

Q:-D>

Libertarian Party of California

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www.ca.lp.org/lpc-ec.html

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Note changes in email addresses. Only email submissions will be accepted. *LPC Monthly* is the official newsletter of the Libertarian Party of California. Opinions contained herein do not necessarily represent official party positions unless indicated. All submissions are subject to editing.

Deadline: 1st day of every month.

Candidate Toolkit off to a great start!

As we enter our next season of campaigns, candidates can feel a little more connected to the process, support and resources available. At our past state convention a broad stroke outline of the candidate toolkit was proposed. Thanks to an enthusiastic group of libertarians, experts from various areas of excellence have already signed up to help create it. Here is a draft outline for the toolkit: Candidate Recruitment, Petitions, Filing Requirements, Calendar, Planning Your Campaign, Building a Support Team, Image Building, Fundraising, Campaign Ideas, Hot Campaign Topics and Solutions, Mentor Section, and Training.

“Kristi Stone” <kristi@on-the-net.com>

Most categories have been assigned to libertarian leaders already but there are still a few areas missing an expert leader to move it to completion. If you have campaign experience and would like to help us create this candidate toolkit please contact me, Kristi Stone <kristi@on-the-net.com>. To view an outline of the toolkit and the areas that are still available please go to our temporary home of www.GrowTheLP.org/tk Feedback and ideas are always welcome.

It's time to take our campaigns to the next level. This toolkit will be a good resource to help us do that.

The Libertarian Alternative

The Libertarian Alternative is a Libertarian TV show that is aired on Public Access television in San Diego, Los Angeles, Orange County and many other places. It is pleasant and professional looking. We put a smile and a pleasant mainstream look and sound to Libertarian ideas. It looks almost like real TV and I have on some of the best Libertarian communicators I can find.

Recently I had two Latin American Libertarians on the show to talk about Libertarianism from a Latin American perspective.

They were Jose Agular a Libertarian and candidate for Water Board from East LA and Joshua Castro long time candidate and activist for the mighty LP of San Diego. They were both very persuasive.

I also had Libertarian Party activist and candidate and former White House aide Joe Cobb on to talk about the drug war and debate a Republican on the differences between the Libertarians and them.



Co-Hosts Dusti Taylor and Mark Selzer

These shows are on each week in an ever widening area of California. We need more activists to help distribute tapes and help out with the show. We need make up artists and editors and assistants to help during shooting and post production. If you can help during shooting or distribution of tapes in your area please call me at 323-633-6275. Most of all the

show needs money, each show costs \$50 to \$100 to produce and another untold amount of money in my time and effort to make every show. Each show is a little better than the last. Then even more time and money to distribute the show. Please help with your most generous contribution by sending a check made out to: SUNBURST 1830 N. Cherokee Ave #511 Hollywood, Cal. 90028.

Mark Selzer
Southern Vice Chair



Why they can't find bin Laden.

Bush is looking in the wrong direction with the lens caps on.



Let's welcome Byron Martinez as our newest Supporting Member. Byron signed up at the Sam Adams luncheon. He said; "I came here from Guatemala in 1986 because I wanted a better life. I found one and I don't want to let it go. It's time for me to start working for Liberty."

Bien venida amigo.

Para Libertad!!!

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announce-request@ca.lp.org

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tion is service on the debt.

Thus, merely suspending these mandates and reducing current expenditures by 9.5 percent - and then holding at that level for 18 months - would eliminate the deficit without the tax increases, raids on local government, and pilfering of pension and special funds that the governor has proposed.

Could your family cut its spending by 9.5 percent in hard times? In this recession, many families are doing exactly that. Their state government, which is now spending a larger portion of their earnings than at any time in our history, could profit from their example.

Secondly, the discomfort of frugality could be eased dramatically if accompanied by a comprehensive review of every state agency and program now on the books. California state government spends roughly twice per person what Arizona spends, and yet Arizona delivers a vastly higher level of service in every category, including

academic performance, electricity generation, water delivery, and highway and housing construction.

The difficulty in conducting such a review - and acting upon it - is that every program has a highly motivated constituency that jealously and expertly guards its budget. Faced with the long-overdue need to close obsolete military bases, the federal government confronted the same paralysis caused by interest group pressure. Ultimately, Congress broke the gridlock when it took the task of reviewing bases out of the political arena and gave it to an independent panel of management experts that returned a comprehensive recommendation for a single up-or-down vote.

This mechanism prevented the political logrolling, mutual back-scratching and parochial grandstanding that had long blocked the consolidation and closure of obsolete bases. The same thing desperately needs to be done with California's bureaucracies.

Finally, with the state's fiscal affairs back in order, a constitutional spending limit

must be restored. California had such a provision from 1979 to 1990, commonly called the Gann spending limit, restraining the growth of state expenditures to the combined growth of population and inflation. State spending still more than doubled during this period, but only as fast as the economy could sustain it. In 1990, the limit was blown into the stratosphere by Proposition 111.

If the Gann limit had been restored at the outset of the Davis administration, California's current budget would still be 21 percent larger than it was four years ago. But instead of a \$35 billion deficit, California would enjoy a \$5 billion surplus this year - and \$30 billion cumulatively over the last four.

These three simple acts would solve California's current budget crisis and prevent future recurrences. Will they be enacted?

Probably not. And that's the only reason why California's budget problem is intractable. It is not answers but action that is missing.

Welcome to The Party!

These are the 29 new members and subscribers who joined the party during the Month of January

Iris Adam Irvine
 Brian R. Brewer Riverside
 Connie L. Brickner Orange
 Michael Butler Los Angeles
 Patrick T. Byrne Fresno
 John V. Colby Port Hueneme
 Kevin Cornelsen Fairfield
 Mignon Deming Garden Grove
 Jim Doig Los Angeles
 Roger Donnon Carpinteria
 Edward Feldkamp Lake Forest
 Thomas Graves Yreka
 Mark Haislip Anaheim
 Robert T. Heineman San Juan Capistrano
 Robin M. Howard North Hills
 Jennifer Mahler Hermosa Beach
 Melissa Manfre Orangevale
 Allan Mansoor Costa Mesa
 Charles J. Mcglinchey Huntington Beach
 Kevin Melby Orange
 Julianna Miller-Boyer Menifee
 Raphael Moller San Francisco
 Steve Murphy Clovis
 Daniel N. Murphy Long Beach
 Timothy Oleary Orange
 Richard J. Pitkin Roseville
 Robert Raich Oakland
 Robert Stover Valencia
 MaryMelissa Woods Atascadero

These are the 31 new members and subscribers who joined the party during the Month of February.

Patrick J. Actor San Jose
 Perry Bacon Downey
 Kelton Baker Fresno
 Michael G.C. Baron Glendora
 Carey L. Blattner Mount Laguna
 Lucien Desaulniers San Leandro
 Iain Dover Huntington Beach
 Meagan L. Duckworth Seaside
 Lindsey Gabel Eureka
 Harriet Goren Laguna Niguel
 James P. Gray Newport Beach
 Jim Hagin San Diego
 Robert S. Hord Huntington Beach
 Francis A. Krieger, IV Huntington Beach
 Denise Latini Palm Desert
 Donald J. MacKenzie San Diego
 Berkeley Martinez Oxnard
 Jason Rich Valencia
 Gayle Roth Glendora
 Joe Ryan Santa Clara
 John W. Sheahan Santa Clara
 Guy H. Smith Alameda
 Louis H. Smith, MD Costa Mesa
 William Swain Irvine
 Rich Taylor Los Angeles
 Justin D. Tritt Huntington Beach
 Stan Umlauf Bay Point
 Sam Wells Downey
 Mark Whitney San Diego
 Brian J. Wright Costa Mesa
 Gaway Young Los Angeles

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quality and quantity of our influence on others. Some of the topics he covered were: Mastering the Seven Laws of Unconscious Influence, Identifying People's Decision Making Strategies, Gaining Instant Rapport both In Person and on the Phone, Identifying People's Driving Values, Heightening Listening Power and a lot more.

Larry has coached and trained thousands of people into powerful breakthroughs in their companies, careers and lives. After having sat next to him and his lovely wife at dinner Sunday night, I will vouch for this guy. He really knows his stuff. If your career path is on the fast track in America, hiring Larry as a Personal Coach would put it on the Autobahn with the pedal to the metal. For more information call 818 842-0628 or resolutn@pacbell.net.

The theme of Larry's presentation was how to build instant rapport with strangers, no easy trick for most libertarians or, for that matter, most people in general. But it is the stock and trade that has been honed to a fine edge by salesmen. The best salesmen will convince you that it was your idea to buy, because you trust him.

Go into any high school or college cafeteria and you will find it divided up into groups or cliques. In one corner are the Geeks. Nearby are the Brainiacs and the Nerds. Down the aisle a bit are

the Motorheads. In other aisles you will find the Goths, Hispanics, Punks, Druggies, Asians (also often dominating the Brainiac group), Jocks, Rahs, Blacks, etc. Why? Because it is human nature to want to hang around someone you can "identify" with and who likes you! I like to hang out with Libertarians! And while it is fun, it doesn't help *The Party* grow. To do that you have to talk to THEM.

Pink Floyd was right. Everybody has a "Wall." When you first meet someone, theirs is about shoulder high. Whether they build the "Wall" higher or start to tear it down depends on if they can "Identify" with you. So if you shoot a New Idea at them, it will only hit their Brain.

Anyone in Marketing knows that people shop with their head but BUY WITH THEIR HEART.

So before anyone is going to buy your ideas about Liberty, you have to first tear down that Wall, at least far enough to get a clean shot at the Heart.

For example, you're at a dinner party when some Gun-Grabber says; "I think all guns should be banned." The knee-jerk libertarian response would be, "You are wrong and I have the facts and figures to prove it."

His gut reaction; "No I'm not, you are and I have facts and figures too!" And construction begins on the Wall. (*"There are lies, damn*

lies, and then there are statistics." *Disraeli*) And what do you think the other 20 people at the party, most of whom support Gun Control, are thinking?

Now to many Libertarians, the following debate and intellectual judo will be fun (should he be foolish enough you engage you) and you will probably kick his butt on facts (which will only ensure that you'll never talk politics again), but you will each leave the party more convinced of your original opinion. Not to mention, you might not get invited back.

Same Gun-Grabber. Different scenario.

You: "It sounds like you are really concerned about crime and protecting your family." (Identify the motivating value!)

Gun-Grabber: "Yes I am." (He takes a brick down.)

You: "Me too! The world is a very dangerous place these days, isn't it?" (Agree with the motivating value.)

Gun-Grabber: "That's for sure." (He takes two more bricks down.)

You: "I can understand why you might believe that passing a law to confiscate all the guns would make you safer, especially if you don't own one. It sure seems to make

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Chair Continued from page 2

Point in Orange County is Chair of the Awards & Recognition Committee. Bruce will be helping us provide the acknowledgment and kudos all the hard-working people in our party deserve.

Stephen Cicero of Oceanside in San Diego County is Chair of the Infrastructure Development Committee. Stephen will be working on ways of putting all of our various databases of people and resources online.

Mark Hinkle of Morgan Hill in Santa Clara County, a former state chair, is serving double-duty as Chair of the Legislation & Lobbying Committee and Chair of the Fundraising Committee. Mark will be figuring out ways of tracking legislation and assembling a grass roots effort to lobby for the passage and defeat of legislation in California.

Edward Bowers of the San Fernando Valley joins our committee as Chair of the Media Relations Committee. Edward hopes to get us out in front of the media with an improved image with improved frequency.

Terry Floyd of San Leandro in the East Bay is serving as Chair of the Single Issue Membership Acquisition & Retention Committee. This committee will focus on increasing the number of

members by approaching groups who share common issues with us.

Joe Dehn of Palo Alto in Santa Clara County is chair of the Member Communications Committee. The committee will focus on the content of our internal communications through the website, newspaper and e-mail.

All of our committee members are committed to

meeting and updating each other at least once every two weeks. If you want to help out, please feel free to contact me or any one of the fine people who are serving you this year. You can find our e-mail addresses at www.ca.lp.org/lpc-ec.html.

Aaron Starr, CPA
 Chairman
 Libertarian Party of California
starrCPA@pacbell.net

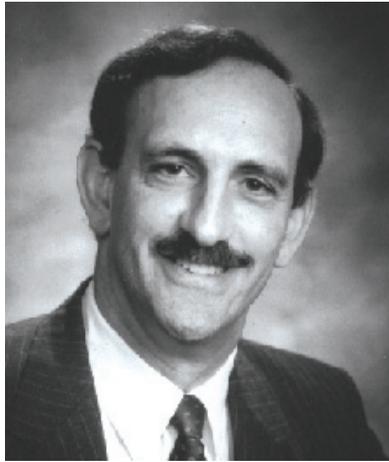
Thank you, California Libertarians!

by Richard Rider

As you probably know, I run a regular monthly ad in this newsletter for my company's discount telecommunications phone service. As my Libertarian-related business has grown, so has the size of my ad.

I started with a business card-sized ad, and now we've progressed to bigger ads as results improved. That is because the ad WORKS, thanks to all of you who have signed up for our services.

Fortunately, such advertising is quite profitable to the Libertarian Party, providing a much-needed source of revenue to help defray the cost of the newsletter itself. I never mind paying for such ads, knowing that the cost is a tax-deductible business expense. While the nasty new "campaign reform" law seems to block such ads from corporations, I think unincorporated businesses can continue to advertise in the newsletter, as long as the total payments and contributions by the individual do not exceed the maximum amounts allowed to be contributed to a party.



At this point, that's hardly a problem.

For those of you who have not yet talked to my company about our long distance service, let me give you a summary of what we do. We are like an independent insurance agency, in that we BROKER with many long distance carriers, seeking to match the client with the proper company. Currently we represent 28 different carriers, and review the offerings of over 70 such companies. It's a bit of an administrative nightmare for us, but a great deal for our clients.

Accordingly, we place clients with different carriers, depending on their needs and location. We offer our service to anyone in the U.S. except Alaska, and currently we have clients in 41 states. We handle both business and residential long distance, plus we can provide low cost LOCAL service to most commercial accounts with four or more lines, and some residential lines.

Here's what Ed Teyssier, President of Microwave Solutions, Inc. (and Chair of the San Diego County Libertarian Party), has to say about our service:

"Richard promised me that he'd save my company "at least 30%" over my present phone bills. Turns out we saved at least 70% over what we had been paying for the same long distance calls. In fact, the savings were so great that I thought a portion of the bill must have been missing. I could hardly believe it when my accountant said, "That's it. That's all of it!" Our telephone calls and faxes around the world are now so cheap, I don't even think about the cost."

If saving money on local and long distance service without sacrificing quality is of interest to you, your family, your business or your friends, call us for a quote. Call us locally at 858-530-2634, or toll-free at 1-800-914-8466. Also you can contact me by email —

RichardRider@EconomyTelcom.com

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sense. (Another brick down.) But I heard that the Australian government did confiscate all of the registered guns a few years back and violent crime increased 300%. It seems that the bad guys still had weapons (guns or not) because they don't follow the law anyway and now they knew that ALL the law abiding citizens were unarmed and defenseless. You

wouldn't want that to happen in America. Isn't that true?" (Command question. Tone diminishes on last syllable.)

The second scenario takes more self-control, thought, and effort but when the party is over, you will have made at least one new friend who thinks, "Maybe this guy is on to something." If not the Gun-Grabber, then

maybe another one of the guests.

Try it, practice it, use it every day in every way. You will be amazed at the results.

Come to **The Party**, and Schmooze.

Q:->

Samuel Adams Society Luncheon



Jon Coupal, President of the Howard Jarvis Taxpayers Association, gave the Keynote address at the Sam Adams Awards luncheon.

He said in part: "The Legislature complained that forcing the voters to vote on every tax increase caused too many elections and led to government by the masses. I would rather have government by the masses than government by the asses."

He also cautioned the "Special Use Taxes" that we might not oppose, are often "an end run around Proposition 13."

So fight them too. Fight them all!

The Karl J. Bray Memorial Award for Activism



**Dennis Umphress, LP
Congressional Candidate
District 16**

For conspicuous and meritorious activism furthering the goals of the Libertarian Party of California.

The Sons of Liberty Award



**Maad Abu-Ghazalah LP
Congressional Candidate
District 12**

For the candidate who was most effective in communicating libertarian principles to the voters.

Sadly neither Award Winner could attend Convention to receive their Awards in person. At least one spent all their money campaigning and couldn't afford to come. That really is dedication! Congratulations to you both for action above and beyond the call of duty.

Q:->

Awards & Recognition

By Bruce Cohen



Bruce Cohen

People are motivated not by what they *should* do, but by what they *want* to do.

In study after study, employees are more motivated by recognition than they are by compensation. In other words, both thanks and appreciation are more valuable than money in motivating people.

That's a good thing for Libertar-

ians. We don't have a lot of money, and we can't pay activists or organizers. For us to energize people to achieve the success we've been dreaming of for decades we need to find a way to effectively motivate them.

Hence the 'Awards and Recognition' program.

The Libertarian Party acts more like a service club and less like a political party.

By embracing aspects of the service club model, we can achieve a greater level of success. Churches do this kind of thing as a matter of course. Service groups do this as part of their weekly routine. We recruit members, we put on events, we raise funds and we educate people as to our platform. As does every service organization.

By having specific standards that regions have to meet to achieve levels

of recognition, they will be encouraged and yes, *driven* to fulfill them. Regions will strive to achieve, maintain and better their award status. They will compete with themselves and with other regions to do the very things we so badly desire them to. By giving each region a road map to follow, we can help them achieve a level of success at the local level that's not been reached before.

Here's the concept:

By giving awards in three levels; Gold, Silver and Bronze; in four categories:

Membership, Organization, Volunteerism and Fundraising, regions will get into the habit of regularly doing what every Rotary and Kiwanis Club has been doing for years.

Once this becomes automatic for each participating region, they will have created the resources to bring the Libertarian message to a wider audi-

ence than ever before.

By recognizing and awarding those regions that meet these standards, they will repeat these behaviors on an ongoing and consistent basis. Members of each region will strive to improve and, along the way, create an efficient and organized machine and a foundation for success.

We're hoping for your enthusiastic support for this program, as well as your input. We hope to make this a success statewide and present the program nationally; thus multiplying our efforts over all 50 states!

A full copy of the program is available from: Bruce Cohen - State Awards and Recognition Chair

BruceDCohen@Cox.Net

OPH @ SF NORML

The East Bay Libertarians will be sponsoring an Operation Politically Homeless table at the upcoming conference of the National Organization for the Reform of Marijuana Laws. We would like to solicit support and volunteers from other Bay Area regions to assist in this effort. If you can donate some time to help us staff the table, or some funds to help pay for it (total cost for the booth is \$350), please contact Terry Floyd at treasurer@eblp.org.

The 2003 NORML Conference will be held at the Hyatt Regency Hotel, 5 Embarcadero Center, San Francisco, CA from April 17 through April 19. Featured speakers include Ed Rosenthal (recently convicted of growing medical marijuana in his role as an agent hired by the Oakland Cannabis Buyers Club), Nadine Strossen, president of the ACLU, Lester Grinspoon, M.D., Harvard Medical School, and San Francisco District Attorney Terrence Hallinan.

This is an ideal opportunity to network with our allies in the fight for freedom and perhaps persuade them to join the Libertarian Party. Please help us spread the word!

Terry Floyd, EBLP Treasurer

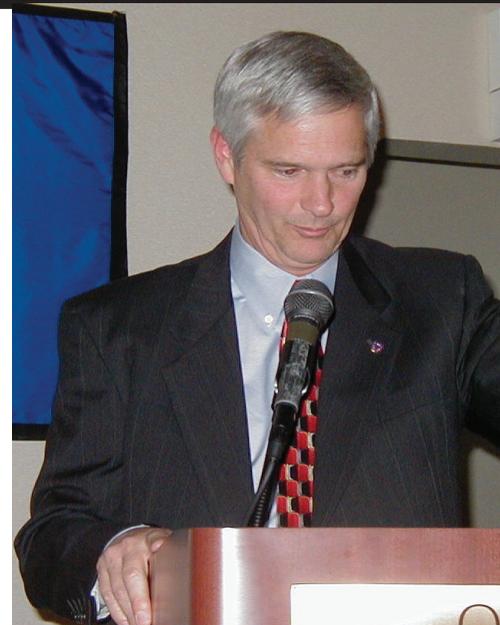
Ending the War on Drugs

Superior Court Judge

James Gray

Judge Gray addressed the Dinner crowd Sunday night to a warm welcome. Here is an excerpt from his remarks.

"It is not an exaggeration to say that Drug Prohibition is the most critical issue facing our great country and the world today. The harms forced upon us by those laws are enormous, and ever growing. Terrorism is predominantly funded by drug money, as is crime and the corruption of public officials and our people, including our children. Drug Prohibition has resulted in a greater loss of our civil liberties than anything else in history; our country is leading the world in the incarceration of its people; and has contributed substantially to the continuing growth, bureaucracy and intrusiveness of government.



Judge James Gray

Our drug laws have failed. This failure is not the fault of law enforcement or the criminal justice system; it is the fault of our drug laws.

As a result, I respectfully suggest that the Libertarian Party make the issue of Drug Prohibition the singular issue of the upcoming elections in 2004 — federal, state and local. Whether they know it or not, the people of our country and of the world are looking to the Party of Principle for guidance and leadership in this most critical area.

If you need anything further from me, please do not hesitate to ask."

Judge Jim Gray

ReCall Davis



Shawn Steel Lawrence Samuels

GOP Chairman Shawn Steel poses with newly elected Northern Vice-Chair Lawrence Samuels.

The GOP Chair had 5 minutes to ask for our support of Recalling Governor Gray Davis. The assent from the Delegates took even less time making the LP the FIRST political party to endorse the Recall.

The Republicans endorsed the Recall a week later after LPC Secretary Lori Adasiewicz gave a rousing 5 minute speech at their Convention. I think they got to hear (and see) the better speaker.

Get petitions online at:
www.graydavisrecall.com



Lori Adasiewicz

Calendar of Events

Come to "The Party!"

April 2: Town Hall Los Angeles presents Dr. Paul A. Volcker, former Chairman of the Federal Reserve Board of Governors, at a noon luncheon to be held at the Los Angeles Marriott Downtown at 333 South Figueroa Street. Attendees will have an opportunity to hear, question and meet Dr. Volcker. For more information: (213) 628-8141

April 3: Objectivism on Campus, in conjunction with the Ayn Rand Institute, presents "The Failure of the Homeland Defense: Lessons from History," by John Lewis. Dr. Lewis is a historian of ancient Greece. His focus has been to integrate the fields of political science, ancient history and classical philology as a means to understanding the histories of political concepts. This event will begin at 7:00 PM at Stanford University at an as-yet undetermined location. For more information: Jason Rheins, jrheins@leland.stanford.edu

April 5: Institute for Justice presents a seminar sponsored by Hechinger

Institute on Education and the Media, Teachers College and Columbia University on "Charter Schools and Other Choices." The speaker is Clint Bolick, Vice President and National Director of State Chapters for Institute for Justice, the nation's premier libertarian public interest law firm, appearing in courts across the country preserving freedom of opportunity and challenging government's control over individuals' lives. Among the individual freedoms and rights that the Institute defends are the rights of parents who seek to choose the education that best meets their children's needs. This event begins at 10:50 AM and is being held at the Hyatt Regency Los Angeles, Macy's Plaza, 711 South Hope Street, Los Angeles, CA 90017. For more information: Cynthia Newberry (212) 678-3930.

April 10: The South Bay Jewish Voice for Peace presents Stephen Zunes speaking on "US Policy Towards Israel and Palestine," third in a lecture series on the history of the Israel-Palestine conflict.

This series for the general public features some of the nation's top Middle East history scholars in an unprecedented collaboration between Arab, Jewish and other professors. It is designed to give an overall understanding of the region's recent history and current political situation. The event begins at 7:00 PM at the First Unitarian Church of San Jose, 160 N 3rd. St., downtown San Jose, between St. John and Julian St. The cost is \$5.00 to \$15.00 sliding scale, but no one will be turned away for lack of funds. For more information: SouthBay@jewishvoiceforpeace.org.

April 14: The Distinguished Speakers Series, sponsored by a coalition of Southern California businesses, presents George Will at the Pasadena Civic Arts Center at 8:00 PM. Mr. Will, the Pulitzer Prize-winning syndicated columnist and Newsweek essayist, is considered by many to be the foremost political columnist of our time. The Washington Post has syndicated his newspaper column since

1974. For more information: (310) 546-6222 or www.speakersla.com

April 17-19: Annual national NORML conference at the Hyatt Regency hotel in San Francisco. The program will have over 75 speakers, including Nadine Strossen (president of the ACLU), Candi Penn of the Hemp Industries Association, Eugene Oscapella of the Canadian Foundation for Drug Policy, Terence Hallinan (San Francisco District Attorney), Mike and Valerie Corral (beleaguered Californians), and Hollywood actor/director Daniel Stern.

Also speaking will be cultivation expert Ed Rosenthal. Ed was recently convicted by a federal court that refused to allow the jury to know that he was growing medical marijuana for seriously ill patients as an agent for the city of Oakland; Ed now faces a prison sentence of 5-40 years. Ed will discuss his experience on Thursday morning in a talk called "The View From the Eye of the Storm."

Although the conference participants will be meeting Thursday through Saturday, a fourth day (4/20) has been added for special student/activists training. It will include a 4/20 Easter Egg Hunt. For more information: NORML (888) 67-NORML or norml@norml.org or visit their website norml.org.

April 24: Digital Democracy presents Annalee Newitz in a discussion hosted by Dorothy Kidd of the University of San Francisco's Media Studies Department. Annalee writes about the cultural impact of technology and science. She will discuss hacker culture today, asking whether government crackdowns on cyberliberties have destroyed the geek community; and how the tech bust has changed digital society. The event begins at 4:00 PM and will be on the University of San Francisco campus at the Faculty Lounge in the University Center. For more information: contact Sharon Li, lis@usfca.edu (415) 422-6147 or Dorothy Kidd, kiddd@usfca.edu (415) 422-5061.

IN MEMORIUM: Joseph Fuhrig

by *The Independent Institute*

The free-market community has lost one of its greatest teachers—Golden Gate University economics professor and Independent Institute summer seminar instructor Joseph Fuhrig, who passed away on Monday, March 3rd, 2003. *The Independent Institute* extends its deepest condolences to his family and loved ones.

Those who were lucky enough to have known Joe will remember him as exceptionally gregarious, upbeat, and passionate — about free-market economics, peace, politics (he ran on the Libertarian Party ticket in 1982 for the U.S Senate garnering 105,000 and in 1986 for

governor of California receiving 54,000 votes), and golf.

But it was Joe's work as an educator that was his greatest achievement. By his estimation, over the course of three decades he had taught free-market economics to perhaps as many college students as had anyone. (If the estimate of 20,000 students is an exaggeration, it is probably not too far off.)

Joe also made a large impact in pro-liberty activist circles and on the local lecture circuit. With boundless enthusiasm, he taught economic reasoning to civic and business groups with his one-man "Traveling Capitalism Show" and to high school and college students at the Independent Institute's



Summer Seminars in Political Economy. His upbeat and approachable manner and engaging Socratic teaching style earned him consistently high evaluations from students attending the seminars. Professor Fuhrig, wrote one summer

seminar student, was "a humorous, superbly informed teacher." Wrote another: "Prof. Fuhrig was an extremely interesting and engaging class leader, and I appreciated the fact that his style was not pedantic, but rather open to comments, and even taught with a touch of humility." Coming from students in the middle of summer, such compliments may seem unusual; for Joe's students, they were typical.

A San Francisco Bay Area native, Joe grew up in the East Bay and studied economics at California State University, Hayward, where he earned a B.A. (1970) and M.A. (1973). He then taught economics at Armstrong College in Berkeley (1974-82), College of San Mateo

(1975-84), San Jose State University (2001-2003) and Golden Gate University (1981-2003), where he had also served as chairman of the economics department (and where he had earned an M.B.A. in 1989). He also served as an adjunct professor or visiting lecturer at the University of San Francisco (since 2000); Advocates for Self-Government (1986-1994), Cato Institute (1979-82); Smith Center for Private Enterprise Studies, CSU Hayward (since 1993), The Independent School in Wichita. He had also worked as an economist for Fair-Issac Corporation (1995-2000) and since 1992 had been chief economist at the Michael H. Clement Corporation.

Nationwide Libertarian Tax Protest April 15th

Lollypops & Literature, “Do you feel like a sucker tonight?” Q;-D>

On TAXDAY EVERYBODY IS A LIBERTARIAN!!!

Join the nation in the largest annual Libertarian Tax Protest at your local Post Office.
(The one that’s open until midnight and don’t forget to tape the 11 o’clock News.)

Bring your Signs, wear a Costume or Suit,

Bring Literature and Dum-Dum Pops

“Do you feel like a sucker tonight?”

90% Effective if said with a Smile.

Protesting Taxes is not only

your Constitutional Right,

IT IS YOUR CIVIC DUTY!

And it’s FUN!!!

Come to *The Party in YOUR area!*

[<www.ca.lp.org/lpc-tax-day.html>](http://www.ca.lp.org/lpc-tax-day.html)



Curt Cornell ridden by Uncle Sam

Libertarian Party of California

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Are you working for Liberty?

Make sure you punch your virtual “time-card”!

The Volunteer and Staff Development Sub-Committee wants to track your work for the party. Please send your name, contact info, activities and hours worked to the committee at vsd.lpc@voteforfrank.org. Be sure to include all of your time! Mail us once in a while, or every week.

This information will help us develop recognition programs and provide insight into what makes this party work!

Are you willing to volunteer for Liberty?

Mail us at vsd.lpc@voteforfrank.org with your location, interests, skills, experience, and when you are available. We’ll try to match you with opportunities that fit You!

***“A newspaper is not just for reporting the news,
it’s to get people mad enough to do something about it.”***

Mark Twain