



## **AUG 2018 DRAFT END OF MONTH FINANCIAL REPORTS**

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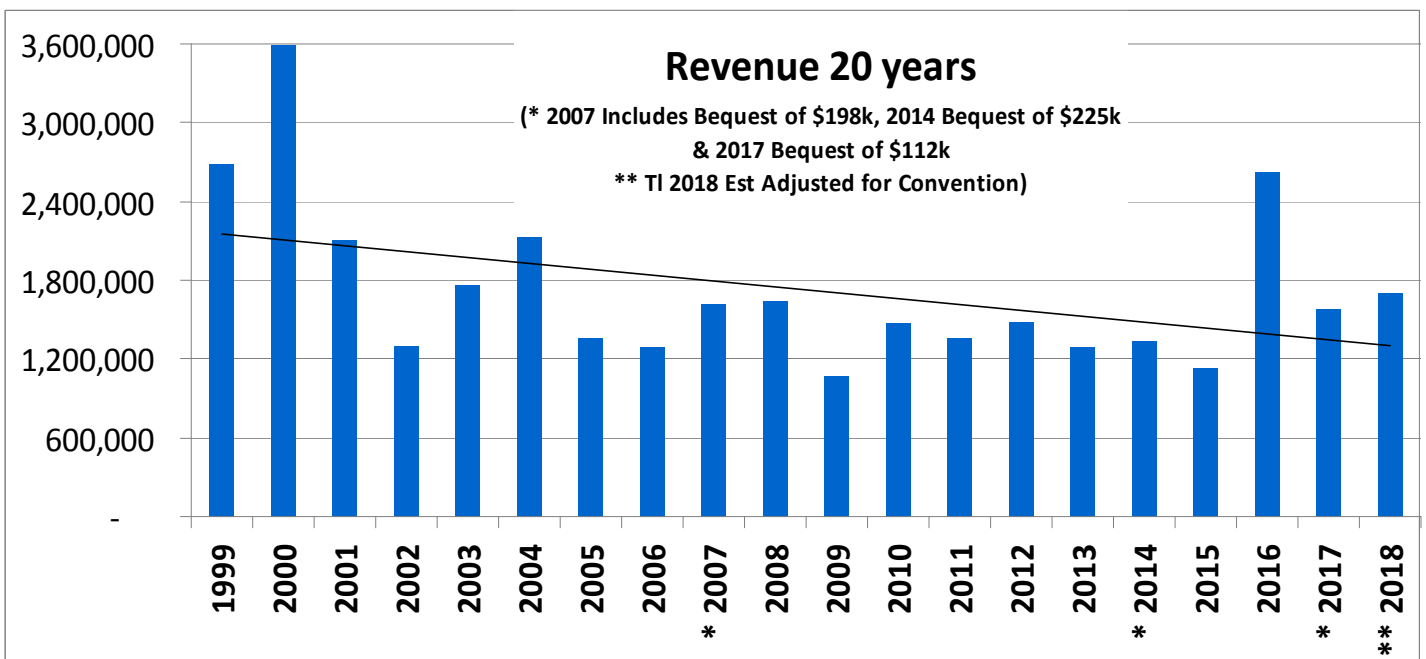
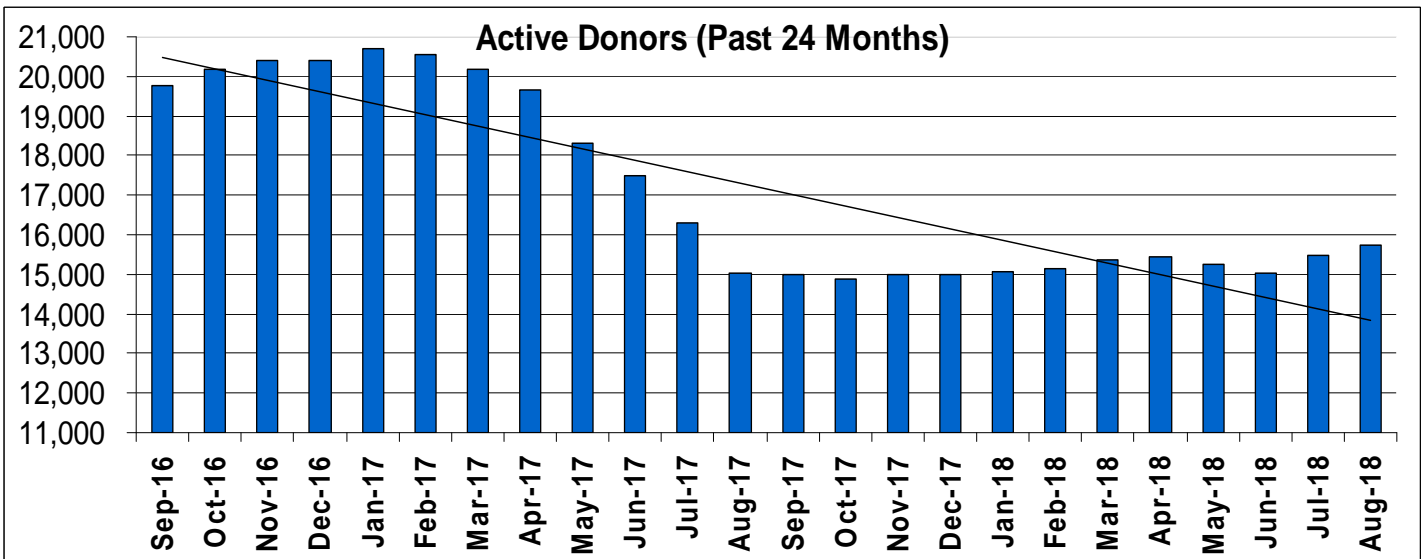
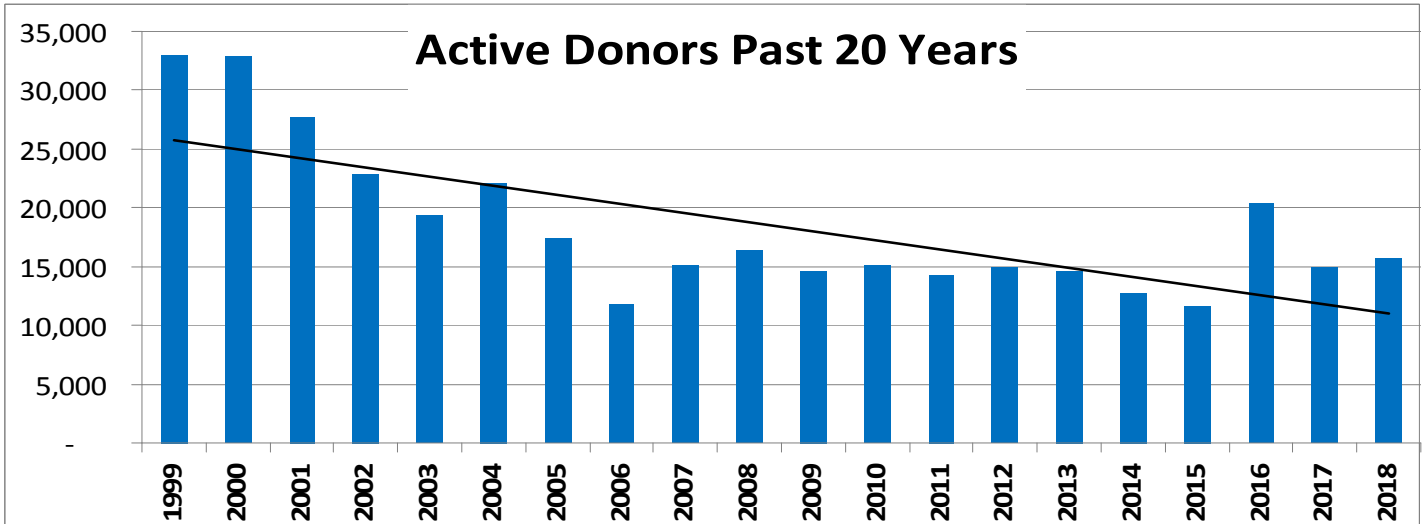
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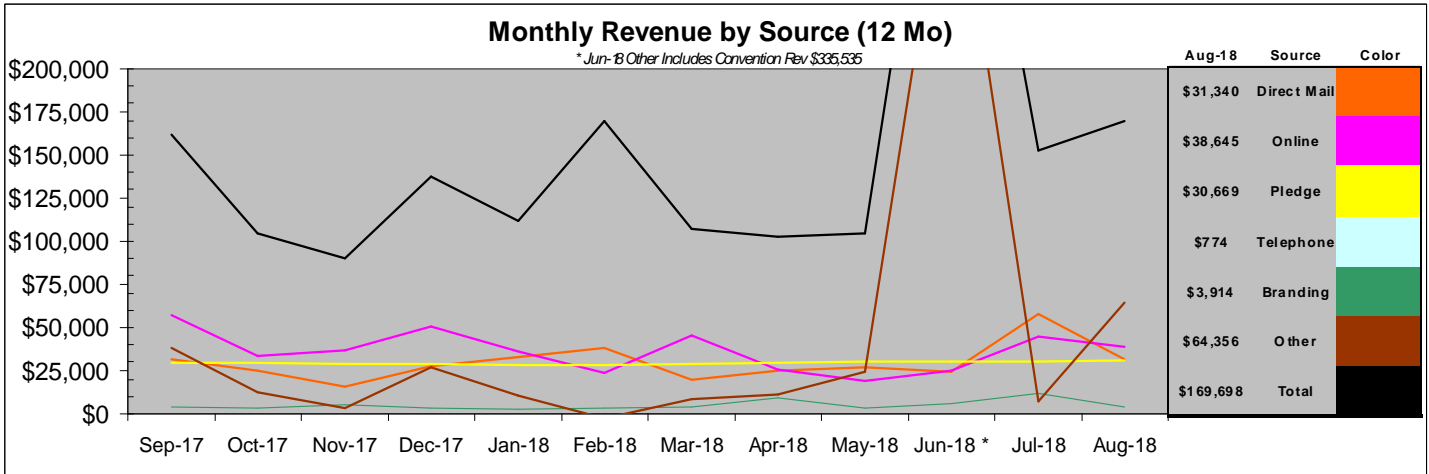
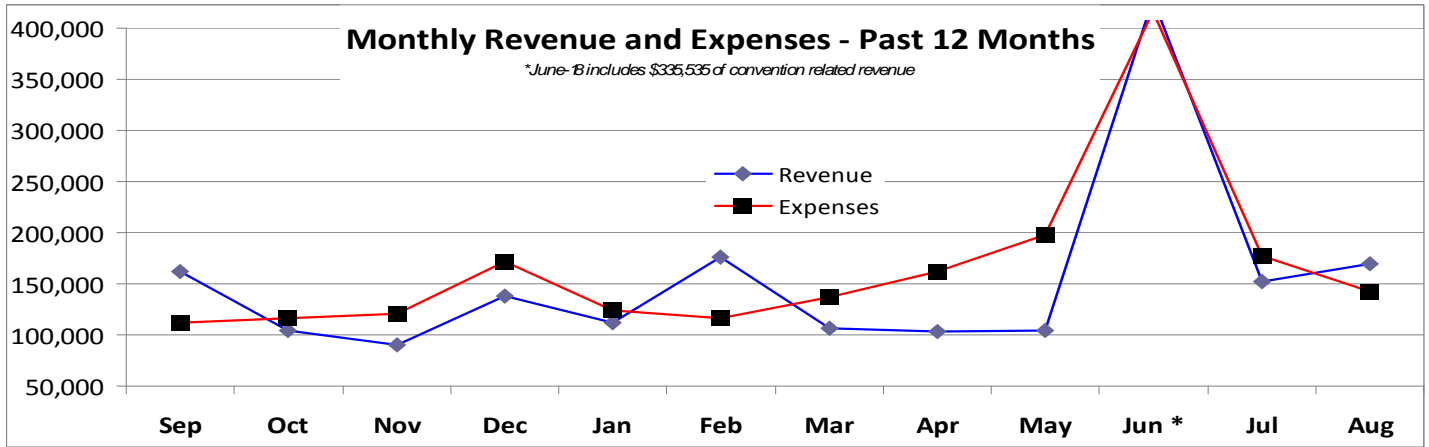
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## End of Month Reports – Charts

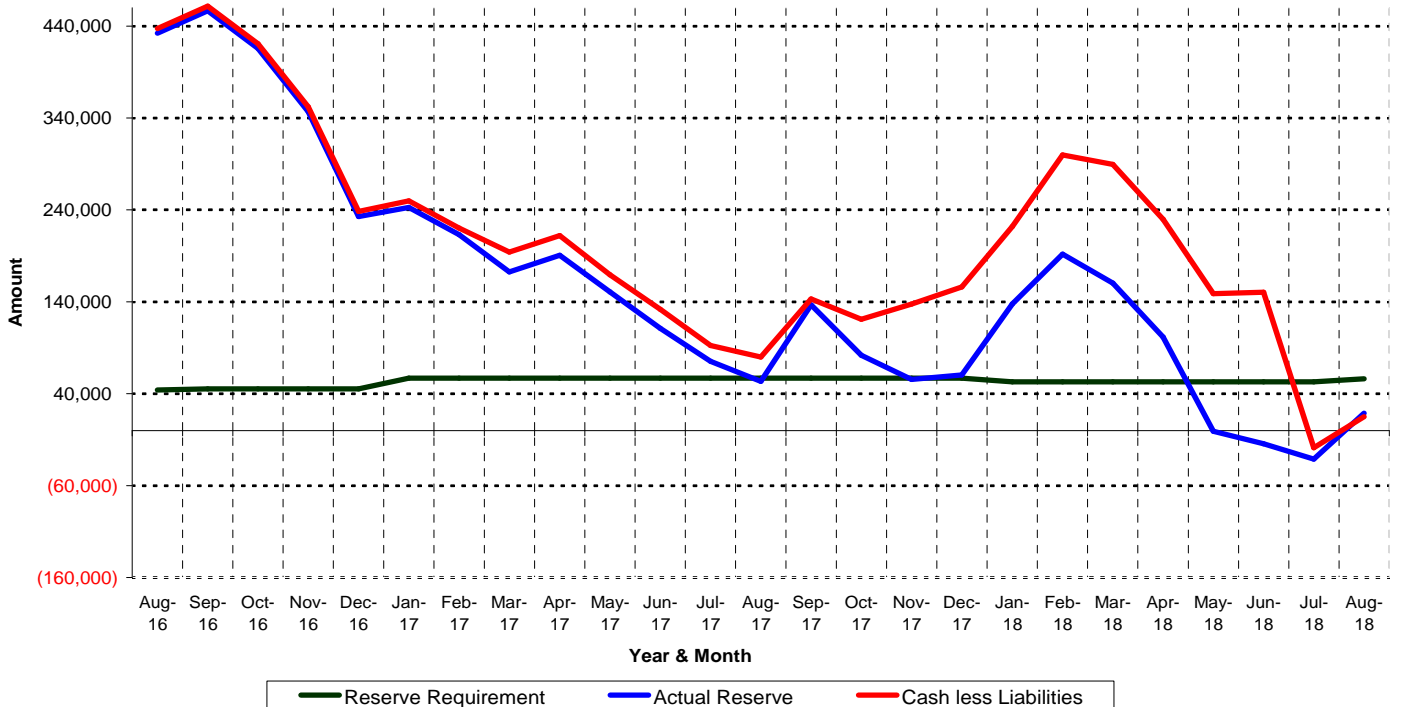




### Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

**2018 Resv Target = \$56,225 - Curr Month Resv = \$18,742 - Curr Month C-L = (\$14,862)**

*Reserve Requirement = sum of monthly occupancy, labor & governance expenses*  
*Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end*  
*Cash less Liabilities = cash less the sum of capital liabilities & accounts payable*



## End of Month Reports – Financial Summary

### Statement of Operations Summary

Last Month & YTD

	Total Aug 18	2018 YTD	2018 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2018	2018 Budget Remaining
Support and Revenue	169,698	1,356,696	1,363,467	(6,770)	1,900,200	543,504
Cost of Support and Revenue	20,681	561,830	603,933	(42,103)	765,900	204,070
Net Support Available for Programs	149,017	794,867	759,533	35,333	1,134,300	339,433
Program Expense	121,505	906,146	1,041,976	(135,830)	1,562,964	656,818
<b>Net Operating Surplus (or Deficit)</b>	<b><u>27,513</u></b>	<b><u>(111,279)</u></b>	<b><u>(282,443)</u></b>	<b><u>171,164</u></b>	<b><u>(428,664)</u></b>	<b><u>(317,385)</u></b>

### P&L Acct Summary Last Month Plus YTD

January through August 2018

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	TOTAL
<b>Revenue</b>									
4000 · General Fundraising	107,814	169,453	96,520	85,782	100,808	84,059	136,647	138,693	919,776
4100 · Project Revenue	360	20	35	0	0	2,000	0	0	2,415
4200 · Events and Conventions	0	0	0	7,655	0	340,535	0	0	348,190
4300 · Program Revenue	3,443	3,835	10,313	9,364	3,833	5,876	15,869	31,006	83,539
4400 · Trf fr Auth. FEC Comm - F	0	2,333	0	0	0	0	0	0	2,333
4600 · Refunds of Contributions	0	(15)	(25)	0	0	0	0	0	(40)
4700 · Other Receipts	0	0	208	0	0	276	0	0	484
<b>Total Income</b>	<b><u>111,617</u></b>	<b><u>175,626</u></b>	<b><u>107,051</u></b>	<b><u>102,801</u></b>	<b><u>104,641</u></b>	<b><u>432,746</u></b>	<b><u>152,516</u></b>	<b><u>169,699</u></b>	<b><u>1,356,697</u></b>
<b>Gross Revenue</b>	<b><u>111,617</u></b>	<b><u>175,626</u></b>	<b><u>107,051</u></b>	<b><u>102,801</u></b>	<b><u>104,641</u></b>	<b><u>432,746</u></b>	<b><u>152,516</u></b>	<b><u>169,699</u></b>	<b><u>1,356,697</u></b>
<b>Expense</b>									
7000 · General Fundraising Expense	33,117	32,486	45,433	51,426	50,269	33,816	30,555	25,473	302,575
7100 · Project-Related Expenses	49	137	445	669	0	0	0	0	1,300
7200 · Events and Conventions Expense	296	503	1,622	1,732	1,228	286,332	4,315	1,368	297,396
7300 · Program-Related Expense	49,575	36,626	40,248	55,960	98,982	60,058	89,311	67,705	498,465
8000 · Salary & Related Expense	17,888	16,895	18,309	18,607	19,138	15,628	19,380	22,393	148,238
8100 · Admin & Overhead Expense	13,459	16,227	23,210	25,569	19,494	13,716	10,421	17,200	139,296
8200 · Professional Services	1,432	11,000	6,000	6,225	6,170	6,000	21,500	6,000	64,327
8300 · Depreciation Expense	1,984	1,984	1,984	1,984	1,984	2,364	2,047	2,047	16,378
<b>Total Expense</b>	<b><u>117,800</u></b>	<b><u>115,858</u></b>	<b><u>137,251</u></b>	<b><u>162,172</u></b>	<b><u>197,265</u></b>	<b><u>417,914</u></b>	<b><u>177,529</u></b>	<b><u>142,186</u></b>	<b><u>1,467,975</u></b>
<b>Net Revenue (or Loss)</b>	<b><u>(6,183)</u></b>	<b><u>59,768</u></b>	<b><u>(30,200)</u></b>	<b><u>(59,371)</u></b>	<b><u>(92,624)</u></b>	<b><u>14,832</u></b>	<b><u>(25,013)</u></b>	<b><u>27,513</u></b>	<b><u>(111,278)</u></b>

### Balance Sheet Summary - Current vs Prior Month

	Jul 31, 18	Jun 30, 18	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
Total Checking/Savings	106,627.57	127,236.52	(20,608.95)	-16.20%
Total Other Current Assets	82,099.41	88,997.96	(6,898.55)	-7.75%
<b>Total Current Assets</b>	<b><u>188,726.98</u></b>	<b><u>216,234.48</u></b>	<b><u>(27,507.50)</u></b>	<b><u>-12.72%</u></b>
<b>Total Fixed Assets</b>	<b><u>824,770.82</u></b>	<b><u>826,817.97</u></b>	<b><u>(2,047.15)</u></b>	<b><u>-0.25%</u></b>
<b>Total Non Current - Other</b>	<b><u>72,959.99</u></b>	<b><u>72,959.99</u></b>	<b><u>0.00</u></b>	<b><u>0.00%</u></b>
<b>TOTAL ASSETS</b>	<b><u><u>1,086,457.79</u></u></b>	<b><u><u>1,116,012.44</u></u></b>	<b><u><u>(29,554.65)</u></u></b>	<b><u><u>-2.65%</u></u></b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
Total Current Liabilities	136,697.29	186,294.23	(49,596.94)	-26.62%
Total Long Term Liabilities	225,836.73	233,307.27	(7,470.54)	-3.20%
<b>Total Liabilities</b>	<b><u>362,534.02</u></b>	<b><u>419,601.50</u></b>	<b><u>(57,067.48)</u></b>	<b><u>-13.60%</u></b>
<b>Total Equity</b>	<b><u>723,923.77</u></b>	<b><u>696,410.94</u></b>	<b><u>27,512.83</u></b>	<b><u>3.95%</u></b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u><u>1,086,457.79</u></u></b>	<b><u><u>1,116,012.44</u></u></b>	<b><u><u>(29,554.65)</u></u></b>	<b><u><u>-2.65%</u></u></b>

**Standard Statement of Operations - Jan-Dec 2018**  
**Budget vs. Actual**

	Un- restricted Aug18	Temp. Restricted	Total Aug 18	Total Jan- Dec 18	Budget Year to Date	Actual vs. Budget YTD	Annual Budget 2018 *	2018 Budget Remaining
<b>Support and Revenue</b>								
20-Membership Dues	55,405		55,405	425,032	367,067	57,965	550,600	125,568
21-Donations	15,354		15,354	244,190	151,200	92,990	226,800	(17,390)
22-Recurring Gifts	30,669		30,669	236,515	308,933	(72,418)	463,400	226,885
23-Board/ED Solicitation MajorGifts	35,950		35,950	38,912	40,000	(1,088)	60,000	21,088
24-Convention Revenue	0		0	280,892	290,000	(9,108)	290,000	9,108
25-Project Program Revenue	27,092	0	27,092	44,142	15,867	28,275	23,800	(20,342)
26-Brand Dev / Political Materials	3,914		3,914	41,812	83,333	(41,521)	125,000	83,188
27-Ballot Access & Related Donations	1,315		1,315	44,718	102,133	(57,416)	153,200	108,482
28-Membership Communication	0		0	0	4,933	(4,933)	7,400	7,400
29-Other Revenue	0		0	484	0	484	0	(484)
<b>Total Support and Revenue</b>	<b>169,698</b>	<b>0</b>	<b>169,698</b>	<b>1,356,696</b>	<b>1,363,467</b>	<b>(6,770)</b>	<b>1,900,200</b>	<b>543,504</b>
<b>Cost of Support and Revenue</b>								
32-Fundraising Costs	8,406		8,406	99,568	125,600	(26,032)	188,400	88,832
33-Membership Fundraising Costs	12,275		12,275	175,966	190,600	(14,634)	285,900	109,934
35-Convention	0		0	277,446	280,000	(2,554)	280,000	2,554
36-Ballot Access Fundraising Exp	0		0	8,789	7,733	1,056	11,600	2,811
37-Building Fundraising Exp	0		0	60	0	60	0	(60)
<b>Total Cost of Support and Revenue</b>	<b>20,681</b>	<b>0</b>	<b>20,681</b>	<b>561,830</b>	<b>603,933</b>	<b>(42,103)</b>	<b>765,900</b>	<b>204,070</b>
<b>Net Support Available for Programs</b>	<b>149,017</b>	<b>0</b>	<b>149,017</b>	<b>794,867</b>	<b>759,533</b>	<b>35,333</b>	<b>1,134,300</b>	<b>339,433</b>
<b>Program Expense</b>								
40-Administrative Costs	25,247		25,247	219,568	238,643	(19,075)	357,964	138,396
45-Compensation	54,523		54,523	336,276	357,067	(20,790)	535,600	199,324
50-Affiliate Support	19,130		19,130	49,921	73,333	(23,412)	110,000	60,079
55-Brand Dev / Political Materials	6,150		6,150	41,854	83,333	(41,479)	125,000	83,146
58-Campus Outreach	0		0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	4,097		4,097	48,311	62,133	(13,822)	93,200	44,889
70-Ballot Access VR & Related Exp	(500)		(500)	148,173	143,733	4,439	215,600	67,428
75-Litigation	0		0	889	4,000	(3,111)	6,000	5,111
80-Media	3,817		3,817	17,340	34,000	(16,660)	51,000	33,660
85-Member Communication	7,768		7,768	30,575	36,400	(5,825)	54,600	24,025
88-Outreach	1,020		1,020	8,361	6,000	2,361	9,000	639
90-Project Program Other	252	0	252	4,877	3,333	1,544	5,000	123
<b>Total Program Expense</b>	<b>121,505</b>	<b>0</b>	<b>121,505</b>	<b>906,146</b>	<b>1,041,976</b>	<b>(135,830)</b>	<b>1,562,964</b>	<b>656,818</b>
<b>Total Net Operating Surplus (or Deficit)</b>	<b>27,513</b>	<b>0</b>	<b>27,513</b>	<b>(111,279)</b>	<b>(282,443)</b>	<b>171,164</b>	<b>(428,664)</b>	<b>(317,385)</b>
<b>Unrestricted Net Operating Surplus (or Deficit)</b>			<b>27,513</b>	<b>(122,586)</b>			<b>(354,264)</b>	

\* Budget adjusted for amendments made at April & June board meetings plus Aug email votes.

## Statement of Operations - 2018 v. 2016 Comparision

	<u>Total Aug 18</u>	<u>Aug-16</u>	<u>Diff 18 v 16</u>	<u>Jan - Dec 18</u>	<u>Jan - Dec 16</u>	<u>Diff 18 v 16</u>
<b>Support and Revenue</b>						
20-Membership Dues	55,405	79,849	-24,444	425,032	610,703	-185,671
21-Donations	15,354	186,270	-170,915	244,190	567,991	-323,801
22-Recurring Gifts	30,669	32,491	-1,823	236,515	224,755	11,760
23-BoardSolicitation MajorGifts	35,950	0	35,950	38,912	0	38,912
24-Convention Revenue	0	0	0	280,892	291,294	-10,402
25-Project Program Revenue	27,092	10,000	17,092	44,142	15,385	28,757
26-Brand Dev / Pol Materials Rev	3,914	100,115	-96,201	41,812	203,506	-161,694
27-BallotAccess Donations	1,315	4,236	-2,921	44,718	148,994	-104,276
28-Publications Materials Other	0	0	0	0	10,040	-10,040
29-Other Revenue	0	0	0	484	230	254
<b>Total Support and Revenue</b>	<u>169,698</u>	<u>412,960</u>	<u>-243,262</u>	<u>1,356,696</u>	<u>2,072,899</u>	<u>-716,202</u>
<b>Cost of Support and Revenue</b>						
32-Fundraising Costs	8,406	30,536	-22,130	99,568	131,380	-31,812
33-Membership Fundraising Costs	12,275	8,389	3,886	175,966	81,058	94,908
35-Convention	0	0	0	277,446	218,607	58,839
36-Ballot Access Fundraising Exp	0	0	0	8,789	5,830	2,960
37-Building Fundraising Exp	0	0	0	60	0	60
<b>Total Cost of Support and Revenue</b>	<u>20,681</u>	<u>38,925</u>	<u>-18,244</u>	<u>561,830</u>	<u>436,875</u>	<u>124,955</u>
<b>Net Support Available for Programs</b>	149,017	374,035	-225,018	794,867	1,636,024	-841,157
<b>Program Expense</b>						
40-Adminstrative Costs	25,247	30,105	-4,858	219,568	211,632	7,936
45-Compensation	54,523	51,145	3,378	336,276	318,170	18,106
50-Affiliate Support	19,130	4,990	14,140	49,921	28,662	21,259
55-Brand Dev / Pol Materials	6,150	142,876	-136,726	41,854	259,596	-217,742
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	4,097	0	4,097	48,311	14,426	33,886
70-BallotAccess Petitioning Related Exp	-500	94,417	-94,917	148,173	384,399	-236,226
75-Litigation	0	0	0	889	441	447
80-Media	3,817	37	3,780	17,340	1,088	16,252
85-Member Communication	7,768	3,017	4,752	30,575	37,020	-6,445
88-Outreach	1,020	0	1,020	8,361	5,194	3,167
90-Project Program Other	252	0	252	4,877	0	4,877
<b>Total Program Expense</b>	<u>121,505</u>	<u>326,587</u>	<u>-205,083</u>	<u>906,146</u>	<u>1,260,628</u>	<u>-354,483</u>
<b>Net Operating Surplus (or Deficit)</b>	<u>27,513</u>	<u>47,448</u>	<u>-19,935</u>	<u>-111,279</u>	<u>375,396</u>	<u>-486,675</u>

**P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD  
January through August 2018**

	<u>Aug 18</u>	<u>TOTAL</u>
<b>Revenue</b>		
<b>4000 - General Fundraising</b>		
<b>4010 - Direct Mail Fundraising</b>		
4010-10 - DM - House Fundraising General	13,335.01	64,863.90
4010-11 - DM - House Fundraising Renewal	874.00	9,624.00
4010-12 - DM - House Fundraising NewDonor	0.00	335.00
4010-20 - DM - Donor Renewal	16,731.00	159,983.42
4010-30 - DM - New Donor Prospecting	400.00	21,508.00
<b>Total 4010 - Direct Mail Fundraising</b>	<u>31,340.01</u>	<u>256,314.32</u>
<b>4020 - Direct Solicitation Major Donor</b>		
4020-10 - Board Soliicitation	2,050.00	4,512.00
4020-20 - Chair Solicitation	33,900.00	34,400.00
<b>Total 4020 - Direct Solicitation Major Donor</b>	<u>35,950.00</u>	<u>38,912.00</u>
<b>4030 - Online Contributions - Web</b>		
4030-10 - Online Cont - General	1,980.00	31,569.08
4030-20 - Online Cont - Donor Renewal	23,355.00	149,348.66
4030-30 - Online Cont - New Donor Prosp	13,310.00	76,832.76
<b>Total 4030 - Online Contributions - Web</b>	<u>38,645.00</u>	<u>257,750.50</u>
<b>4040 - Tele Fundraising - Phone Bank</b>		
4040-10 - Tele Fund - General	39.11	78,166.11
4040-20 - Tele Fund - Donor Renewal	735.00	7,400.00
<b>Total 4040 - Tele Fundraising - Phone Bank</b>	<u>774.11</u>	<u>85,566.11</u>
4080 - Recurring Contrib - Pledge	30,668.52	236,515.03
4090 - Ballot Access / Voter Reg	1,315.00	44,717.76
<b>Total 4000 - General Fundraising</b>	<u>138,692.64</u>	<u>919,775.72</u>
<b>4100 - Project Revenue</b>		
4108 - Building Fund	0.00	2,405.00
4111 - Legal Offense Fund	0.00	10.00
<b>Total 4100 - Project Revenue</b>	<u>0.00</u>	<u>2,415.00</u>
<b>4200 - Events and Conventions</b>		
4200-10 - Convention Revenue	0.00	280,892.00
4200-20 - Conv Fundraising - Unrestricted	0.00	59,643.00
4200-30 - Other Events	0.00	7,655.00
<b>Total 4200 - Events and Conventions</b>	<u>0.00</u>	<u>348,190.00</u>
<b>4300 - Program Revenue</b>		
4310 - Affiliate Development	25,559.00	35,211.00
<b>4360 - Campaign Support &amp; Initiatives</b>		
4360-40 - Campaign/Candidate Support	1,227.76	4,372.76
<b>Total 4360 - Campaign Support &amp; Initiatives</b>	<u>1,227.76</u>	<u>4,372.76</u>
4375 - Brand / Political Materials	3,914.05	41,812.14
4395 - LPedia Historical Preservation	305.00	2,142.76
<b>Total 4300 - Program Revenue</b>	<u>31,005.81</u>	<u>83,538.66</u>
4400 - Trf fr Auth. FEC Com m - PACS	0.00	2,333.01
4600 - Refunds of Contributions	0.00	(40.00)
<b>4700 - Other Receipts</b>		
4710 - Interest & Dividends	0.00	484.09
<b>Total 4700 - Other Receipts</b>	<u>0.00</u>	<u>484.09</u>
<b>Gross Revenue</b>	<u>169,698.45</u>	<u>1,356,696.48</u>

Expense	<u>Aug 18</u>	<u>TOTAL</u>
<b>7000 - General Fundraising Expense</b>		
<b>7010 - Direct Mail Fundraising Exp</b>		
7010-10 - DM - House General Expense	2,561.85	47,299.05
7010-20 - DM - Donor Renewal Expense	6,699.01	107,681.91
7010-30 - DM - New Donor Prospecting Exp	3,961.17	35,664.21
<b>Total 7010 - Direct Mail Fundraising Exp</b>	<u>13,222.03</u>	<u>190,645.17</u>
<b>7030 - Online Contributions Exp - Web</b>		
7030-10 - Online Cont Exp - General	110.00	110.00
7030-20 - Online Cont Exp - Donor Renewal	19.99	1,381.94
7030-30 - Online Cont Exp - New Donor	0.00	14,144.19
<b>Total 7030 - Online Contributions Exp - Web</b>	<u>129.99</u>	<u>15,636.13</u>
<b>7040 - Tele Fundraising Expense</b>		
7040-20 - Tele Fund Exp - Donor Renewal	1,485.00	16,984.00
<b>Total 7040 - Tele Fundraising Expense</b>	<u>1,485.00</u>	<u>16,984.00</u>
<b>7080 - Recurring Contrib - Pledge</b>	3,261.17	15,841.92
<b>7085 - Building Fund Fundraising Exp</b>	0.00	59.98
<b>7090 - Ballot Access Fundraising Exp</b>	0.00	8,789.48
<b>7095 - Credit Card Prc Fees</b>	1,905.14	28,454.90
<b>7099 - Gen Fundraising Staff Salary</b>	5,470.06	26,163.89
<b>Total 7000 - General Fundraising Expense</b>	<u>25,473.39</u>	<u>302,575.47</u>
<b>7100 - Project-Related Expenses</b>		
<b>7106 - Campus Outreach Project</b>		
7106-20 - Campus Outreach Staff Salary	0.00	631.43
<b>Total 7106 - Campus Outreach Project</b>	<u>0.00</u>	<u>631.43</u>
<b>7111 - Legal Offense Fund</b>	0.00	669.11
<b>Total 7100 - Project-Related Expenses</b>	<u>0.00</u>	<u>1,300.54</u>
<b>7200 - Events and Conventions Exp</b>		
7200-10 - Convention Expenses - General	0.00	135,194.50
7200-15 - Convention Expense - Travel/F&B	0.00	142,251.67
7200-20 - Convention Fundraising Expense	0.00	4,761.92
7200-30 - Other Events	677.67	3,210.24
7200-40 - Events & Conv Staff Salary	689.92	11,978.28
<b>Total 7200 - Events and Conventions Exp</b>	<u>1,367.59</u>	<u>297,396.61</u>
<b>7300 - Program-Related Expenses</b>		
<b>7310 - Affiliate Support</b>		
7310-10 - Affiliate Development & Support	19,130.00	49,921.13
7310-20 - Affiliate Support Staff Salary	640.64	3,704.21
<b>Total 7310 - Affiliate Support</b>	<u>19,770.64</u>	<u>53,625.34</u>
<b>7320 - Outreach - PR &amp; Marketing</b>		
7320-10 - Outreach PR & Marketing General	1,020.14	8,360.74
7320-20 - Outreach PR Mrktng Staff Salary	2,759.67	10,065.49
<b>Total 7320 - Outreach - PR &amp; Marketing</b>	<u>3,779.81</u>	<u>18,426.23</u>
<b>7330 - Media Relations</b>		
7330-10 - Media Relations General	3,817.17	17,340.17
7330-20 - Media Relations Staff Salary	147.84	830.11
<b>Total 7330 - Media Relations</b>	<u>3,965.01</u>	<u>18,170.28</u>
<b>7340 - Membership Communications</b>		
7340-10 - LP News	7,768.24	30,575.48
7340-20 - Mem Comm & Support Staff Salary	14,291.15	79,833.88
<b>Total 7340 - Membership Communications</b>	<u>22,059.39</u>	<u>110,409.36</u>



	<b>Aug 18</b>	<b>TOTAL</b>
<b>7360 · Campaign Support &amp; Initiatives</b>		
7360-40 · Campaign/Candidate Support	4,096.65	48,311.29
7360-60 · Camp/Cand Support -Staff Salary	6,258.54	39,037.75
<b>Total 7360 · Campaign Support &amp; Initiatives</b>	<b>10,355.19</b>	<b>87,349.04</b>
<b>7375 · Brand Development</b>		
7375-10 · Brand / Political Materials	6,150.14	41,854.23
7375-20 · Brand Development Staff Salary	1,330.56	7,267.62
<b>Total 7375 · Brand Development</b>	<b>7,480.70</b>	<b>49,121.85</b>
<b>7380 · Ballot Access - Other Related</b>		
7380-10 · Ballot Access Petitioning Exp.	(500.00)	148,122.50
7380-30 · Ballot Access Legal	0.00	555.20
7380-40 · Ballot Access Lobbying	0.00	50.00
7380-60 · B/A & Petitioning Staff Salary	542.08	8,427.89
<b>Total 7380 · Ballot Access - Other Related</b>	<b>42.08</b>	<b>157,155.59</b>
<b>7395 · LPedia Historical Preservation</b>	<b>251.76</b>	<b>4,208.19</b>
<b>Total 7300 · Program-Related Expenses</b>	<b>67,704.58</b>	<b>498,465.88</b>
<b>8000 · Salary &amp; Related Expense</b>		
8005 · Salary Bonus Sick & Vac (Admn)	10,118.07	60,728.86
8010 · Hourly Wages (Admin Portion)	2,103.34	13,425.24
8015 · Contract & Paid Internships	3,057.34	24,709.36
8020 · Employer Cont to P/R Tax	2,914.99	17,843.61
8030 · Employer Cont to 401K & Adm	1,330.64	8,242.94
8040 · Fed & State Unemployment	227.59	818.13
8060 · Health Insurance	2,453.50	20,016.21
8065 · Workers Comp Insurance	0.00	963.00
8080 · Payroll Service Fees	187.50	1,489.51
<b>Total 8000 · Salary &amp; Related Expense</b>	<b>22,392.97</b>	<b>148,236.86</b>
<b>8100 · Admin &amp; Overhead Expense</b>		
8110 · Ofc Supplies & Non Cap Equip	1,874.85	5,363.95
8120 · Telephone & Data Services	1,652.35	9,358.01
8125 · Equipment Leases & Maint.	784.18	5,563.77
8130 · Postage & Shipping	(9.58)	6,164.62
8140 · Travel, Meeting, & Meals Exp	1,514.43	13,997.93
8160 · Insurance - D/O Cyber - Other	0.00	7,758.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	929.67	7,512.54
8170-20 · Utilities Expense	498.09	4,013.42
8170-30 · Property Taxes, Fees & Permits	787.67	6,301.43
8170-40 · Maintenance, Cleaning & Repairs	2,063.99	7,415.92
8170-50 · Property / GL Insurance	(51.00)	1,065.00
8170-60 · Assc Fees, Rent & Storage	842.39	4,555.12
<b>Total 8170 · Occupancy Expenses</b>	<b>5,070.81</b>	<b>30,863.43</b>
8180 · Printing & Copying	497.88	1,755.62
8190 · Software, Hardware & Other IT	5,479.90	53,838.52
8195 · Other Expenses & Bank Fees	335.12	4,631.95
<b>Total 8100 · Admin &amp; Overhead Expense</b>	<b>17,199.94</b>	<b>139,295.80</b>
<b>8200 · Professional Services</b>		
8210 · Legal		
8210-10 · Legal - General	4,500.00	36,395.00
8210-20 · Legal - Proactive	0.00	333.33
8210-30 · Litigation-Lobbying Staff Salary	0.00	98.78
<b>Total 8210 · Legal</b>	<b>4,500.00</b>	<b>36,827.11</b>
8220 · Accounting	0.00	15,500.00
8230 · FEC Filing & Consulting	1,500.00	12,000.00
<b>Total 8200 · Professional Services</b>	<b>6,000.00</b>	<b>64,327.11</b>
<b>8300 · Depreciation Expense</b>	<b>2,047.15</b>	<b>16,377.18</b>
<b>Total Expense</b>	<b>142,185.62</b>	<b>1,467,975.45</b>
<b>Net Revenue (or Loss)</b>	<b>27,512.83</b>	<b>(111,278.97)</b>

## Balance Sheet Current vs Prior Month

As of August 31, 2018

	Aug 31, 18	Jul 31, 18	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
<b>11 - Cash</b>				
111U - PNC Check Acct 1 (Unrestricted)	41,239.58	113,756.77	(72,517.19)	(63.75%)
112U - BBT Check Acct 1 (Unrestricted)	61,468.44	4,060.20	57,408.24	1,413.93%
113R - PNC Check Acct 2 (Restricted)	1,805.41	1,805.41	0.00	0.0%
114R - BBT Chck Acct 2 (Restricted BF)	2,114.14	7,614.14	(5,500.00)	(72.23%)
<b>Total 11 - Cash</b>	<b>106,627.57</b>	<b>127,236.52</b>	<b>(20,608.95)</b>	<b>(16.2%)</b>
<b>Total Checking/Savings</b>	<b>106,627.57</b>	<b>127,236.52</b>	<b>(20,608.95)</b>	<b>(16.2%)</b>
<b>Other Current Assets</b>				
<b>13 - Other Current Collectables</b>				
130 - Bequests Expected - Current	68,800.00	68,800.00	0.00	0.0%
134 - Accrued Convention Revenue	0.00	5,000.00	(5,000.00)	(100.0%)
<b>Total 13 - Other Current Collectables</b>	<b>68,800.00</b>	<b>73,800.00</b>	<b>(5,000.00)</b>	<b>(6.78%)</b>
<b>16 - Prepaid Expenses</b>				
<b>161 - Bulk Mail Account</b>				
161-10 - Prepaid Bulk Mail VA	1,141.67	1,110.22	31.45	2.83%
161-20 - Prepaid Bulk Mail DC	505.56	505.56	0.00	0.0%
<b>Total 161 - Bulk Mail Account</b>	<b>1,647.23</b>	<b>1,615.78</b>	<b>31.45</b>	<b>1.95%</b>
165 - Prepaid Licenses	7,721.99	9,651.99	(1,930.00)	(20.0%)
166 - Prepaid Insurance	3,930.19	3,930.19	0.00	0.0%
<b>Total 16 - Prepaid Expenses</b>	<b>13,299.41</b>	<b>15,197.96</b>	<b>(1,898.55)</b>	<b>(12.49%)</b>
<b>Total Other Current Assets</b>	<b>82,099.41</b>	<b>88,997.96</b>	<b>(6,898.55)</b>	<b>(7.75%)</b>
<b>Total Current Assets</b>	<b>188,726.98</b>	<b>216,234.48</b>	<b>(27,507.50)</b>	<b>(12.72%)</b>
<b>Fixed Assets</b>				
<b>17 - Fixed Assets</b>				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	24,301.26	24,301.26	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
<b>177 - Office Building</b>				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
<b>Total 177 - Office Building</b>	<b>825,000.00</b>	<b>825,000.00</b>	<b>0.00</b>	<b>0.0%</b>
178 - Ofc Imprmnt Acq & Capt Expense	53,101.11	53,101.11	0.00	0.0%
179 - Accumulated Depreciation	(225,483.02)	(223,435.87)	(2,047.15)	(0.92%)
<b>Total 17 - Fixed Assets</b>	<b>824,770.82</b>	<b>826,817.97</b>	<b>(2,047.15)</b>	<b>(0.25%)</b>
<b>Total Fixed Assets</b>	<b>824,770.82</b>	<b>826,817.97</b>	<b>(2,047.15)</b>	<b>(0.25%)</b>
<b>Other Assets</b>				
<b>18 - Non Current Collectables</b>				
180 - Bequests Expected - Non Current	72,959.99	72,959.99	0.00	0.0%
<b>Total 18 - Non Current Collectables</b>	<b>72,959.99</b>	<b>72,959.99</b>	<b>0.00</b>	<b>0.0%</b>
<b>Total Other Assets</b>	<b>72,959.99</b>	<b>72,959.99</b>	<b>0.00</b>	<b>0.0%</b>
<b>TOTAL ASSETS</b>	<b>1,086,457.79</b>	<b>1,116,012.44</b>	<b>(29,554.65)</b>	<b>(2.65%)</b>

LIABILITIES & EQUITY	Aug 31, 18	Jul 31, 18	\$ Change	% Change
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
21 · Accounts Payable	91,765.42	145,999.42	(54,234.00)	(37.15%)
<b>Total Accounts Payable</b>	91,765.42	145,999.42	(54,234.00)	(37.15%)
<b>Other Current Liabilities</b>				
24 · Accrued Expenses				
241 · Accrued Payroll	20,680.56	14,819.78	5,860.78	39.55%
242 · Accrued Vacation	22,676.00	23,118.00	(442.00)	(1.91%)
244 · Other Accrued Expenses	0.00	1,569.36	(1,569.36)	(100.0%)
245 · Accrued Real Estate Tax	1,575.34	787.67	787.67	100.0%
<b>Total 24 · Accrued Expenses</b>	44,931.90	40,294.81	4,637.09	11.51%
25 · Accrued Payroll Taxes				
251 · Payroll Tax Liabilities	(0.03)	0.00	(0.03)	(100.0%)
<b>Total 25 · Accrued Payroll Taxes</b>	(0.03)	0.00	(0.03)	(100.0%)
<b>Total Other Current Liabilities</b>	44,931.87	40,294.81	4,637.06	11.51%
<b>Total Current Liabilities</b>	136,697.29	186,294.23	(49,596.94)	(26.62%)
<b>Long Term Liabilities</b>				
28 · Long Term Liabilities				
281 · Capital Lease - Postage Machine	1,755.69	1,755.69	0.00	0.0%
282 · Capital Lease - Copier	8,942.32	8,942.32	0.00	0.0%
<b>Total 28 · Long Term Liabilities</b>	10,698.01	10,698.01	0.00	0.0%
29 · Loans & Mortgages (Principal)	215,138.72	222,609.26	(7,470.54)	(3.36%)
<b>Total Long Term Liabilities</b>	225,836.73	233,307.27	(7,470.54)	(3.2%)
<b>Total Liabilities</b>	362,534.02	419,601.50	(57,067.48)	(13.6%)
<b>Equity</b>				
31 · General Operating	825,783.19	825,783.19	0.00	0.0%
32 · Temp. Restricted Balances				
3204 · Fund - Campus	1,805.41	1,805.41	0.00	0.0%
3210 · Fund - Building	7,614.14	7,614.14	0.00	0.0%
<b>Total 32 · Temp. Restricted Balances</b>	9,419.55	9,419.55	0.00	0.0%
Net Revenue (or Loss)	(111,278.97)	(138,791.80)	27,512.83	19.82%
<b>Total Equity</b>	723,923.77	696,410.94	27,512.83	3.95%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,086,457.79</b>	<b>1,116,012.44</b>	<b>(29,554.65)</b>	<b>(2.65%)</b>

# Statement of Cash Flows

August 2018

	Aug 18	Jan - Aug 18
<b>OPERATING ACTIVITIES</b>		
Net Revenue (or Loss)	27,512.83	(111,278.97)
Adjustments to reconcile Net Income to net cash provided by operations:		
134 - Accrued Convention Revenue	5,000.00	0.00
161-10 - Prepaid Bulk Mail VA	(31.45)	(67.06)
165 - Prepaid Licenses	1,930.00	15,440.00
167-10 - Prepaid Convention General	0.00	5,331.02
167-15 - Prepaid Convention Travel/C	0.00	1,500.00
169 - Other Prepaid Expense	0.00	1,500.00
21 - Accounts Payable	(54,234.00)	91,627.40
241 - Accrued Payroll	5,860.78	11,607.97
242 - Accrued Vacation	(442.00)	1,502.00
244 - Other Accrued Expenses	(1,569.36)	(27,443.29)
245 - Accrued Real Estate Tax	787.67	1,575.34
251 - Payroll Tax Liabilities	(0.03)	(0.03)
272 - Deferred Convention Revenue	0.00	(101,728.00)
<b>Net cash provided by Operating Activities</b>	<b>(15,185.56)</b>	<b>(110,433.62)</b>
<b>INVESTING ACTIVITIES</b>		
174 - Computer Hardware	0.00	(1,499.99)
178 - Ofc Imprmnt Acq & Capt Expense	0.00	(1,650.00)
179 - Accumulated Depreciation	2,047.15	16,377.18
180 - Bequests Expected - Non Current	0.00	68,732.58
<b>Net cash provided by Investing Activities</b>	<b>2,047.15</b>	<b>81,959.77</b>
<b>FINANCING ACTIVITIES</b>		
29 - Loans & Mortgages (Principal)	(7,470.54)	(21,179.14)
31 - General Operating	0.00	(1,745.89)
3210 - Fund - Building	0.00	2,405.00
3213 - Fund - Legal Offense Fund	0.00	(659.11)
<b>Net cash provided by Financing Activities</b>	<b>(7,470.54)</b>	<b>(21,179.14)</b>
<b>Net cash increase for period</b>	<b>(20,608.95)</b>	<b>(49,652.99)</b>
<b>Cash at beginning of period</b>	<b>127,236.52</b>	<b>156,280.56</b>
<b>Cash at end of period</b>	<b>106,627.57</b>	<b>106,627.57</b>

**RELATED PARTY TRANSACTIONS AS OF: 08/31/18**

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild ***	04/08/19 - 07/05/19	\$ -	\$ 25.00	\$ 3,365.00	
Erin Adams	Life Member	\$ 10.00	\$ 96.00	\$ 1,242.70	Yes
Phillip Anderson	09/19/19 - 09/19/19	\$ -	\$ 169.00	\$ 269.00	Yes
Paul Bilyeu	Life Member	\$ 30.00	\$ 1,620.00	\$ 3,990.00	Yes
Whitney Bilyeu	Life Member	\$ 50.00	\$ 670.00	\$ 2,983.00	Yes
Ethan Bishop	n/a	\$ -	\$ -	\$ 15.00	
Joseph Bishop-Henchman	Life Member	\$ 25.00	\$ 2,479.00	\$ 5,163.50	Yes
Caleb Bowden	07/30/19 - 07/31/19	\$ -	\$ 25.00	\$ 25.00	
Craig R. Bowden	12/31/18 - 05/01/19	\$ -	\$ 472.00	\$ 866.00	Yes
Christopher Campbell	04/04/19 - 04/04/19	\$ -	\$ 164.00	\$ 189.00	
David Pratt Demarest ***	Life Member	\$ -	\$ 1,895.00	\$ 13,435.47	
Sam Goldstein	Life Member	\$ 50.00	\$ 1,000.00	\$ 6,894.45	Yes
Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ -	\$ 308.00	
Timothy Hagan	Life Member	\$ 15.00	\$ 620.00	\$ 9,436.82	Yes
Caryn Ann Harlos	Life Member	\$ 25.00	\$ 325.00	\$ 4,153.09	
Wayne Harlos	09/29/18 - 12/05/18	\$ -	\$ -	\$ 1,199.00	
Daniel Hayes ***	Life Member	\$ -	\$ 2,900.00	\$ 13,500.00	
Jeffery Hewitt	Life Member	\$ -	\$ 709.00	\$ 2,808.00	
Susan Hogarth	12/31/18 - 09/01/19	\$ 15.00	\$ 259.00	\$ 2,205.88	Yes
Joshua Katz ***	06/20/18 - 12/27/18	\$ -	\$ -	\$ 1,442.00	
James Lark	Life Member	\$ 15.00	\$ 620.00	\$ 77,932.30	Yes
Victoria Lee	01/05/19 - 05/23/19	\$ -	\$ 293.00	\$ 455.50	
Richard Longstreth	12/31/18 - 09/03/2019	\$ 15.00	\$ 259.00	\$ 614.00	Yes
Jeffrey Lyons	Life Member	\$ -	\$ 1,654.00	\$ 1,704.00	
Edward Marsh ***	Life Member	\$ -	\$ -	\$ 6,045.00	
Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Alex Merced	Life Member	\$ -	\$ 1,676.00	\$ 2,460.70	
Dustin Nanna	07/06/19 - 07/06/19	\$ -	\$ 525.00	\$ 1,738.00	
Steven Nekhaila	Life Member	\$ -	\$ 70.00	\$ 2,529.00	Yes
Steven Nielson **	03/31/18 - 03/31/18	\$ -	\$ -	\$ 100.00	
Justin O'Donnell	12/31/18 - 08/03/19	\$ 10.00	\$ 40.00	\$ 229.00	Yes
Kenneth B. Olsen	10/31/18 - 11/30/18	\$ -	\$ -	\$ 523.00	
Sean O'Toole ***	Life Member	\$ -	\$ 700.00	\$ 15,696.00	
John Phillips	06/30/19 - 07/10/19	\$ -	\$ 613.00	\$ 668.20	
William Redpath	Life Member	\$ -	\$ -	\$ 117,429.00	Yes
Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Nicholas Sarwark	Life Member	\$ 20.00	\$ 753.00	\$ 5,892.00	Yes
Valerie Sarwark *	07/17/19 - 07/17/19	\$ -	\$ 50.00	\$ 482.00	
Steve Scheetz ***	Life Member	\$ -	\$ 484.00	\$ 2,408.00	
Joshua Smith	06/01/19 - 09/01/19	\$ 25.00	\$ 1,073.00	\$ 1,248.00	Yes
Aaron Starr *	Life Member	\$ -	\$ -	\$ 20,963.00	
Elizabeth Van Horn	08/22/19 - 08/22/19	\$ 34.00	\$ 34.00	\$ 228.00	
Arvin Vohra ***	11/01/18 - 06/26/19	\$ -	\$ 209.00	\$ 1,552.00	
Total Contributions:		\$ 339.00	\$ 22,481.00	\$ 342,133.61	

\* Non LNC Member disclosed related party \*\* Thru 03/31/18 only \*\*\* Thru 06/30/18 only

Related Party Disbursements	Memo	MTD Disbursements	YTD Disbursements
Ms. Caryn Ann Harlos	Reimbursed Expense	\$ -	\$ 2,248.02
Illinois Libertarian Party	Ballot Access	\$ -	\$ 56,000.00
New York Libertarian Party Petitioning Co.	Ballot Access	\$ 7,500.00	\$ 30,000.00
Connecticut Libertarian Party	Ballot Access	\$ -	\$ 10,000.00
Alicia Mattson	Reimbursed Expense	\$ 1,086.04	\$ 1,086.04
Mr. Nicholas Sarwark	Reimbursed Expense	\$ 1,020.14	\$ 1,213.10
Total Disbursements:		\$ 9,606.18	\$ 100,547.16

**CHAIR'S DISCRETIONARY DISBURSEMENTS AS OF: 08/31/18**

Chair	Memo	MTD	YTD
Mr. Nicholas Sarwark	None yet	\$ -	\$ -