



SEP 2018 DRAFT END OF MONTH FINANCIAL REPORTS

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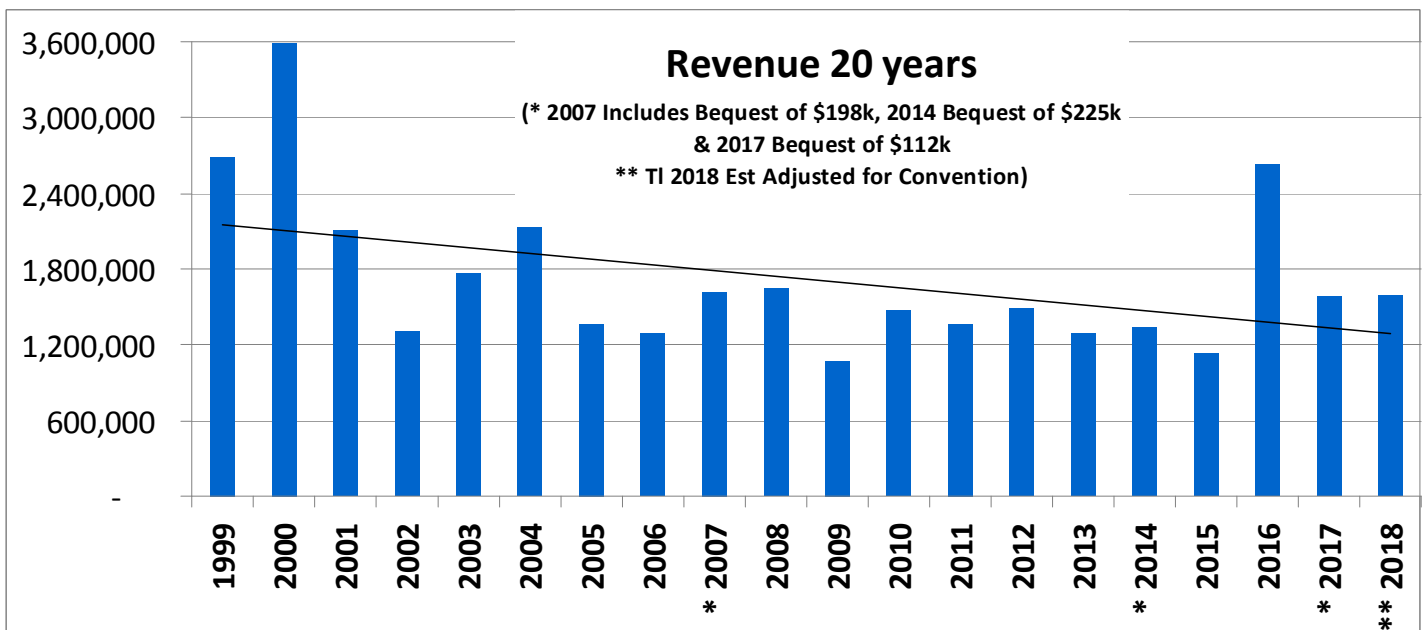
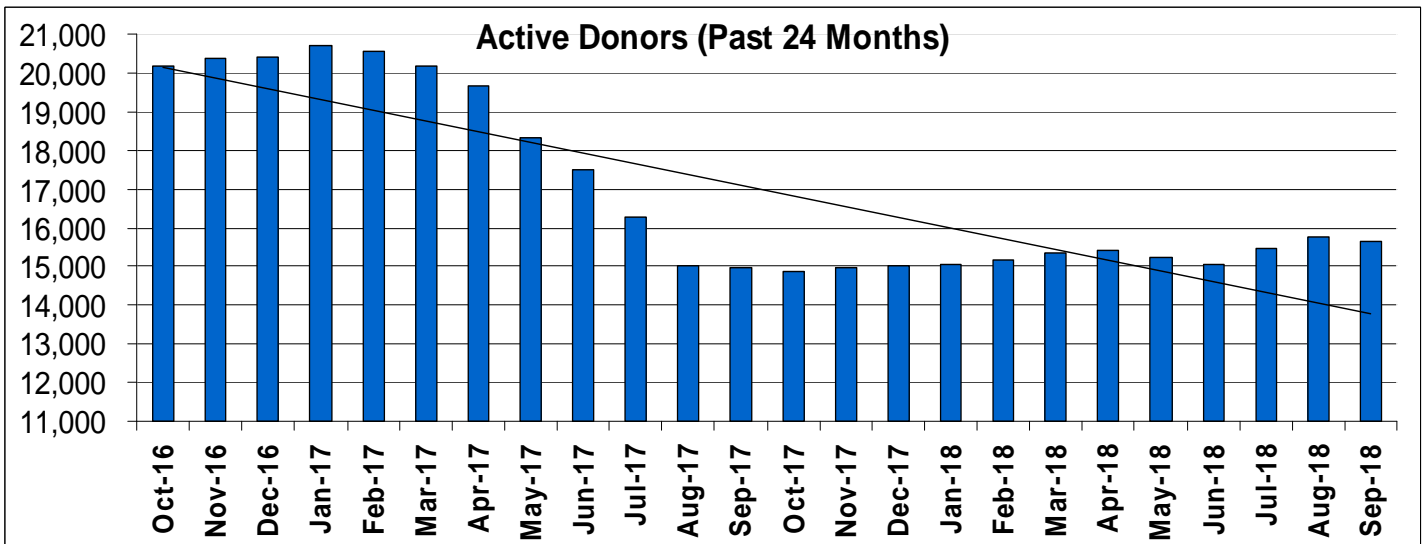
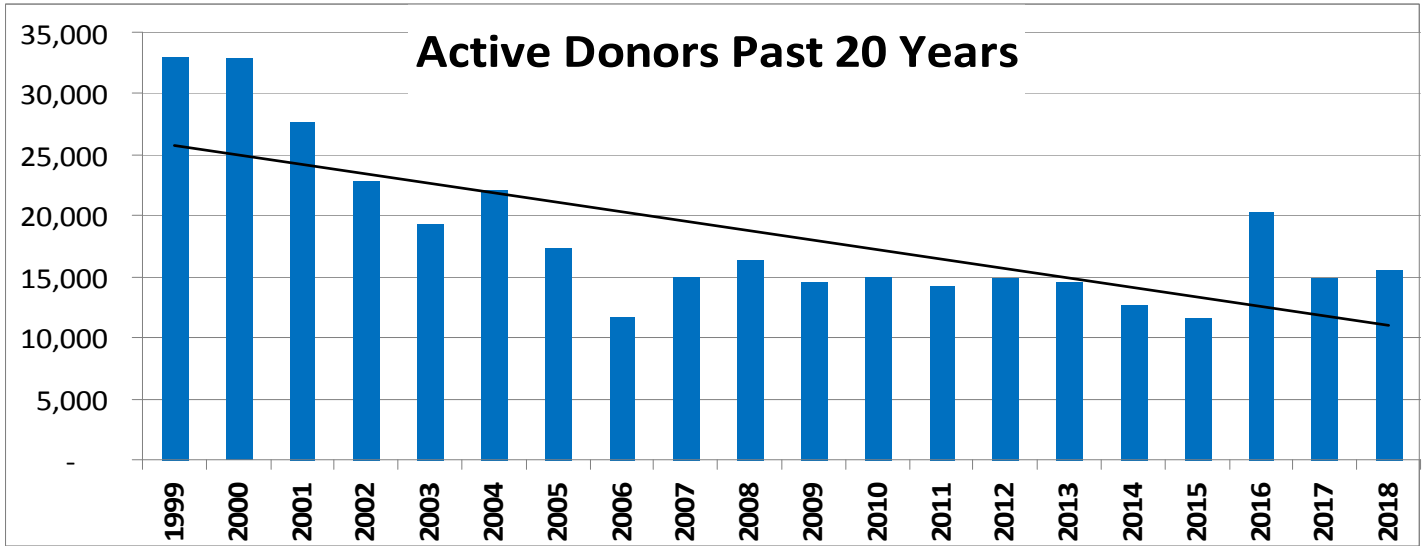
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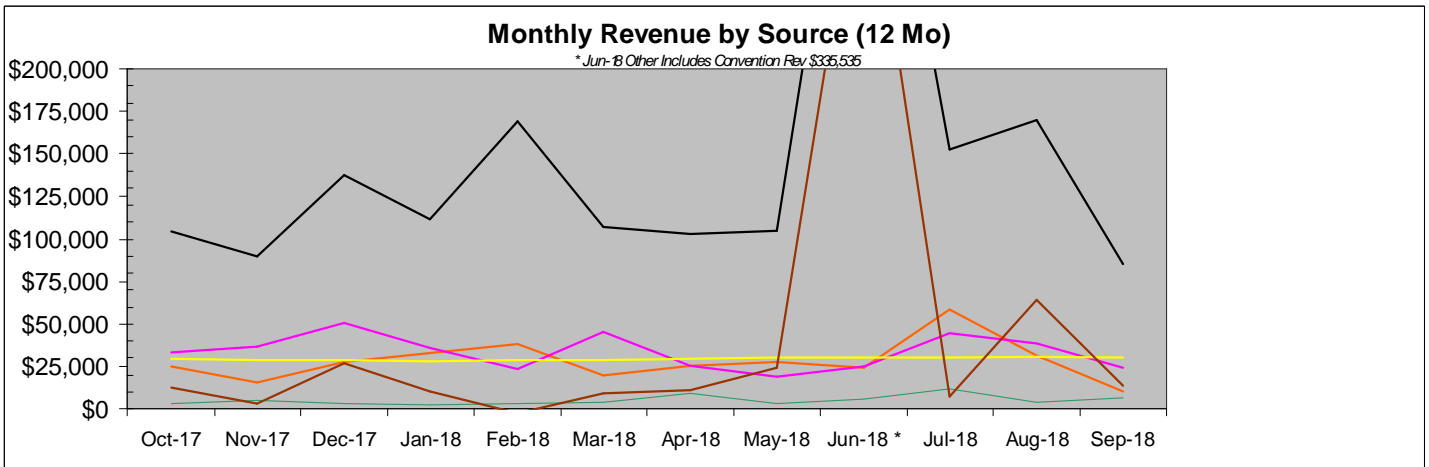
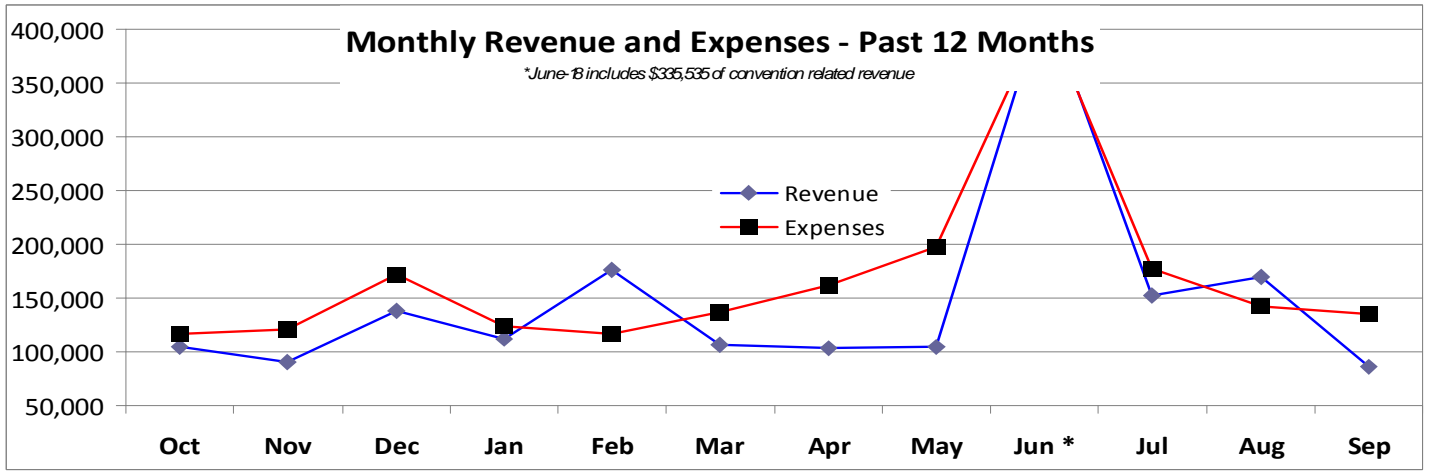
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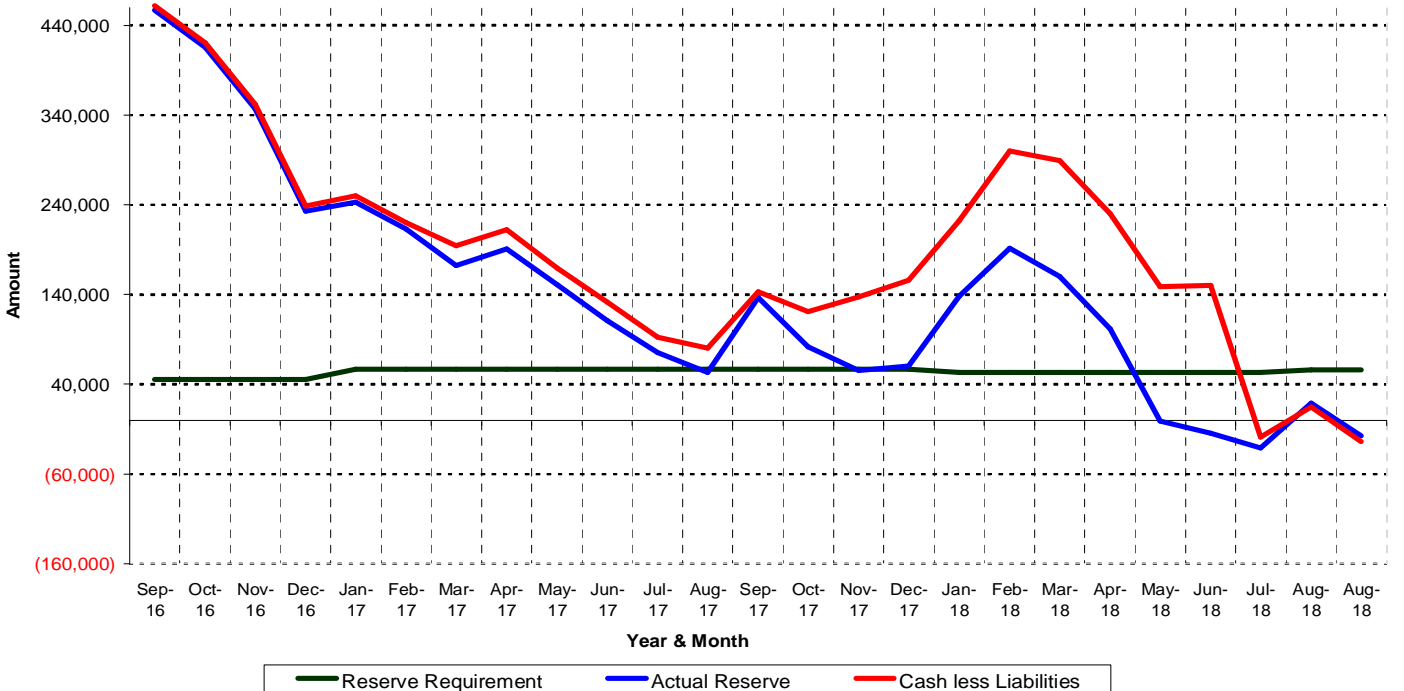




Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2018 Resv Target = \$56,225 - Curr Month Resv = (\$17,076) - Curr Month C-L = (\$24,020)

*Reserve Requirement = sum of monthly occupancy, labor & governance expenses
 Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end
 Cash less Liabilities = cash less the sum of capital liabilities & accounts payable*



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Sep 18	2018 YTD	2018 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2018	2018 Budget Remaining
Support and Revenue	85,532	1,445,729	1,497,650	(51,921)	1,900,200	454,471
Cost of Support and Revenue	32,059	595,989	644,425	(48,436)	765,900	169,911
Net Support Available for Programs	53,473	849,740	853,225	(3,485)	1,134,300	284,560
Program Expense	102,623	1,008,768	1,172,223	(163,455)	1,562,964	554,196
Net Operating Surplus (or Deficit)	(49,149)	(159,028)	(318,998)	159,970	(428,664)	(269,636)

P&L Acct Summary Last Month Plus YTD

January through September 2018

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	TOTAL
Revenue										
4000 · General Fundraising	107,814	169,453	96,520	85,782	100,808	84,059	136,647	138,693	65,232	985,008
4100 · Project Revenue	360	20	35	0	0	2,000	0	0	0	2,415
4200 · Events and Conventions	0	0	0	7,655	0	344,035	0	0	0	351,690
4300 · Program Revenue	3,443	3,835	10,313	9,364	3,833	5,876	15,869	31,006	20,156	103,695
4400 · Trf fr Auth. FEC Comm - PAC	0	2,333	0	0	0	0	0	0	0	2,333
4600 · Refunds of Contributions	0	(15)	(25)	0	0	0	0	0	(250)	(290)
4700 · Other Receipts	0	0	208	0	0	276	0	0	394	878
Gross Revenue	111,617	175,626	107,051	102,801	104,641	436,246	152,516	169,699	85,532	1,445,729
Expense										
7000 · General Fundraising Expense	33,117	32,486	45,433	51,426	50,269	33,816	30,555	25,473	35,473	338,048
7100 · Project-Related Expenses	49	137	445	669	0	0	0	0	0	1,300
7200 · Events and Conventions Exp	296	503	1,622	1,732	1,228	288,432	4,315	1,368	656	300,152
7300 · Program-Related Expenses	49,575	36,626	40,248	55,960	98,982	60,058	89,311	67,705	47,028	545,493
8000 · Salary & Related Expense	17,888	16,895	18,309	18,607	19,138	15,628	19,380	22,393	22,596	170,834
8100 · Admin & Overhead Expense	13,459	16,227	23,210	25,569	19,494	13,716	10,421	17,200	20,882	160,178
8200 · Professional Services	1,432	11,000	6,000	6,225	6,170	6,000	21,500	6,000	6,000	70,327
8300 · Depreciation Expense	1,984	1,984	1,984	1,984	1,984	2,364	2,047	2,047	2,047	18,425
Total Expense	117,800	115,858	137,251	162,172	197,265	420,014	177,529	142,186	134,682	1,604,757
Net Revenue (Loss)	(6,183)	59,768	(30,200)	(59,371)	(92,624)	16,232	(25,013)	27,513	(49,150)	(159,028)

Balance Sheet Summary - Current vs Prior Month

	Sep 30, 18	Aug 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	47,823.43	106,627.57	(58,804.14)	-55.15%
Total Other Current Assets	79,663.85	85,599.41	(5,935.56)	-6.93%
Total Current Assets	127,487.28	192,226.98	(64,739.70)	-33.68%
Total Fixed Assets	821,073.67	824,770.82	(3,697.15)	-0.45%
Total Non Current - Other	72,604.38	72,959.99	(355.61)	-0.49%
TOTAL ASSETS	1,021,165.33	1,089,957.79	(68,792.46)	-6.31%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	121,152.18	138,797.29	(17,645.11)	-12.71%
Total Long Term Liabilities	223,838.68	225,836.73	(1,998.05)	-0.89%
Total Liabilities	344,990.86	364,634.02	(19,643.16)	-5.39%
Total Equity	676,174.47	725,323.77	(49,149.30)	-6.78%
TOTAL LIABILITIES & EQUITY	1,021,165.33	1,089,957.79	(68,792.46)	-6.31%

Standard Statement of Operations - Jan-Dec 2018
Budget vs. Actual

	Un- restricted Sep18	Temp. Restricted	Total Sep 18	Total Jan- Dec 18	Budget Year to Date	Actual vs. Budget YTD	Annual Budget 2018 *	2018 Budget Remaining
Support and Revenue								
20-Membership Dues	31,965		31,965	456,997	412,950	44,047	550,600	93,603
21-Donations	2,726		2,726	250,416	170,100	80,316	226,800	(23,616)
22-Recurring Gifts	30,292		30,292	266,807	347,550	(80,743)	463,400	196,593
23-Board/ED Solicitation MajorGifts	0		0	38,912	45,000	(6,088)	60,000	21,088
24-Convention Revenue	0		0	280,892	290,000	(9,108)	290,000	9,108
25-Project Program Revenue	13,919	0	13,919	58,061	17,850	40,211	23,800	(34,261)
26-Brand Dev / Political Materials	6,237		6,237	48,049	93,750	(45,701)	125,000	76,951
27-Ballot Access & Related Donations	0		0	44,718	114,900	(70,182)	153,200	108,482
28-Membership Communication	0		0	0	5,550	(5,550)	7,400	7,400
29-Other Revenue	394		394	878	0	878	0	(878)
Total Support and Revenue	85,532	0	85,532	1,445,729	1,497,650	(51,921)	1,900,200	454,471
Cost of Support and Revenue								
32-Fundraising Costs	23,290		23,290	122,858	141,300	(18,442)	188,400	65,542
33-Membership Fundraising Costs	8,770		8,770	184,736	214,425	(29,689)	285,900	101,164
35-Convention	0		0	279,546	280,000	(454)	280,000	454
36-Ballot Access Fundraising Exp	0		0	8,789	8,700	89	11,600	2,811
37-Building Fundraising Exp	0		0	60	0	60	0	(60)
Total Cost of Support and Revenue	32,059	0	32,059	595,989	644,425	(48,436)	765,900	169,911
Net Support Available for Programs	53,473	0	53,473	849,740	853,225	(3,485)	1,134,300	284,560
Program Expense								
40-Administrative Costs	28,929		28,929	248,497	268,473	(19,976)	357,964	109,467
45-Compensation	49,637		49,637	385,913	401,700	(15,787)	535,600	149,687
50-Affiliate Support	7,579		7,579	57,500	82,500	(25,000)	110,000	52,500
55-Brand Dev / Political Materials	2,885		2,885	44,739	93,750	(49,011)	125,000	80,261
58-Campus Outreach	0		0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	11,159		11,159	59,471	69,900	(10,429)	93,200	33,729
70-Ballot Access VR & Related Exp	0		0	148,173	161,700	(13,528)	215,600	67,428
75-Litigation	0		0	889	4,500	(3,611)	6,000	5,111
80-Media	2,208		2,208	19,548	38,250	(18,702)	51,000	31,452
85-Member Communication	225		225	30,800	40,950	(10,150)	54,600	23,800
88-Outreach	0		0	8,361	6,750	1,611	9,000	639
90-Project Program Other	0	0	0	4,877	3,750	1,127	5,000	123
Total Program Expense	102,623	0	102,623	1,008,768	1,172,223	(163,455)	1,562,964	554,196
Total Net Operating Surplus (or Deficit)	(49,149)	0	(49,149)	(159,028)	(318,998)	159,970	(428,664)	(269,636)
Unrestricted Net Operating Surplus (or Deficit)			(49,149)	(171,735)			(354,264)	

Statement of Operations - 2018 v. 2016 Comparision

	<u>Total Sep 18</u>	<u>Sep-16</u>	<u>Diff 18 v 16</u>	<u>Jan - Dec 18</u>	<u>Jan - Dec 16</u>	<u>Diff 18 v 16</u>
Support and Revenue						
20-Membership Dues	31,965	66,111	-34,146	456,997	676,814	-219,817
21-Donations	2,726	50,959	-48,233	250,416	618,950	-368,534
22-Recurring Gifts	30,292	31,831	-1,540	266,807	256,586	10,220
23-BoardSolicitation MajorGifts	0	0	0	38,912	0	38,912
24-Convention Revenue	0	0	0	280,892	291,294	-10,402
25-Project Program Revenue	13,919	25	13,894	58,061	15,410	42,651
26-Brand Dev / Pol Materials Rev	6,237	63,764	-57,527	48,049	267,270	-219,221
27-BallotAccess Donations	0	275	-275	44,718	149,269	-104,551
28-Publications Materials Other	0	0	0	0	10,040	-10,040
29-Other Revenue	394	182	212	878	412	466
Total Support and Revenue	<u>85,532</u>	<u>213,147</u>	<u>-127,614</u>	<u>1,445,729</u>	<u>2,286,045</u>	<u>-840,317</u>
Cost of Support and Revenue						
32-Fundraising Costs	23,290	24,718	-1,428	122,858	156,098	-33,240
33-Membership Fundraising Costs	8,770	14,058	-5,288	184,736	95,116	89,620
35-Convention	0	0	0	279,546	218,607	60,939
36-Ballot Access Fundraising Exp	0	0	0	8,789	5,830	2,960
37-Building Fundraising Exp	0	0	0	60	0	60
Total Cost of Support and Revenue	<u>32,059</u>	<u>38,776</u>	<u>-6,717</u>	<u>595,989</u>	<u>475,651</u>	<u>120,339</u>
Net Support Available for Programs	53,473	174,371	-120,898	849,740	1,810,395	-960,655
Program Expense						
40-Administrative Costs	28,929	28,464	466	248,497	239,416	9,082
45-Compensation	49,637	46,010	3,627	385,913	364,180	21,733
50-Affiliate Support	7,579	3,544	4,035	57,500	32,206	25,294
55-Brand Dev / Pol Materials	2,885	67,278	-64,393	44,739	326,874	-282,135
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	11,159	0	11,159	59,471	14,426	45,045
70-BallotAccess Petitioning Related Exp	0	7,513	-7,513	148,173	392,592	-244,419
75-Litigation	0	0	0	889	441	447
80-Media	2,208	1,405	803	19,548	2,493	17,056
85-Member Communication	225	4,684	-4,459	30,800	41,704	-10,904
88-Outreach	0	475	-475	8,361	5,669	2,692
90-Project Program Other	0	0	0	4,877	0	4,877
Total Program Expense	<u>102,623</u>	<u>159,373</u>	<u>-56,750</u>	<u>1,008,768</u>	<u>1,420,001</u>	<u>-411,233</u>
Net Operating Surplus (or Deficit)	<u>-49,149</u>	<u>14,998</u>	<u>-64,148</u>	<u>-159,028</u>	<u>390,394</u>	<u>-549,422</u>

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through September 2018

	<u>Sep 18</u>	<u>TOTAL</u>
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	1,749.00	66,612.90
4010-11 · DM - House Fundraising Renewal	150.00	9,774.00
4010-12 · DM - House Fundraising New Donor	0.00	335.00
4010-20 · DM - Donor Renewal	8,220.00	168,203.42
4010-30 · DM - New Donor Prospecting	150.00	21,658.00
Total 4010 · Direct Mail Fundraising	<u>10,269.00</u>	<u>266,583.32</u>
4020 · Direct Solicitation Major Donor		
4020-10 · Board Solicitation	0.00	4,512.00
4020-20 · Chair Solicitation	0.00	34,400.00
Total 4020 · Direct Solicitation Major Donor	<u>0.00</u>	<u>38,912.00</u>
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	1,206.57	32,775.65
4030-20 · Online Cont - Donor Renewal	15,720.00	165,068.66
4030-30 · Online Cont - New Donor Prosp	7,380.00	84,212.76
Total 4030 · Online Contributions - Web	<u>24,306.57</u>	<u>282,057.07</u>
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	20.00	78,186.11
4040-20 · Tele Fund - Donor Renewal	345.00	7,745.00
Total 4040 · Tele Fundraising - Phone Bank	<u>365.00</u>	<u>85,931.11</u>
4080 · Recurring Contrib - Pledge	30,291.52	266,806.55
4090 · Ballot Access / Voter Reg	0.00	44,717.76
Total 4000 · General Fundraising	<u>65,232.09</u>	<u>985,007.81</u>
4100 · Project Revenue		
4108 · Building Fund	0.00	2,405.00
4111 · Legal Offense Fund	0.00	10.00
Total 4100 · Project Revenue	<u>0.00</u>	<u>2,415.00</u>
4200 · Events and Conventions		
4200-10 · Convention Revenue	0.00	280,892.00
4200-20 · Conv Fundraising - Unrestricted	0.00	63,143.00
4200-30 · Other Events	0.00	7,655.00
Total 4200 · Events and Conventions	<u>0.00</u>	<u>351,690.00</u>
4300 · Program Revenue		
4310 · Affiliate Development	9,459.00	44,670.00
4360 · Campaign Support & Initiatives		
4360-40 · Campaign/Candidate Support	4,460.16	8,832.92
Total 4360 · Campaign Support & Initiatives	<u>4,460.16</u>	<u>8,832.92</u>
4375 · Brand / Political Materials	6,236.73	48,048.87
4395 · LPedia Historical Preservation	0.00	2,142.76
Total 4300 · Program Revenue	<u>20,155.89</u>	<u>103,694.55</u>
4400 · Trffr Auth. FEC Comm - PACS	0.00	2,333.01
4600 · Refunds of Contributions	(250.00)	(290.00)
4700 · Other Receipts		
4710 · Interest & Dividends	394.39	878.48
Total 4700 · Other Receipts	<u>394.39</u>	<u>878.48</u>
Gross Revenue	<u>85,532.37</u>	<u>1,445,728.85</u>

Expense	<u>Sep 18</u>	<u>TOTAL</u>
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	16,018.95	63,318.00
7010-20 · DM - Donor Renewal Expense	4,639.78	112,321.69
7010-30 · DM - New Donor Prospecting Exp	2,432.88	38,097.09
Total 7010 · Direct Mail Fundraising Exp	<u>23,091.61</u>	<u>213,736.78</u>
7030 · Online Contributions Exp - Web		
7030-10 · Online Cont Exp - General	60.00	170.00
7030-20 · Online Cont Exp - Donor Renewal	19.99	1,401.93
7030-30 · Online Cont Exp - New Donor	300.00	14,444.19
Total 7030 · Online Contributions Exp - Web	<u>379.99</u>	<u>16,016.12</u>
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	1,377.00	18,361.00
Total 7040 · Tele Fundraising Expense	<u>1,377.00</u>	<u>18,361.00</u>
7080 · Recurring Contrib - Pledge	3,251.63	19,093.55
7085 · Building Fund Fundraising Exp	0.00	59.98
7090 · Ballot Access Fundraising Exp	0.00	8,789.48
7095 · Credit Card Prc Fees	3,347.93	31,802.83
7099 · Gen Fundraising Staff Salary	4,024.53	30,188.42
Total 7000 · General Fundraising Expense	<u>35,472.69</u>	<u>338,048.16</u>
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	0.00	631.43
Total 7106 · Campus Outreach Project	<u>0.00</u>	<u>631.43</u>
7111 · Legal Offense Fund	0.00	669.11
Total 7100 · Project-Related Expenses	<u>0.00</u>	<u>1,300.54</u>
7200 · Events and Conventions Exp		
7200-10 · Convention Expenses - General	0.00	137,294.50
7200-15 · Convention Expense - Travel/F&B	0.00	142,251.67
7200-20 · Convention Fundraising Expense	0.00	4,761.92
7200-30 · Other Events	611.00	3,821.24
7200-40 · Events & Conv Staff Salary	45.22	12,023.50
Total 7200 · Events and Conventions Exp	<u>656.22</u>	<u>300,152.83</u>
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	7,579.00	57,500.13
7310-20 · Affiliate Support Staff Salary	452.19	4,156.40
Total 7310 · Affiliate Support	<u>8,031.19</u>	<u>61,656.53</u>
7320 · Outreach - PR & Marketing		
7320-10 · Outreach PR & Marketing General	0.00	8,360.74
7320-20 · Outreach PR Mrktng Staff Salary	2,396.63	12,462.12
Total 7320 · Outreach - PR & Marketing	<u>2,396.63</u>	<u>20,822.86</u>
7330 · Media Relations		
7330-10 · Media Relations General	2,208.00	19,548.17
7330-20 · Media Relations Staff Salary	90.44	920.55
Total 7330 · Media Relations	<u>2,298.44</u>	<u>20,468.72</u>
7340 · Membership Communications		
7340-10 · LP News	225.00	30,800.48
7340-20 · Mem Comm & Support Staff Salary	12,932.77	92,766.65
Total 7340 · Membership Communications	<u>13,157.77</u>	<u>123,567.13</u>

	Sep 18	TOTAL
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Support	11,159.31	59,470.60
7360-60 · Camp/Cand Support -Staff Salary	5,788.09	44,825.84
Total 7360 · Campaign Support & Initiatives	16,947.40	104,296.44
7375 · Brand Development		
7375-10 · Brand / Political Materials	2,884.99	44,739.22
7375-20 · Brand Development Staff Salary	1,175.71	8,443.33
Total 7375 · Brand Development	4,060.70	53,182.55
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	0.00	148,122.50
7380-30 · Ballot Access Legal	0.00	555.20
7380-40 · Ballot Access Lobbying	0.00	50.00
7380-60 · B/A & Petitioning Staff Salary	135.66	8,563.55
Total 7380 · Ballot Access - Other Related	135.66	157,291.25
7395 · LPedia Historical Preservation	0.00	4,208.19
Total 7300 · Program-Related Expenses	47,027.79	545,493.67
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	11,743.33	72,472.19
8010 · Hourly Wages (Admin Portion)	1,912.94	15,338.18
8015 · Contract & Paid Internships	1,585.01	26,294.37
8020 · Employer Cont to P/R Tax	2,851.93	20,695.54
8030 · Employer Cont to 401K & Adm	729.92	8,972.86
8040 · Fed & State Unemployment	46.07	864.20
8060 · Health Insurance	3,356.75	23,372.96
8065 · Workers Comp Insurance	0.00	963.00
8080 · Payroll Service Fees	369.80	1,859.31
Total 8000 · Salary & Related Expense	22,595.75	170,832.61
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equip	962.39	6,326.34
8120 · Telephone & Data Services	1,524.31	10,882.32
8125 · Equipment Leases & Maint.	565.87	6,129.64
8130 · Postage & Shipping	578.20	6,742.82
8140 · Travel, Meeting, & Meals Exp	2,758.52	16,756.45
8160 · Insurance - D/O Cyber - Other	0.00	7,758.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	902.16	8,414.70
8170-20 · Utilities Expense	529.84	4,543.26
8170-30 · Property Taxes, Fees & Permits	787.67	7,089.10
8170-40 · Maintenance, Cleaning & Repairs	4,102.78	11,518.70
8170-50 · Property / GL Insurance	(38.74)	1,026.26
8170-60 · Assc Fees, Rent & Storage	569.39	5,124.51
Total 8170 · Occupancy Expenses	6,853.10	37,716.53
8180 · Printing & Copying	500.99	2,256.61
8190 · Software, Hardware & Other IT	5,350.75	59,189.27
8195 · Other Expenses & Bank Fees	1,787.94	6,419.89
Total 8100 · Admin & Overhead Expense	20,882.07	160,177.87
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	40,895.00
8210-20 · Legal - Proactive	0.00	333.33
8210-30 · Litigation-Lobbying Staff Salary	0.00	98.78
Total 8210 · Legal	4,500.00	41,327.11
8220 · Accounting	0.00	15,500.00
8230 · FEC Filing & Consulting	1,500.00	13,500.00
Total 8200 · Professional Services	6,000.00	70,327.11
8300 · Depreciation Expense	2,047.15	18,424.33
Total Expense	134,681.67	1,604,757.12
Net Revenue (Loss)	(49,149.30)	(159,028.27)

Balance Sheet Current vs Prior Month

As of September 30, 2018

	Sep 30, 18	Aug 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	15,912.29	41,239.58	(25,327.29)	(61.42%)
112U - BBT Check Acct 1 (Unrestricted)	26,991.59	61,468.44	(34,476.85)	(56.09%)
113R - PNC Check Acct 2 (Restricted)	2,805.41	1,805.41	1,000.00	55.39%
114R - BBT Chck Acct 2 (Restricted BF)	2,114.14	2,114.14	0.00	0.0%
Total 11 - Cash	47,823.43	106,627.57	(58,804.14)	(55.15%)
Total Checking/Savings	47,823.43	106,627.57	(58,804.14)	(55.15%)
Other Current Assets				
13 - Other Current Collectables				
130 - Bequests Expected - Current	68,800.00	68,800.00	0.00	0.0%
134 - Accrued Convention Revenue	0.00	3,500.00	(3,500.00)	(100.0%)
Total 13 - Other Current Collectables	68,800.00	72,300.00	(3,500.00)	(4.84%)
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,141.67	1,141.67	0.00	0.0%
161-20 - Prepaid Bulk Mail DC	0.00	505.56	(505.56)	(100.0%)
Total 161 - Bulk Mail Account	1,141.67	1,647.23	(505.56)	(30.69%)
165 - Prepaid Licenses	5,791.99	7,721.99	(1,930.00)	(24.99%)
166 - Prepaid Insurance	3,930.19	3,930.19	0.00	0.0%
Total 16 - Prepaid Expenses	10,863.85	13,299.41	(2,435.56)	(18.31%)
Total Other Current Assets	79,663.85	85,599.41	(5,935.56)	(6.93%)
Total Current Assets	127,487.28	192,226.98	(64,739.70)	(33.68%)
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	24,301.26	24,301.26	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	53,101.11	(1,650.00)	(3.11%)
179 - Accumulated Depreciation	(227,530.17)	(225,483.02)	(2,047.15)	(0.91%)
Total 17 - Fixed Assets	821,073.67	824,770.82	(3,697.15)	(0.45%)
Total Fixed Assets	821,073.67	824,770.82	(3,697.15)	(0.45%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	72,604.38	72,959.99	(355.61)	(0.49%)
Total 18 - Non Current Collectables	72,604.38	72,959.99	(355.61)	(0.49%)
Total Other Assets	72,604.38	72,959.99	(355.61)	(0.49%)
TOTAL ASSETS	1,021,165.33	1,089,957.79	(68,792.46)	(6.31%)

LIABILITIES & EQUITY	Sep 30, 18	Aug 31, 18	\$ Change	% Change
Liabilities				
Current Liabilities				
Accounts Payable				
21 · Accounts Payable	71,843.62	91,765.42	(19,921.80)	(21.71%)
Total Accounts Payable	71,843.62	91,765.42	(19,921.80)	(21.71%)
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	21,051.55	20,680.56	370.99	1.79%
242 · Accrued Vacation	24,894.00	22,676.00	2,218.00	9.78%
244 · Other Accrued Expenses	0.00	2,100.00	(2,100.00)	(100.0%)
245 · Accrued Real Estate Tax	2,363.01	1,575.34	787.67	50.0%
Total 24 · Accrued Expenses	48,308.56	47,031.90	1,276.66	2.71%
25 · Accrued Payroll Taxes				
251 · Payroll Tax Liabilities	0.00	(0.03)	0.03	100.0%
Total 25 · Accrued Payroll Taxes	0.00	(0.03)	0.03	100.0%
27 · Deferred Liabilities				
272 · Deferred Convention Revenue	1,000.00	0.00	1,000.00	100.0%
Total 27 · Deferred Liabilities	1,000.00	0.00	1,000.00	100.0%
Total Other Current Liabilities	49,308.56	47,031.87	2,276.69	4.84%
Total Current Liabilities	121,152.18	138,797.29	(17,645.11)	(12.71%)
Long Term Liabilities				
28 · Long Term Liabilities				
281 · Capital Lease - Postage Machine	1,755.69	1,755.69	0.00	0.0%
282 · Capital Lease - Copier	8,942.32	8,942.32	0.00	0.0%
Total 28 · Long Term Liabilities	10,698.01	10,698.01	0.00	0.0%
29 · Loans & Mortgages (Principal)				
	213,140.67	215,138.72	(1,998.05)	(0.93%)
Total Long Term Liabilities	223,838.68	225,836.73	(1,998.05)	(0.89%)
Total Liabilities	344,990.86	364,634.02	(19,643.16)	(5.39%)
Equity				
31 · General Operating				
	831,283.19	831,283.19	0.00	0.0%
32 · Temp. Restricted Balances				
3204 · Fund - Campus	1,805.41	1,805.41	0.00	0.0%
3210 · Fund - Building	2,114.14	2,114.14	0.00	0.0%
Total 32 · Temp. Restricted Balances	3,919.55	3,919.55	0.00	0.0%
Net Revenue (Loss)	(159,028.27)	(109,878.97)	(49,149.30)	(44.73%)
Total Equity	676,174.47	725,323.77	(49,149.30)	(6.78%)
TOTAL LIABILITIES & EQUITY	1,021,165.33	1,089,957.79	(68,792.46)	(6.31%)

Statement of Cash Flows

September 2018

	Sep 18	Jan - Sep 18
OPERATING ACTIVITIES		
Net Revenue (Loss)	(49,149.30)	(159,028.27)
Adjustments to reconcile Net Income to net cash provided by operations:		
134 · Accrued Convention Revenue	3,500.00	0.00
161-10 · Prepaid Bulk Mail VA	0.00	(67.06)
161-20 · Prepaid Bulk Mail DC	505.56	505.56
165 · Prepaid Licenses	1,930.00	17,370.00
167-10 · Prepaid Convention General	0.00	5,331.02
167-15 · Prepaid Convention Travel/O	0.00	1,500.00
169 · Other Prepaid Expense	0.00	1,500.00
21 · Accounts Payable	(19,921.80)	71,705.60
241 · Accrued Payroll	370.99	11,978.96
242 · Accrued Vacation	2,218.00	3,720.00
244 · Other Accrued Expenses	(2,100.00)	(27,443.29)
245 · Accrued Real Estate Tax	787.67	2,363.01
251 · Payroll Tax Liabilities	0.03	0.00
272 · Deferred Convention Revenue	1,000.00	(100,728.00)
Net cash provided by Operating Activities	(60,858.85)	(171,292.47)
INVESTING ACTIVITIES		
174 · Computer Hardware	0.00	(1,499.99)
178 · Ofc Imprmnt Acq & Capt Expense	1,650.00	0.00
179 · Accumulated Depreciation	2,047.15	18,424.33
180 · Bequests Expected - Non Current	355.61	69,088.19
Net cash provided by Investing Activities	4,052.76	86,012.53
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(1,998.05)	(23,177.19)
31 · General Operating	0.00	3,754.11
3210 · Fund - Building	0.00	(3,095.00)
3213 · Fund - Legal Offense Fund	0.00	(659.11)
Net cash provided by Financing Activities	(1,998.05)	(23,177.19)
Net cash increase for period	(58,804.14)	(108,457.13)
Cash at beginning of period	106,627.57	156,280.56
Cash at end of period	47,823.43	47,823.43

RELATED PARTY TRANSACTIONS AS OF: 09/30/18

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild ***	04/08/19 - 07/05/19	\$ -	\$ 25.00	\$ 3,365.00	
Erin Adams	Life Member	\$ 10.00	\$ 106.00	\$ 1,252.70	Yes
Phillip Anderson	09/19/19 - 10/01/19	\$ -	\$ 169.00	\$ 269.00	Yes
Paul Bilyeu	Life Member	\$ 30.00	\$ 1,650.00	\$ 4,020.00	Yes
Whitney Bilyeu	Life Member	\$ 50.00	\$ 720.00	\$ 3,033.00	Yes
Ethan Bishop	n/a	\$ -	\$ -	\$ 15.00	
Joseph Bishop-Henchman	Life Member	\$ 25.00	\$ 2,504.00	\$ 5,188.50	Yes
Caleb Bowden	07/30/19 - 07/31/19	\$ -	\$ 25.00	\$ 25.00	
Criag R. Bowden	12/31/18 - 05/01/19	\$ -	\$ 472.00	\$ 866.00	Yes
Christopher Campbell	04/04/19 - 04/04/19	\$ -	\$ 164.00	\$ 189.00	
David Pratt Demarest ***	Life Member	\$ -	\$ 1,895.00	\$ 13,435.47	
Sam Goldstein	Life Member	\$ 50.00	\$ 1,050.00	\$ 6,944.45	Yes
Kevin Hagan *	10/12/19 - 10/12/19	\$ -	\$ -	\$ 308.00	
Timothy Hagan	Life Member	\$ 15.00	\$ 635.00	\$ 9,451.82	Yes
Caryn Ann Harlos	Life Member	\$ -	\$ 325.00	\$ 4,153.09	
Wayne Harlos	09/29/18 - 12/05/18	\$ -	\$ -	\$ 1,199.00	
Daniel Hayes ***	Life Member	\$ -	\$ 2,900.00	\$ 13,500.00	
Jeffery Hewitt	Life Member	\$ -	\$ 709.00	\$ 2,808.00	
Susan Hogarth	12/31/18 - 09/01/19	\$ 15.00	\$ 274.00	\$ 2,220.88	Yes
Joshua Katz ***	06/20/18 - 12/27/18	\$ -	\$ -	\$ 1,442.00	
James Lark	Life Member	\$ 15.00	\$ 635.00	\$ 77,947.30	Yes
Victoria Lee	01/05/19 - 05/23/19	\$ -	\$ 293.00	\$ 455.50	
Richard Longstreth	12/31/18 - 10/01/19	\$ 15.00	\$ 274.00	\$ 629.00	Yes
Jeffrey Lyons	Life Member	\$ -	\$ 1,654.00	\$ 1,704.00	Yes
Edward Marsh ***	Life Member	\$ -	\$ -	\$ 6,045.00	
Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Alex Merced	Life Member	\$ -	\$ 1,676.00	\$ 2,460.70	Yes
Dustin Nanna	07/06/19 - 07/06/19	\$ -	\$ 525.00	\$ 1,738.00	
Steven Nekhaila	Life Member	\$ 10.00	\$ 80.00	\$ 2,539.00	Yes
Steven Nielson **	03/31/18 - 03/31/18	\$ -	\$ -	\$ 100.00	
Justin O'Donnell	12/31/18 - 10/01/19	\$ 10.00	\$ 50.00	\$ 239.00	Yes
Kenneth B. Olsen	10/31/19 - 10/04/19	\$ -	\$ -	\$ 523.00	
Sean O'Toole ***	Life Member	\$ -	\$ 700.00	\$ 15,696.00	
John Phillips	06/30/19 - 07/10/19	\$ -	\$ 613.00	\$ 668.20	
William Redpath	Life Member	\$ -	\$ -	\$ 117,429.00	Yes
Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Nicholas Sarwark	Life Member	\$ 20.00	\$ 773.00	\$ 5,912.00	Yes
Valerie Sarwark *	07/17/19 - 07/17/19	\$ -	\$ 50.00	\$ 482.00	
Steve Scheetz ***	Life Member	\$ -	\$ 484.00	\$ 2,408.00	
Joshua Smith	06/01/19 - 10/01/19	\$ 25.00	\$ 1,098.00	\$ 1,273.00	Yes
Aaron Starr *	Life Member	\$ -	\$ -	\$ 20,963.00	
Elizabeth Van Horn	08/22/19 - 08/22/19	\$ -	\$ 34.00	\$ 228.00	
Arvin Vohra ***	11/01/18 - 06/26/19	\$ -	\$ 209.00	\$ 1,552.00	
Total Contributions:		\$ 290.00	\$ 22,771.00	\$ 342,423.61	

* Non LNC Member disclosed related party ** Thru 03/31/18 only *** Thru 06/30/18 only

Related Party Disbursements	Memo	MTD Disbursements	YTD Disbursements
Ms. Caryn Ann Harlos	Reimbursed Expense	\$ -	\$ 2,248.02
Illinois Libertarian Party	Ballot Access	\$ -	\$ 56,000.00
New York Libertarian Party Petitioning Co.	Ballot Access	\$ -	\$ 30,000.00
Connecticut Libertarian Party	Ballot Access	\$ -	\$ 10,000.00
Alicia Mattson	Reimbursed Expense	\$ -	\$ 1,086.04
Mr. Nicholas Sarwark	Reimbursed Expense	\$ -	\$ 1,213.10
Total Disbursements:		\$ -	\$ 100,547.16

CHAIR'S DISCRETIONARY DISBURSEMENTS AS OF: 09/30/18

Chair	Memo	MTD	YTD
Mr. Nicholas Sarwark	None yet	\$ -	\$ -