

RESOLVED, the LNC intends to contract, for an initial period of one year, with Liberty Services Limited, for computing services which include, but are not limited to, the following:

- 1) The capability to generate 800 and 1600 bpi tapes for mailing list rental purposes.
- 2) The capability to store, merge, purge, sort, extract, list, and print mailing labels from all of the present 57,000 LP names as a single list.
- 3) The capability to print mailing labels at 600 lines per minute.
- 4) The capability to access the computer system through at least four computer terminals simultaneously, while printing simultaneously.
- 5) The capability to use all of the existing BASIC software.
- 6) The capability to use any or all of the computer terminals for on-line telephone fundraising.

The National Director is instructed to permit Liberty Services to install and make operational a new computer system for the purpose of providing these services, with all costs to be borne by Liberty Services.

In connection with the proposed arrangement for the rendition of computing services to the Party, the Party shall undertake the following:

1. In consideration for the computing services, the Party will pay to Liberty Services on a monthly basis an amount to be determined by multiplying the total number of names maintained by Liberty Services for the Party's benefit in connection with its rendition of computing services (rounded to the nearest thousand) by the appropriate monthly charge. Per name charges are as follows:

- a. If the total number of names maintained by Liberty Services is less than 60,000, then the monthly service charge shall be \$42.00 for each 1,000 names so maintained (\$.50 per name per year);
- b. If the total number of names maintained by Liberty Services is greater than 60,000, then the monthly service charge shall be less than \$42.00 for each 1,000 names so maintained; the exact schedule of payments to be negotiated.

2. In consideration for the use of the present computer system hardware, BASIC software, and floor space, Liberty Services will pay to the Party \$783 per month (the amount now paid by the Party to C.C. Leasing.)

The Party and Liberty Services will proceed as expeditiously as possible to enter a mutually acceptable Agreement subject to review by and conditional upon approval by the Libertarian National Committee at its April 1981 meeting in Oregon. No payments will be rendered by either party to the other until such an Agreement is so approved.

Libertarian Party Budget, May 1 - December 31, 1981

as amended and adopted at the April 1981 National Committee meeting

<u>Item</u>	<u>Average per month</u>	<u>Total (x8)</u>
Rent & Utilities	\$1,750	\$14,000
Telephone	2,200	17,600
Office Postage	1,500	12,000
UPS & Other Shipping	380	3,040
Office Equipment Rental	850	6,800
Office Supplies	900	7,200
Clipping Service	100	800
Bank Service Charges		100
Insurance		200
Legal Services		1,000
(Audit Committee Expenses		0)
HQ Travel & Lodging		1,000
Printing	1,812	14,500
LP News Printing & Postage (4 issues)		20,000
Computer Lease	785	6,280
Computer Services	2,500	20,000
Intern Expenses		1,000
Speakers Bureau	950	7,600
Ad Production		1,500
Salaries: National Director	1,833	14,664
All Other HQ Staff (1)	4,461	35,688
Finance Committee Expenses	2,375 (3,000 May)	19,625
Direct Mail (6 to 22,000 each)	5,000	40,000
Debt Retirement (2): Loans	8,383	67,060
Vendor Debt	2,500	20,000
TOTAL	41,457	331,657

- (1) Based on original budget of Communications Director, Office Manager and Office Assistant at \$9,664 each for 8 months, Contract & Part-time at \$11,664 for 8 months, and FICA & Unemployment Taxes of \$5,032 for 8 months, less \$10,000 (amendment passed by Nat Com).
- (2) A minimum of 10% of the income in any month is reserved for debt retirement, in the proportion shown here (Nat Com resolution).

Income Projections

based on original budget, amendments and discussion

<u>Item</u>	<u>Average per month</u>	<u>Total (x8)</u>
Memberships--new and renewal	\$3,000-3,750	\$24,000-30,000
Monthly Pledges	9,000-12,000	72,000-96,000
Contributions (3)		120,000-180,000
Convention Banquet		25,000
Mailing List Rental	1,200-2,000	9,600-16,000
Literature Sales	2,000	16,000
LP News ads (4 issues)		4,000
Sublease Office Space	400	3,200
Sublease Computer	785	6,280
TOTAL	35,010-47,060	280,080-376,480

- (3) Based on estimate of \$1 of fundraising cost yields \$2-3 of income.