



MAR 2017 DRAFT END OF MONTH FINANCIAL REPORTS

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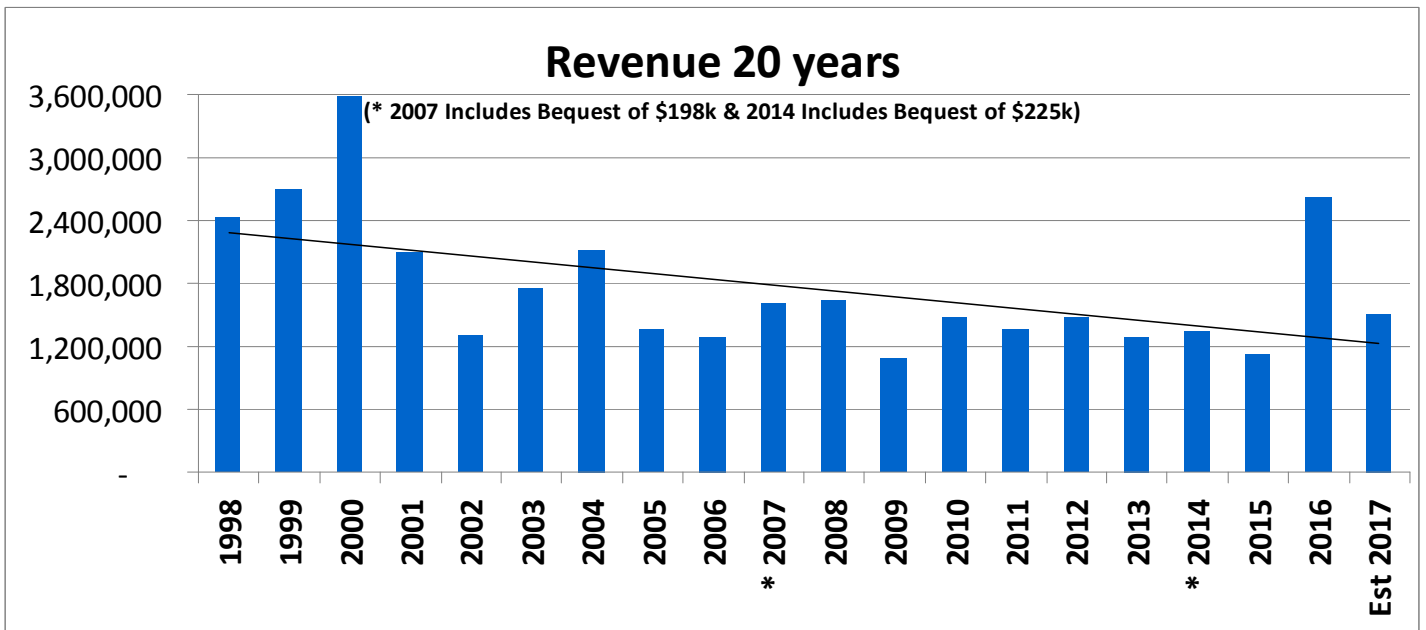
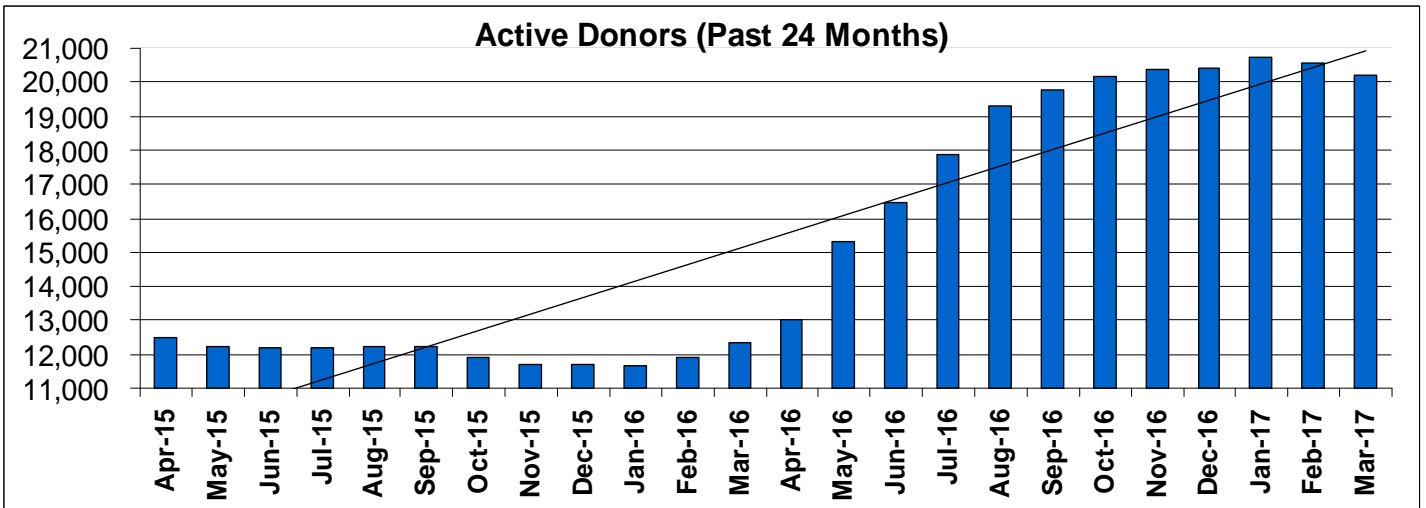
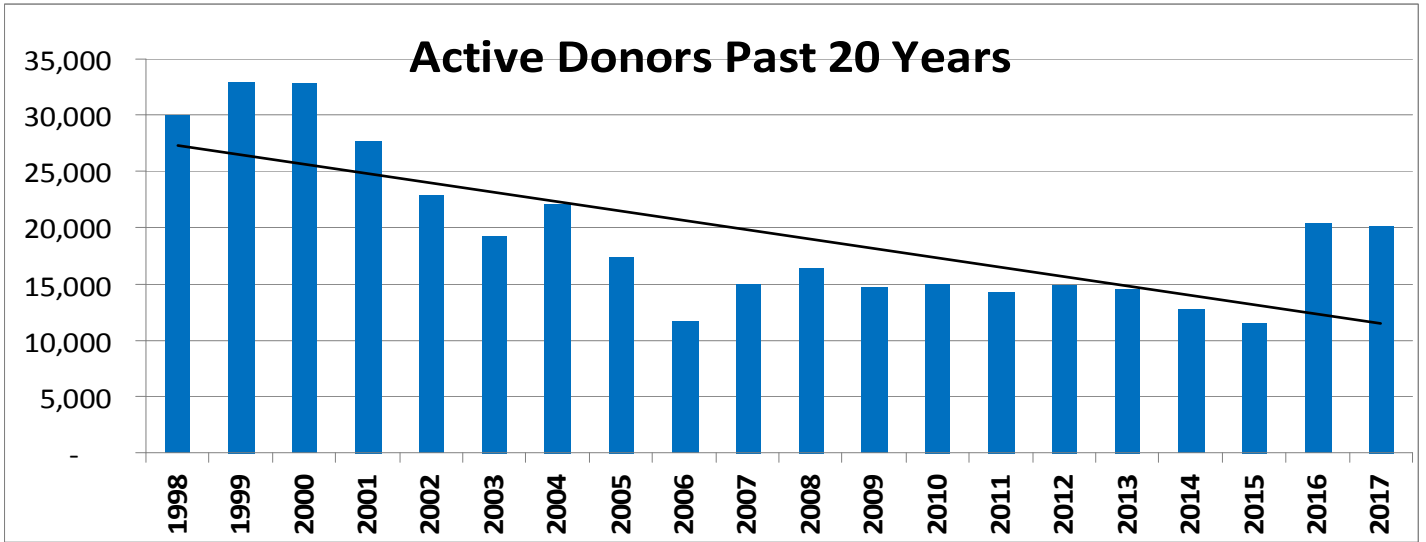
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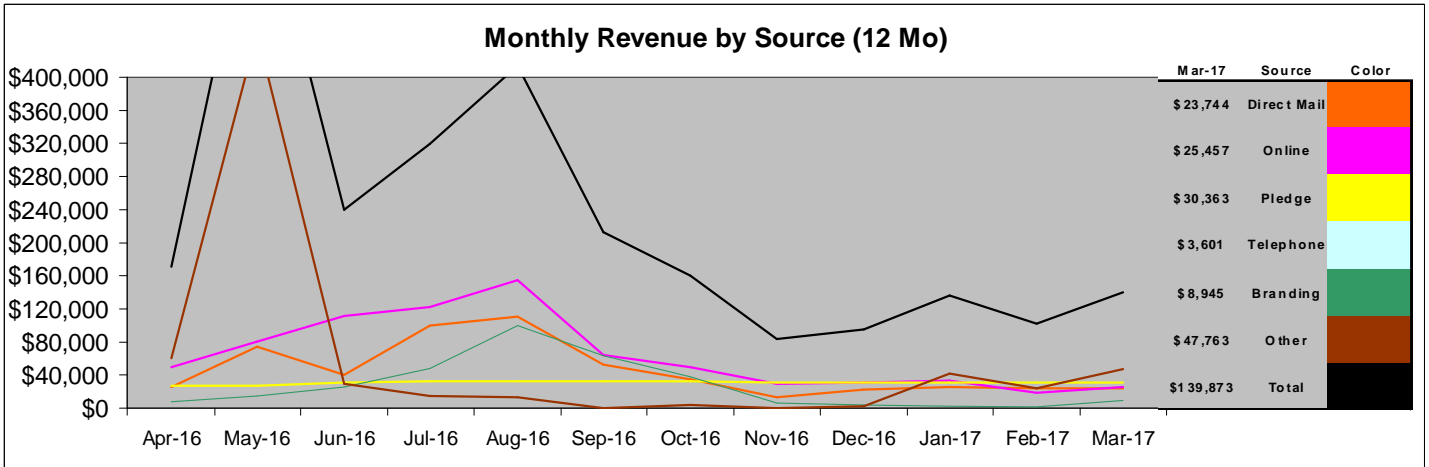
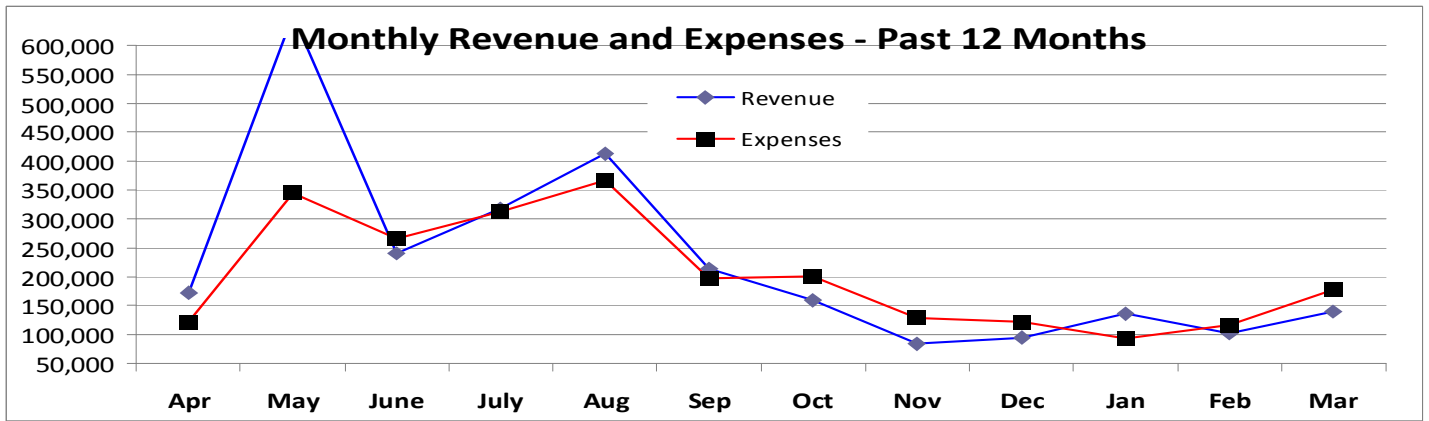
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End of Month Reports – Charts

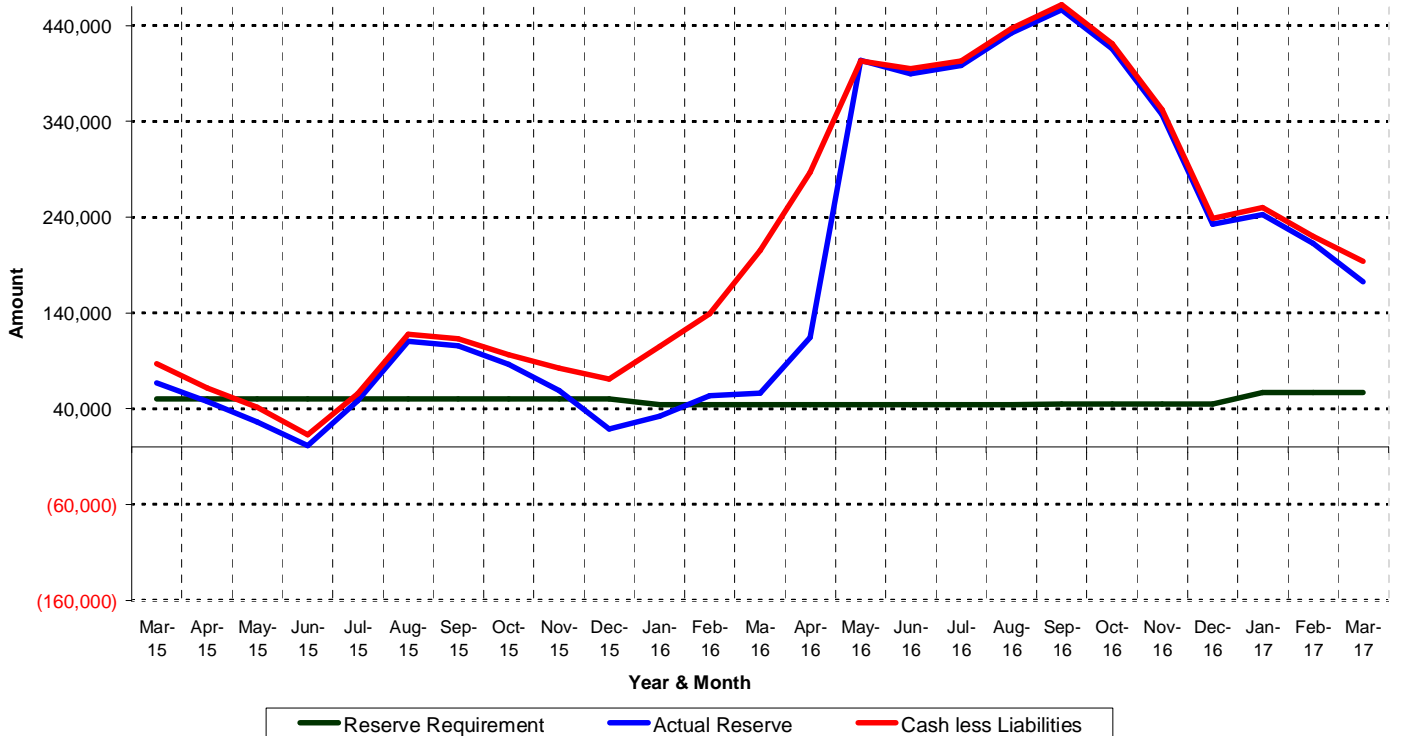




Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2017 Resv Target = \$57,042 - Curr Month Resv = \$172,501 - Curr Month C-L = \$194,155

Reserve Requirement = sum of monthly occupancy, labor & governance expenses
Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end
Cash less Liabilities = cash less the sum of capital liabilities & accounts payable



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Mar17	2017 YTD	2017 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2017	2017 Budget Remaining
Support and Revenue	139,873	377,897	343,550	34,347	1,374,200	996,303
Cost of Support and Revenue	43,080	88,426	84,500	3,926	338,000	249,574
Net Support Available for Programs	96,792	289,471	259,050	30,421	1,036,200	746,729
Program Expense	134,171	298,712	304,150	(5,438)	1,216,600	917,888
Net Operating Surplus (or Deficit)	(37,378)	(9,240)	(45,100)	35,860	(180,400)	(171,160)

P&L Acct Summary Last Month Plus YTD

	Mar 17	TOTAL
Revenue		
4000 · General Fundraising	126,654	298,918
4100 · Project Revenue	4,084	62,310
4300 · Program Revenue	9,080	16,614
4600 · Refunds of Contributions	(50)	(50)
4700 · Other Receipts	105	105
Total Revenue	139,873	377,897
Gross Revenue	139,873	377,897
Expense		
7000 · General Fundraising Expense	46,723	98,416
7100 · Project-Related Expenses	54	967
7200 · Events and Conventions Exp	924	1,118
7300 · Program-Related Expenses	64,989	126,333
8000 · Salary & Related Expense	25,483	71,032
8100 · Admin & Overhead Expense	24,968	58,400
8200 · Professional Services	12,054	24,702
8300 · Depreciation Expense	2,055	6,165
Total Expense	177,250	387,133
Net Revenue	(37,377)	(9,236)

Balance Sheet Summary - Current vs Prior Month

	Feb 28, 17	Jan 31, 17	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	194,155.19	220,154.46	(25,999.27)	-11.81%
Total Other Current Assets	72,953.90	66,160.30	6,793.60	10.27%
Total Current Assets	267,109.09	286,314.76	(19,205.67)	-6.71%
Total Fixed Assets	856,097.46	858,152.90	(2,055.44)	-0.24%
Total Non Current - Other	99,606.54	100,022.96	(416.42)	-0.42%
TOTAL ASSETS	1,222,813.09	1,244,490.62	(21,677.53)	-1.74%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	65,537.11	43,026.01	22,511.10	52.32%
Total Long Term Liabilities	283,879.42	290,689.72	(6,810.30)	-2.34%
Total Liabilities	349,416.53	333,715.73	15,700.80	4.71%
Total Equity	873,396.56	910,774.89	(37,378.33)	-4.10%
TOTAL LIABILITIES & EQUITY	1,222,813.09	1,244,490.62	(21,677.53)	-1.74%

Standard Statement of Operations - Jan-Dec 2017
Budget vs. Actual

	Un- restricted Mar-17	Temp. Restricted	Total Mar17	Total Jan- Mar 17	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2017	2017 Budget Remaining
Support and Revenue								
20-Membership Dues	45,256		45,256	127,620	131,575	(3,955)	526,300	398,680
21-Donations	7,496		7,496	30,555	51,100	(20,545)	204,400	173,845
22-Recurring Gifts	30,363		30,363	92,433	90,000	2,433	360,000	267,567
23-Board/ED Solicitation MajorGifts	0				7,500	(7,500)	30,000	30,000
24-Convention Revenue	0				0	0	0	0
25-Project Program Revenue	135	4,084	4,219	65,210	16,000	49,210	64,000	(1,210)
26-Brand Dev / Political Materials Rev	8,945		8,945	13,589	7,500	6,089	30,000	16,411
27-Ballot Access & Related Donations	43,490		43,490	48,260	37,500	10,760	150,000	101,740
28-Membership Communication	0			125	2,375	(2,250)	9,500	9,375
29-Other Revenue	105		105	105	0	105	0	(105)
Total Support and Revenue	135,789	4,084	139,873	377,897	343,550	34,347	1,374,200	996,303
Cost of Support and Revenue								
32-Fundraising Costs	28,074		28,074	51,315	36,025	15,290	144,100	92,785
33-Membership Fundraising Costs	15,006		15,006	37,069	38,800	(1,731)	155,200	118,131
35-Convention	0		0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0		0	0	6,450	(6,450)	25,800	25,800
37-Building Fundraising Exp	0	0	0	41	3,225	(3,184)	12,900	12,859
Total Cost of Support and Revenue	43,080	0	43,080	88,426	84,500	3,926	338,000	249,574
Net Support Available for Programs	92,709	4,084	96,792	289,471	259,050	30,421	1,036,200	746,729
Program Expense								
40-Administrative Costs	39,024	0	39,024	84,067	84,325	(258)	337,300	253,233
45-Compensation	46,304		46,304	124,041	139,050	(15,009)	556,200	432,159
50-Affiliate Support	4,786		4,786	11,826	11,250	576	45,000	33,174
55-Brand Dev / Political Materials	3,515		3,515	12,829	7,500	5,329	30,000	17,171
58-Campus Outreach	0	0	0	0	250	(250)	1,000	1,000
60-Candidate, Campaign & Initiatives	0		0	0	3,000	(3,000)	12,000	12,000
70-Ballot Access VR & Related Exp	35,674		35,674	47,437	32,500	14,937	130,000	82,563
75-Litigation	2,685		2,685	3,685	1,500	2,185	6,000	2,315
80-Media	63		63	83	150	(67)	600	517
85-Member Communication	2,118		2,118	14,232	20,700	(6,468)	82,800	68,568
88-Outreach	0		0	200	1,425	(1,225)	5,700	5,500
90-Project Program Other	0	0	0	310	2,500	(2,190)	10,000	9,690
Total Program Expense	134,171	0	134,171	298,712	304,150	(5,438)	1,216,600	917,888
Total Net Operating Surplus (or Deficit)	(41,462)	4,084	(37,378)	(9,240)	(45,100)	35,860	(180,400)	(171,160)
Unrestricted Net Operating Surplus (or Deficit)			(41,462)	(34,727)			(19,814)	

Statement of Operations - 2017 v. 2015 Comparison

Statement of Ops YTD 17 v 15	Mar-17	Mar-15	Diff 17 v 15	Jan - Dec 17	Jan -Dec 15	Diff 17 v 15
Support and Revenue						
20-Membership Dues	45,256	36,720	8,536	127,620	100,242	27,378
21-Donations	7,496	12,961	-5,465	30,555	56,595	-26,040
22-Recurring Gifts	30,363	27,828	2,535	92,433	82,100	10,333
23-BoardSolicitation MajorGifts	0	33,400	-33,400	0	33,400	-33,400
24-Convention Revenue	0	0	0	0	0	0
25-Project Program Revenue	4,219	5,294	-1,075	65,210	5,664	59,546
26-Brand Dev / Pol Materials Rev	8,945	753	8,192	13,589	7,972	5,617
27-BallotAccess Donations	43,490	2,400	41,090	48,260	2,400	45,860
28-Publications Materials Other	0	0	0	125	0	125
29-Other Revenue	105	0	105	105	0	105
Total Support and Revenue	139,873	119,356	20,517	377,897	288,373	89,524
Cost of Support and Revenue						
32-Fundraising Costs	28,074	11,115	16,959	51,315	26,718	24,597
33-Membership Fundraising Costs	15,006	24,505	-9,499	37,069	37,941	-872
35-Convention	0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0	0	0	0	0	0
37-Building Fundraising Exp	0	0	0	41	81	-40
Total Cost of Support and Revenue	43,080	35,620	7,460	88,426	64,740	23,686
Net Support Available for Programs	96,792	83,736	13,056	289,471	223,633	65,838
Program Expense						
40-Administrative Costs	39,024	18,083	20,941	84,067	48,491	35,576
45-Compensation	46,304	34,707	11,597	124,041	102,562	21,479
50-Affiliate Support	4,786	0	4,786	11,826	0	11,826
55-Brand Dev / Pol Materials	3,515	2,504	1,011	12,829	7,810	5,019
58-Campus Outreach	0	0	0	0	732	-732
60-Candidate, Campaign & Initiatives	0	0	0	0	0	0
70-BallotAccess Petitioning Related Exp	35,674	2,358	33,316	47,437	2,358	45,079
75-Litigation	2,685	0	2,685	3,685	0	3,685
80-Media	63	30	33	83	51	32
85-Member Communication	2,118	0	2,118	14,232	9,288	4,944
88-Outreach	0	0	0	200	0	200
90-Project Program Other	0	0	0	310	0	310
Total Program Expense	134,171	57,682	76,489	298,712	171,292	127,420
Net Operating Surplus (or Deficit)	-37,378	26,054	-63,432	-9,240	52,341	-61,581

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD

	<u>Mar 17</u>	<u>TOTAL</u>
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	6,376.00	25,602.99
4010-11 · DM - House Fundraising Renewal	2,145.00	3,930.00
4010-12 · DM - House Fundraising NewDonor	0.00	50.00
4010-20 · DM - Donor Renewal	10,780.00	37,593.00
4010-30 · DM - New Donor Prospecting	4,442.54	6,195.07
Total 4010 · Direct Mail Fundraising	<u>23,743.54</u>	<u>73,371.06</u>
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	1,133.67	4,915.75
4030-20 · Online Cont - Donor Renewal	15,325.00	37,160.09
4030-30 · Online Cont - New Donor Prosp	8,998.33	35,530.23
Total 4030 · Online Contributions - Web	<u>25,457.00</u>	<u>77,606.07</u>
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	36.00	86.00
4040-20 · Tele Fund - Donor Renewal	3,490.00	7,037.00
4040-30 · Tele Fund - New Donor Prosp	75.00	125.00
Total 4040 · Tele Fundraising - Phone Bank	<u>3,601.00</u>	<u>7,248.00</u>
4080 · Recurring Contrib - Pledge	30,362.64	92,433.30
4090 · Ballot Access / Voter Reg	43,490.05	48,260.05
Total 4000 · General Fundraising	<u>126,654.23</u>	<u>298,918.48</u>
4100 · Project Revenue		
4108 · Building Fund	4,083.66	61,809.65
4111 · Legal Offense Fund	0.00	500.00
Total 4100 · Project Revenue	<u>4,083.66</u>	<u>62,309.65</u>
4300 · Program Revenue		
4310 · Affiliate Development	100.00	1,010.00
4340 · LP News	0.00	125.00
4375 · Brand / Political Materials	8,944.95	13,589.18
4395 · LPedia Historical Preservation	35.00	1,890.00
Total 4300 · Program Revenue	<u>9,079.95</u>	<u>16,614.18</u>
4600 · Refunds of Contributions	(50.00)	(50.00)
4700 · Other Receipts		
4710 · Interest & Dividends	104.72	104.72
Total 4700 · Other Receipts	<u>104.72</u>	<u>104.72</u>
Total Revenue	<u>139,872.56</u>	<u>377,897.03</u>
Gross Revenue	<u>139,872.56</u>	<u>377,897.03</u>

	<u>Mar 17</u>	<u>TOTAL</u>
Expense		
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	21,462.87	33,534.17
7010-20 · DM - Donor Renewal Expense	4,744.12	13,814.56
7010-30 · DM - New Donor Prospecting Exp	6,141.61	16,512.34
Total 7010 · Direct Mail Fundraising Exp	<u>32,348.60</u>	<u>63,861.07</u>
7030 · Online Contributions Exp - Web		
7030-20 · Online Cont Exp - Donor Renewal	0.00	360.04
7030-30 · Online Cont Exp - New Donor	3,416.22	3,416.22
Total 7030 · Online Contributions Exp - Web	<u>3,416.22</u>	<u>3,776.26</u>
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	704.00	2,966.00
Total 7040 · Tele Fundraising Expense	<u>704.00</u>	<u>2,966.00</u>
7080 · Recurring Contrib - Pledge	1,739.53	4,789.49
7085 · Building Fund Fundraising Exp	0.00	41.00
7095 · Credit Card Prc Fees	4,871.75	12,991.75
7099 · Gen Fundraising Staff Salary	3,642.45	9,990.38
Total 7000 · General Fundraising Expense	<u>46,722.55</u>	<u>98,415.95</u>
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	54.36	967.72
Total 7106 · Campus Outreach Project	<u>54.36</u>	<u>967.72</u>
Total 7100 · Project-Related Expenses	<u>54.36</u>	<u>967.72</u>
7200 · Events and Conventions Exp		
7200-40 · Events & Conv Staff Salary	924.20	1,119.15
Total 7200 · Events and Conventions Exp	<u>924.20</u>	<u>1,119.15</u>
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	4,786.25	11,826.25
7310-20 · Affiliate Support Staff Salary	598.01	1,373.80
Total 7310 · Affiliate Support	<u>5,384.26</u>	<u>13,200.05</u>
7320 · Outreach - PR & Marketing		
7320-10 · Outreach PR & Marketing General	0.00	200.00
7320-20 · Outreach PR Mrktng Staff Salary	924.20	2,920.44
Total 7320 · Outreach - PR & Marketing	<u>924.20</u>	<u>3,120.44</u>
7330 · Media Relations		
7330-10 · Media Relations General	63.28	83.18
7330-20 · Media Relations Staff Salary	163.09	358.04
Total 7330 · Media Relations	<u>226.37</u>	<u>441.22</u>
7340 · Membership Communications		
7340-10 · LP News	2,118.33	14,232.40
7340-20 · Mem Comm & Support Staff Salary	9,948.80	27,366.18
Total 7340 · Membership Communications	<u>12,067.13</u>	<u>41,598.58</u>
7360 · Campaign Support & Initiatives		
7360-60 · Camp/Cand Support -Staff Salary	1,685.31	4,406.60
Total 7360 · Campaign Support & Initiatives	<u>1,685.31</u>	<u>4,406.60</u>
7375 · Brand Development		
7375-10 · Brand / Political Materials	3,515.36	12,829.24
7375-20 · Brand Development Staff Salary	2,011.50	2,689.82
Total 7375 · Brand Development	<u>5,526.86</u>	<u>15,519.06</u>
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	35,674.38	47,436.88
7380-30 · Ballot Access Legal	2,685.30	(1,314.70)
7380-60 · B/A & Petitioning Staff Salary	815.47	1,615.32
Total 7380 · Ballot Access - Other Related	<u>39,175.15</u>	<u>47,737.50</u>
7395 · LPedia Historical Preservation	0.00	310.00
Total 7300 · Program-Related Expenses	<u>64,989.28</u>	<u>126,333.45</u>

	Mar 17	TOTAL
8000 - Salary & Related Expense		
8005 - Salary Bonus Sick & Vac (Admn)	10,599.67	26,539.56
8010 - Hourly Wages (Admin Portion)	1,197.51	1,807.03
8015 - Contract & Paid Internships	7,112.10	23,945.61
8020 - Employer Cont to P/R Tax	1,955.61	5,540.49
8030 - Employer Cont to 401K & Adm	641.14	1,941.42
8040 - Fed & State Unemployment	162.76	1,310.42
8060 - Health Insurance	2,837.97	8,513.91
8065 - Workers Comp Insurance	831.00	831.00
8080 - Payroll Service Fees	144.74	601.75
Total 8000 - Salary & Related Expense	25,482.50	71,031.19
8100 - Admin & Overhead Expense		
8110 - Ofc Supplies & Non Cap Equipt	390.37	1,463.86
8120 - Telephone & Data Services	2,068.22	3,517.78
8125 - Equipment Leases & Maint.	1,321.49	2,266.86
8130 - Postage & Shipping	914.48	2,588.70
8140 - Travel, Meeting, & Meals Exp	912.23	1,738.13
8160 - Insurance - D/O Cyber - Other	2,768.00	2,768.00
8170 - Occupancy Expenses		
8170-10 - Mortgage Interest Expense	1,089.91	3,658.99
8170-20 - Utilities Expense	348.75	1,046.25
8170-30 - Property Taxes, Fees & Permits	740.22	2,220.66
8170-40 - Maintenance, Cleaning & Repairs	2,390.07	3,699.86
8170-60 - Assc Fees, Rent & Storage	490.93	1,472.91
Total 8170 - Occupancy Expenses	5,059.88	12,098.67
8180 - Printing & Copying	651.19	785.63
8190 - Software, Hardware & Other IT	9,996.68	29,739.17
8195 - Other Expenses & Bank Fees	885.66	1,434.13
Total 8100 - Admin & Overhead Expense	24,968.20	58,400.93
8200 - Professional Services		
8210 - Legal		
8210-10 - Legal - General	9,000.00	13,500.00
8210-20 - Legal - Proactive	0.00	5,000.00
8210-30 - Litigation-Lobbing Staff Salary	54.36	202.57
Total 8210 - Legal	9,054.36	18,702.57
8230 - FEC Filing & Consulting	3,000.00	6,000.00
Total 8200 - Professional Services	12,054.36	24,702.57
8300 - Depreciation Expense	2,055.44	6,166.32
Total Expense	177,250.89	387,137.28
Net Revenue	(37,378.33)	(9,240.25)

Balance Sheet Current vs Prior Month

As of March 31, 2017

	Mar 31, 17	Feb 28, 17	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	157,567.54	174,835.38	(17,267.84)	(9.88%)
112U - BBT Check Acct1 (Unrestricted)	14,932.61	36,453.99	(21,521.38)	(59.04%)
113R - PNC Check Acct 2 (Restricted)	19,443.91	3,953.96	15,489.95	391.76%
114R - BBT Chck Acct 2 (Restricted BF)	2,211.13	4,911.13	(2,700.00)	(54.98%)
Total 11 - Cash	194,155.19	220,154.46	(25,999.27)	(11.81%)
Total Checking/Savings	194,155.19	220,154.46	(25,999.27)	(11.81%)
Other Current Assets				
13 - Other Current Collectables				
130 - Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
Total 13 - Other Current Collectables	33,400.00	33,400.00	0.00	0.0%
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,149.26	921.87	227.39	24.67%
161-20 - Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
Total 161 - Bulk Mail Account	1,714.33	1,486.94	227.39	15.29%
165 - Prepaid Licenses	18,573.00	20,430.30	(1,857.30)	(9.09%)
166 - Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
167 - Prepaid Convention				
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 - Prepaid Convention	1,500.00	1,500.00	0.00	0.0%
168 - Prepaid Rent	0.00	195.93	(195.93)	(100.0%)
169 - Other Prepaid Expense	11,180.24	2,560.80	8,619.44	336.59%
Total 16 - Prepaid Expenses	39,553.90	32,760.30	6,793.60	20.74%
Total Other Current Assets	72,953.90	66,160.30	6,793.60	10.27%
Total Current Assets	267,109.09	286,314.76	(19,205.67)	(6.71%)
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(191,006.39)	(188,950.95)	(2,055.44)	(1.09%)
Total 17 - Fixed Assets	856,097.46	858,152.90	(2,055.44)	(0.24%)
Total Fixed Assets	856,097.46	858,152.90	(2,055.44)	(0.24%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	99,606.54	100,022.96	(416.42)	(0.42%)
Total 18 - Non Current Collectables	99,606.54	100,022.96	(416.42)	(0.42%)
Total Other Assets	99,606.54	100,022.96	(416.42)	(0.42%)
TOTAL ASSETS	1,222,813.09	1,244,490.62	(21,677.53)	(1.74%)

	<u>Mar 31, 17</u>	<u>Feb 28, 17</u>	<u>\$ Change</u>	<u>% Change</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	15,867.50	9,539.57	6,327.93	66.33%
242 · Accrued Vacation	31,959.00	32,006.00	(47.00)	(0.15%)
245 · Accrued Real Estate Tax	2,220.66	1,480.44	740.22	50.0%
Total 24 · Accrued Expenses	<u>50,047.16</u>	<u>43,026.01</u>	<u>7,021.15</u>	<u>16.32%</u>
27 · Deferred Liabilities				
272 · Deferred Convention Revenue	15,489.95	0.00	15,489.95	100.0%
Total 27 · Deferred Liabilities	<u>15,489.95</u>	<u>0.00</u>	<u>15,489.95</u>	<u>100.0%</u>
Total Other Current Liabilities	<u>65,537.11</u>	<u>43,026.01</u>	<u>22,511.10</u>	<u>52.32%</u>
Total Current Liabilities	<u>65,537.11</u>	<u>43,026.01</u>	<u>22,511.10</u>	<u>52.32%</u>
Long Term Liabilities				
28 · Long Term Liabilities				
281 · Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 · Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
Total 28 · Long Term Liabilities	<u>23,758.35</u>	<u>23,758.35</u>	<u>0.00</u>	<u>0.0%</u>
29 · Loans & Mortgages (Principal)	<u>260,121.07</u>	<u>266,931.37</u>	<u>(6,810.30)</u>	<u>(2.55%)</u>
Total Long Term Liabilities	<u>283,879.42</u>	<u>290,689.72</u>	<u>(6,810.30)</u>	<u>(2.34%)</u>
Total Liabilities	<u>349,416.53</u>	<u>333,715.73</u>	<u>15,700.80</u>	<u>4.71%</u>
Equity				
31 · General Operating	876,471.72	875,555.38	916.34	0.11%
32 · Temp. Restricted Balances				
3204 · Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 · Fund - Building	2,211.13	3,127.47	(916.34)	(29.3%)
3213 · Fund - Legal Offense Fund	1,398.55	1,398.55	0.00	0.0%
Total 32 · Temp. Restricted Balances	<u>6,165.09</u>	<u>7,081.43</u>	<u>(916.34)</u>	<u>(12.94%)</u>
Net Revenue	<u>(9,240.25)</u>	<u>28,138.08</u>	<u>(37,378.33)</u>	<u>(132.84%)</u>
Total Equity	<u>873,396.56</u>	<u>910,774.89</u>	<u>(37,378.33)</u>	<u>(4.1%)</u>
TOTAL LIABILITIES & EQUITY	<u>1,222,813.09</u>	<u>1,244,490.62</u>	<u>(21,677.53)</u>	<u>(1.74%)</u>

Statement of Cash Flows

March & YTD 2017

	Mar 17	Jan - Dec 17
OPERATING ACTIVITIES		
Net Revenue	(37,378.33)	(49,947.29)
Adjustments to reconcile Net Income to net cash provided by operations:		
161-10 · Prepaid Bulk Mail VA	(227.39)	(227.39)
165 · Prepaid Licenses	1,857.30	(7,258.12)
168 · Prepaid Rent	195.93	587.91
169 · Other Prepaid Expense	(8,619.44)	5,159.16
241 · Accrued Payroll	6,327.93	(7,415.93)
242 · Accrued Vacation	(47.00)	(1,843.00)
244 · Other Accrued Expenses	0.00	(19,494.08)
245 · Accrued Real Estate Tax	740.22	2,220.66
252 · 401(k) Liability		961.71
272 · Deferred Convention Revenue	15,489.95	15,489.95
Net cash provided by Operating Activities	(21,660.83)	(61,766.42)
INVESTING ACTIVITIES		
179 · Accumulated Depreciation	2,055.44	6,166.32
180 · Bequests Expected - Non Current	416.42	33,816.42
Net cash provided by Investing Activities	2,471.86	39,982.74
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(6,810.30)	(67,041.64)
31 · General Operating	916.34	(309.65)
3210 · Fund - Building	(916.34)	(190.35)
3211 · Fund - Radio Ad Project		(348.55)
3213 · Fund - Legal Offense Fund		848.55
Net cash provided by Financing Activities	(6,810.30)	(67,041.64)
Net cash increase for period	(25,999.27)	(88,825.32)
Cash at beginning of period	220,154.46	238,547.92
Cash at end of period	194,155.19	149,722.60

RELATED PARTY TRANSACTIONS AS OF: 03/31/17

Related Party	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/18 - 03/28/18	\$ 25.00	\$ 25.00	\$ 3,340.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$ -	\$ -	\$ 1,479.00	
Ms. Whitney Bilyeu	12/31/17 - 03/03/18	\$ 50.00	\$ 150.00	\$ 844.00	Yes
Mr. Brett Bittner	12/31/17 - 03/23/18	\$ 40.00	\$ 70.00	\$ 1,320.96	Yes
Mr. David Pratt Demarest	Life Member	\$ 310.00	\$ 710.00	\$ 4,940.47	Yes
Ms. Ruth Demarest *	02/23/18 - 12/29/17	\$ -	\$ -	\$ 100.00	
Mr. Sam Goldstein	12/31/17 - 03/06/18	\$ 50.00	\$ 150.00	\$ 4,735.45	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ -	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 30.00	\$ 60.00	\$ 8,341.82	Yes
Ms. Caryn Ann Harlos	12/31/17 - 03/10/18	\$ 30.00	\$ 110.00	\$ 1,784.09	Yes
Mr. Daniel Hayes	Life Member	\$ 2,830.00	\$ 3,405.00	\$ 7,469.00	Yes
Mr. Jeffery Hewitt	04/06/18 - 04/01/18	\$ -	\$ -	\$ 474.00	
Mr. Joshua Katz	06/20/17 - 12/10/17	\$ -	\$ -	\$ 943.00	
Dr. James Lark	Life Member	\$ -	\$ -	\$ 76,778.30	Yes
Mr. Edward Marsh	Life Member	\$ -	\$ -	\$ 5,026.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/18 - 02/26/18	\$ -	\$ 350.00	\$ 2,391.75	
Mr. Kenneth Moelman	12/31/17 - 03/03/18	\$ 10.00	\$ 30.00	\$ 964.00	Yes
Mr. Steven Nekhaila	01/28/18 - 01/28/18	\$ -	\$ 25.00	\$ 834.00	
Mr. Steven Nielson	12/23/17 - 12/23/17	\$ -	\$ -	\$ 75.00	
Mr. Sean O'Toole	Life Member	\$ 100.00	\$ 300.00	\$ 12,447.00	Yes
Mr. William Redpath	Life Member	\$ 208.34	\$ 625.02	\$ 104,170.30	Yes
Mr. Nicholas Sarwark	Life Member	\$ 20.00	\$ 80.00	\$ 4,859.00	Yes
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$ 12.00	\$ 12.00	\$ 382.00	
Mr. Larry Sharpe	12/31/17 - 03/23/18	\$ 125.00	\$ 175.00	\$ 3,629.00	Yes
Mr. Trent Somes	01/06/18 - 01/12/18	\$ -	\$ 175.00	\$ 653.99	
Mr. Aaron Starr	Life Member	\$ -	\$ -	\$ 20,725.00	
Mr. Arvin Vohra	12/31/17 - 11/02/17	\$ -	\$ -	\$ 1,243.00	
Total Contributions:		\$ 3,840.34	\$ 6,452.02	\$ 278,004.13	

* Non LNC Member disclosed related party

Related Party	Memo	MTD Disbursements	YTD Disbursements
Ms. Caryn Ann Harlos	Reimbursed Expense	\$ 391.91	\$ 391.91
Mr. Nicholas Sarwark	Reimbursed Expense	\$ 375.45	\$ 375.45
Total Disbursements:		\$ 767.36	\$ 767.36

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 03/31/17

Chair	Memo	Disbursements	Disbursements
Mr. Nicholas Sarwark	None yet	\$ -	\$ -