



OCT 2016 DRAFT END OF MONTH FINANCIAL REPORTS

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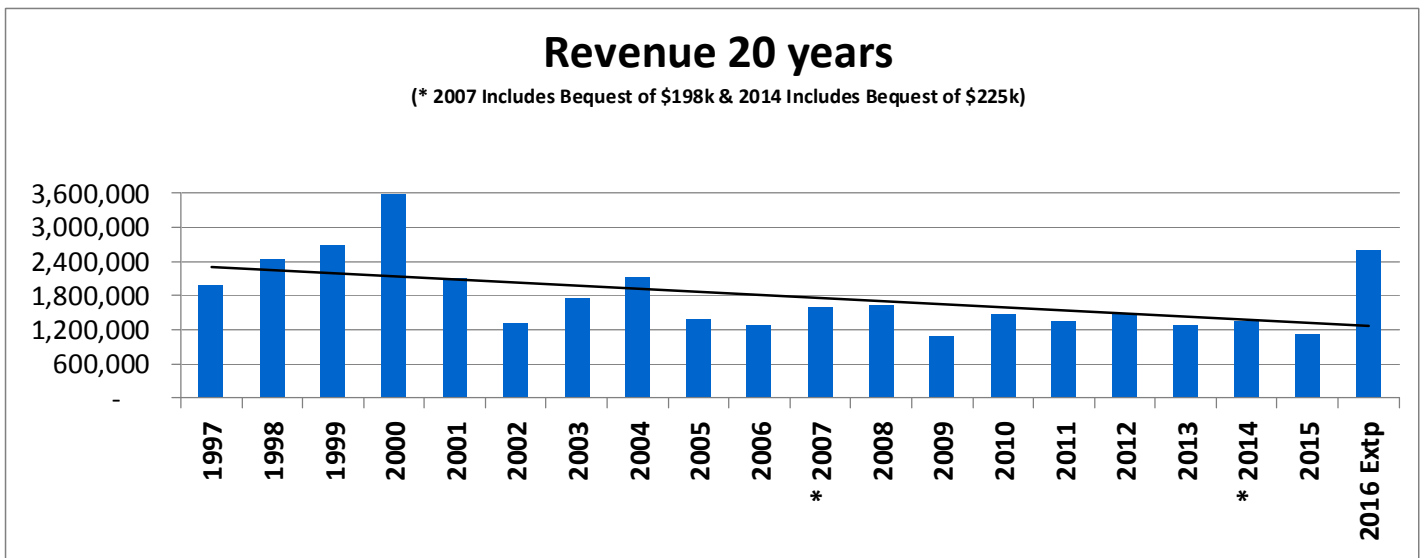
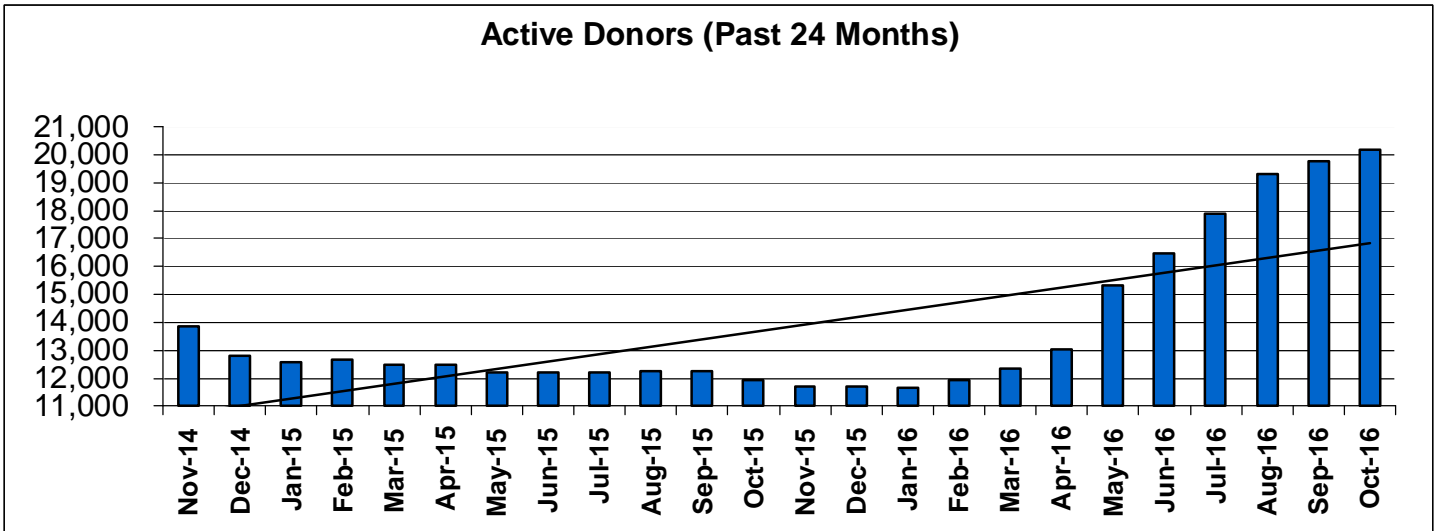
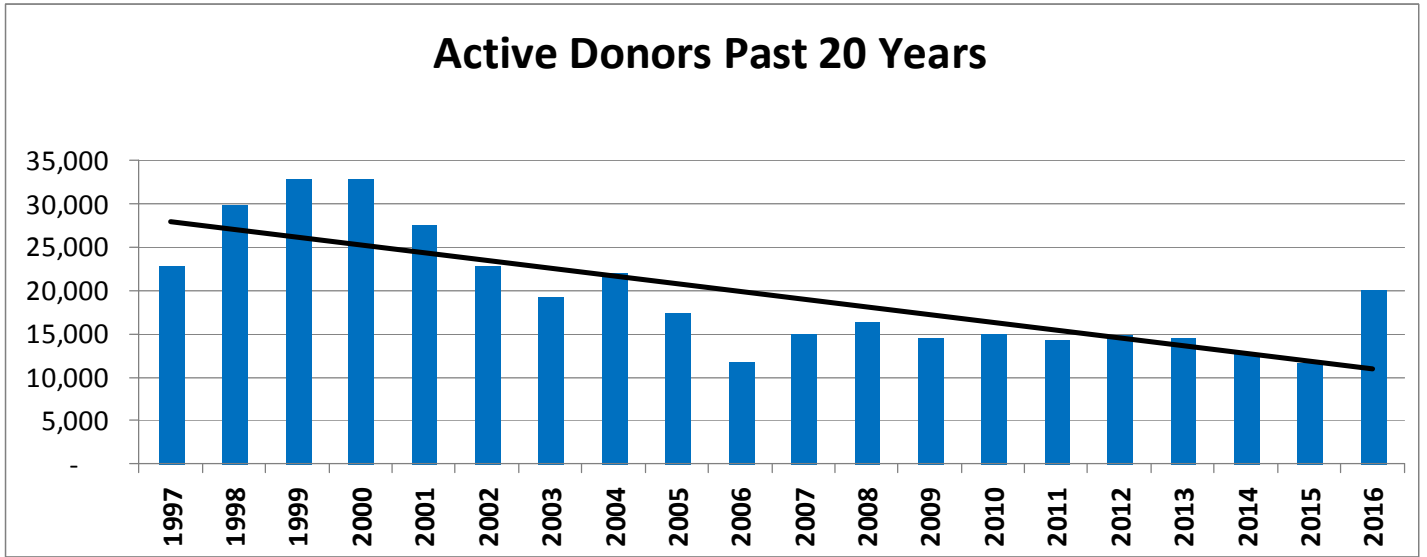
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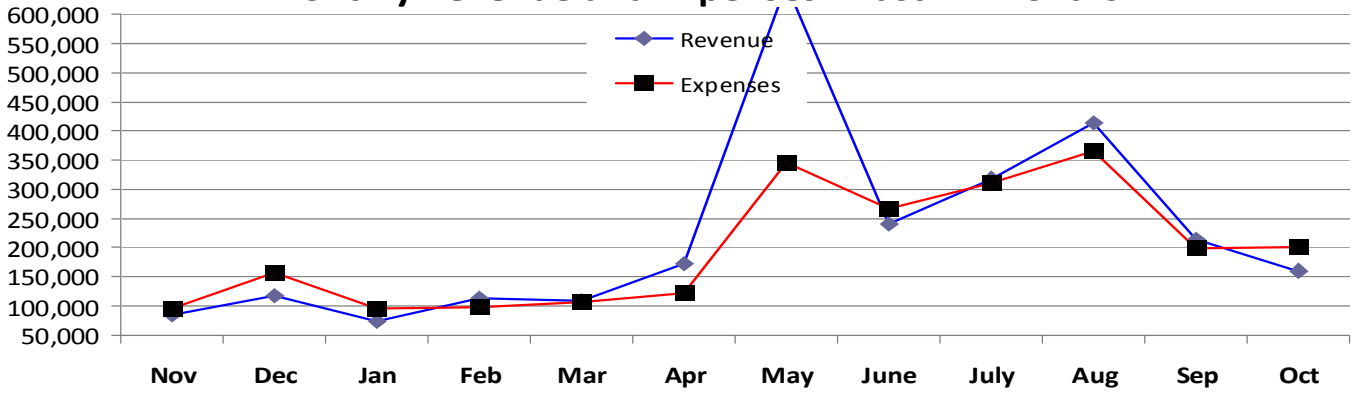
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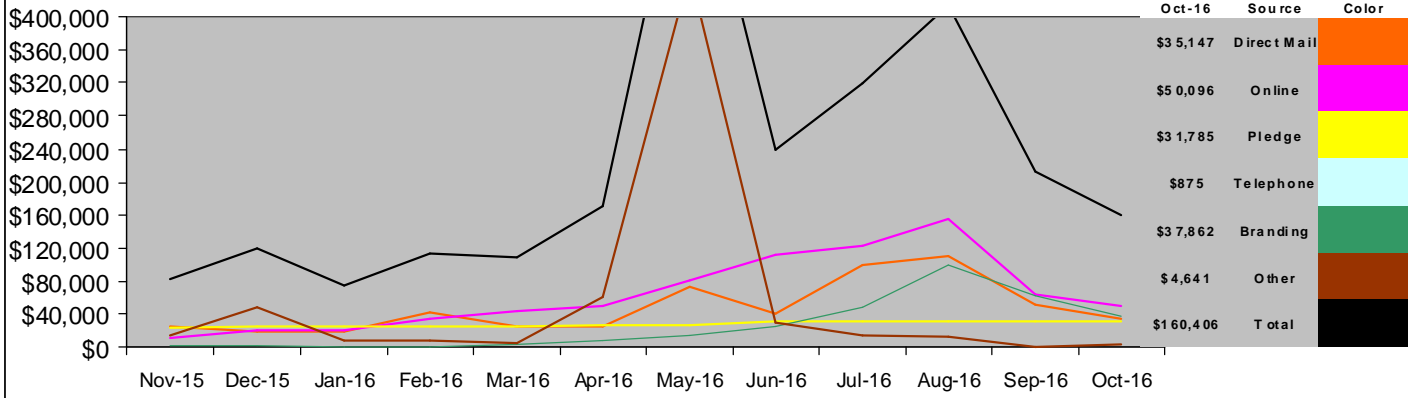
End of Month Reports – Charts



Monthly Revenue and Expenses - Past 12 Months



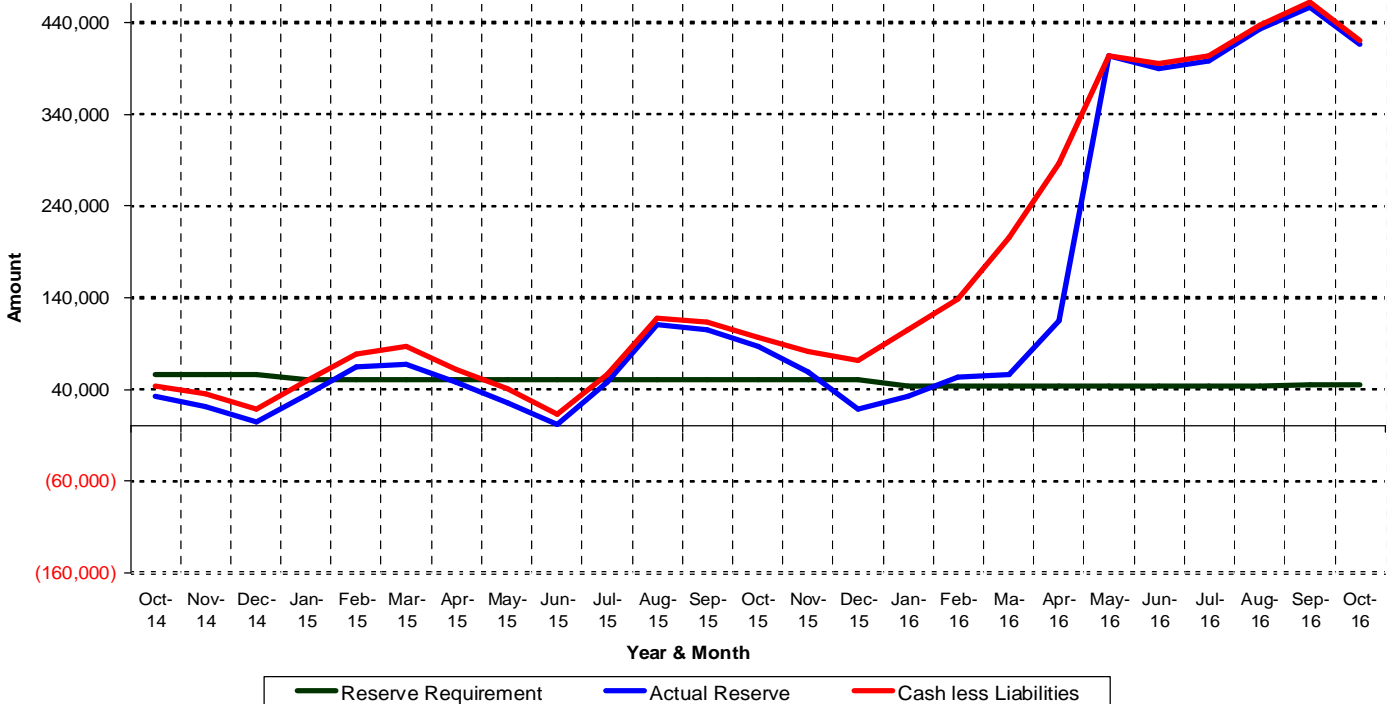
Monthly Revenue by Source (12 Mo)



Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2016 Resv Target = \$45,292 - Curr Month Resv = \$415,669 - Curr Month C-L = \$420,825

Reserve Requirement = sum of monthly occupancy, labor & governance expenses
Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end
Cash less Liabilities = cash less the sum of capital liabilities & accounts payable



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Oct 16	2016 YTD	2016 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2016	2016 Budget Remaining
Support and Revenue	160,406	2,446,451	1,574,667	871,784	1,841,600	(604,851)
Cost of Support and Revenue	25,354	501,005	487,803	13,201	545,364	44,359
Net Support Available for Programs	135,052	1,945,447	1,086,863	858,583	1,296,236	(649,211)
Program Expense	175,213	1,595,214	1,481,424	113,790	1,706,682	111,468
Net Operating Surplus (or Deficit)	(40,161)	350,233	(394,560)	744,793	(410,446)	(760,679)

P&L Acct Summary Last Month Plus YTD

January through October 2016

	Oct 16	TOTAL
Revenue		
4000 - General Fundraising	118,403	1,714,652
4100 - Project Revenue	100	14,860
4200 - Events and Conventions	0	397,255
4300 - Program Revenue	42,198	320,159
4600 - Refunds of Contributions	(295)	(885)
4700 - Other Receipts	0	413
Total Revenue	160,406	2,446,454
Gross Revenue	160,406	2,446,454
Expense		
7000 - General Fundraising Expense	27,241	302,604
7100 - Project-Related Expenses	0	1,205
7200 - Events and Conventions Exp	0	229,242
7300 - Program-Related Expenses	98,738	1,074,284
8000 - Salary & Related Expense	18,436	192,575
8100 - Admin & Overhead Expense	32,756	210,068
8200 - Professional Services	21,537	67,652
8300 - Depreciation Expense	1,859	18,590
Total Expense	200,567	2,096,220
Net Surplus or Loss	(40,161)	350,234

Balance Sheet Summary - Current vs Prior Month

	Oct 31, 16	Sep 30, 16	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	420,824.83	464,698.20	(43,873.37)	-9.44%
Total Other Current Assets	45,294.56	46,589.11	(1,294.55)	-2.78%
Total Current Assets	466,119.39	511,287.31	(45,167.92)	-8.83%
Total Fixed Assets	868,340.60	870,199.45	(1,858.85)	-0.21%
Total Non Current - Other	134,004.45	134,004.45	0.00	0.00%
TOTAL ASSETS	1,468,464.44	1,515,491.21	(47,026.77)	-3.10%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	56,725.11	62,430.55	(5,705.44)	-9.14%
Total Long Term Liabilities	453,196.80	454,356.68	(1,159.88)	-0.26%
Total Liabilities	509,921.91	516,787.23	(6,865.32)	-1.33%
Total Equity	958,542.53	998,703.98	(40,161.45)	-4.02%
TOTAL LIABILITIES & EQUITY	1,468,464.44	1,515,491.21	(47,026.77)	-3.10%

Standard Statement of Operations - Jan-Dec 2016
Budget vs. Actual

	Un- restricted Oct-16	Temp. Restricted	Total Oct 16	Total Jan - Sep 16	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2016	2016 Budget Remaining
Support and Revenue								
20-Membership Dues	45,395		45,395	722,209	345,833	376,376	415,000	(307,209)
21-Donations	40,428		40,428	659,378	265,667	393,711	318,800	(340,578)
22-Recurring Gifts	31,785		31,785	288,371	274,417	13,955	329,300	40,929
23-Board/ED Solicitation Major Gifts	0		0	0	50,000	(50,000)	60,000	60,000
24-Convention Revenue	0		0	291,294	240,000	51,294	240,000	(51,294)
25-Project Program Revenue	0	100	100	15,510	8,333	7,177	10,000	(5,510)
26-Brand Dev / Political Materials Rev	37,862		37,862	305,132	208,333	96,799	250,000	(55,132)
27-Ballot Access & Related Donations	500		500	149,769	178,083	(28,314)	213,700	63,931
28-Membership Communication	4,336		4,336	14,376	4,000	10,376	4,800	(9,576)
29-Other Revenue	0		0	412	0	412	0	(412)
Total Support and Revenue	160,306	100	160,406	2,446,451	1,574,667	871,784	1,841,600	(604,851)
Cost of Support and Revenue								
32-Fundraising Costs	17,971		17,971	174,069	167,803	6,265	201,364	27,295
33-Membership Fundraising Costs	7,383		7,383	102,499	106,000	(3,501)	127,200	24,701
35-Convention	0		0	218,607	200,000	18,607	200,000	(18,607)
36-Ballot Access Fundraising Exp	0		0	5,830	14,000	(8,170)	16,800	10,970
37-Building Fundraising Exp	0	0	0	0	0	0	0	0
Total Cost of Support and Revenue	25,354	0	25,354	501,005	487,803	13,201	545,364	44,359
Net Support Available for Programs	134,952	100	135,052	1,945,447	1,086,863	858,583	1,296,236	(649,211)
Program Expense								
40-Administrative Costs	56,115	0	56,115	295,531	258,375	37,156	310,050	14,519
45-Compensation	41,703		41,703	405,883	374,000	31,883	448,800	42,917
50-Affiliate Support	3,520		3,520	35,726	45,833	(10,107)	55,000	19,274
55-Brand Dev / Political Materials	32,415		32,415	359,289	355,132	4,157	355,132	(4,157)
58-Campus Outreach	0	0	0	0	833	(833)	1,000	1,000
60-Candidate, Campaign & Initiatives	20,000		20,000	34,426	40,833	(6,408)	49,000	14,574
70-Ballot Access VR & Related Exp	0		0	392,592	325,000	67,592	390,000	(2,592)
75-Litigation	6,400		6,400	6,841	16,667	(9,825)	20,000	13,159
80-Media	1,416		1,416	3,909	8,333	(4,425)	10,000	6,091
85-Member Communication	13,644		13,644	55,348	52,083	3,265	62,500	7,152
88-Outreach	0		0	5,669	4,333	1,336	5,200	(469)
90-Project Program Other	0	0	0	0	0	0	0	0
Total Program Expense	175,213	0	175,213	1,595,214	1,481,424	113,790	1,706,682	111,468
Total Net Operating Surplus (or Deficit)	(40,261)	100	(40,161)	350,233	(394,560)	744,793	(410,446)	(760,679)
Unrestricted Net Operating Surplus (or Deficit)			(40,261)	341,419			(19,814)	

Statement of Operations - 2016 v. 2014 Comparison

Statement of Ops YTD 16 v 14

	Oct-16	Oct-14	Diff 16 v 14	Jan - Dec 16	Jan -Dec 14	Diff 16 v 14
Support and Revenue						
20-Membership Dues	45,395	55,791	-10,396	722,209	422,939	299,270
21-Donations	40,428	10,473	29,955	659,378	190,531	468,847
22-Recurring Gifts	31,785	28,875	2,910	288,371	287,611	760
23-Board Solicitation Major Gifts	0	0	0	0	42,400	-42,400
24-Convention Revenue	0	0	0	291,294	114,820	176,474
25-Project Program Revenue	100	290	-190	15,510	69,232	-53,722
26-Brand Dev / Pol Materials Rev	37,862	4,831	33,031	305,132	16,801	288,331
27-Ball of Access Donations	500	60	440	149,769	45,929	103,840
28-Publications Materials Other	4,336	0	4,336	14,376	7,959	6,417
29-Other Revenue	0	0	0	412	1	411
Total Support and Revenue	160,406	100,320	60,086	2,446,451	1,198,223	1,248,228
Cost of Support and Revenue						
32-Fundraising Costs	17,971	4,599	13,372	174,069	109,074	64,995
33-Membership Fundraising Costs	7,383	9,812	-2,429	102,499	90,909	11,590
35-Convention	0	0	0	218,607	120,936	97,671
36-Ball of Access Fundraising Exp	0	0	0	5,830	8,831	-3,001
37-Building Fundraising Exp	0	0	0	0	4,842	-4,842
Total Cost of Support and Revenue	25,354	14,411	10,943	501,005	334,592	166,413
Net Support Available for Programs	135,052	85,909	49,143	1,945,447	863,631	1,081,816
Program Expense						
40-Administrative Costs	56,115	13,194	42,921	295,531	237,286	58,245
45-Compensation	41,703	43,323	-1,620	405,883	439,229	-33,346
50-Affiliate Support	3,520	0	3,520	35,726	4,682	31,044
55-Brand Dev / Pol Materials	32,415	1,987	30,428	359,289	10,950	348,339
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	20,000	0	20,000	34,426	119	34,307
70-Ball of Access Petitioning Related Exp	0	1,000	-1,000	392,592	106,696	285,896
75-Litigation	6,400	2,000	4,400	6,841	7,073	-232
80-Media	1,416	10	1,406	3,909	100	3,809
85-Member Communication	13,644	3,656	9,988	55,348	46,494	8,854
88-Outreach	0	0	0	5,669	6,095	-426
90-Project Program Other	0	0	0	0	2,500	-2,500
Total Program Expense	175,213	65,170	110,043	1,595,214	861,224	733,990
Net Operating Surplus (or Deficit)	-40,161	20,739	-60,900	350,233	2,407	347,826

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through October 2016

	<u>Oct 16</u>	<u>TOTAL</u>
Revenue		
4000 - General Fundraising		
4010 - Direct Mail Fundraising		
4010-10 - DM - House Fundraising General	21,866.69	334,141.44
4010-11 - DM - House Fundraising Renewal	30.00	2,440.00
4010-12 - DM - House Fundraising NewDonor	225.00	700.00
4010-20 - DM - Donor Renewal	11,125.00	158,627.16
4010-30 - DM - New Donor Prospecting	1,900.00	27,623.00
Total 4010 - Direct Mail Fundraising	<u>35,146.69</u>	<u>523,531.60</u>
4030 - Online Contributions - Web		
4030-10 - Online Cont - General	18,856.19	217,399.68
4030-20 - Online Cont - Donor Renewal	9,935.00	172,497.63
4030-30 - Online Cont - New Donor Prosp	21,305.00	344,850.29
Total 4030 - Online Contributions - Web	<u>50,096.19</u>	<u>734,747.60</u>
4040 - Tele Fundraising - Phone Bank		
4040-10 - Tele Fund - General	0.00	631.00
4040-20 - Tele Fund - Donor Renewal	875.00	15,446.13
4040-30 - Tele Fund - New Donor Prosp	0.00	25.00
Total 4040 - Tele Fundraising - Phone Bank	<u>875.00</u>	<u>16,102.13</u>
4080 - Recurring Contrib - Pledge	31,785.02	288,371.44
4085 - Bequests	0.00	2,129.39
4090 - Ballot Access / Voter Reg	500.00	149,768.91
Total 4000 - General Fundraising	<u>118,402.90</u>	<u>1,714,651.07</u>
4100 - Project Revenue		
4108 - Building Fund	100.00	14,810.00
4111 - Legal Offense Fund	0.00	50.00
Total 4100 - Project Revenue	<u>100.00</u>	<u>14,860.00</u>
4200 - Events and Conventions		
4200-10 - Convention Revenue	0.00	291,294.00
4200-15 - Convention Banq Fundraising	0.00	105,961.00
Total 4200 - Events and Conventions	<u>0.00</u>	<u>397,255.00</u>
4300 - Program Revenue		
4340 - LP News	4,335.67	14,375.67
4360 - Campaign Support & Initiatives		
4360-40 - Campaign/Candidate Suprt/Traing	0.00	650.00
Total 4360 - Campaign Support & Initiatives	<u>0.00</u>	<u>650.00</u>
4375 - Brand/ Political Materials	37,862.02	305,131.93
Total 4300 - Program Revenue	<u>42,197.69</u>	<u>320,157.60</u>
4600 - Refunds of Contributions	(295.00)	(885.00)
4700 - Other Receipts		
4710 - Interest & Dividends	0.00	412.40
Total 4700 - Other Receipts	<u>0.00</u>	<u>412.40</u>
Total Revenue	<u>160,405.59</u>	<u>2,446,451.07</u>
Gross Revenue	160,405.59	2,446,451.07

Expense	<u>Oct 16</u>	<u>TOTAL</u>
7000 - General Fundraising Expense		
7010 - Direct Mail Fundraising Exp		
7010-10 - DM - House General Expense	11,501.38	90,001.22
7010-20 - DM - Donor Renewal Expense	1,409.32	38,652.15
7010-30 - DM - New Donor Prospecting Exp	<u>5,121.95</u>	<u>45,991.48</u>
Total 7010 - Direct Mail Fundraising Exp	<u>18,032.65</u>	<u>174,644.85</u>
7030 - Online Contributions Exp - Web		
7030-30 - Online Cont Exp - New Donor	<u>852.09</u>	<u>9,083.70</u>
Total 7030 - Online Contributions Exp - Web	<u>852.09</u>	<u>9,083.70</u>
7040 - Tele Fundraising Expense		
7040-20 - Tele Fund Exp - Donor Renewal	<u>0.00</u>	<u>8,771.92</u>
Total 7040 - Tele Fundraising Expense	<u>0.00</u>	<u>8,771.92</u>
7080 - Recurring Contrib - Pledge	266.67	15,607.68
7090 - Ballot Access Fundraising Exp	0.00	5,829.96
7095 - Credit Card Prc Fees	6,202.61	68,459.69
7099 - Gen Fundraising Staff Salary	<u>1,886.53</u>	<u>20,204.71</u>
Total 7000 - General Fundraising Expense	<u>27,240.55</u>	<u>302,602.51</u>
7100 - Project-Related Expenses		
7106 - Campus Outreach Project		
7106-20 - Campus Outreach Staff Salary	<u>0.00</u>	<u>1,204.88</u>
Total 7106 - Campus Outreach Project	<u>0.00</u>	<u>1,204.88</u>
Total 7100 - Project-Related Expenses	<u>0.00</u>	<u>1,204.88</u>
7200 - Events and Conventions Exp		
7200-10 - Convention Expenses - General	0.00	85,036.46
7200-20 - Convention Expense - Travel/F&B	0.00	133,570.30
7200-40 - Events & Conv Staff Salary	<u>0.00</u>	<u>10,635.16</u>
Total 7200 - Events and Conventions Exp	<u>0.00</u>	<u>229,241.92</u>
7300 - Program-Related Expenses		
7310 - Affiliate Support		
7310-10 - Affiliate Development & Support	3,520.00	35,726.09
7310-20 - Affiliate Support Staff Salary	<u>221.95</u>	<u>4,694.49</u>
Total 7310 - Affiliate Support	<u>3,741.95</u>	<u>40,420.58</u>
7320 - Outreach - PR & Marketing		
7320-10 - Outreach PR & Marketing General	0.00	5,669.11
7320-20 - Outreach PR Mrktng Staff Salary	<u>961.76</u>	<u>4,990.84</u>
Total 7320 - Outreach - PR & Marketing	<u>961.76</u>	<u>10,659.95</u>
7330 - Media Relations		
7330-10 - Media Relations General	1,415.90	3,908.57
7330-20 - Media Relations Staff Salary	<u>369.91</u>	<u>4,178.76</u>
Total 7330 - Media Relations	<u>1,785.81</u>	<u>8,087.33</u>
7340 - Membership Communications		
7340-10 - LP News	13,643.78	55,348.12
7340-20 - Mem Comm & Support Staff Salary	<u>5,918.54</u>	<u>72,980.05</u>
Total 7340 - Membership Communications	<u>19,562.32</u>	<u>128,328.17</u>
7360 - Campaign Support & Initiatives		
7360-40 - Campaign/Candidate Suprt/Traing	20,000.00	34,425.69
7360-60 - Camp/Cand Support -Staff Salary	<u>1,664.59</u>	<u>18,316.61</u>
Total 7360 - Campaign Support & Initiatives	<u>21,664.59</u>	<u>52,742.30</u>
7375 - Brand Development		
7375-10 - Brand / Political Materials	32,414.89	359,289.31
7375-20 - Brand Development Staff Salary	<u>12,169.99</u>	<u>53,804.91</u>
Total 7375 - Brand Development	<u>44,584.88</u>	<u>413,094.22</u>
7380 - Ballot Access - Other Related		
7380-10 - Ballot Access Petitioning Exp.	0.00	370,655.37
7380-20 - Ballot Access Travel/Other Exp	0.00	21,436.32
7380-30 - Ballot Access Legal	6,400.00	6,400.00
7380-50 - Voter Registration & Related	0.00	500.00
7380-60 - B/A & Petitioning Staff Salary	<u>36.99</u>	<u>21,960.59</u>
Total 7380 - Ballot Access - Other Related	<u>6,436.99</u>	<u>420,952.28</u>
Total 7300 - Program-Related Expenses	<u>98,738.30</u>	<u>1,074,284.83</u>

	Oct 16	TOTAL
8000 - Salary & Related Expense		
8005 - Salary Bonus Sick & Vac (Admn)	4,831.93	68,819.78
8010 - Hourly Wages (Admin Portion)	1,493.51	7,395.42
8015 - Contract & Paid Internships	5,284.00	60,654.60
8020 - Employer Cont to P/R Tax	2,294.77	20,172.10
8030 - Employer Cont to 401 K & Adm	1,859.14	7,856.91
8040 - Fed & State Unemployment	28.26	526.20
8060 - Health Insurance	2,473.64	24,427.92
8065 - Workers Comp Insurance	0.00	895.00
8080 - Payroll Service Fees	170.98	1,829.23
Total 8000 - Salary & Related Expense	18,436.23	192,577.16
8100 - Admin & Overhead Expense		
8110 - Ofc Supplies & Non Cap Equipt	1,379.36	11,751.52
8120 - Telephone & Data Services	3,402.64	13,055.45
8125 - Equipment Leases & Maint.	2,128.32	8,418.15
8130 - Postage & Shipping	1,308.77	12,438.69
8140 - Travel, Meeting, & Meals Exp	2,300.09	17,999.28
8160 - Insurance - D/O Cyber - Other	0.00	6,917.00
8170 - Occupancy Expenses		
8170-10 - Mortgage Interest Expense	1,740.33	18,485.39
8170-20 - Utilities Expense	348.74	3,421.23
8170-30 - Property Taxes, Fees & Permits	740.22	7,460.56
8170-40 - Maintenance, Cleaning & Repairs	881.12	8,541.66
8170-50 - Property / GL Insurance	0.00	1,858.00
8170-60 - Assc Fees, Rent & Storage	490.99	5,546.60
Total 8170 - Occupancy Expenses	4,201.40	45,313.44
8180 - Printing & Copying	207.96	8,421.99
8190 - Software, Hardware & Other IT	17,451.06	78,554.15
8195 - Other Expenses & Bank Fees	376.52	7,197.37
Total 8100 - Admin & Overhead Expense	32,756.12	210,067.04
8200 - Professional Services		
8210 - Legal		
8210-10 - Legal - General	4,500.00	36,375.00
8210-20 - Legal - Proactive	0.00	441.47
8210-30 - Litigation-Lobbing Staff Salary	36.99	335.21
Total 8210 - Legal	4,536.99	37,151.68
8220 - Accounting	15,500.00	15,500.00
8230 - FEC Filing & Consulting	1,500.00	15,000.00
Total 8200 - Professional Services	21,536.99	67,651.68
8300 - Depreciation Expense	1,858.85	18,588.50
Total Expense	200,567.04	2,096,218.52
Net Surplus or Loss	(40,161.45)	350,232.55

Balance Sheet Current vs Prior Month

As of October 31, 2016

	Oct 31, 16	Sep 30, 16	\$ Change	%Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	386,863.62	424,310.97	(37,447.35)	(8.83%)
112U - BBT Check Acct 1 (Unrestricted)	28,805.77	35,331.79	(6,526.02)	(18.47%)
113R - PNC Check Acct 2 (Restricted)	2,953.96	2,953.96	0.00	0.0%
114R - BBT Chck Acct 2 (Restricted BF)	2,201.48	2,101.48	100.00	4.76%
Total 11 - Cash	420,824.83	464,698.20	(43,873.37)	(9.44%)
Total Checking/Savings	420,824.83	464,698.20	(43,873.37)	(9.44%)
Other Current Assets				
13 - Other Current Collectables				
130 - Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
Total 13 - Other Current Collectables	33,400.00	33,400.00	0.00	0.0%
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,164.76	1,164.76	0.00	0.0%
161-20 - Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
Total 161 - Bulk Mail Account	1,729.83	1,729.83	0.00	0.0%
165 - Prepaid Licenses	1,098.51	2,197.07	(1,098.56)	(50.0%)
166 - Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
167 - Prepaid Convention				
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 - Prepaid Convention	1,500.00	1,500.00	0.00	0.0%
168 - Prepaid Rent	979.89	1,175.88	(195.99)	(16.67%)
Total 16 - Prepaid Expenses	11,894.56	13,189.11	(1,294.55)	(9.82%)
Total Other Current Assets	45,294.56	46,589.11	(1,294.55)	(2.78%)
Total Current Assets	466,119.39	511,287.31	(45,167.92)	(8.83%)
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(178,763.25)	(176,904.40)	(1,858.85)	(1.05%)
Total 17 - Fixed Assets	868,340.60	870,199.45	(1,858.85)	(0.21%)
Total Fixed Assets	868,340.60	870,199.45	(1,858.85)	(0.21%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	134,004.45	134,004.45	0.00	0.0%
Total 18 - Non Current Collectables	134,004.45	134,004.45	0.00	0.0%
Total Other Assets	134,004.45	134,004.45	0.00	0.0%
TOTAL ASSETS	1,468,464.44	1,515,491.21	(47,026.77)	(3.1%)

	<u>Oct 31, 16</u>	<u>Sep 30, 16</u>	<u>\$ Change</u>	<u>%Change</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21 - Accounts Payable	0.00	2,960.37	(2,960.37)	(100.0%)
Total Accounts Payable	0.00	2,960.37	(2,960.37)	(100.0%)
Other Current Liabilities				
24 - Accrued Expenses				
241 - Accrued Payroll	17,150.09	18,482.50	(1,332.41)	(7.21%)
242 - Accrued Vacation	32,826.00	32,515.00	311.00	0.96%
245 - Accrued Real Estate Tax	(1,477.02)	2,224.05	(3,701.07)	(166.41%)
Total 24 - Accrued Expenses	48,499.07	53,221.55	(4,722.48)	(8.87%)
25 - Accrued Payroll Taxes				
251 - Payroll Tax Liabilities	(0.01)	0.00	(0.01)	(100.0%)
252 - 401(k) Liability	8,226.05	6,248.63	1,977.42	31.65%
Total 25 - Accrued Payroll Taxes	8,226.04	6,248.63	1,977.41	31.65%
Total Other Current Liabilities	56,725.11	59,470.18	(2,745.07)	(4.62%)
Total Current Liabilities	56,725.11	62,430.55	(5,705.44)	(9.14%)
Long Term Liabilities				
28 - Long Term Liabilities				
281 - Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 - Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
Total 28 - Long Term Liabilities	23,758.35	23,758.35	0.00	0.0%
29 - Loans & Mortgages (Principal)	429,438.45	430,598.33	(1,159.88)	(0.27%)
Total Long Term Liabilities	453,196.80	454,356.68	(1,159.88)	(0.26%)
Total Liabilities	509,921.91	516,787.23	(6,865.32)	(1.33%)
Equity				
31 - General Operating	603,154.54	603,254.54	(100.00)	(0.02%)
32 - Temp. Restricted Balances				
3204 - Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 - Fund - Building	2,201.48	2,101.48	100.00	4.76%
3211 - Fund - Radio Ad Project	348.55	348.55	0.00	0.0%
3213 - Fund - Legal Offense Fund	50.00	50.00	0.00	0.0%
Total 32 - Temp. Restricted Balances	5,155.44	5,055.44	100.00	1.98%
Net Surplus or Loss	350,232.55	390,394.00	(40,161.45)	(10.29%)
Total Equity	958,542.53	998,703.98	(40,161.45)	(4.02%)
TOTAL LIABILITIES & EQUITY	1,468,464.44	1,515,491.21	(47,026.77)	(3.1%)

Statement of Cash Flows

October 2016

	Oct 16	Jan - Sep 16
OPERATING ACTIVITIES		
Net Surplus or Loss	(40,161.45)	390,394.00
Adjustments to reconcile Net Revenue to net cash provided by operations:		
161-10 · Prepaid Bulk Mail VA	0.00	(91.48)
165 · Prepaid Licenses	1,098.56	9,887.04
167-10 · Prepaid Convention General Exp	0.00	340.50
167-20 · Prepaid Convention Travel/Other	0.00	(1,500.00)
168 · Prepaid Rent	195.99	(1,175.88)
169 · Other Prepaid Expense	0.00	1,170.10
21 · Accounts Payable	(2,960.37)	2,960.37
241 · Accrued Payroll	(1,332.41)	12,490.02
242 · Accrued Vacation	311.00	7,887.00
244 · Other Accrued Expenses	0.00	(3,612.70)
245 · Accrued Real Estate Tax	(3,701.07)	2,224.05
251 · Payroll Tax Liabilities	(0.01)	0.00
252 · 401(k) Liability	1,977.42	5,362.47
272 · Deferred Convention Revenue	0.00	(44,821.00)
275 · Other Deferred Revenue	0.00	(100.00)
Net cash provided by Operating Activities	(44,572.34)	381,414.49
INVESTING ACTIVITIES		
173 · Office Equipment	0.00	(1,205.99)
178 · Ofc Imprmnt Acq & Capt Expense	0.00	(6,754.00)
179 · Accumulated Depreciation	1,858.85	16,729.65
180 · Bequests Expected - Non Current	0.00	34,487.63
Net cash provided by Investing Activities	1,858.85	43,257.29
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(1,159.88)	(31,356.83)
31 · General Operating	(100.00)	2,240.00
3210 · Fund - Building	100.00	(2,290.00)
3213 · Fund - Legal Offense Fund	0.00	50.00
Net cash provided by Financing Activities	(1,159.88)	(31,356.83)
Net cash increase for period	(43,873.37)	393,314.95
Cash at beginning of period	464,698.20	71,383.25
Cash at end of period	420,824.83	464,698.20

RELATED PARTY TRANSACTIONS AS OF: 10/31/16

Related Party	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/17 - 03/30/17	\$ -	\$ 484.00	\$ 3,300.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$ -	\$ 50.00	\$ 1,479.00	
Ms. Whitney Bilyeu	12/31/16 - 11/02/17	\$ 50.00	\$ 539.00	\$ 539.00	Yes
Mr. Brett Bittner	12/31/16 - 10/31/17	\$ 18.98	\$ 647.96	\$ 1,205.96	Yes
Mr. R. Doug Craig ***	12/31/16 - 06/01/17	\$ -	\$ 215.00	\$ 2,514.00	
Dr. Marc Feldman ****	Life Member	\$ -	\$ 1,925.00	\$ 4,735.78	
Mr. Paul Frankel ***	Life Member	\$ -	\$ 70.00	\$ 3,100.30	
Mr. Sam Goldstein	12/31/16 - 11/01/17	\$ 50.00	\$ 839.00	\$ 4,452.96	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ 25.00	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 15.00	\$ 400.00	\$ 8,236.82	Yes
Ms. Caryn Ann Harlos	12/31/16 - 11/02/17	\$ 10.00	\$ 230.00	\$ 1,322.99	Yes
Mr. Daniel Hayes	Life Member	\$ -	\$ 1,310.00	\$ 3,744.00	Yes
Mr. Jeffery Hewitt	04/06/17 - 04/11/17	\$ -	\$ 454.00	\$ 454.00	
Mr. Gary Johnson ***	Life Member	\$ -	\$ 75.00	\$ 29,139.00	
Mr. Joshua Katz	06/20/17 - 06/03/17	\$ -	\$ 50.00	\$ 928.00	
Ms. Vicki Kirkland ***	Life Member	\$ -	\$ 60.00	\$ 3,286.00	
Dr. James Lark	Life Member	\$ -	\$ 469.00	\$ 76,778.30	Yes
Dr. Scott Lieberman ***	Life Member	\$ -	\$ 24.98	\$ 11,504.36	
Mr. Kevin Ludlow ***	12/31/16 - 06/04/17	\$ -	\$ 700.00	\$ 1,265.00	
Mr. Edward Marsh	Life Member	\$ -	\$ 1,040.00	\$ 5,006.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/17 - 09/05/17	\$ -	\$ 1,327.00	\$ 1,927.00	
Mr. Guy McLendon ***	Life Member	\$ -	\$ 1,107.00	\$ 8,145.00	
Mr. Kenneth Moellman	12/31/16 - 11/02/17	\$ 10.00	\$ 350.00	\$ 894.00	Yes
Mr. Steven Nekhaila	01/26/17 - 08/02/17	\$ -	\$ 744.00	\$ 794.00	
Mr. Steven Nielson	12/23/16 - 12/23/16	\$ -	\$ -	\$ 50.00	
Mr. Norman Olsen ***	Life Member	\$ -	\$ 204.00	\$ 5,608.50	
Mr. Sean O'Toole	Life Member	\$ 100.00	\$ 2,249.00	\$ 11,947.00	Yes
Mr. William Redpath	Life Member	\$ 208.34	\$ 2,083.40	\$ 103,113.60	Yes
Mr. Roland Riemers ***	Life Member	\$ -	\$ 400.00	\$ 4,534.99	
Mr. Nicholas Sarwark	Life Member	\$ 20.00	\$ 689.00	\$ 4,724.00	Yes
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$ 50.00	\$ 100.00	\$ 3,436.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$ -	\$ 245.00	\$ 370.00	
Mr. Larry Sharpe	01/06/17 - 11/02/17	\$ 25.00	\$ 2,275.00	\$ 3,404.00	Yes
Mr. Trent Somes	01/06/17 - 07/17/17	\$ -	\$ 408.99	\$ 463.99	
Mr. Scott Spencer ***	Life Member	\$ -	\$ 850.00	\$ 13,679.00	
Mr. Aaron Starr	Life Member	\$ -	\$ 179.00	\$ 20,725.00	
Mr. Richard Tomasso ***	12/31/16 - 06/02/17	\$ -	\$ 414.00	\$ 3,401.00	
Mr. Arvin Vohra	12/01/16 - 11/02/17	\$ 25.00	\$ 414.00	\$ 1,218.00	Yes
Mr. Daniel Wiener **	12/31/16 - 04/02/17	\$ -	\$ 464.00	\$ 4,410.84	
Mr. Ron Windeler ***	Life Member	\$ -	\$ 179.00	\$ 9,311.50	
Total Contributions:		\$ 582.32	\$ 24,290.33	\$ 369,766.89	

* Non LNC Member disclosed related party - ** Thru 03/31/16 only - *** Thru 05/16 only - **** Thru 06/16 only

Related Party	Memo	MTD Disbursements	YTD Disbursements
American Liberty Consulting (Mr. Paul Frankel ***)	B/A Petitioning Management	\$ -	\$ 2,800.00
Connecticut Libertarian Party	Ballot Access Petitioning	\$ -	\$ 41,057.59
Illinois Libertarian Party	Ballot Access Petitioning	\$ -	\$ 77,500.00
Maine Libertarian Party	Voter Registration Drive	\$ -	\$ 2,000.00
Montana Libertarian Party	Filing Fees for Ballot Access	\$ -	\$ 3,722.20
New York Libertarian Petitioning PAC	Ballot Access Petitioning	\$ -	\$ 45,000.00
Oklahoma Libertarian Party	Ballot Access Petitioning	\$ -	\$ 26,611.00
Rhode Island Libertarian Party	Ballot Access Petitioning	\$ -	\$ 250.00
Mr. Paul Frankel ***	Misc. Exp Reimbursement	\$ -	\$ 115.16
Mr. Nicholas Sarwark	Travel Exp Reimbursement	\$ 2,165.69	\$ 5,679.32
Total Disbursements:		\$ 2,165.69	\$ 204,735.27

*** B/A Committee Member (Thur 05/16 only)

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 10/31/16

Chair	Memo	MTD Disbursements	YTD Disbursements
Mr. Nicholas Sarwark	Kay Matthews SD Petitioning Bonus 03/16	\$ -	\$ 1,000.00