



SEP 2016 DRAFT END OF MONTH FINANCIAL REPORTS

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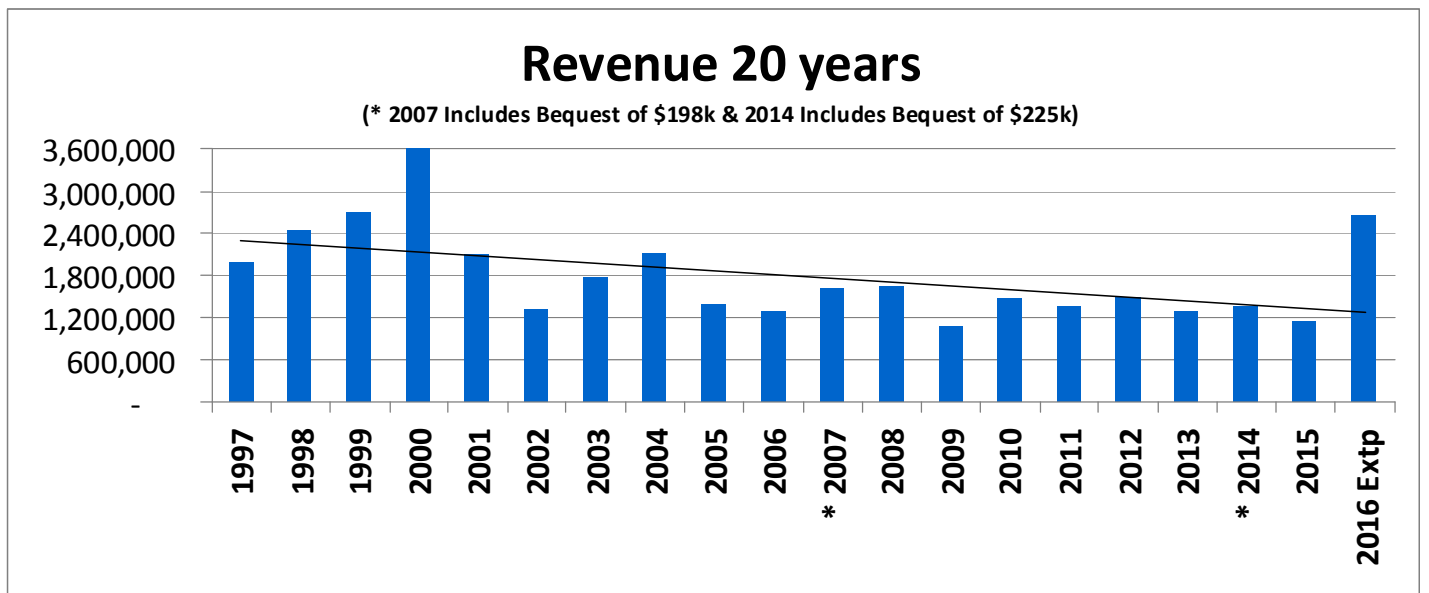
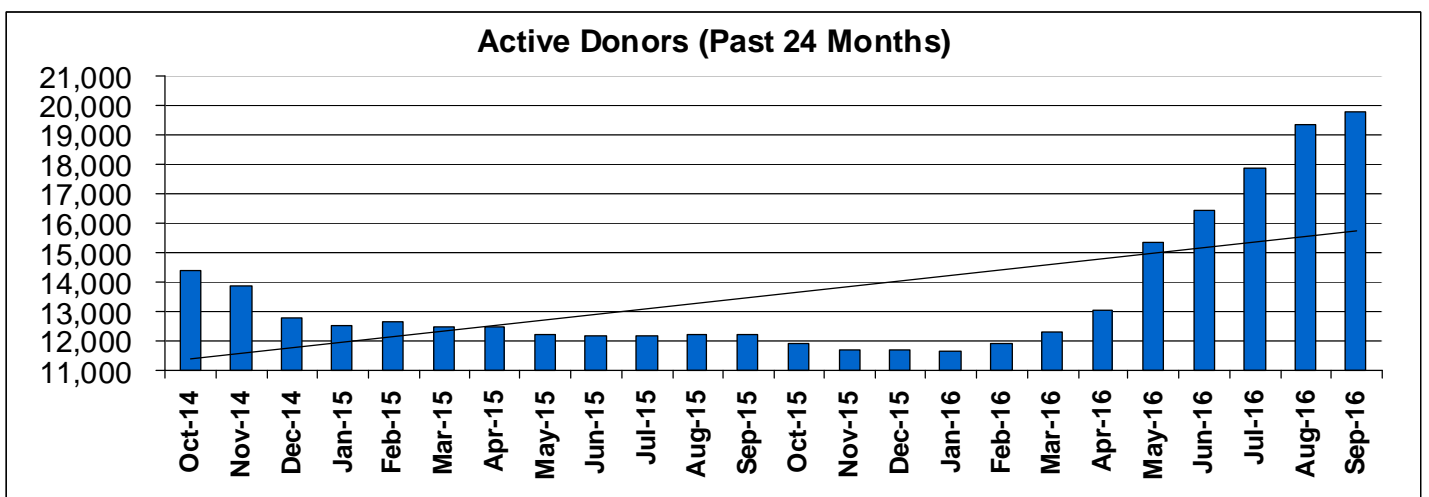
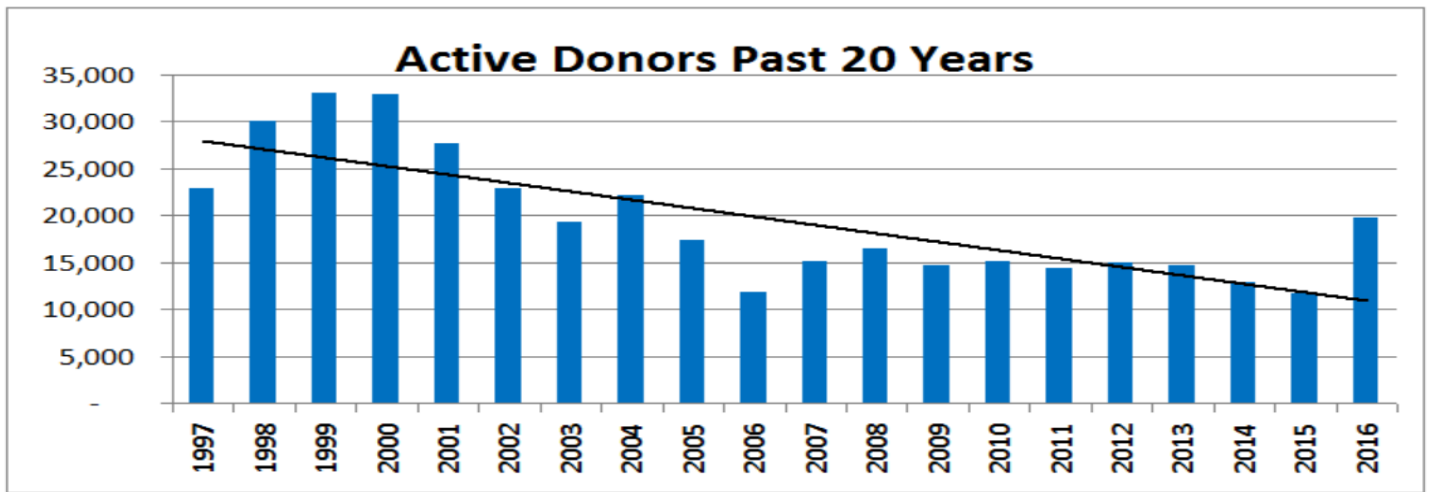
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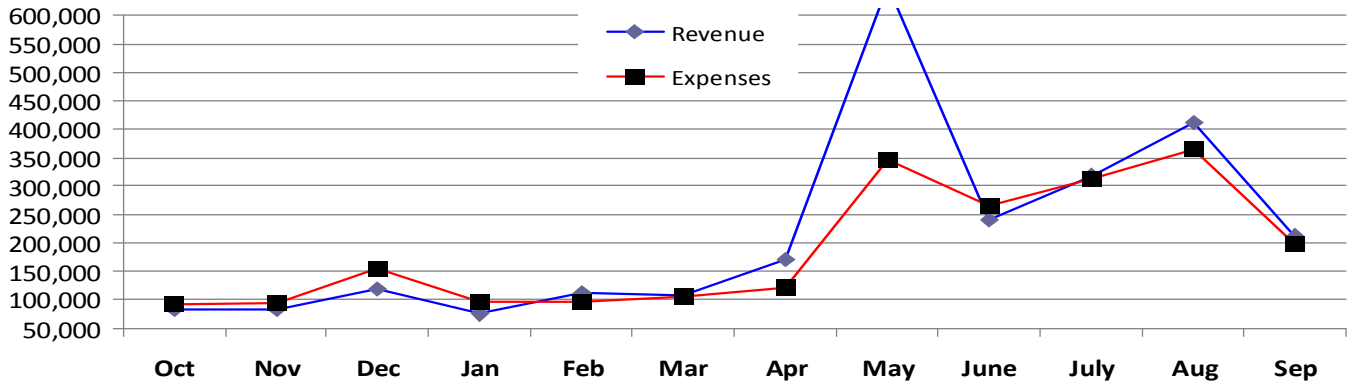
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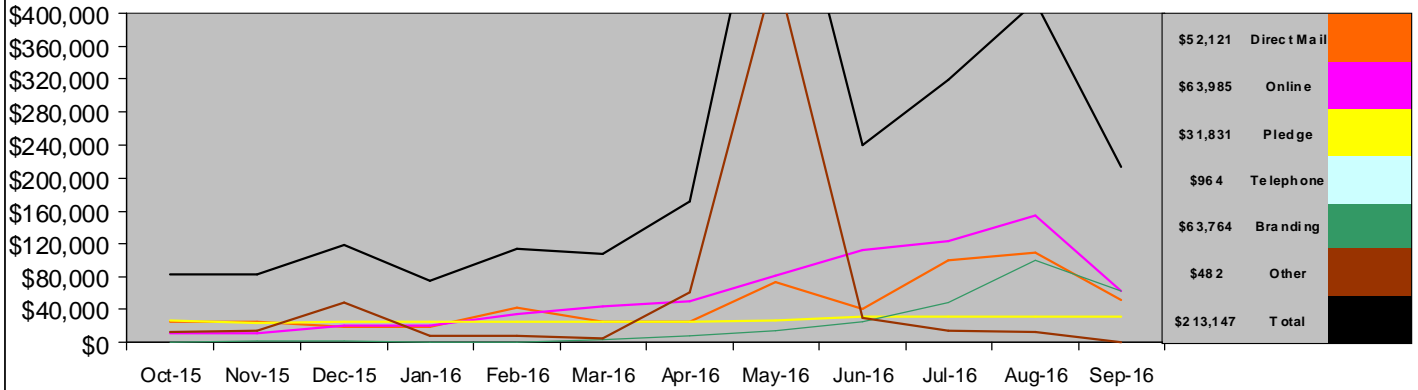
End of Month Reports – Charts



Monthly Revenue and Expenses - Past 12 Months



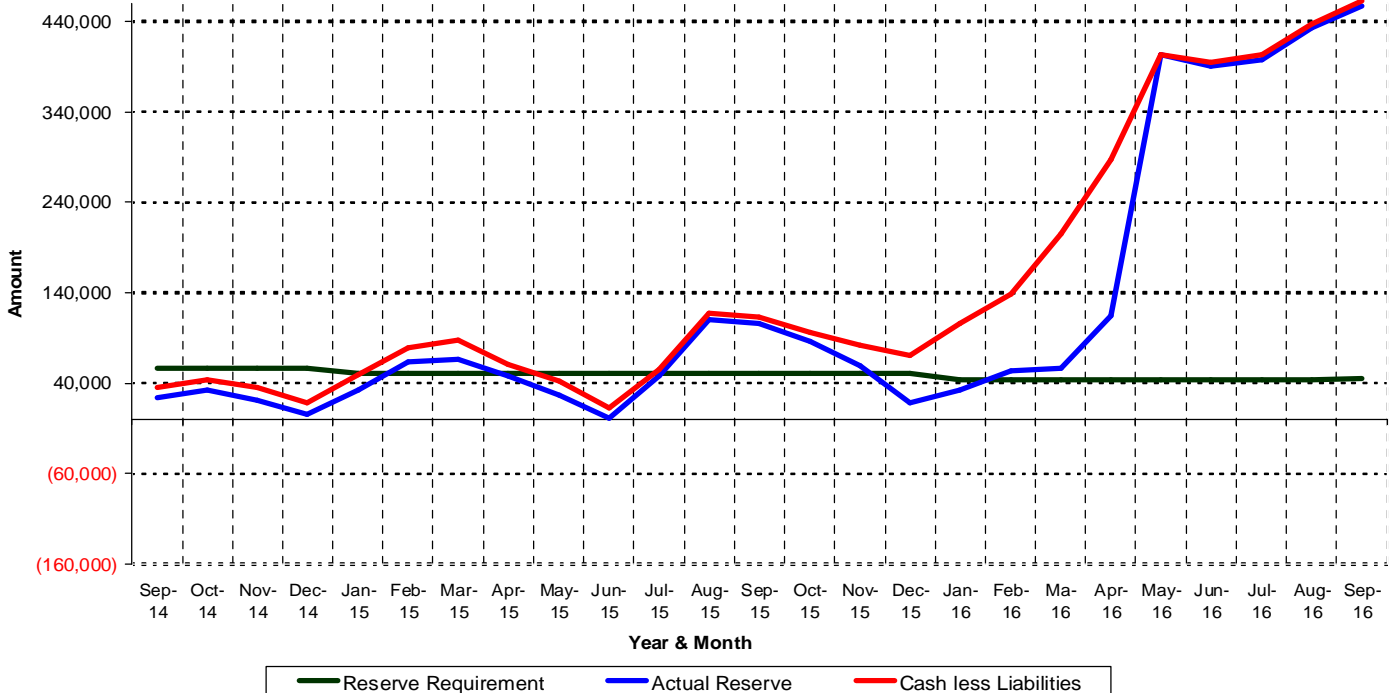
Monthly Revenue by Source (12 Mo)



Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2016 Resv Target = \$45,292 - Curr Month Resv = \$456,682 - Curr Month C-L = \$461,738

Reserve Requirement = sum of monthly occupancy, labor & governance expenses
Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end
Cash less Liabilities = cash less the sum of capital liabilities & accounts payable



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Sep 16	2016 YTD	2016 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2016	2016 Budget Remaining
Support and Revenue	213,147	2,286,045	1,441,200	844,845	1,841,600	(444,445)
Cost of Support and Revenue	38,776	475,651	459,023	16,628	545,364	69,713
Net Support Available for Programs	174,371	1,810,395	982,177	828,218	1,296,236	(514,159)
Program Expense	159,373	1,420,001	1,251,615	168,386	1,668,820	248,819
Net Operating Surplus (or Deficit)	<u>14,998</u>	<u>390,394</u>	<u>(269,438)</u>	<u>659,832</u>	<u>(372,584)</u>	<u>(762,978)</u>

P&L Acct Summary Last Month Plus YTD

January through September 2016

	Sep 16	TOTAL
Revenue		
4000 - General Fundraising	149,176	1,596,249
4100 - Project Revenue	25	14,760
4200 - Events and Conventions	0	397,255
4300 - Program Revenue	63,764	277,961
4600 - Refunds of Contributions	0	(590)
4700 - Other Receipts	182	413
Total Revenue	<u>213,147</u>	<u>2,286,048</u>
Gross Revenue	213,147	2,286,048
Expense		
7000 - General Fundraising Expense	40,779	275,363
7100 - Project-Related Expenses	0	1,205
7200 - Events and Conventions Exp	0	229,242
7300 - Program-Related Expenses	109,453	975,546
8000 - Salary & Related Expense	19,453	174,139
8100 - Admin & Over head Expense	20,605	177,312
8200 - Professional Services	6,000	46,115
8300 - Depreciation Expense	1,859	16,731
Total Expense	<u>198,149</u>	<u>1,895,653</u>
Net Surplus	<u>14,998</u>	<u>390,395</u>

Balance Sheet Summary - Current vs Prior Month

	Sep 30, 16	Aug 31, 16	\$ Change	%Change
ASSETS				
Current Assets				
Total Checking/Savings	464,698.20	445,262.45	19,435.75	4.37%
Total Other Current Assets	46,589.11	48,072.33	(1,483.22)	-3.09%
Total Current Assets	<u>511,287.31</u>	<u>493,334.78</u>	<u>17,952.53</u>	<u>3.64%</u>
Total Fixed Assets	<u>870,199.45</u>	<u>870,852.31</u>	<u>(652.86)</u>	<u>-0.08%</u>
Total Non Current - Other	<u>134,004.45</u>	<u>134,322.49</u>	<u>(318.04)</u>	<u>-0.24%</u>
TOTAL ASSETS	<u>1,515,491.21</u>	<u>1,498,509.58</u>	<u>16,981.63</u>	<u>1.13%</u>
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	62,430.55	59,352.03	3,078.52	5.19%
Total Long Term Liabilities	454,356.68	455,451.94	(1,095.26)	-0.24%
Total Liabilities	<u>516,787.23</u>	<u>514,803.97</u>	<u>1,983.26</u>	<u>0.39%</u>
Total Equity	<u>998,703.98</u>	<u>983,705.61</u>	<u>14,998.37</u>	<u>1.53%</u>
TOTAL LIABILITIES & EQUITY	<u>1,515,491.21</u>	<u>1,498,509.58</u>	<u>16,981.63</u>	<u>1.13%</u>

Standard Statement of Operations - Jan-Dec 2016
Budget vs. Actual

	Un- restricted Sep-16	Temp. Restricted	Total Sep 16	Total Jan - Sep 16	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2016	2016 Budget Remaining
Support and Revenue								
20-Membership Dues	66,111		66,111	676,814	311,250	365,564	415,000	(261,814)
21-Donations	50,959		50,959	618,950	239,100	379,850	318,800	(300,150)
22-Recurring Gifts	31,831		31,831	256,586	246,975	9,611	329,300	72,714
23-Board/ED Solicitation Major Gifts	0		0	0	45,000	(45,000)	60,000	60,000
24-Convention Revenue	0		0	291,294	240,000	51,294	240,000	(51,294)
25-Project Program Revenue	0	25	25	15,410	7,500	7,910	10,000	(5,410)
26-Brand Dev / Political Materials Rev	63,764		63,764	267,270	187,500	79,770	250,000	(17,270)
27-Ballot Access & Related Donations	275		275	149,269	160,275	(11,006)	213,700	64,431
28-Membership Communication	0		0	10,040	3,600	6,440	4,800	(5,240)
29-Other Revenue	182		182	412	0	412	0	(412)
Total Support and Revenue	213,122	25	213,147	2,286,045	1,441,200	844,845	1,841,600	(444,445)
Cost of Support and Revenue								
32-Fundraising Costs	24,718		24,718	156,098	151,023	5,075	201,364	45,266
33-Membership Fundraising Costs	14,058		14,058	95,116	95,400	(284)	127,200	32,084
35-Convention	0		0	218,607	200,000	18,607	200,000	(18,607)
36-Ballot Access Fundraising Exp	0		0	5,830	12,600	(6,770)	16,800	10,970
37-Building Fundraising Exp	0	0	0	0	0	0	0	0
Total Cost of Support and Revenue	38,776	0	38,776	475,651	459,023	16,628	545,364	69,713
Net Support Available for Programs	174,346	25	174,371	1,810,395	982,177	828,218	1,296,236	(514,159)
Program Expense								
40-Administrative Costs	28,464	0	28,464	239,416	232,538	6,878	310,050	70,634
45-Compensation	46,010		46,010	364,180	336,600	27,580	448,800	84,620
50-Affiliate Support	3,544		3,544	32,206	41,250	(9,044)	55,000	22,794
55-Brand Dev / Political Materials	67,278		67,278	326,874	317,270	9,605	317,270	(9,605)
58-Campus Outreach	0	0	0	0	750	(750)	1,000	1,000
60-Candidate, Campaign & Initiatives	0		0	14,426	36,750	(22,324)	49,000	34,574
70-Ballot Access VR & Related Exp	7,513		7,513	392,592	292,500	100,092	390,000	(2,592)
75-Litigation	0		0	441	15,000	(14,559)	20,000	19,559
80-Media	1,405		1,405	2,493	7,500	(5,007)	10,000	7,507
85-Member Communication	4,684		4,684	41,704	46,875	(5,171)	62,500	20,796
88-Outreach	475		475	5,669	3,900	1,769	5,200	(469)
90-Project Program Other	0	0	0	0	0	0	0	0
Total Program Expense	159,373	0	159,373	1,420,001	1,330,932	89,069	1,668,820	248,819
Total Net Operating Surplus (or Deficit)	14,973	25	14,998	390,394	(348,755)	739,149	(372,584)	(762,978)
Unrestricted Net Operating Surplus (or Deficit)			14,973	381,680			(19,814)	

** Annual Total Budget has been updated to reflect amendments from Sep On Line Meeting plus various Mail Ballots*

Statement of Operations - 2016 v. 2014 Comparison

Statement of Ops YTD 16 v 14

	Sep-16	Sep-14	Diff 16 v 14	Jan - Dec 16	Jan -Dec 14	Diff 16 v 14
Support and Revenue						
20-Membership Dues	66,111	32,473	33,638	676,814	369,149	307,665
21-Donations	50,959	25,026	25,933	618,950	180,058	438,892
22-Recurring Gifts	31,831	29,080	2,751	256,586	258,736	-2,150
23-Board Solicitation Major Gifts	0	10,000	-10,000	0	42,400	-42,400
24-Convention Revenue	0	0	0	291,294	114,820	176,474
25-Project Program Revenue	25	8,571	-8,546	15,410	68,942	-53,532
26-Brand Dev / Pol Materials Rev	63,764	3,081	60,683	267,270	11,970	255,300
27-Ball of Access Donations	275	605	-330	149,269	45,869	103,400
28-Publications Materials Other	0	0	0	10,040	7,959	2,081
29-Other Revenue	182	0	182	412	1	411
Total Support and Revenue	213,147	108,836	104,311	2,286,045	1,099,904	1,186,141
Cost of Support and Revenue						
32-Fundraising Costs	24,718	11,503	13,215	156,098	104,475	51,623
33-Membership Fundraising Costs	14,058	4,157	9,901	95,116	81,097	14,019
35-Convention	0	0	0	218,607	120,936	97,671
36-Ball of Access Fundraising Exp	0	0	0	5,830	8,831	-3,001
37-Building Fundraising Exp	0	635	-635	0	4,842	-4,842
Total Cost of Support and Revenue	38,776	16,295	22,481	475,651	320,181	155,470
Net Support Available for Programs	174,371	92,541	81,830	1,810,395	779,723	1,030,672
Program Expense						
40-Administrative Costs	28,464	18,270	10,194	239,416	224,092	15,324
45-Compensation	46,010	39,884	6,126	364,180	395,905	-31,725
50-Affiliate Support	3,544	430	3,114	32,206	4,682	27,524
55-Brand Dev / Pol Materials	67,278	1,554	65,724	326,874	8,962	317,912
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	0	0	0	14,426	119	14,307
70-Ball of Access Petitioning Related Exp	7,513	1,000	6,513	392,592	105,696	286,896
75-Litigation	0	0	0	441	5,073	-4,632
80-Media	1,405	10	1,395	2,493	90	2,403
85-Member Communication	4,684	7,953	-3,269	41,704	42,838	-1,134
88-Outreach	475	0	475	5,669	6,088	-429
90-Project Program Other	0	2,500	-2,500	0	2,500	-2,500
Total Program Expense	159,373	71,601	87,772	1,420,001	796,055	623,946
Net Operating Surplus (or Deficit)	14,998	20,940	-5,942	390,394	-16,332	406,726

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD

January through September 2016

	<u>Sep 16</u>	<u>TOTAL</u>
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	25,187.16	312,274.75
4010-11 · DM - House Fundraising Renewal	50.00	2,410.00
4010-12 · DM - House Fundraising NewDonor	0.00	475.00
4010-20 · DM - Donor Renewal	24,474.00	147,502.16
4010-30 · DM - New Donor Prospecting	2,410.00	25,723.00
Total 4010 · Direct Mail Fundraising	<u>52,121.16</u>	<u>488,384.91</u>
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	25,706.76	198,543.49
4030-20 · Online Cont - Donor Renewal	17,526.00	162,562.63
4030-30 · Online Cont - New Donor Prosp	20,752.00	323,545.29
Total 4030 · Online Contributions - Web	<u>63,984.76</u>	<u>684,651.41</u>
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	65.00	631.00
4040-20 · Tele Fund - Donor Renewal	899.00	14,571.13
4040-30 · Tele Fund - New Donor Prosp	0.00	25.00
Total 4040 · Tele Fundraising - Phone Bank	<u>964.00</u>	<u>15,227.13</u>
4080 · Recurring Contrib - Pledge	31,831.26	256,586.42
4085 · Bequests	0.00	2,129.39
4090 · Ballot Access / Voter Reg	275.00	149,268.91
Total 4000 · General Fundraising	<u>149,176.18</u>	<u>1,596,248.17</u>
4100 · Project Revenue		
4108 · Building Fund	0.00	14,710.00
4111 · Legal Offense Fund	25.00	50.00
Total 4100 · Project Revenue	<u>25.00</u>	<u>14,760.00</u>
4200 · Events and Conventions		
4200-10 · Convention Revenue	0.00	291,294.00
4200-15 · Convention Banq Fundraising	0.00	105,961.00
Total 4200 · Events and Conventions	<u>0.00</u>	<u>397,255.00</u>
4300 · Program Revenue		
4340 · LP News	0.00	10,040.00
4360 · Campaign Support & Initiatives		
4360-40 · Campaign/Candidate Suprt/Traing	0.00	650.00
Total 4360 · Campaign Support & Initiatives	<u>0.00</u>	<u>650.00</u>
4375 · Brand/ Political Materials	63,763.60	267,269.91
Total 4300 · Program Revenue	<u>63,763.60</u>	<u>277,959.91</u>
4600 · Refunds of Contributions	0.00	(590.00)
4700 · Other Receipts		
4710 · Interest & Dividends	181.97	412.40
Total 4700 · Other Receipts	<u>181.97</u>	<u>412.40</u>
Total Revenue	<u>213,146.75</u>	<u>2,286,045.48</u>

Expense	Sep 16	TOTAL
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	14,150.58	78,499.84
7010-20 · DM - Donor Renewal Expense	4,045.78	37,242.83
7010-30 · DM - New Donor Prospecting Exp	8,804.00	40,869.53
Total 7010 · Direct Mail Fundraising Exp	27,000.36	156,612.20
7030 · Online Contributions Exp - Web		
7030-30 · Online Cont Exp - New Donor	1,108.10	8,231.61
Total 7030 · Online Contributions Exp - Web	1,108.10	8,231.61
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	100.00	8,771.92
Total 7040 · Tele Fundraising Expense	100.00	8,771.92
7080 · Recurring Contrib - Pledge	2,494.74	15,341.01
7090 · Ballot Access Fundraising Exp	0.00	5,829.96
7095 · Credit Card Prc Fees	8,072.60	62,257.08
7099 · Gen Fundraising Staff Salary	2,003.49	18,318.18
Total 7000 · General Fundraising Expense	40,779.29	275,361.96
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	0.00	1,204.88
Total 7106 · Campus Outreach Project	0.00	1,204.88
Total 7100 · Project-Related Expenses	0.00	1,204.88
7200 · Events and Conventions Exp		
7200-10 · Convention Expenses - General	0.00	85,036.46
7200-20 · Convention Expense - Travel/F&B	0.00	133,570.30
7200-40 · Events & Conv Staff Salary	0.00	10,635.16
Total 7200 · Events and Conventions Exp	0.00	229,241.92
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	3,544.00	32,206.09
7310-20 · Affiliate Support Staff Salary	298.39	4,472.54
Total 7310 · Affiliate Support	3,842.39	36,678.63
7320 · Outreach - PR & Marketing		
7320-10 · Outreach PR & Marketing General	475.00	5,669.11
7320-20 · Outreach PR Mrktg Staff Salary	596.78	4,029.08
Total 7320 · Outreach - PR & Marketing	1,071.78	9,698.19
7330 · Media Relations		
7330-10 · Media Relations General	1,404.95	2,492.67
7330-20 · Media Relations Staff Salary	682.04	3,808.85
Total 7330 · Media Relations	2,086.99	6,301.52
7340 · Membership Communications		
7340-10 · LP News	4,684.33	41,704.34
7340-20 · Mem Comm & Support Staff Salary	6,863.01	67,061.51
Total 7340 · Membership Communications	11,547.34	108,765.85
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Suprt/Traing	0.00	14,425.69
7360-60 · Camp/Cand Support -Staff Salary	1,619.84	16,652.02
Total 7360 · Campaign Support & Initiatives	1,619.84	31,077.71
7375 · Brand Development		
7375-10 · Brand / Political Materials	67,277.99	326,874.42
7375-20 · Brand Development Staff Salary	13,896.53	41,634.92
Total 7375 · Brand Development	81,174.52	368,509.34
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	4,893.50	370,655.37
7380-20 · Ballot Access Travel/Other Exp	2,119.45	21,436.32
7380-50 · Voter Registration & Related	500.00	500.00
7380-60 · B/A & Petitioning Staff Salary	596.78	21,923.60
Total 7380 · Ballot Access - Other Related	8,109.73	414,515.29
Total 7300 · Program-Related Expenses	109,452.59	975,546.53

	Sep 16	TOTAL
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	6,404.83	63,987.85
8010 · Hourly Wages (Admin Portion)	1,140.21	5,901.91
8015 · Contract & Paid Internships	5,939.27	55,370.60
8020 · Employer Cont to P/R Tax	2,178.10	17,877.33
8030 · Employer Cont to 401K & Adm	659.14	5,997.77
8040 · Fed & State Unemployment	16.80	497.94
8060 · Health Insurance	2,782.12	21,954.28
8065 · Workers Comp Insurance	0.00	895.00
8080 · Payroll Service Fees	332.50	1,658.25
Total 8000 · Salary & Related Expense	19,452.97	174,140.93
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equipmt	783.86	10,372.16
8120 · Telephone & Data Services	94.65	9,652.81
8125 · Equipment Leases & Maint.	27.56	6,289.83
8130 · Postage & Shipping	1,603.48	11,129.92
8140 · Travel, Meeting, & Meals Exp	0.00	15,699.19
8160 · Insurance - D/O Cyber - Other	0.00	6,917.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	1,804.95	16,745.06
8170-20 · Utilities Expense	391.97	3,072.49
8170-30 · Property Taxes, Fees & Permits	740.22	6,720.34
8170-40 · Maintenance, Cleaning & Repairs	959.02	7,660.54
8170-50 · Property / GL Insurance	0.00	1,858.00
8170-60 · Assc Fees, Rent & Storage	490.99	5,055.61
Total 8170 · Occupancy Expenses	4,387.15	41,112.04
8180 · Printing & Copying	1,418.66	8,214.03
8190 · Software, Hardware & Other IT	9,762.48	61,103.09
8195 · Other Expenses & Bank Fees	2,526.84	6,820.85
Total 8100 · Admin & Overhead Expense	20,604.68	177,310.92
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	31,875.00
8210-20 · Legal - Proactive	0.00	441.47
8210-30 · Litigation-Lobbing Staff Salary	0.00	298.22
Total 8210 · Legal	4,500.00	32,614.69
8230 · FEC Filing & Consulting	1,500.00	13,500.00
Total 8200 · Professional Services	6,000.00	46,114.69
8300 · Depreciation Expense	1,858.85	16,729.65
Total Expense	198,148.38	1,895,651.48
Net Surplus	14,998.37	390,394.00

Balance Sheet Current vs Prior Month

As of September 30, 2016

	Sep 30, 16	Aug 31, 16	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	424,310.97	394,405.41	29,905.56	7.58%
112U - BBT Check Acct 1 (Unrestricted)	35,331.79	45,826.46	(10,494.67)	(22.9%)
113R - PNC Check Acct 2 (Restricted)	2,953.96	2,929.10	24.86	0.85%
114R - BBT Chck Acct 2 (Restricted BF)	2,101.48	2,101.48	0.00	0.0%
Total 11 - Cash	464,698.20	445,262.45	19,435.75	4.37%
Total Checking/Savings	464,698.20	445,262.45	19,435.75	4.37%
Other Current Assets				
13 - Other Current Collectables				
130 - Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
Total 13 - Other Current Collectables	33,400.00	33,400.00	0.00	0.0%
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,164.76	1,353.43	(188.67)	(13.94%)
161-20 - Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
Total 161 - Bulk Mail Account	1,729.83	1,918.50	(188.67)	(9.83%)
165 - Prepaid Licenses	2,197.07	3,295.63	(1,098.56)	(33.33%)
166 - Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
167 - Prepaid Convention				
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 - Prepaid Convention	1,500.00	1,500.00	0.00	0.0%
168 - Prepaid Rent	1,175.88	1,371.87	(195.99)	(14.29%)
Total 16 - Prepaid Expenses	13,189.11	14,672.33	(1,483.22)	(10.11%)
Total Other Current Assets	46,589.11	48,072.33	(1,483.22)	(3.09%)
Total Current Assets	511,287.31	493,334.78	17,952.53	3.64%
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	3,159.99	1,205.99	38.16%
174 - Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(176,904.40)	(175,045.55)	(1,858.85)	(1.06%)
Total 17 - Fixed Assets	870,199.45	870,852.31	(652.86)	(0.08%)
Total Fixed Assets	870,199.45	870,852.31	(652.86)	(0.08%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	134,004.45	134,322.49	(318.04)	(0.24%)
Total 18 - Non Current Collectables	134,004.45	134,322.49	(318.04)	(0.24%)
Total Other Assets	134,004.45	134,322.49	(318.04)	(0.24%)
TOTAL ASSETS	1,515,491.21	1,498,509.58	16,981.63	1.13%

	<u>Sep 30, 16</u>	<u>Aug 31, 16</u>	<u>\$ Change</u>	<u>% Change</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21 · Accounts Payable	2,960.37	7,920.97	(4,960.60)	(62.63%)
Total Accounts Payable	<u>2,960.37</u>	<u>7,920.97</u>	<u>(4,960.60)</u>	<u>(62.63%)</u>
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	18,482.50	13,070.02	5,412.48	41.41%
242 · Accrued Vacation	32,515.00	32,606.00	(91.00)	(0.28%)
245 · Accrued Real Estate Tax	2,224.05	1,483.83	740.22	49.89%
Total 24 · Accrued Expenses	<u>53,221.55</u>	<u>47,159.85</u>	<u>6,061.70</u>	<u>12.85%</u>
25 · Accrued Payroll Taxes				
252 · 401(k) Liability	6,248.63	4,271.21	1,977.42	46.3%
Total 25 · Accrued Payroll Taxes	<u>6,248.63</u>	<u>4,271.21</u>	<u>1,977.42</u>	<u>46.3%</u>
Total Other Current Liabilities	<u>59,470.18</u>	<u>51,431.06</u>	<u>8,039.12</u>	<u>15.63%</u>
Total Current Liabilities	<u>62,430.55</u>	<u>59,352.03</u>	<u>3,078.52</u>	<u>5.19%</u>
Long Term Liabilities				
28 · Long Term Liabilities				
281 · Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 · Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
Total 28 · Long Term Liabilities	<u>23,758.35</u>	<u>23,758.35</u>	<u>0.00</u>	<u>0.0%</u>
29 · Loans & Mortgages (Principal)	<u>430,598.33</u>	<u>431,693.59</u>	<u>(1,095.26)</u>	<u>(0.25%)</u>
Total Long Term Liabilities	<u>454,356.68</u>	<u>455,451.94</u>	<u>(1,095.26)</u>	<u>(0.24%)</u>
Total Liabilities	<u>516,787.23</u>	<u>514,803.97</u>	<u>1,983.26</u>	<u>0.39%</u>
Equity				
31 · General Operating	603,254.54	603,279.54	(25.00)	(0.0%)
32 · Temp. Restricted Balances				
3204 · Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 · Fund - Building	2,101.48	2,101.48	0.00	0.0%
3211 · Fund - Radio Ad Project	348.55	348.55	0.00	0.0%
3213 · Fund - Legal Offense Fund	50.00	25.00	25.00	100.0%
Total 32 · Temp. Restricted Balances	<u>5,055.44</u>	<u>5,030.44</u>	<u>25.00</u>	<u>0.5%</u>
Net Surplus	<u>390,394.00</u>	<u>375,395.63</u>	<u>14,998.37</u>	<u>4.0%</u>
Total Equity	<u>998,703.98</u>	<u>983,705.61</u>	<u>14,998.37</u>	<u>1.53%</u>
TOTAL LIABILITIES & EQUITY	<u>1,515,491.21</u>	<u>1,498,509.58</u>	<u>16,981.63</u>	<u>1.13%</u>

Statement of Cash Flows

September 2016

	Sep 16	Jan - Sep 16
OPERATING ACTIVITIES		
Net Surplus	14,998.37	390,394.00
Adjustments to reconcile Net Surplus to net cash provided by operations:		
161-10 · Prepaid Bulk Mail VA	188.67	(91.48)
165 · Prepaid Licenses	1,098.56	9,887.04
167-10 · Prepaid Convention General Exp	0.00	340.50
167-20 · Prepaid Convention Travel/Other	0.00	(1,500.00)
168 · Prepaid Rent	195.99	(1,175.88)
169 · Other Prepaid Expense	0.00	1,170.10
21 · Accounts Payable	(4,960.60)	2,960.37
241 · Accrued Payroll	5,412.48	12,490.02
242 · Accrued Vacation	(91.00)	7,887.00
244 · Other Accrued Expenses	0.00	(3,612.70)
245 · Accrued Real Estate Tax	740.22	2,224.05
252 · 401(k) Liability	1,977.42	5,362.47
272 · Deferred Convention Revenue	0.00	(44,821.00)
275 · Other Deferred Revenue	0.00	(100.00)
Net cash provided by Operating Activities	19,560.11	381,414.49
INVESTING ACTIVITIES		
173 · Office Equipment	(1,205.99)	(1,205.99)
178 · Ofc Imprmnt Acq & Capt Expense	0.00	(6,754.00)
179 · Accumulated Depreciation	1,858.85	16,729.65
180 · Bequests Expected - Non Current	318.04	34,487.63
Net cash provided by Investing Activities	970.90	43,257.29
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(1,095.26)	(31,356.83)
31 · General Operating	(25.00)	2,240.00
3210 · Fund - Building	0.00	(2,290.00)
3213 · Fund - Legal Offense Fund	25.00	50.00
Net cash provided by Financing Activities	(1,095.26)	(31,356.83)
Net cash increase for period	19,435.75	393,314.95
Cash at beginning of period	445,262.45	71,383.25
Cash at end of period	464,698.20	464,698.20

RELATED PARTY TRANSACTIONS AS OF: 09/30/16

Related Party	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/17 - 03/30/17	\$ -	\$ 484.00	\$ 3,300.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$ -	\$ 50.00	\$ 1,479.00	
Ms. Whitney Bilyeu	12/31/16 - 09/07/17	\$ 50.00	\$ 489.00	\$ 489.00	Yes
Mr. Brett Bittner	12/31/16 - 10/20/17	\$ 15.00	\$ 628.98	\$ 1,186.98	Yes
Mr. R. Doug Craig ***	12/31/16 - 06/01/17	\$ -	\$ 215.00	\$ 2,514.00	
Dr. Marc Feldman ****	Life Member	\$ 25.00	\$ 1,925.00	\$ 4,735.78	
Mr. Paul Frankel ***	Life Member	\$ -	\$ 70.00	\$ 3,100.30	
Mr. Sam Goldstein	12/31/16 - 10/01/17	\$ 50.00	\$ 789.00	\$ 4,402.96	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ 25.00	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 15.00	\$ 385.00	\$ 8,221.82	Yes
Ms. Caryn Ann Harlos	12/31/16 - 10/02/17	\$ 10.00	\$ 220.00	\$ 1,312.99	Yes
Mr. Daniel Hayes	Life Member	\$ -	\$ 1,310.00	\$ 3,744.00	Yes
Mr. Jeffery Hewitt	04/06/17 - 04/11/17	\$ -	\$ 454.00	\$ 454.00	
Mr. Gary Johnson ***	Life Member	\$ -	\$ 75.00	\$ 29,139.00	
Mr. Joshua Katz	06/20/17 - 06/03/17	\$ -	\$ 50.00	\$ 928.00	
Ms. Vicki Kirkland ***	Life Member	\$ -	\$ 60.00	\$ 3,286.00	
Dr. James Lark	Life Member	\$ -	\$ 469.00	\$ 76,778.30	Yes
Dr. Scott Lieberman ***	Life Member	\$ -	\$ 24.98	\$ 11,504.36	
Mr. Kevin Ludlow ***	12/31/16 - 06/04/17	\$ -	\$ 700.00	\$ 1,265.00	
Mr. Edward Marsh	Life Member	\$ -	\$ 1,040.00	\$ 5,006.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/17 - 09/05/17	\$ 100.00	\$ 1,327.00	\$ 1,927.00	
Mr. Guy McLendon ***	Life Member	\$ -	\$ 1,107.00	\$ 8,145.00	
Mr. Kenneth Moellman	12/31/16 - 10/02/17	\$ 10.00	\$ 340.00	\$ 884.00	Yes
Mr. Steven Nekhaila	01/26/17 - 08/02/17	\$ -	\$ 744.00	\$ 794.00	
Mr. Steven Nielson	12/23/16 - 12/23/16	\$ -	\$ -	\$ 50.00	
Mr. Norman Olsen ***	Life Member	\$ -	\$ 204.00	\$ 5,608.50	
Mr. Sean O'Toole	Life Member	\$ 100.00	\$ 2,149.00	\$ 11,847.00	Yes
Mr. William Redpath	Life Member	\$ 208.34	\$ 1,875.06	\$ 102,905.26	Yes
Mr. Roland Riemers ***	Life Member	\$ -	\$ 400.00	\$ 4,534.99	
Mr. Nicholas Sarwark	Life Member	\$ 20.00	\$ 669.00	\$ 4,704.00	Yes
Mr. Frank Sarwark *	08/12/16 - 02/16/17	\$ -	\$ 50.00	\$ 3,386.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$ -	\$ 245.00	\$ 370.00	
Mr. Larry Sharpe	01/06/17 - 10/02/17	\$ 25.00	\$ 2,250.00	\$ 3,379.00	Yes
Mr. Trent Somes	01/06/17 - 07/17/17	\$ -	\$ 408.99	\$ 463.99	
Mr. Scott Spencer ***	Life Member	\$ -	\$ 850.00	\$ 13,679.00	
Mr. Aaron Starr	Life Member	\$ -	\$ 179.00	\$ 20,725.00	
Mr. Richard Tomasso ***	12/31/16 - 06/02/17	\$ -	\$ 414.00	\$ 3,401.00	
Mr. Arvin Vohra	12/01/16 - 10/02/17	\$ 25.00	\$ 389.00	\$ 1,193.00	Yes
Mr. Daniel Wiener **	12/31/16 - 04/02/17	\$ -	\$ 464.00	\$ 4,410.84	
Mr. Ron Windeler ***	Life Member	\$ -	\$ 179.00	\$ 9,311.50	
Total Contributions:		\$ 653.34	\$ 23,708.01	\$ 369,184.57	

* Non LNC Member disclosed related party - ** Thru 03/31/16 only - *** Thru 05/16 only - **** Thru 06/16 only

Related Party	Memo	MTD Disbursements	YTD Disbursements
American Liberty Consulting (Mr. Paul Frankel ***)	B/A Petitioning Management	\$ -	\$ 2,800.00
Connecticut Libertarian Party	Ballot Access Petitioning	\$ -	\$ 41,057.59
Illinois Libertarian Party	Ballot Access Petitioning	\$ -	\$ 77,500.00
Maine Libertarian Party	Voter Registration Drive	\$ -	\$ 2,000.00
Montana Libertarian Party	Filing Fees for Ballot Access	\$ -	\$ 3,722.20
New York Libertarian Petitioning PAC	Ballot Access Petitioning	\$ -	\$ 45,000.00
Oklahoma Libertarian Party	Ballot Access Petitioning	\$ -	\$ 26,611.00
Rhode Island Libertarian Party	Ballot Access Petitioning	\$ -	\$ 250.00
Mr. Paul Frankel ***	Misc. Exp Reimbursement	\$ -	\$ 115.16
Mr. Nicholas Sarwark	Travel Exp Reimbursement	\$ -	\$ 3,513.63
*** B/A Committee Member (Thru 05/16 only)		Total Disbursements:	\$ 202,569.58

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 09/30/16

Chair	Memo	MTD Disbursements	YTD Disbursements
Mr. Nicholas Sarwark	Kay Matthews SD Petitioning Bonus 03/16	\$ -	\$ 1,000.00