



OCT 2017 DRAFT END OF MONTH FINANCIAL REPORTS

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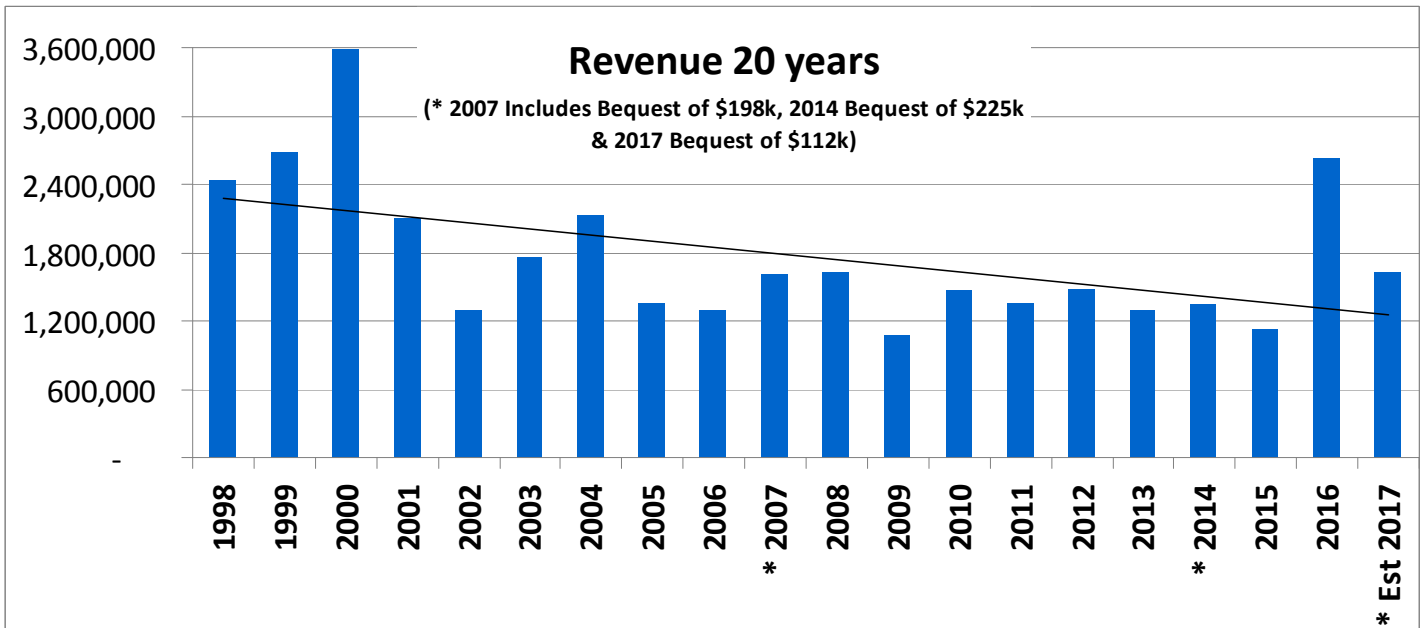
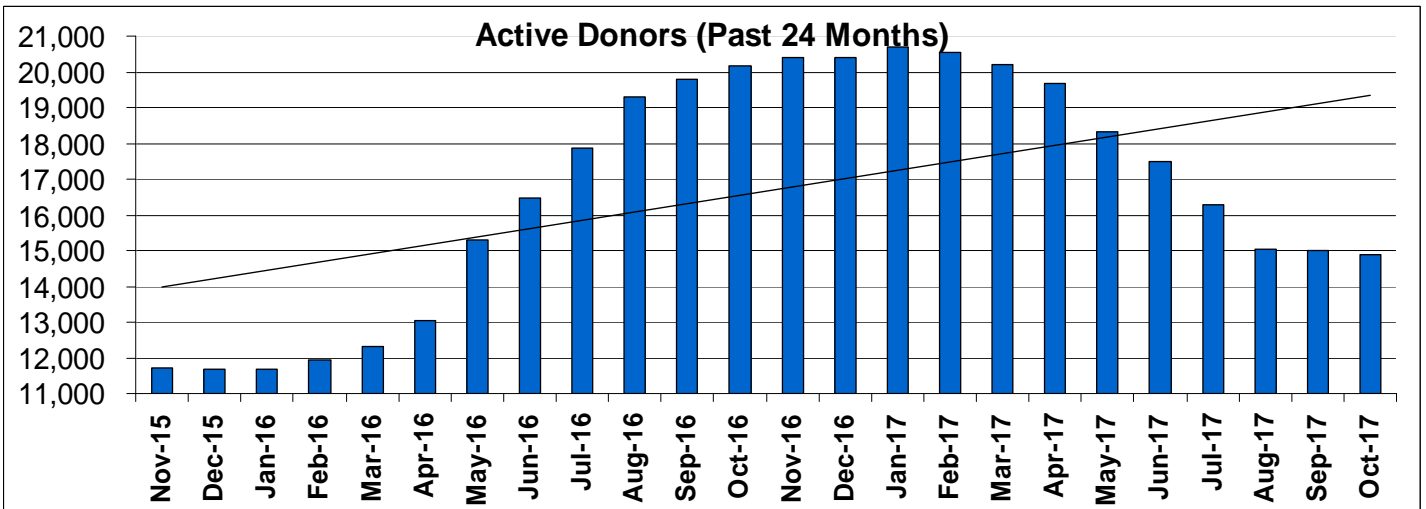
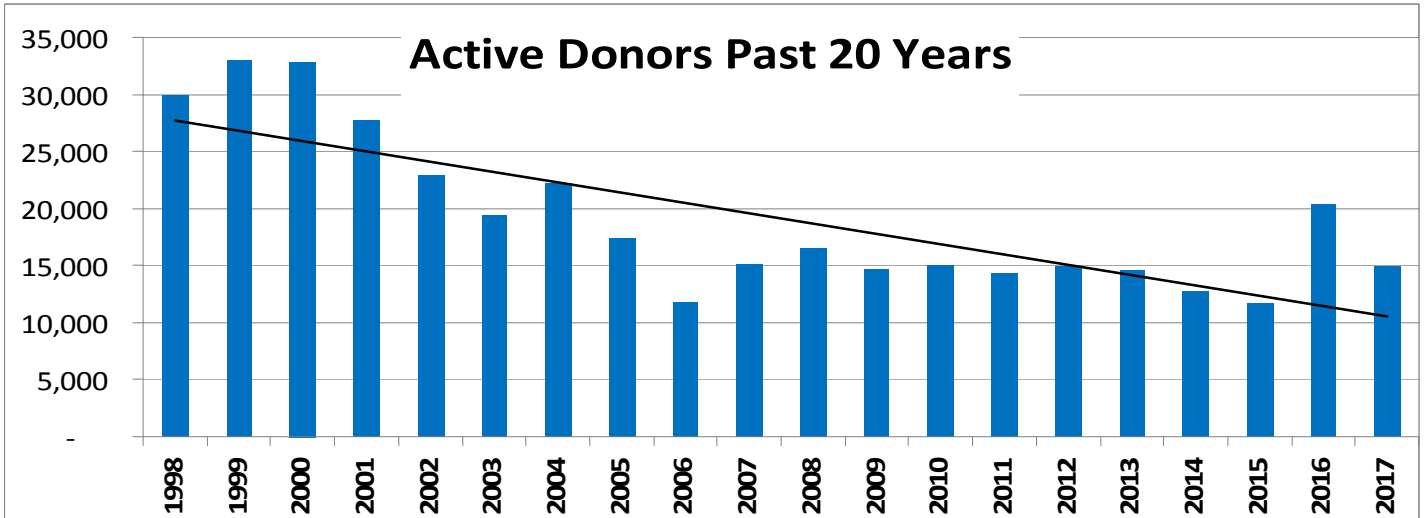
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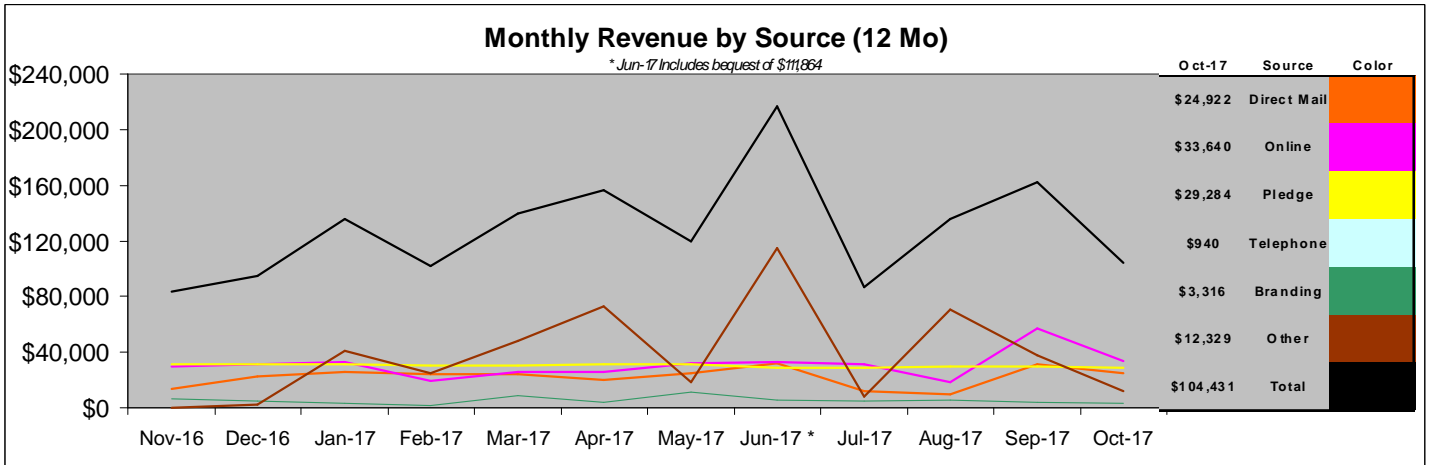
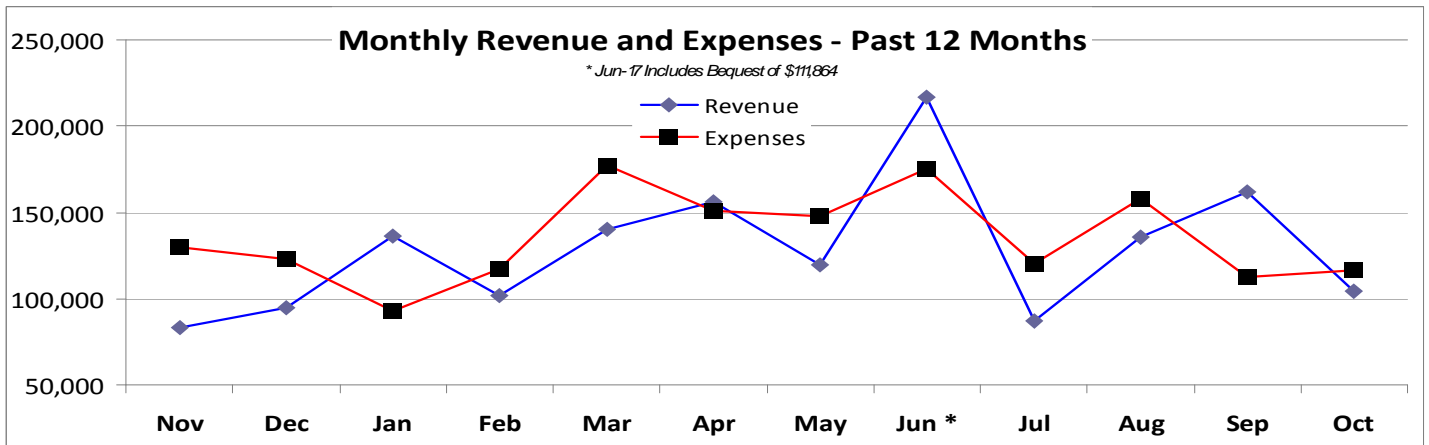
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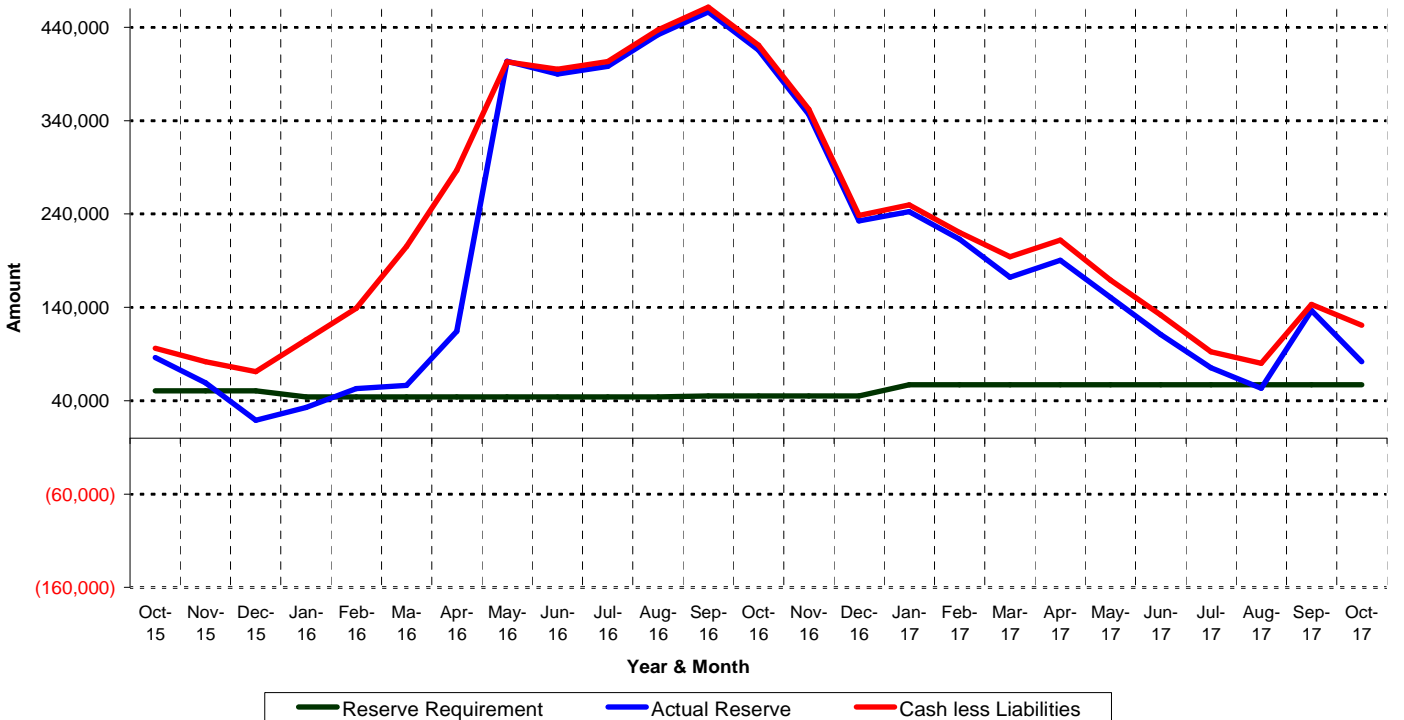




Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2017 Resv Target = \$57,042 - Curr Month Resv = \$81,763 - Curr Month C-L = \$120,973

Reserve Requirement = sum of monthly occupancy, labor & governance expenses
Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end
Cash less Liabilities = cash less the sum of capital liabilities & accounts payable



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Oct 17	2017 YTD	2017 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2017	2017 Budget Remaining
Support and Revenue	104,431	1,358,365	1,249,333	109,032	1,499,200	140,835
Cost of Support and Revenue	24,682	312,264	344,167	(31,903)	413,000	100,736
Net Support Available for Programs	79,749	1,046,101	905,167	140,934	1,086,200	40,099
Program Expense	91,970	1,022,602	1,142,583	(119,981)	1,371,100	348,498
Net Operating Surplus (or Deficit)	(12,221)	23,498	(237,417)	260,915	(284,900)	(308,398)

P&L Acct Summary Last Month Plus YTD

January through October 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	TOTAL
Revenue											
4000 · General Fundraising	94,348	76,566	126,654	149,625	100,595	208,790	78,142	94,490	123,448	95,666	1,148,324
4100 · Project Revenue	36,263	21,963	4,084	555	225	107	10	1,175	106	4,000	68,488
4200 · Events and Conventions	0	0	0	0	0	0	0	33,960	33,900	0	67,860
4300 · Program Revenue	3,989	3,545	9,080	6,066	19,000	7,887	8,760	6,011	4,281	4,791	73,410
4600 · Refunds of Contributions	0	0	(50)	(25)	0	0	0	0	(25)	(25)	(125)
4700 · Other Receipts	0	0	105	0	0	97	0	0	207	0	409
Total Revenue	134,600	102,074	139,873	156,221	119,820	216,881	86,912	135,636	161,917	104,432	1,358,366
Expense											
7000 · General Fundraising Exp	21,563	29,712	46,723	29,588	45,819	47,148	21,555	52,166	19,451	27,732	341,457
7100 · Project-Related Expenses	0	913	54	739	0	750	0	0	0	0	2,456
7200 · Events and Conventions	81	101	924	538	319	454	407	1,389	382	150	4,745
7300 · Program-Related Expense	17,304	42,558	64,989	65,360	48,173	49,553	51,697	36,263	38,102	34,307	448,306
8000 · Salary & Related Expense	21,877	21,505	25,483	23,591	25,046	25,553	21,507	28,043	23,064	25,828	241,497
8100 · Admin & Overhead Expen	14,945	18,487	24,968	24,533	19,618	19,082	17,271	21,803	17,903	20,005	198,615
8200 · Professional Services	6,374	1,601	12,054	4,560	6,486	6,057	6,045	16,111	11,372	6,575	77,235
8300 · Depreciation Expense	2,055	2,055	2,055	2,055	2,055	2,055	2,055	2,055	2,055	2,055	20,550
Total Expense	84,199	116,932	177,250	150,964	147,516	150,652	120,537	157,830	112,329	116,652	1,334,861
Net Revenue	50,401	(14,858)	(37,377)	5,257	(27,696)	66,229	(33,625)	(22,194)	49,588	(12,220)	23,505

Balance Sheet Summary - Current vs Prior Month

	Oct 31, 17	Sep 30, 17	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	120,973.22	143,181.53	(22,208.31)	-15.51%
Total Other Current Assets	53,494.91	54,732.19	(1,237.28)	-2.26%
Total Current Assets	174,468.13	197,913.72	(23,445.59)	-11.85%
Total Fixed Assets	841,709.38	843,764.82	(2,055.44)	-0.24%
Total Non Current - Other	209,774.52	209,774.52	0.00	0.00%
TOTAL ASSETS	1,225,952.03	1,251,453.06	(25,501.03)	-2.04%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	62,083.26	66,469.47	(4,386.21)	-6.60%
Total Long Term Liabilities	257,471.14	266,364.94	(8,893.80)	-3.34%
Total Liabilities	319,554.40	332,834.41	(13,280.01)	-3.99%
Total Equity	906,397.63	918,618.65	(12,221.02)	-1.33%
TOTAL LIABILITIES & EQUITY	1,225,952.03	1,251,453.06	(25,501.03)	-2.04%

Standard Statement of Operations - Jan-Dec 2017
Budget vs. Actual

	Un- restricted Oct-17	Temp. Restricted	Total Oct 17	Total Jan- Oct 17 **	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2017	2017 Budget Remaining
Support and Revenue								
20-Membership Dues	53,015		53,015	459,147	455,250	3,897	546,300	87,153
21-Donations **	6,463		6,463	273,370	195,333	78,037	234,400	(38,970)
22-Recurring Gifts	29,284		29,284	302,243	300,000	2,243	360,000	57,757
23-Board/ED Solicitation MajorGifts	25		25	53,613	45,833	7,779	55,000	1,387
24-Convention Revenue	0		0	0	0	0	0	0
25-Project Program Revenue	1,475	4,000	5,475	82,388	53,333	29,054	64,000	(18,388)
26-Brand Dev / Political Materials ***	3,316		3,316	53,289	66,667	(13,378)	80,000	26,711
27-Ballot Access & Related Donations	6,853		6,853	127,687	125,000	2,687	150,000	22,314
28-Membership Communication	0		0	6,219	7,917	(1,697)	9,500	3,281
29-Other Revenue	0		0	409	0	409	0	(409)
Total Support and Revenue	100,431	4,000	104,431	1,358,365	1,249,333	109,032	1,499,200	140,835
Cost of Support and Revenue								
32-Fundraising Costs	11,986		11,986	153,177	140,917	12,260	169,100	15,923
33-Membership Fundraising Costs	12,696		12,696	149,254	181,000	(31,746)	217,200	67,946
35-Convention	0		0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0		0	9,732	21,500	(11,768)	25,800	16,068
37-Building Fundraising Exp	0		0	101	750	(649)	900	799
Total Cost of Support and Revenue	24,682	0	24,682	312,264	344,167	(31,903)	413,000	100,736
Net Support Available for Programs	75,749	4,000	79,749	1,046,101	905,167	140,934	1,086,200	40,099
Program Expense								
40-Administrative Costs	28,060		28,060	294,336	285,250	9,086	342,300	47,964
45-Compensation	41,680		41,680	415,197	430,167	(14,970)	516,200	101,003
50-Affiliate Support	5,917		5,917	45,582	37,500	8,082	45,000	(582)
55-Brand Dev / Political Materials ***	7,354		7,354	65,597	66,667	(1,069)	80,000	14,403
58-Campus Outreach	0		0	750	833	(83)	1,000	250
60-Candidate, Campaign & Initiatives	0		0	10,000	26,667	(16,667)	32,000	22,000
70-Ballot Access VR & Related Exp	3,818		3,818	122,918	191,250	(68,332)	229,500	106,582
75-Litigation	475		475	233	5,000	(4,767)	6,000	5,767
80-Media	596		596	1,916	17,167	(15,251)	20,600	18,684
85-Member Communication	63		63	50,964	69,000	(18,036)	82,800	31,836
88-Outreach	500		500	6,027	4,750	1,277	5,700	(327)
90-Project Program Other	3,508		3,508	9,080	8,333	747	10,000	920
Total Program Expense	91,970	0	91,970	1,022,602	1,142,583	(119,981)	1,371,100	348,498
Total Net Operating Surplus (or Deficit)	(16,221)	4,000	(12,221)	23,498	(237,417)	260,915	(284,900)	(308,398)
Unrestricted Net Operating Surplus (or Deficit)			(16,221)	(12,943)			(19,814)	

* Annual Total Budget has been updated to reflect amendments from various Mail Ballots & LNC Meeting

** June-17 includes bequest for \$111,863.52

*** Adjustment made for Branding Motion assuming it passes 11/14

Statement of Operations - 2017 v. 2015 Comparison

Statement of Ops YTD 17 v 15

	Oct-17	Oct-15	Diff 17 v 15	Jan - Dec 17	Jan -Dec 15	Diff 17 v 15
Support and Revenue						
20-Membership Dues	53,015	32,165	20,850	459,147	306,847	152,300
21-Donations	6,463	19,487	-13,024	273,370	361,806	-88,436
22-Recurring Gifts	29,284	26,604	2,680	302,243	273,586	28,657
23-Board Solicitation Major Gifts	25	0	25	53,613	53,400	213
24-Convention Revenue	0	0	0	0	0	0
25-Project Program Revenue	5,475	2,275	3,200	82,388	23,206	59,182
26-Brand Dev / Pol Materials Rev	3,316	1,082	2,234	53,289	24,833	28,456
27-Ball of Access Donations	6,853	375	6,478	127,687	102,767	24,920
28-Publications Materials Other	0	700	-700	6,219	3,870	2,349
29-Other Revenue	0	0	0	409	0	409
Total Support and Revenue	104,431	82,688	21,743	1,358,365	1,150,315	208,050
Cost of Support and Revenue						
32-Fundraising Costs	11,986	9,021	2,965	153,177	84,508	68,669
33-Membership Fundraising Costs	12,696	8,680	4,016	149,254	74,883	74,371
35-Convention	0	0	0	0	0	0
36-Ball of Access Fundraising Exp	0	0	0	9,732	14,297	-4,565
37-Building Fundraising Exp	0	0	0	101	81	20
Total Cost of Support and Revenue	24,682	17,701	6,981	312,264	173,769	138,495
Net Support Available for Programs	79,749	64,987	14,762	1,046,101	976,546	69,555
Program Expense						
40-Administrative Costs	28,060	18,510	9,550	294,336	185,673	108,663
45-Compensation	41,680	34,803	6,877	415,197	359,522	55,675
50-Affiliate Support	5,917	2,800	3,117	45,582	13,129	32,453
55-Brand Dev / Pol Materials	7,354	4,322	3,032	65,597	28,817	36,780
58-Campus Outreach	0	0	0	750	732	18
60-Candidate, Campaign & Initiatives	0	4,827	-4,827	10,000	6,191	3,809
70-Ball of Access Petitioning Related Exp	3,818	10,344	-6,527	122,918	57,588	65,330
75-Litigation	475	0	475	233	0	233
80-Media	596	10	586	1,916	120	1,796
85-Member Communication	63	0	63	50,964	26,939	24,025
88-Outreach	500	106	394	6,027	4,541	1,486
90-Project Program Other	3,508	0	3,508	9,080	5,100	3,980
Total Program Expense	91,970	75,722	16,248	1,022,602	688,352	334,250
Net Operating Surplus (or Deficit)	-12,221	-10,735	-1,486	23,498	288,194	-264,696

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through October 2017

	Oct 17	TOTAL
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	5,172.40	74,996.64
4010-11 · DM - House Fundraising Renewal	2,165.00	11,838.00
4010-12 · DM - House Fundraising NewDonor	30.00	820.00
4010-20 · DM - Donor Renewal	17,380.00	123,797.73
4010-30 · DM - New Donor Prospecting	175.00	17,361.07
Total 4010 · Direct Mail Fundraising	24,922.40	228,813.44
4020 · Direct Solicitation Major Donor		
4020-10 · Board Soliicitation	25.00	5,492.76
4020-20 · Chair Solicitation	0.00	47,920.00
4020-30 · ED Solicitation	0.00	200.00
Total 4020 · Direct Solicitation Major Donor	25.00	53,612.76
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	815.36	18,013.98
4030-20 · Online Cont - Donor Renewal	18,920.00	159,129.74
4030-30 · Online Cont - New Donor Prosp	13,905.00	130,316.23
Total 4030 · Online Contributions - Web	33,640.36	307,459.95
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	500.00	761.00
4040-20 · Tele Fund - Donor Renewal	390.00	15,459.00
4040-30 · Tele Fund - New Donor Prosp	50.00	425.00
Total 4040 · Tele Fundraising - Phone Bank	940.00	16,645.00
4080 · Recurring Contrib - Pledge	29,284.42	302,243.36
4085 · Bequests	0.00	111,863.52
4090 · Ballot Access / Voter Reg	6,853.35	127,686.50
Total 4000 · General Fundraising	95,665.53	1,148,324.53
4100 · Project Revenue		
4108 · Building Fund	4,000.00	67,987.65
4111 · Legal Offense Fund	0.00	500.00
Total 4100 · Project Revenue	4,000.00	68,487.65
4200 · Events and Conventions		
4200-20 · Other Events	0.00	67,860.00
Total 4200 · Events and Conventions	0.00	67,860.00
4300 · Program Revenue		
4310 · Affiliate Development	1,210.00	2,680.00
4340 · LP News	0.00	6,219.49
4375 · Brand / Political Materials	3,315.60	53,289.16
4395 · LPedia Historical Preservation	265.00	11,220.00
Total 4300 · Program Revenue	4,790.60	73,408.65
4600 · Refunds of Contributions	(25.00)	(125.00)
4700 · Other Receipts		
4710 · Interest & Dividends	0.00	409.20
Total 4700 · Other Receipts	0.00	409.20
Total Revenue	104,431.13	1,358,365.03

Expense	Oct 17	TOTAL
7000 - General Fundraising Expense		
7010 - Direct Mail Fundraising Exp		
7010-10 - DM - House General Expense	8,147.61	78,739.31
7010-20 - DM - Donor Renewal Expense	8,193.28	71,961.92
7010-30 - DM - New Donor Prospecting Exp	1,712.55	59,776.65
Total 7010 - Direct Mail Fundraising Exp	18,053.44	210,477.88
7020 - Direct Sol Major Donor Expense		
7020-10 - Board Solicitation Expense	0.00	15,702.16
Total 7020 - Direct Sol Major Donor Expense	0.00	15,702.16
7030 - Online Contributions Exp - Web		
7030-20 - Online Cont Exp - Donor Renewal	878.49	1,478.53
7030-30 - Online Cont Exp - New Donor	1,359.26	9,121.34
Total 7030 - Online Contributions Exp - Web	2,237.75	10,599.87
7040 - Tele Fundraising Expense		
7040-20 - Tele Fund Exp - Donor Renewal	552.50	6,915.50
Total 7040 - Tele Fundraising Expense	552.50	6,915.50
7080 - Recurring Contrib - Pledge	701.04	18,677.98
7085 - Building Fund Fundraising Exp	0.00	100.98
7090 - Ballot Access Fundraising Exp	0.00	9,732.47
7095 - Credit Card Prc Fees	3,137.33	39,000.36
7099 - Gen Fundraising Staff Salary	3,050.30	30,250.08
Total 7000 - General Fundraising Expense	27,732.36	341,457.28
7100 - Project-Related Expenses		
7106 - Campus Outreach Project		
7106-10 - Campus Outreach General	0.00	750.00
7106-20 - Campus Outreach Staff Salary	0.00	967.72
Total 7106 - Campus Outreach Project	0.00	1,717.72
7111 - Legal Offense Fund	0.00	739.44
Total 7100 - Project-Related Expenses	0.00	2,457.16
7200 - Events and Conventions Exp		
7200-30 - Other Events	0.00	1,056.89
7200-40 - Events & Conv Staff Salary	150.01	3,689.06
Total 7200 - Events and Conventions Exp	150.01	4,745.95
7300 - Program-Related Expenses		
7310 - Affiliate Support		
7310-10 - Affiliate Development & Support	5,916.80	45,582.39
7310-20 - Affiliate Support Staff Salary	150.01	4,684.91
Total 7310 - Affiliate Support	6,066.81	50,267.30
7320 - Outreach - PR & Marketing		
7320-10 - Outreach PR & Marketing General	500.00	6,027.33
7320-20 - Outreach PR Mrktng Staff Salary	1,600.16	10,619.75
Total 7320 - Outreach - PR & Marketing	2,100.16	16,647.08
7330 - Media Relations		
7330-10 - Media Relations General	596.00	1,916.03
7330-20 - Media Relations Staff Salary	100.01	1,604.18
Total 7330 - Media Relations	696.01	3,520.21
7340 - Membership Communications		
7340-10 - LP News	63.33	50,964.03
7340-20 - Mem Comm & Support Staff Salary	8,900.88	94,290.87
Total 7340 - Membership Communications	8,964.21	145,254.90
7360 - Campaign Support & Initiatives		
7360-40 - Campaign/Candidate Suprt/Traing	0.00	10,000.00
7360-60 - Camp/Cand Support -Staff Salary	250.02	8,795.23
Total 7360 - Campaign Support & Initiatives	250.02	18,795.23
7375 - Brand Development		
7375-10 - Brand / Political Materials	7,353.78	65,597.37
7375-20 - Brand Development Staff Salary	1,200.12	11,181.15
Total 7375 - Brand Development	8,553.90	76,778.52
7380 - Ballot Access - Other Related		
7380-10 - Ballot Access Petitioning Exp.	3,817.50	122,918.26
7380-30 - Ballot Access Legal	0.00	(574.58)
7380-60 - B/A & Petitioning Staff Salary	350.03	6,358.23
Total 7380 - Ballot Access - Other Related	4,167.53	128,701.91
7395 - LPedia Historical Preservation	3,507.94	8,340.88
Total 7300 - Program-Related Expenses	34,306.58	448,306.03

8000 · Salary & Related Expense	Oct 17	TOTAL
8005 · Salary Bonus Sick & Vac (Admn)	8,094.11	75,634.58
8010 · Hourly Wages (Admin Portion)	1,056.79	12,467.21
8015 · Contract & Paid Internships	13,361.47	97,607.47
8020 · Employer Cont to P/R Tax	1,627.49	18,951.42
8030 · Employer Cont to 401K & Adm	574.84	7,970.07
8040 · Fed & State Unemployment	0.00	1,462.82
8060 · Health Insurance	867.02	24,418.12
8065 · Workers Comp Insurance	0.00	975.00
8070 · Other Bens, Gdwill & Training	0.00	147.76
8080 · Payroll Service Fees	246.76	1,861.24
Total 8000 · Salary & Related Expense	25,828.48	241,495.69
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equipt	491.95	6,382.00
8120 · Telephone & Data Services	2,253.99	12,237.30
8125 · Equipment Leases & Maint.	797.10	7,799.31
8130 · Postage & Shipping	618.54	10,076.04
8140 · Travel, Meeting, & Meals Exp	2,318.89	17,576.77
8160 · Insurance - D/O Cyber - Other	0.00	6,919.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	1,006.41	10,953.29
8170-20 · Utilities Expense	642.77	4,664.59
8170-30 · Property Taxes, Fees & Permits	776.01	7,760.13
8170-40 · Maintenance, Cleaning & Repairs	1,026.62	8,756.08
8170-50 · Property / GL Insurance	0.00	425.90
8170-60 · Assc Fees, Rent & Storage	518.00	5,470.02
Total 8170 · Occupancy Expenses	3,969.81	38,030.01
8180 · Printing & Copying	13.95	5,773.00
8190 · Software, Hardware & Other IT	8,317.87	87,960.39
8195 · Other Expenses & Bank Fees	1,222.47	5,861.08
Total 8100 · Admin & Overhead Expense	20,004.57	198,614.90
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	45,166.95
8210-20 · Legal - Proactive	474.70	808.03
8210-30 · Litigation-Lobbing Staff Salary	100.01	1,260.19
Total 8210 · Legal	5,074.71	47,235.17
8220 · Accounting	0.00	15,000.00
8230 · FEC Filing & Consulting	1,500.00	15,000.00
Total 8200 · Professional Services	6,574.71	77,235.17
8300 · Depreciation Expense	2,055.44	20,554.40
Total Expense	116,652.15	1,334,866.58
Net Revenue	(12,221.02)	23,498.45

Balance Sheet Current vs Prior Month

As of October 31, 2017

	Oct 31, 17	Sep 30, 17	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	74,676.02	77,073.54	(2,397.52)	(3.11%)
112U - BBT Check Acct 1 (Unrestricted)	7,087.35	30,232.12	(23,144.77)	(76.56%)
113R - PNC Check Acct 2 (Restricted)	37,820.72	31,486.74	6,333.98	20.12%
114R - BBT Chck Acct 2 (Restricted BF)	1,389.13	4,389.13	(3,000.00)	(68.35%)
Total 11 - Cash	120,973.22	143,181.53	(22,208.31)	(15.51%)
Total Checking/Savings	120,973.22	143,181.53	(22,208.31)	(15.51%)
Other Current Assets				
13 - Other Current Collectables				
130 - Bequests Expected - Current	33,900.00	34,400.00	(500.00)	(1.45%)
Total 13 - Other Current Collectables	33,900.00	34,400.00	(500.00)	(1.45%)
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,277.55	1,277.55	0.00	0.0%
161-20 - Prepaid Bulk Mail DC	505.56	505.56	0.00	0.0%
Total 161 - Bulk Mail Account	1,783.11	1,783.11	0.00	0.0%
165 - Prepaid Licenses	6,443.12	8,300.42	(1,857.30)	(22.38%)
166 - Prepaid Insurance	7,037.93	7,037.93	0.00	0.0%
167 - Prepaid Convention				
167-10 - Prepaid Convention General Exp	2,830.75	1,710.73	1,120.02	65.47%
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 - Prepaid Convention	4,330.75	3,210.73	1,120.02	34.88%
Total 16 - Prepaid Expenses	19,594.91	20,332.19	(737.28)	(3.63%)
Total Other Current Assets	53,494.91	54,732.19	(1,237.28)	(2.26%)
Total Current Assets	174,468.13	197,913.72	(23,445.59)	(11.85%)
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(205,394.47)	(203,339.03)	(2,055.44)	(1.01%)
Total 17 - Fixed Assets	841,709.38	843,764.82	(2,055.44)	(0.24%)
Total Fixed Assets	841,709.38	843,764.82	(2,055.44)	(0.24%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	209,774.52	209,774.52	0.00	0.0%
Total 18 - Non Current Collectables	209,774.52	209,774.52	0.00	0.0%
Total Other Assets	209,774.52	209,774.52	0.00	0.0%
TOTAL ASSETS	1,225,952.03	1,251,453.06	(25,501.03)	(2.04%)

LIABILITIES & EQUITY	Oct 31, 17	Sep 30, 17	\$ Change	% Change
Liabilities				
Current Liabilities				
Accounts Payable				
21 · Accounts Payable	0.00	(216.00)	216.00	100.0%
Total Accounts Payable	0.00	(216.00)	216.00	100.0%
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	14,616.00	12,272.49	2,343.51	19.1%
242 · Accrued Vacation	21,962.00	21,352.00	610.00	2.86%
245 · Accrued Real Estate Tax	(1,552.05)	2,328.03	(3,880.08)	(166.67%)
Total 24 · Accrued Expenses	35,025.95	35,952.52	(926.57)	(2.58%)
25 · Accrued Payroll Taxes				
251 · Payroll Tax Liabilities	(3,950.98)	0.00	(3,950.98)	(100.0%)
253 · Direct Deposit Liabilities	(7,178.66)	0.00	(7,178.66)	(100.0%)
Total 25 · Accrued Payroll Taxes	(11,129.64)	0.00	(11,129.64)	(100.0%)
27 · Deferred Liabilities				
272 · Deferred Convention Revenue	38,186.95	30,732.95	7,454.00	24.25%
Total 27 · Deferred Liabilities	38,186.95	30,732.95	7,454.00	24.25%
Total Other Current Liabilities	62,083.26	66,685.47	(4,602.21)	(6.9%)
Total Current Liabilities	62,083.26	66,469.47	(4,386.21)	(6.6%)
Long Term Liabilities				
28 · Long Term Liabilities				
281 · Capital Lease - Postage Machine	2,664.93	2,664.93	0.00	0.0%
282 · Capital Lease - Copier	14,692.31	14,692.31	0.00	0.0%
Total 28 · Long Term Liabilities	17,357.24	17,357.24	0.00	0.0%
29 · Loans & Mortgages (Principal)	240,113.90	249,007.70	(8,893.80)	(3.57%)
Total Long Term Liabilities	257,471.14	266,364.94	(8,893.80)	(3.34%)
Total Liabilities	319,554.40	332,834.41	(13,280.01)	(3.99%)
Equity				
31 · General Operating	879,045.53	876,045.53	3,000.00	0.34%
32 · Temp. Restricted Balances				
3204 · Fund - Campus	1,805.41	1,805.41	0.00	0.0%
3210 · Fund - Building	1,389.13	4,389.13	(3,000.00)	(68.35%)
3213 · Fund - Legal Offense Fund	659.11	659.11	0.00	0.0%
Total 32 · Temp. Restricted Balances	3,853.65	6,853.65	(3,000.00)	(43.77%)
Net Revenue	23,498.45	35,719.47	(12,221.02)	(34.21%)
Total Equity	906,397.63	918,618.65	(12,221.02)	(1.33%)
TOTAL LIABILITIES & EQUITY	1,225,952.03	1,251,453.06	(25,501.03)	(2.04%)

Statement of Cash Flows

October 2017

	Oct 17	Jan - Oct 17
OPERATING ACTIVITIES		
Net Revenue	(12,221.02)	23,498.45
Adjustments to reconcile Net Income to net cash provided by operations:		
130 · Bequests Expected - Current	500.00	0.00
161-10 · Prepaid Bulk Mail VA	0.00	(355.68)
165 · Prepaid Licenses	1,857.30	5,742.98
167-10 · Prepaid Convention General Exp	(1,120.02)	(2,830.75)
168 · Prepaid Rent	0.00	587.96
169 · Other Prepaid Expense	0.00	5,159.16
21 · Accounts Payable	216.00	0.00
241 · Accrued Payroll	2,343.51	3,161.19
242 · Accrued Vacation	610.00	(11,840.00)
244 · Other Accrued Expenses	0.00	(24,160.75)
245 · Accrued Real Estate Tax	(3,880.08)	(1,552.05)
251 · Payroll Tax Liabilities	(3,950.98)	(3,950.98)
253 · Direct Deposit Liabilities	(7,178.66)	(7,178.66)
272 · Deferred Convention Revenue	7,454.00	38,186.95
Net cash provided by Operating Activities	(15,369.95)	24,467.82
INVESTING ACTIVITIES		
179 · Accumulated Depreciation	2,055.44	20,554.40
180 · Bequests Expected - Non Current	0.00	(76,851.56)
Net cash provided by Investing Activities	2,055.44	(56,297.16)
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(8,893.80)	(87,048.81)
31 · General Operating	3,000.00	2,001.79
3204 · Fund - Campus	0.00	(750.00)
3210 · Fund - Building	(3,000.00)	(1,012.35)
3211 · Fund - Radio Ad Project	0.00	(348.55)
3213 · Fund - Legal Offense Fund	0.00	109.11
Net cash provided by Financing Activities	(8,893.80)	(87,048.81)
Net cash increase for period	(22,208.31)	(118,878.15)
Cash at beginning of period	143,181.53	239,851.37
Cash at end of period	120,973.22	120,973.22

RELATED PARTY TRANSACTIONS AS OF: 10/31/2017

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/18 - 03/28/18	\$ -	\$ 25.00	\$ 3,340.00	
Ms. Erin Adams	12/31/17 - 11/02/18	\$ 419.00	\$ 806.00	\$ 961.70	Yes
Mr. Danny Bedwell **	06/06/18 - 05/17/18	\$ -	\$ 25.00	\$ 1,504.00	
Ms. Whitney Bilyeu	12/31/17 - 11/01/18	\$ 100.00	\$ 1,120.00	\$ 1,814.00	Yes
Mr. Brett Bittner	12/31/17 - 08/21/18	\$ -	\$ 239.99	\$ 1,490.95	
Mr. David Pratt Demarest	Life Member	\$ 300.00	\$ 2,610.00	\$ 6,840.47	Yes
Ms. Ruth Demarest *	02/23/18 - 12/29/17	\$ -	\$ -	\$ 100.00	
Mr. Sam Goldstein	12/31/17 - 11/01/18	\$ 140.00	\$ 810.00	\$ 5,395.45	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ -	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 30.00	\$ 405.00	\$ 8,686.82	Yes
Ms. Caryn Ann Harlos	Life Member	\$ 25.00	\$ 1,680.00	\$ 3,354.09	
Mr. Daniel Hayes	Life Member	\$ 325.00	\$ 5,040.00	\$ 9,104.00	Yes
Mr. Jeffery Hewitt	Life Member	\$ -	\$ 1,625.00	\$ 2,099.00	
Mr. Joshua Katz	06/20/18 - 08/21/18	\$ -	\$ 75.00	\$ 1,018.00	
Dr. James Lark	Life Member	\$ 30.00	\$ 105.00	\$ 76,883.30	Yes
Mr. Edward Marsh	Life Member	\$ -	\$ 500.00	\$ 5,526.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/18 - 02/26/18	\$ -	\$ 350.00	\$ 2,391.75	
Mr. Kenneth Moellman	12/31/17 - 08/06/18	\$ -	\$ 80.00	\$ 1,014.00	Yes
Mr. Steven Nekhaila	01/28/18 - 08/21/18	\$ -	\$ 425.00	\$ 1,234.00	
Mr. Steven Nielson	12/23/17 - 12/23/17	\$ -	\$ -	\$ 75.00	
Mr. Sean O'Toole	Life Member	\$ 200.00	\$ 2,250.00	\$ 14,397.00	Yes
Mr. William Redpath	Life Member	\$ 399.00	\$ 13,683.72	\$ 117,229.00	
Mr. Nicholas Sarwark	Life Member	\$ 40.00	\$ 320.00	\$ 5,099.00	Yes
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Ms. Valerie Sarwark *	07/14/18 - 08/16/18	\$ -	\$ 62.00	\$ 432.00	
Mr. Larry Sharpe	Life Member	\$ 50.00	\$ 525.00	\$ 3,979.00	Yes
Mr. Trent Somes	01/06/18 - 01/12/18	\$ -	\$ 186.00	\$ 664.99	
Dr. Cisse Spragins *	Life Member	\$ 50.00	\$ 5,750.00	\$ 18,519.71	Yes
Mr. Aaron Starr	Life Member	\$ -	\$ -	\$ 20,725.00	
Mr. Arvin Vohra	11/01/18 - 08/21/18	\$ -	\$ 100.00	\$ 1,343.00	
Total Contributions:		\$ 2,108.00	\$ 38,797.71	\$ 323,275.23	

* Non LNC Member disclosed related party ^^ Thru 05/17 only

Related Party Disbursements	Memo	MTD Disbursements	YTD Disbursements
Arkansas Libertarian Party	Ballot Access	\$ -	\$ 19,786.00
Ms. Caryn Ann Harlos	Reimbursed Expense	\$ -	\$ 1,763.50
LSLA	State Chairs Conference	\$ -	\$ 198.00
Mr. Nicholas Sarwark	Reimbursed Expense	\$ 1,833.28	\$ 5,267.87
Mr. Arvin Vohra	Reimbursed Expense	\$ -	\$ 361.00
Total Disbursements:		\$ 1,833.28	\$ 27,376.37

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 10/31/2017

Chair	Memo	Disbursements	Disbursements
Mr. Nicholas Sarwark	None yet	\$ -	\$ -