



AUG 2016 DRAFT END OF MONTH FINANCIAL REPORTS

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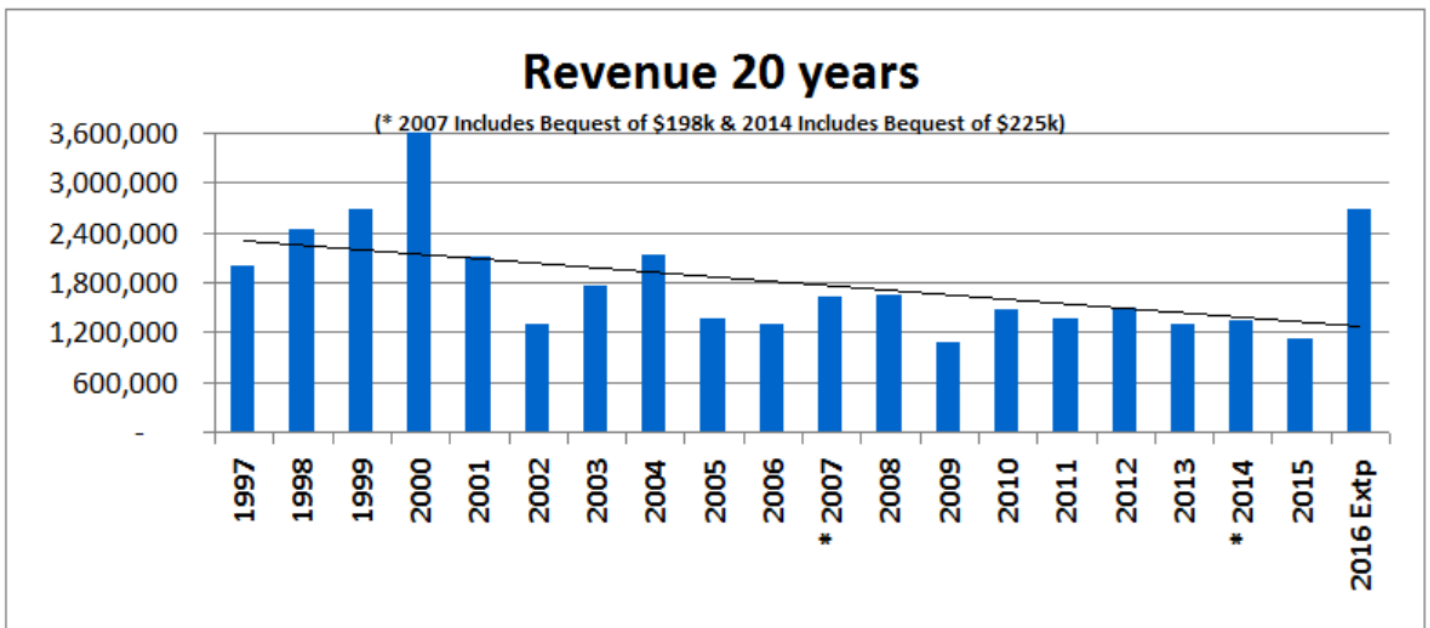
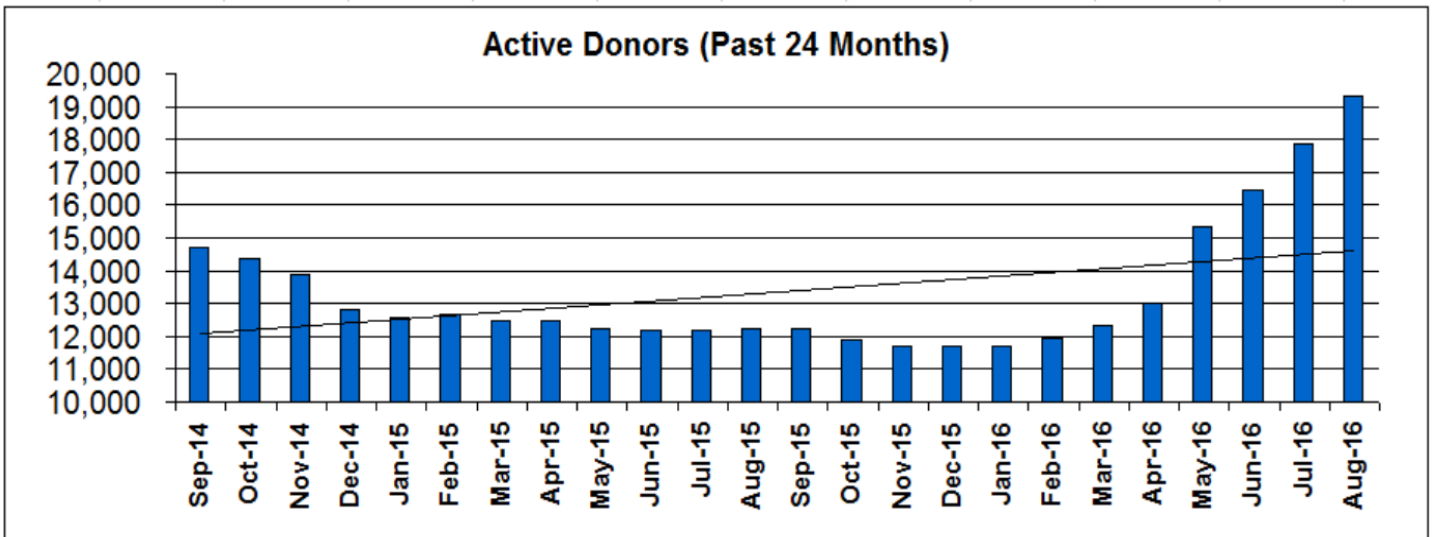
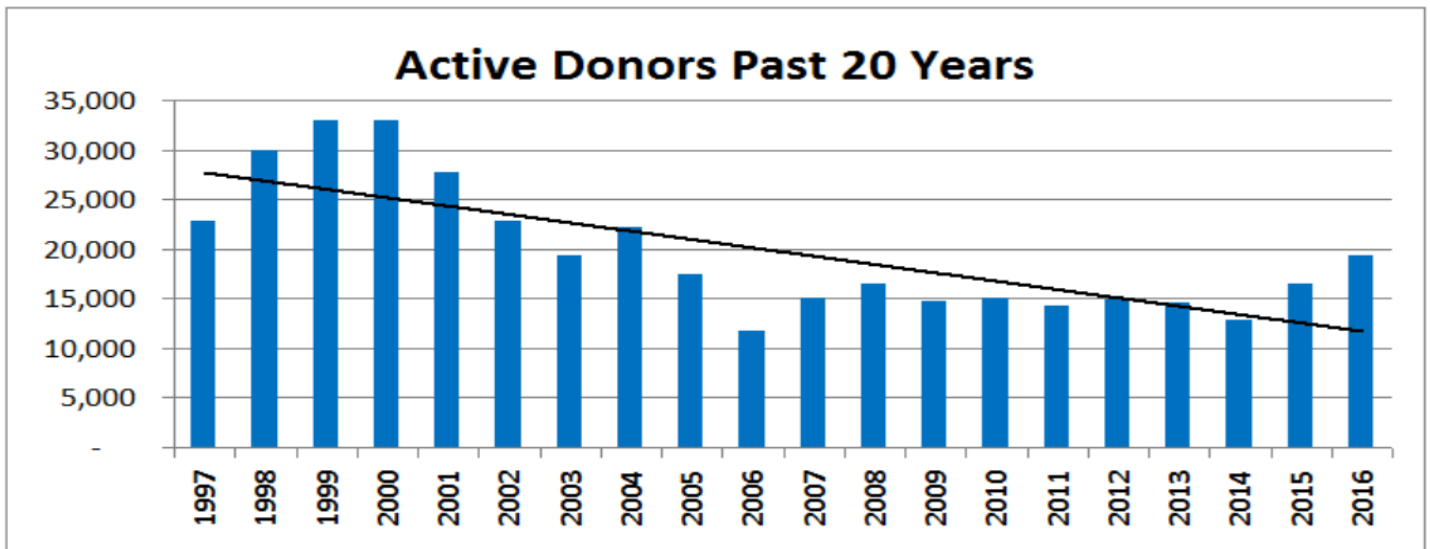
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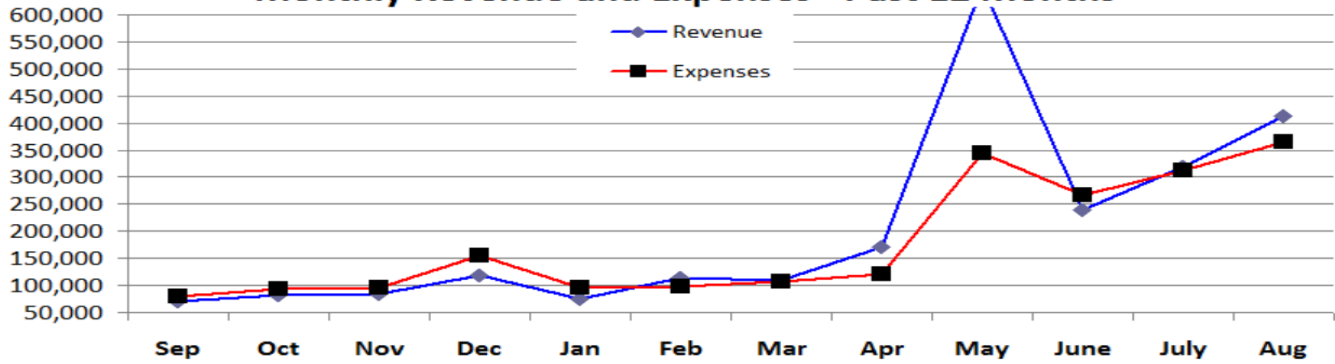
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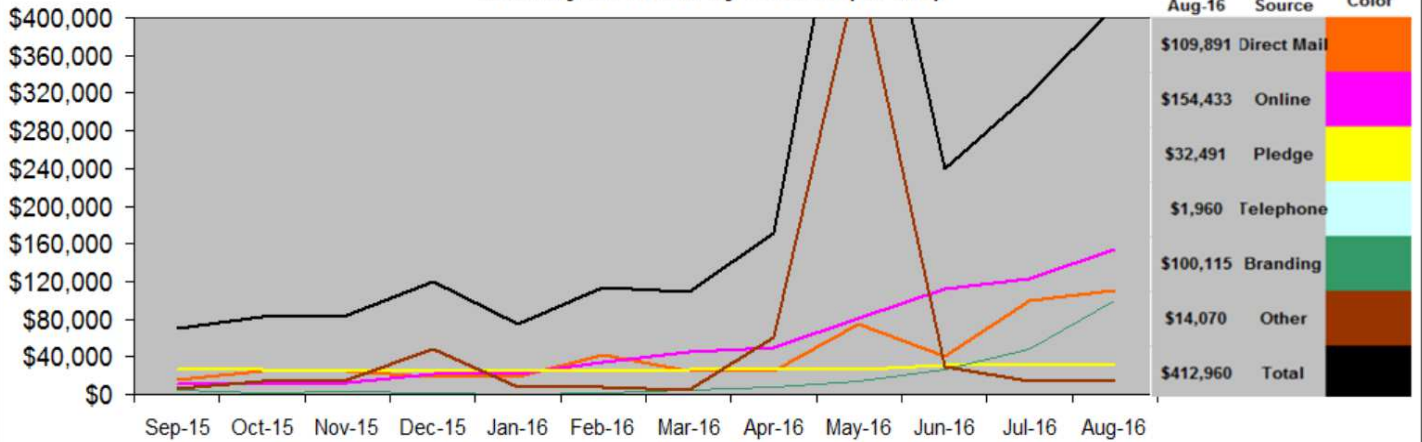
End of Month Reports – Charts



Monthly Revenue and Expenses - Past 12 Months

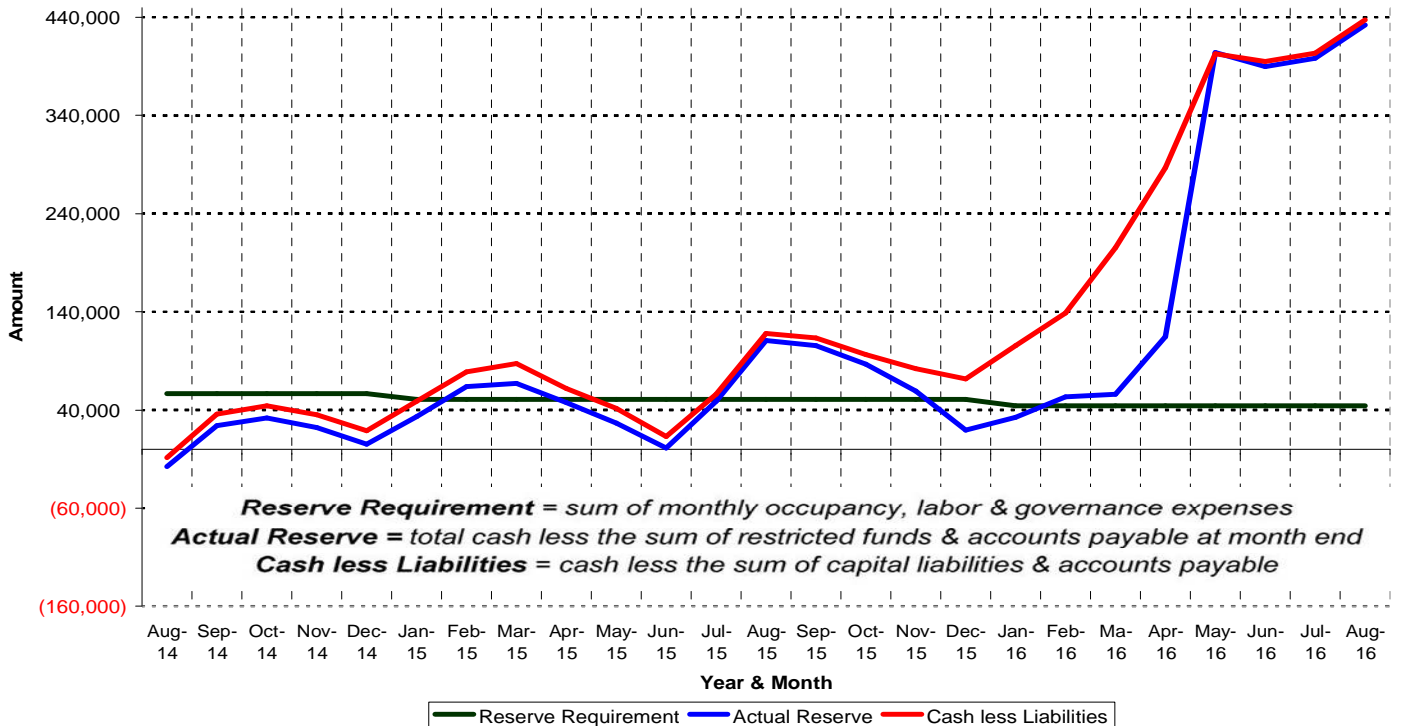


Monthly Revenue by Source (12 Mo)



Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2016 Resv Target = \$44,125 - Curr Month Resv = \$432,311 - Curr Month C-L = \$437,341



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Aug-16	2016 YTD	2016 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2016	2016 Budget Remaining
Support and Revenue	412,960	2,072,899	1,307,733	765,165	1,841,600	(231,299)
Cost of Support and Revenue	38,925	436,875	366,909	69,965	450,364	13,489
Net Support Available for Programs	374,035	1,636,024	940,824	695,200	1,391,236	(244,788)
Program Expense	326,587	1,260,628	922,033	338,595	1,383,050	122,422
Net Operating Surplus (or Deficit)	47,448	375,396	18,791	356,605	8,186	(367,210)

P&L Acct Summary Last Month Plus YTD

January through August 2016

	Aug 16	TOTAL
Revenue		
4000 · General Fundraising	303,061	1,447,073
4100 · Project Revenue	10,000	14,735
4200 · Events and Conventions	0	397,255
4300 · Program Revenue	100,115	214,197
4600 · Refunds of Contributions	(215)	(590)
4700 · Other Receipts	0	231
Total Revenue	412,961	2,072,901
Gross Revenue	412,961	2,072,901
Expense		
7000 · General Fundraising Expense	41,029	234,584
7100 · Project-Related Expenses	0	1,205
7200 · Events and Conventions Exp	0	229,242
7300 · Program-Related Expenses	273,811	865,364
8000 · Salary & Related Expense	20,518	154,686
8100 · Admin & Overhead Expense	23,796	157,436
8200 · Professional Services	4,500	40,115
8300 · Depreciation Expense	1,859	14,872
Total Expense	365,513	1,697,504
Net Surplus	47,448	375,397

Balance Sheet Summary - Current vs Prior Month

	Aug 31, 16	Jul 31, 16	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	445,262.45	409,599.20	35,663.25	8.71%
Total Other Current Assets	48,072.33	47,866.88	205.45	0.43%
Total Current Assets	493,334.78	457,466.08	35,868.70	7.84%
Total Fixed Assets	870,852.31	865,957.16	4,895.15	0.57%
Total Non Current - Other	134,322.49	134,322.49	0.00	0.00%
TOTAL ASSETS	1,498,509.58	1,457,745.73	40,763.85	2.80%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	59,352.03	50,005.93	9,346.10	18.69%
Total Long Term Liabilities	455,451.94	471,482.29	(16,030.35)	-3.40%
Total Liabilities	514,803.97	521,488.22	(6,684.25)	-1.28%
Total Equity	983,705.61	936,257.51	47,448.10	5.07%
TOTAL LIABILITIES & EQUITY	1,498,509.58	1,457,745.73	40,763.85	2.80%

Standard Statement of Operations - Jan-Dec 2016
Budget vs. Actual

	Un- restricted Aug-16	Temp. Restricted	Total Aug- 16	Jan - Dec 16	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2016	2016 Budget Remaining
Support and Revenue								
20-Membership Dues	79,849		79,849	610,703	276,667	334,037	415,000	(195,703)
21-Donations	186,270		186,270	567,991	212,533	355,457	318,800	(249,191)
22-Recurring Gifts	32,491		32,491	224,755	219,533	5,222	329,300	104,545
23-Board/ED Solicitation MajorGifts	0		0	0	40,000	(40,000)	60,000	60,000
24-Convention Revenue	0		0	291,294	240,000	51,294	240,000	(51,294)
25-Project Program Revenue	0	10,000	10,000	15,385	6,667	8,718	10,000	(5,385)
26-Brand Dev / Political Materials Rev	100,115		100,115	203,506	166,667	36,840	250,000	46,494
27-Ballot Access & Related Donations	4,236		4,236	148,994	142,467	6,527	213,700	64,706
28-Membership Communication	0		0	10,040	3,200	6,840	4,800	(5,240)
29-Other Revenue	0		0	230	0	230	0	(230)
Total Support and Revenue	402,960	10,000	412,960	2,072,899	1,307,733	765,165	1,841,600	(231,299)
Cost of Support and Revenue								
32-Fundraising Costs	30,536		30,536	131,380	94,243	37,137	141,364	9,984
33-Membership Fundraising Costs	8,389		8,389	81,058	61,467	19,591	92,200	11,142
35-Convention	0		0	218,607	200,000	18,607	200,000	(18,607)
36-Ballot Access Fundraising Exp	0		0	5,830	11,200	(5,370)	16,800	10,970
37-Building Fundraising Exp	0	0	0	0	0	0	0	0
Total Cost of Support and Revenue	38,925	0	38,925	436,875	366,909	69,965	450,364	13,489
Net Support Available for Programs	364,035	10,000	374,035	1,636,024	940,824	695,200	1,391,236	(244,788)
Program Expense								
40-Administrative Costs	30,105	0	30,105	211,632	173,367	38,265	260,050	48,418
45-Compensation	51,145		51,145	318,170	259,200	58,970	388,800	70,630
50-Affiliate Support	4,990		4,990	28,662	36,667	(8,005)	55,000	26,338
55-Brand Dev / Political Materials	142,876		142,876	259,596	166,667	92,930	250,000	(9,596)
58-Campus Outreach	0	0	0	0	667	(667)	1,000	1,000
60-Candidate, Campaign & Initiatives	0		0	14,426	14,667	(241)	22,000	7,574
70-Ballot Access VR & Related Exp	94,417		94,417	384,399	226,667	157,732	340,000	(44,399)
75-Litigation	0		0	441	4,000	(3,559)	6,000	5,559
80-Media	37		37	1,088	6,667	(5,579)	10,000	8,912
85-Member Communication	3,017		3,017	37,020	30,000	7,020	45,000	7,980
88-Outreach	0		0	5,194	3,467	1,727	5,200	6
90-Project Program Other	0	0	0	0	0	0	0	0
Total Program Expense	326,587	0	326,587	1,260,628	922,033	338,595	1,383,050	122,422
Total Net Operating Surplus (or Deficit)	37,448	10,000	47,448	375,396	18,791	356,605	8,186	(367,210)
Unrestricted Net Operating Surplus (or Deficit)			37,448	366,706			(19,814)	

* Annual Total Budget has been updated to reflect amendments from July LNC Meeting / Aug Mail Ballot

Statement of Operations - 2016 v. 2014 Comparison

Statement of Ops YTD 16 v 14

	Aug-16	Aug-14	Diff 16 v 14	Jan - Dec 16	Jan -Dec 14	Diff 16 v 14
Support and Revenue						
20-Membership Dues	79,849	41,594	38,255	610,703	336,675	274,028
21-Donations	186,270	10,089	176,181	567,991	155,032	412,959
22-Recurring Gifts	32,491	30,057	2,434	224,755	229,656	-4,901
23-BoardSolicitation MajorGifts	0	0	0	0	32,400	-32,400
24-Convention Revenue	0	0	0	291,294	114,820	176,474
25-Project Program Revenue	10,000	405	9,595	15,385	60,372	-44,987
26-Brand Dev / Pol Materials Rev	100,115	3,650	96,465	203,506	8,889	194,617
27-Ball of Access Donations	4,236	7,860	-3,624	148,994	45,264	103,730
28-Publications Materials Other	0	350	-350	10,040	7,959	2,081
29-Other Revenue	0	0	0	230	1	229
Total Support and Revenue	<u>412,960</u>	<u>94,005</u>	<u>318,955</u>	<u>2,072,899</u>	<u>991,068</u>	<u>1,081,831</u>
Cost of Support and Revenue						
32-Fundraising Costs	30,536	4,833	25,703	131,380	92,972	38,408
33-Membership Fundraising Costs	8,389	3,721	4,668	81,058	76,939	4,119
35-Convention	0	0	0	218,607	120,936	97,671
36-Ball of Access Fundraising Exp	0	3,855	-3,855	5,830	8,831	-3,001
37-Building Fundraising Exp	0	0	0	0	4,207	-4,207
Total Cost of Support and Revenue	<u>38,925</u>	<u>12,409</u>	<u>26,516</u>	<u>436,875</u>	<u>303,885</u>	<u>132,990</u>
Net Support Available for Programs	374,035	81,596	292,439	1,636,024	687,183	948,841
Program Expense						
40-Administrative Costs	30,105	19,936	10,169	211,632	205,823	5,809
45-Compensation	51,145	46,773	4,372	318,170	356,021	-37,851
50-Affiliate Support	4,990	1,200	3,790	28,662	4,252	24,410
55-Brand Dev / Pol Materials	142,876	1,356	141,520	259,596	7,408	252,188
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	0	0	0	14,426	119	14,307
70-Ball of Access Petitioning Related Exp	94,417	15,904	78,513	384,399	104,696	279,703
75-Litigation	0	0	0	441	5,073	-4,632
80-Media	37	10	27	1,088	80	1,008
85-Member Communication	3,017	200	2,817	37,020	34,885	2,135
88-Outreach	0	0	0	5,194	6,097	-903
90-Project Program Other	0	0	0	0	0	0
Total Program Expense	<u>326,587</u>	<u>85,379</u>	<u>241,208</u>	<u>1,260,628</u>	<u>724,454</u>	<u>536,174</u>
Net Operating Surplus (or Deficit)	<u>47,448</u>	<u>-3,783</u>	<u>51,231</u>	<u>375,396</u>	<u>-37,271</u>	<u>412,667</u>

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through August 2016

	<u>Aug 16</u>	<u>TOTAL</u>
Revenue		
4000 - General Fundraising		
4010 - DirectMail Fundraising		
4010-10 - DM - House Fundraising General	97,475.77	287,087.59
4010-11 - DM - House Fundraising Renewal	625.00	2,360.00
4010-12 - DM - House Fundraising NewDonor	0.00	475.00
4010-20 - DM - Donor Renewal	6,400.00	123,028.16
4010-30 - DM - New Donor Prospecting	5,390.00	23,313.00
Total 4010 - Direct Mail Fundraising	<u>109,890.77</u>	<u>436,263.75</u>
4030 - Online Contributions - Web		
4030-10 - Online Cont - General	88,748.76	172,836.73
4030-20 - Online Cont - Donor Renewal	20,835.00	145,036.63
4030-30 - Online Cont - New Donor Prosp	44,849.00	302,793.29
Total 4030 - Online Contributions - Web	<u>154,432.76</u>	<u>620,666.65</u>
4040 - Tele Fundraising - Phone Bank		
4040-10 - Tele Fund - General	210.00	566.00
4040-20 - Tele Fund - Donor Renewal	1,750.00	13,672.13
4040-30 - Tele Fund - New Donor Prosp	0.00	25.00
Total 4040 - Tele Fundraising - Phone Bank	<u>1,960.00</u>	<u>14,263.13</u>
4080 - Recurring Contrib - Pledge	32,491.33	224,755.16
4085 - Bequests	50.00	2,129.39
4090 - Ballot Access / Voter Reg	4,236.00	148,993.91
Total 4000 - General Fundraising	<u>303,060.86</u>	<u>1,447,071.99</u>
4100 - Project Revenue		
4108 - Building Fund	10,000.00	14,710.00
4111 - Legal Offense Fund	0.00	25.00
Total 4100 - Project Revenue	<u>10,000.00</u>	<u>14,735.00</u>
4200 - Events and Conventions		
4200-10 - Convention Revenue	0.00	291,294.00
4200-15 - Convention Banq Fundraising	0.00	105,961.00
Total 4200 - Events and Conventions	<u>0.00</u>	<u>397,255.00</u>
4300 - Program Revenue		
4340 - LP News	0.00	10,040.00
4360 - Campaign Support & Initiatives		
4360-40 - Campaign/Candidate Suprt/Traing	0.00	650.00
Total 4360 - Campaign Support & Initiatives	<u>0.00</u>	<u>650.00</u>
4375 - Brand / Political Materials	100,114.57	203,506.31
Total 4300 - Program Revenue	<u>100,114.57</u>	<u>214,196.31</u>
4600 - Refunds of Contributions	(215.00)	(590.00)
4700 - Other Receipts		
4710 - Interest & Dividends	0.00	230.43
Total 4700 - Other Receipts	<u>0.00</u>	<u>230.43</u>
Total Revenue	<u>412,960.43</u>	<u>2,072,898.73</u>
Gross Revenue	412,960.43	2,072,898.73

Expense	<u>Aug 16</u>	<u>TOTAL</u>
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	17,997.93	64,349.26
7010-20 · DM - Donor Renewal Expense	2,632.49	33,197.05
7010-30 · DM - New Donor Prospecting Exp	3,726.48	32,065.53
Total 7010 · Direct Mail Fundraising Exp	<u>24,356.90</u>	<u>129,611.84</u>
7030 · Online Contributions Exp - Web		
7030-30 · Online Cont Exp - New Donor	1,930.31	7,123.51
Total 7030 · Online Contributions Exp - Web	<u>1,930.31</u>	<u>7,123.51</u>
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	100.00	8,671.92
Total 7040 · Tele Fundraising Expense	<u>100.00</u>	<u>8,671.92</u>
7080 · Recurring Contrib - Pledge	1,933.86	12,846.27
7090 · Ballot Access Fundraising Exp	0.00	5,829.96
7095 · Credit Card Prc Fees	10,604.09	54,184.48
7099 · Gen Fundraising Staff Salary	2,103.66	16,314.69
Total 7000 · General Fundraising Expense	<u>41,028.82</u>	<u>234,582.67</u>
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	0.00	1,204.88
Total 7106 · Campus Outreach Project	<u>0.00</u>	<u>1,204.88</u>
Total 7100 · Project-Related Expenses	<u>0.00</u>	<u>1,204.88</u>
7200 · Events and Conventions Exp		
7200-10 · Convention Expenses - General	0.00	85,036.46
7200-20 · Convention Expense - Travel/F&B	0.00	133,570.30
7200-40 · Events & Conv Staff Salary	0.00	10,635.16
Total 7200 · Events and Conventions Exp	<u>0.00</u>	<u>229,241.92</u>
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	4,990.00	28,662.09
7310-20 · Affiliate Support Staff Salary	309.36	4,174.15
Total 7310 · Affiliate Support	<u>5,299.36</u>	<u>32,836.24</u>
7320 · Outreach - PR & Marketing		
7320-10 · Outreach PR & Marketing General	0.00	5,194.11
7320-20 · Outreach PR Mrktng Staff Salary	618.72	3,432.30
Total 7320 · Outreach - PR & Marketing	<u>618.72</u>	<u>8,626.41</u>
7330 · Media Relations		
7330-10 · Media Relations General	37.07	1,087.72
7330-20 · Media Relations Staff Salary	989.96	3,126.81
Total 7330 · Media Relations	<u>1,027.03</u>	<u>4,214.53</u>
7340 · Membership Communications		
7340-10 · LP News	3,016.67	37,020.01
7340-20 · Mem Comm & Support Staff Salary	8,105.28	60,198.50
Total 7340 · Membership Communications	<u>11,121.95</u>	<u>97,218.51</u>
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Supprt/Training	0.00	14,425.69
7360-60 · Campaign/Candidate Support -Staff Salary	2,289.28	15,032.18
Total 7360 · Campaign Support & Initiatives	<u>2,289.28</u>	<u>29,457.87</u>
7375 · Brand Development		
7375-10 · Brand / Political Materials	142,875.97	259,596.43
7375-20 · Brand Development Staff Salary	9,961.46	27,738.39
Total 7375 · Brand Development	<u>152,837.43</u>	<u>287,334.82</u>
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	84,258.69	365,081.87
7380-20 · Ballot Access Travel/Other Exp	10,158.16	19,316.87
7380-60 · B/A & Petitioning Staff Salary	6,249.11	21,326.82
Total 7380 · Ballot Access - Other Related	<u>100,665.96</u>	<u>405,725.56</u>
Total 7300 · Program-Related Expenses	<u>273,859.73</u>	<u>865,413.94</u>

	<u>Aug 16</u>	<u>TOTAL</u>
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	5,080.96	57,583.02
8010 · Hourly Wages (Admin Portion)	1,415.64	4,761.70
8015 · Contract & Paid Internships	8,288.48	49,431.33
8020 · Employer Cont to P/R Tax	2,409.70	15,699.23
8030 · Employer Cont to 401K & Adm	656.14	5,338.63
8040 · Fed & State Unemployment	45.86	481.14
8060 · Health Insurance	2,473.64	19,172.16
8065 · Workers Comp Insurance	0.00	895.00
8080 · Payroll Service Fees	148.00	1,325.75
Total 8000 · Salary & Related Expense	<u>20,518.42</u>	<u>154,687.96</u>
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equipt	2,661.88	9,588.30
8120 · Telephone & Data Services	1,225.13	9,558.16
8125 · Equipment Leases & Maint.	1,135.12	6,262.27
8130 · Postage & Shipping	717.74	9,526.44
8140 · Travel, Meeting, & Meals Exp	6,279.48	15,699.19
8160 · Insurance - D/O Cyber - Other	(2.00)	6,917.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	1,869.86	14,940.11
8170-20 · Utilities Expense	382.06	2,680.52
8170-30 · Property Taxes, Fees & Permits	740.22	5,980.12
8170-40 · Maintenance, Cleaning & Repairs	830.63	6,701.52
8170-50 · Property / GL Insurance	0.00	1,858.00
8170-60 · Assc Fees, Rent & Storage	490.99	4,564.62
Total 8170 · Occupancy Expenses	<u>4,313.76</u>	<u>36,724.89</u>
8180 · Printing & Copying	88.37	6,795.37
8190 · Software, Hardware & Other IT	6,148.98	51,340.61
8195 · Other Expenses & Bank Fees	1,178.05	4,974.01
Total 8100 · Admin & Overhead Expense	<u>23,746.51</u>	<u>157,386.24</u>
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	27,375.00
8210-20 · Legal - Proactive	0.00	441.47
8210-30 · Litigation-Lobbing Staff Salary	0.00	298.22
Total 8210 · Legal	<u>4,500.00</u>	<u>28,114.69</u>
8230 · FEC Filing & Consulting	0.00	12,000.00
Total 8200 · Professional Services	<u>4,500.00</u>	<u>40,114.69</u>
8300 · Depreciation Expense	<u>1,858.85</u>	<u>14,870.80</u>
Total Expense	<u>365,512.33</u>	<u>1,697,503.10</u>
Net Surplus	<u>47,448.10</u>	<u>375,395.63</u>

Balance Sheet Current vs Prior Month

As of August 31, 2016

	Aug 31, 16	Jul 31, 16	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	394,405.41	357,700.42	36,704.99	10.26%
112U - BBT Check Acct 1 (Unrestricted)	45,826.46	46,868.20	(1,041.74)	(2.22%)
113R - PNC Check Acct 2 (Restricted)	2,929.10	2,929.10	0.00	0.0%
114R - BBT Chck Acct 2 (Restricted BF)	2,101.48	2,101.48	0.00	0.0%
Total 11 - Cash	445,262.45	409,599.20	35,663.25	8.71%
Total Checking/Savings	445,262.45	409,599.20	35,663.25	8.71%
Other Current Assets				
13 - Other Current Collectables				
130 - Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
Total 13 - Other Current Collectables	33,400.00	33,400.00	0.00	0.0%
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,353.43	1,353.43	0.00	0.0%
161-20 - Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
Total 161 - Bulk Mail Account	1,918.50	1,918.50	0.00	0.0%
165 - Prepaid Licenses	3,295.63	4,394.19	(1,098.56)	(25.0%)
166 - Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
167 - Prepaid Convention				
167-20 - Prepaid Convention Travel/Other	1,500.00	0.00	1,500.00	100.0%
Total 167 - Prepaid Convention	1,500.00	0.00	1,500.00	100.0%
168 - Prepaid Rent	1,371.87	1,567.86	(195.99)	(12.5%)
Total 16 - Prepaid Expenses	14,672.33	14,466.88	205.45	1.42%
Total Other Current Assets	48,072.33	47,866.88	205.45	0.43%
Total Current Assets	493,334.78	457,466.08	35,868.70	7.84%
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	3,159.99	3,159.99	0.00	0.0%
174 - Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	44,697.11	6,754.00	15.11%
179 - Accumulated Depreciation	(175,045.55)	(173,186.70)	(1,858.85)	(1.07%)
Total 17 - Fixed Assets	870,852.31	865,957.16	4,895.15	0.57%
Total Fixed Assets	870,852.31	865,957.16	4,895.15	0.57%
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	134,322.49	134,322.49	0.00	0.0%
Total 18 - Non Current Collectables	134,322.49	134,322.49	0.00	0.0%
Total Other Assets	134,322.49	134,322.49	0.00	0.0%
TOTAL ASSETS	1,498,509.58	1,457,745.73	40,763.85	2.8%

	Aug 31, 16	Jul 31, 16	\$ Change	% Change
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21 · Accounts Payable	7,920.97	6,290.63	1,630.34	25.92%
Total Accounts Payable	7,920.97	6,290.63	1,630.34	25.92%
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	13,070.02	10,522.90	2,547.12	24.21%
242 · Accrued Vacation	32,606.00	30,146.00	2,460.00	8.16%
245 · Accrued Real Estate Tax	1,483.83	743.61	740.22	99.54%
Total 24 · Accrued Expenses	47,159.85	41,412.51	5,747.34	13.88%
25 · Accrued Payroll Taxes				
252 · 401(k) Liability	4,271.21	2,302.79	1,968.42	85.48%
Total 25 · Accrued Payroll Taxes	4,271.21	2,302.79	1,968.42	85.48%
Total Other Current Liabilities	51,431.06	43,715.30	7,715.76	17.65%
Total Current Liabilities	59,352.03	50,005.93	9,346.10	18.69%
Long Term Liabilities				
28 · Long Term Liabilities				
281 · Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 · Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
Total 28 · Long Term Liabilities	23,758.35	23,758.35	0.00	0.0%
29 · Loans & Mortgages (Principal)	431,693.59	447,723.94	(16,030.35)	(3.58%)
Total Long Term Liabilities	455,451.94	471,482.29	(16,030.35)	(3.4%)
Total Liabilities	514,803.97	521,488.22	(6,684.25)	(1.28%)
Equity				
31 · General Operating	603,279.54	603,279.54	0.00	0.0%
32 · Temp. Restricted Balances				
3204 · Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 · Fund - Building	2,101.48	2,101.48	0.00	0.0%
3211 · Fund - Radio Ad Project	348.55	348.55	0.00	0.0%
3213 · Fund - Legal Offense Fund	25.00	25.00	0.00	0.0%
Total 32 · Temp. Restricted Balances	5,030.44	5,030.44	0.00	0.0%
Net Revenue	375,395.63	327,947.53	47,448.10	14.47%
Total Equity	983,705.61	936,257.51	47,448.10	5.07%
TOTAL LIABILITIES & EQUITY	1,498,509.58	1,457,745.73	40,763.85	2.8%

Statement of Cash Flows

August 2016

	Aug 16	Jan - Aug 16
OPERATING ACTIVITIES		
Net Revenue	47,448.10	375,395.63
Adjustments to reconcile Net Income to net cash provided by operations:		
161-10 · Prepaid Bulk Mail VA	0.00	(280.15)
165 · Prepaid Licenses	1,098.56	8,788.48
167-10 · Prepaid Convention General Exp	0.00	340.50
167-20 · Prepaid Convention Travel/Other	(1,500.00)	(1,500.00)
168 · Prepaid Rent	195.99	(1,371.87)
169 · Other Prepaid Expense	0.00	1,170.10
21 · Accounts Payable	1,630.34	7,920.97
241 · Accrued Payroll	2,547.12	7,077.54
242 · Accrued Vacation	2,460.00	7,978.00
244 · Other Accrued Expenses	0.00	(3,612.70)
245 · Accrued Real Estate Tax	740.22	1,483.83
252 · 401(k) Liability	1,968.42	3,385.05
272 · Deferred Convention Revenue	0.00	(44,821.00)
275 · Other Deferred Revenue	0.00	(100.00)
Net cash provided by Operating Activities	56,588.75	361,854.38
INVESTING ACTIVITIES		
178 · Ofc Imprmnt Acq & Capt Expense	(6,754.00)	(6,754.00)
179 · Accumulated Depreciation	1,858.85	14,870.80
180 · Bequests Expected - Non Current	0.00	34,169.59
Net cash provided by Investing Activities	(4,895.15)	42,286.39
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(16,030.35)	(30,261.57)
31 · General Operating	0.00	2,265.00
3210 · Fund - Building	0.00	(2,290.00)
3213 · Fund - Legal Offense Fund	0.00	25.00
Net cash provided by Financing Activities	(16,030.35)	(30,261.57)
Net cash increase for period	35,663.25	373,879.20
Cash at beginning of period	409,599.20	71,383.25
Cash at end of period	445,262.45	445,262.45

RELATED PARTY TRANSACTIONS AS OF: 08/31/16

Related Party	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/17 - 03/30/17	\$ -	\$ 484.00	\$ 3,300.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$ -	\$ 50.00	\$ 1,479.00	
Ms. Whitney Bilyeu	12/31/16 - 09/07/17	\$ 50.00	\$ 439.00	\$ 439.00	Yes
Mr. Brett Bittner	12/31/16 - 09/01/17	\$ 60.00	\$ 613.98	\$ 1,171.98	Yes
Mr. R. Doug Craig ***	12/31/16 - 06/01/17	\$ -	\$ 215.00	\$ 2,514.00	
Dr. Marc Feldman ****	Life Member	\$ 25.00	\$ 1,925.00	\$ 4,735.78	
Mr. Paul Frankel ***	Life Member	\$ -	\$ 70.00	\$ 3,100.30	
Mr. Sam Goldstein	12/31/16 - 09/07/17	\$ 50.00	\$ 739.00	\$ 4,352.96	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ 25.00	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 15.00	\$ 370.00	\$ 8,206.82	Yes
Ms. Caryn Ann Harlos	12/31/16 - 09/07/17	\$ 10.00	\$ 210.00	\$ 1,302.99	Yes
Mr. Daniel Hayes	Life Member	\$ 150.00	\$ 1,310.00	\$ 3,744.00	Yes
Mr. Jeffery Hewitt	04/06/17 - 04/11/17	\$ -	\$ 454.00	\$ 454.00	
Mr. Gary Johnson ***	Life Member	\$ -	\$ 75.00	\$ 29,139.00	
Mr. Joshua Katz	06/20/17 - 06/03/17	\$ -	\$ 50.00	\$ 928.00	
Ms. Vicki Kirkland ***	Life Member	\$ -	\$ 60.00	\$ 3,286.00	
Dr. James Lark	Life Member	\$ 15.00	\$ 469.00	\$ 76,778.30	Yes
Dr. Scott Lieberman ***	Life Member	\$ -	\$ 24.98	\$ 11,504.36	
Mr. Kevin Ludlow ***	12/31/16 - 06/04/17	\$ -	\$ 700.00	\$ 1,265.00	
Mr. Edward Marsh	Life Member	\$ -	\$ 1,040.00	\$ 5,006.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/17 - 09/05/17	\$ 105.00	\$ 1,227.00	\$ 1,827.00	
Mr. Guy McLendon ***	Life Member	\$ -	\$ 1,107.00	\$ 8,145.00	
Mr. Kenneth Moellman	12/31/16 - 09/07/17	\$ 10.00	\$ 330.00	\$ 874.00	Yes
Mr. Steven Nekhaila	01/26/17 - 08/02/17	\$ 145.00	\$ 744.00	\$ 794.00	
Mr. Steven Nielson	12/23/16 - 12/23/16	\$ -	\$ -	\$ 50.00	
Mr. Norman Olsen ***	Life Member	\$ -	\$ 204.00	\$ 5,608.50	
Mr. Sean O'Toole	Life Member	\$ 100.00	\$ 2,049.00	\$ 11,747.00	Yes
Mr. William Redpath	Life Member	\$ 208.34	\$ 1,666.72	\$ 102,696.92	Yes
Mr. Roland Riemers ***	Life Member	\$ -	\$ 400.00	\$ 4,534.99	
Mr. Nicholas Sarwark	Life Member	\$ 20.00	\$ 649.00	\$ 4,684.00	Yes
Mr. Frank Sarwark *	08/12/16 - 02/16/17	\$ -	\$ 50.00	\$ 3,386.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$ -	\$ 245.00	\$ 370.00	
Mr. Larry Sharpe	01/06/17 - 09/17/17	\$ 25.00	\$ 2,225.00	\$ 3,354.00	Yes
Mr. Trent Somes	01/06/17 - 07/17/17	\$ -	\$ 408.99	\$ 463.99	
Mr. Scott Spencer ***	Life Member	\$ -	\$ 850.00	\$ 13,679.00	
Mr. Aaron Starr	Life Member	\$ -	\$ 179.00	\$ 20,725.00	
Mr. Richard Tomasso ***	12/31/16 - 06/02/17	\$ -	\$ 414.00	\$ 3,401.00	
Mr. Arvin Vohra	12/01/16 - 09/07/17	\$ 25.00	\$ 364.00	\$ 1,168.00	Yes
Mr. Daniel Wiener **	12/31/16 - 04/02/17	\$ -	\$ 464.00	\$ 4,410.84	
Mr. Ron Windeler ***	Life Member	\$ -	\$ 179.00	\$ 9,311.50	
Total Contributions:		\$ 1,013.34	\$ 23,079.67	\$ 368,556.23	

* Non LNC Member disclosed related party - ** Thru 03/31/16 only - *** Thru 05/16 only - **** Thru 06/16 only

Related Party	Memo	MTD	YTD
		Disbursements	Disbursements
American Liberty Consulting (Mr. Paul Frankel ***)	B/A Petitioning Management	\$ -	\$ 2,800.00
Connecticut Libertarian Party	Ballot Access Petitioning	\$ 18,086.00	\$ 41,057.59
Illinois Libertarian Party	Ballot Access Petitioning	\$ -	\$ 77,500.00
Maine Libertarian Party	Voter Registration Drive	\$ -	\$ 2,000.00
Montana Libertarian Party	Filing Fees for Ballot Access	\$ -	\$ 3,722.20
New York Libertarian Petitioning PAC	Ballot Access Petitioning	\$ -	\$ 45,000.00
Oklahoma Libertarian Party	Ballot Access Petitioning	\$ -	\$ 26,611.00
Rhode Island Libertarian Party	Ballot Access Petitioning	\$ 250.00	\$ 250.00
Mr. Paul Frankel ***	Misc. Exp Reimbursement	\$ -	\$ 115.16
Mr. Nicholas Sarwark	Travel Exp Reimbursement	\$ 1,602.34	\$ 3,513.63
Total Disbursements:		\$ 19,938.34	\$ 202,569.58

*** B/A Committee Member (Thur 05/16 only)

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 08/31/16

Chair	Memo	MTD	YTD
		Disbursements	Disbursements
Mr. Nicholas Sarwark	Kay Matthews SD Petitioning Bonus 03/16	\$ -	\$ 1,000.00