



FEB 2018 DRAFT END OF MONTH FINANCIAL REPORTS

Page 2 – EOM Membership and Revenue Charts and Graphs

Page 4 – EOM Financial Summary Reports

Page 5 - Statement of Operations Budget vs. Actual

Page 6 - 2018 v. 2016 Comparisons Statement of Operations

Page 7 - P&L Detail (w-Functional Allocation of Expenses) by Month

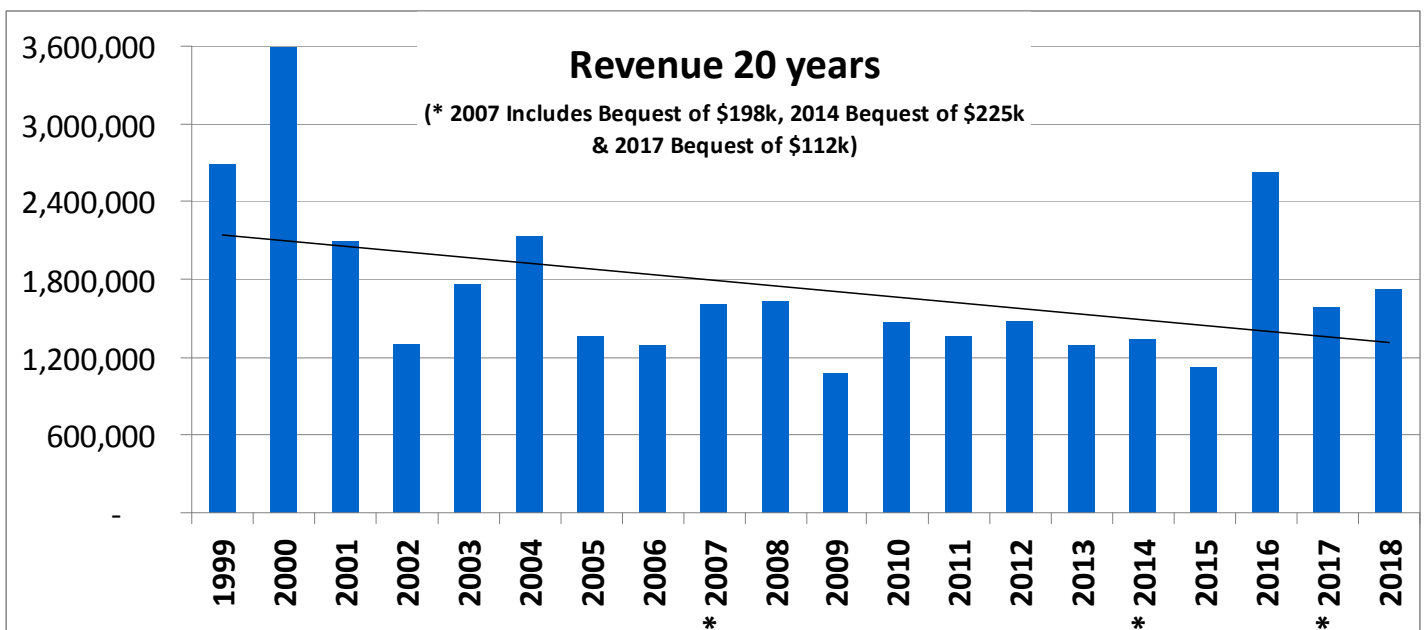
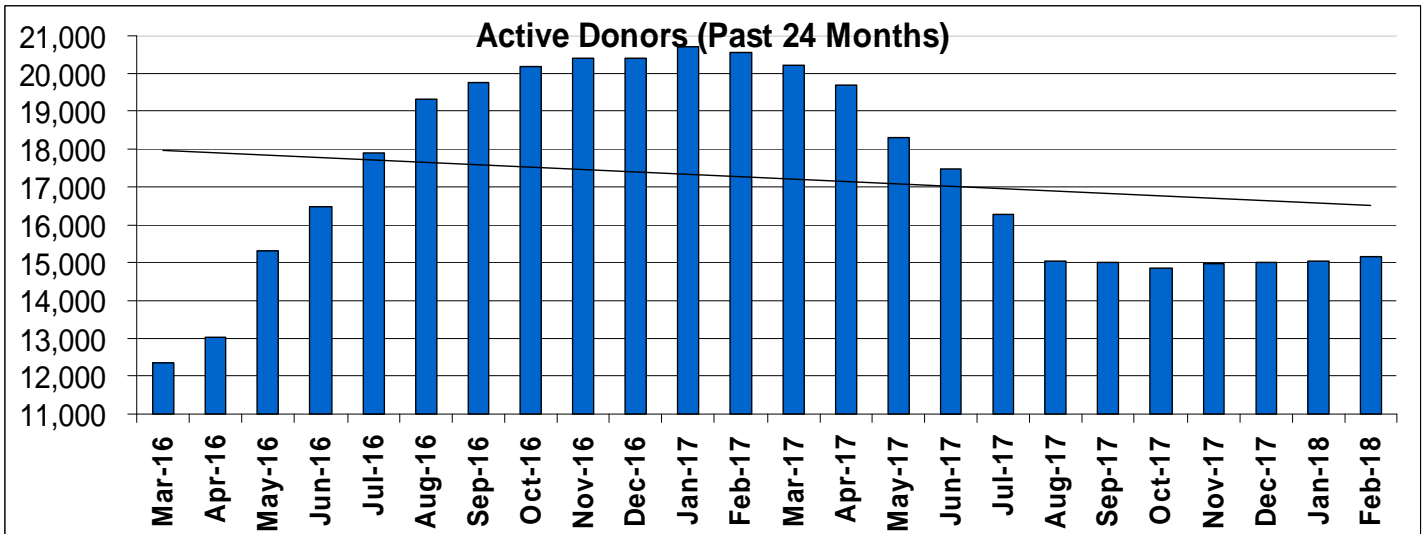
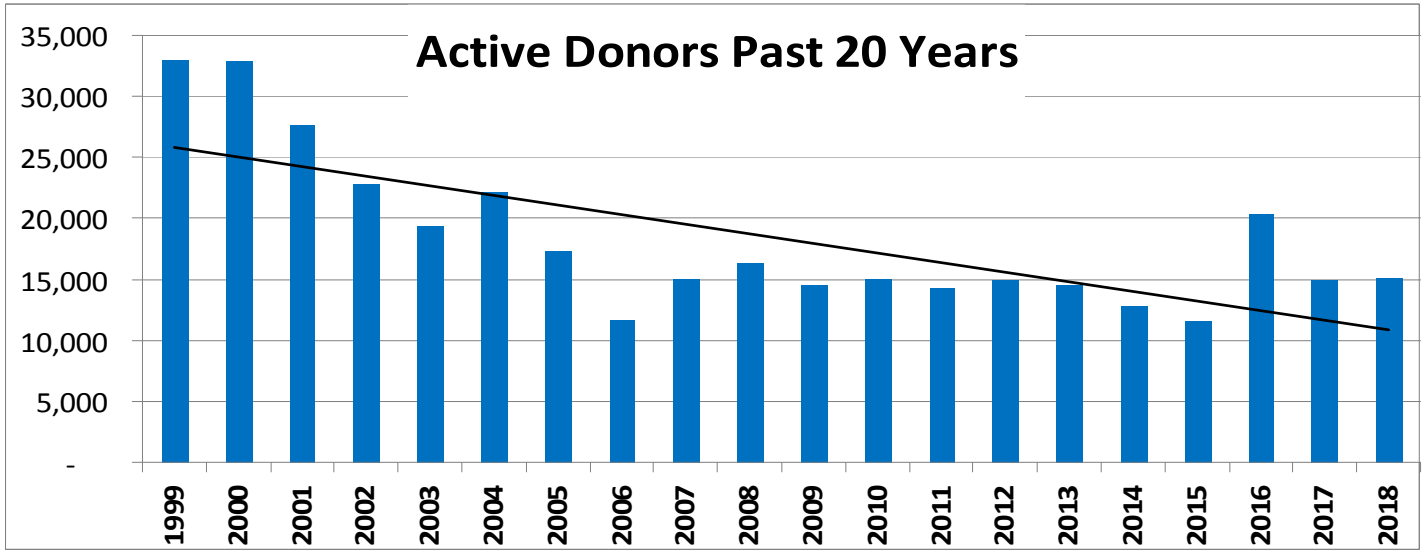
Page 10 – Balance Sheet Curr v. Prior Month Comparison

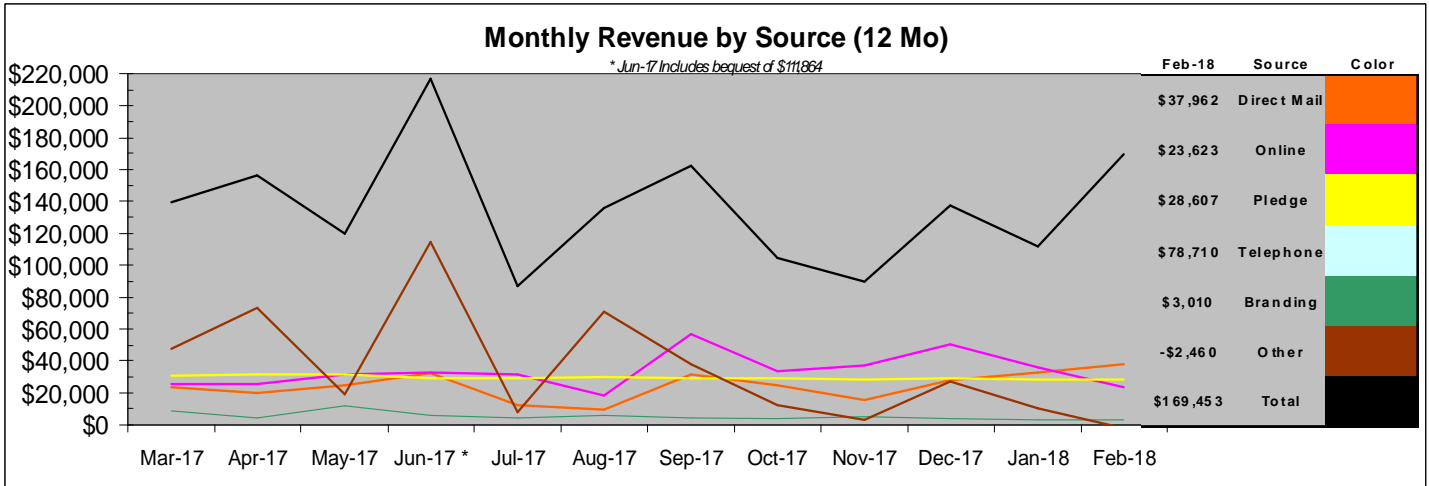
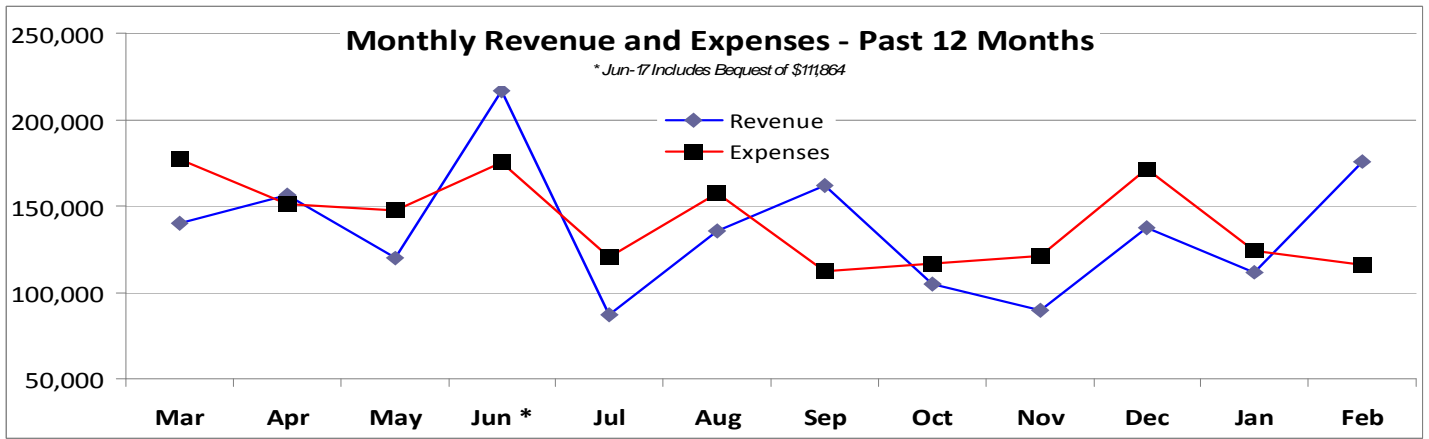
Page 12 - Cash Flow Report

Page 13 – Related Party Contributions and Disbursements

Page 13 – Chair’s Discretionary Disbursements

End of Month Reports – Charts

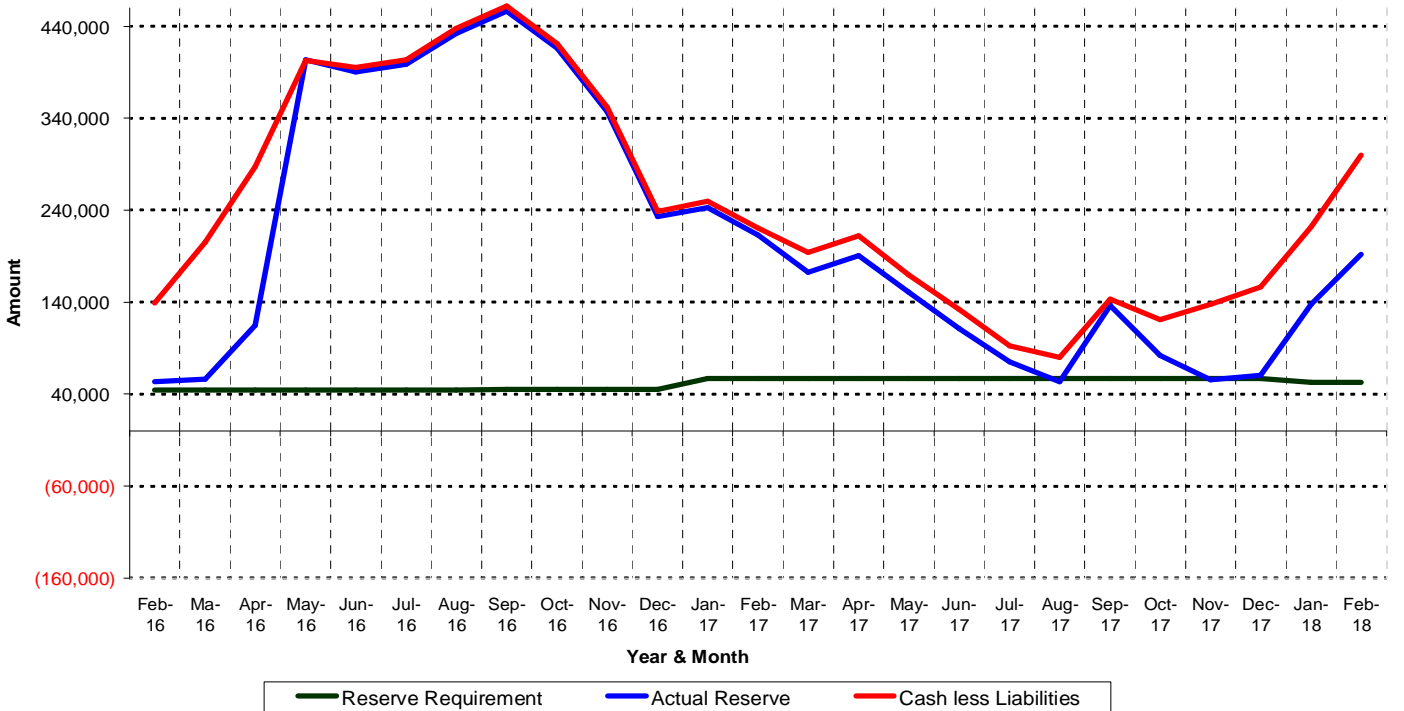




Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2018 Resv Target = \$52,892 - Curr Month Resv = \$191,812 - Curr Month C-L = \$299,980

Reserve Requirement = sum of monthly occupancy, labor & governance expenses
Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end
Cash less Liabilities = cash less the sum of capital liabilities & accounts payable



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Feb 18	2018 YTD	2018 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2018	2018 Budget Remaining
Support and Revenue	175,626	287,243	268,367	18,877	1,770,200	1,482,957
Cost of Support and Revenue	30,061	60,511	80,983	(20,473)	635,900	575,389
Net Support Available for Programs	145,565	226,733	187,383	39,349	1,134,300	907,567
Program Expense	85,798	179,278	245,494	(66,216)	1,472,964	1,293,686
Net Operating Surplus (or Deficit)	59,768	47,455	(58,111)	105,565	(338,664)	(386,119)

P&L Acct Summary Last Month Plus YTD

January through February 2018

	Jan 18	Feb 18	TOTAL
Revenue			
4000 · General Fundraising	107,814	169,453	277,267
4100 · Project Revenue	360	20	380
4300 · Program Revenue	3,443	3,835	7,278
4400 · Trf fr Auth. FEC Com m - PACS	0	2,333	2,333
4600 · Refunds of Contributions	0	(15)	(15)
Total Revenue	111,617	175,626	287,243
Expense			
7000 · General Fundraising Expense	33,117	32,486	65,603
7100 · Project-Related Expenses	49	137	186
7200 · Events and Conventions Exp	296	503	799
7300 · Program-Related Expenses	49,575	36,626	86,201
8000 · Salary & Related Expense	19,351	16,895	36,246
8100 · Admin & Overhead Expense	13,459	16,227	29,686
8200 · Professional Services	6,099	11,000	17,099
8300 · Depreciation Expense	1,984	1,984	3,968
Total Expense	123,930	115,858	239,788
Net Revenue	(12,313)	59,768	47,455

Balance Sheet Summary - Current vs Prior Month

	Feb 28, 18	Jan 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	299,980.41	228,593.27	71,387.14	31.23%
Total Other Current Assets	38,796.09	39,949.24	(1,153.15)	-2.89%
Total Current Assets	338,776.50	268,542.51	70,233.99	26.15%
Total Fixed Assets	835,991.53	837,975.26	(1,983.73)	-0.24%
Total Non Current- Other	141,692.57	141,692.57	0.00	0.00%
TOTAL ASSETS	1,316,460.60	1,248,210.34	68,250.26	5.47%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	181,922.81	171,518.84	10,403.97	6.07%
Total Long Term Liabilities	249,840.60	251,761.85	(1,921.25)	-0.76%
Total Liabilities	431,763.41	423,280.69	8,482.72	2.00%
Total Equity	884,697.19	824,929.65	59,767.54	7.25%
TOTAL LIABILITIES & EQUITY	1,316,460.60	1,248,210.34	68,250.26	5.47%

Standard Statement of Operations - Jan-Dec 2018
Budget vs. Actual

	Un- restricted Feb 18	Temp. Restricted	Total Feb 18	Total Jan- Dec 18	Budget Year to Date	Actual vs. Budget YTD	Annual Budget 2018	2018 Budget Remaining
Support and Revenue								
20-Membership Dues	43,647		43,647	109,235	91,767	17,469	550,600	441,365
21-Donations **	98,966		98,966	103,277	37,800	65,477	226,800	123,523
22-Recurring Gifts	28,607		28,607	57,039	77,233	(20,194)	463,400	406,361
23-Board/ED Solicitation Major Gifts	0		0	0	10,000	(10,000)	60,000	60,000
24-Convention Revenue	0		0	0	0	0	160,000	160,000
25-Project Program Revenue	825	20	845	1,755	3,967	(2,212)	23,800	22,045
26-Brand Dev / Political Materials	3,010		3,010	5,904	20,833	(14,930)	125,000	119,096
27-Ballot Access & Related Donations	550		550	10,033	25,533	(15,500)	153,200	143,167
28-Membership Communication	0		0	0	1,233	(1,233)	7,400	7,400
29-Other Revenue	0		0	0	0	0	0	0
Total Support and Revenue	175,606	20	175,626	287,243	268,367	18,877	1,770,200	1,482,957
Cost of Support and Revenue								
32-Fundraising Costs	11,620		11,620	23,946	31,400	(7,454)	188,400	164,454
33-Membership Fundraising Costs	18,340		18,340	35,158	47,650	(12,492)	285,900	250,742
35-Convention	0		0	0	0	0	150,000	150,000
36-Ballot Access Fundraising Exp	100		100	1,346	1,933	(588)	11,600	10,254
37-Building Fundraising Exp	0		0	60	0	60	0	(60)
Total Cost of Support and Revenue	30,061	0	30,061	60,511	80,983	(20,473)	635,900	575,389
Net Support Available for Programs	145,545	20	145,565	226,733	187,383	39,349	1,134,300	907,567
Program Expense								
40-Administrative Costs	24,211		24,211	45,654	59,661	(14,007)	357,964	312,310
45-Compensation	36,478		36,478	76,327	82,600	(6,273)	495,600	419,273
50-Affiliate Support	2,174		2,174	6,014	10,000	(3,986)	60,000	53,986
55-Brand Dev / Political Materials	4,217		4,217	10,233	20,833	(10,601)	125,000	114,767
58-Campus Outreach	0		0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	1,208		1,208	5,708	9,800	(4,092)	58,800	53,092
70-Ballot Access VR & Related Exp	7,930		7,930	22,828	41,667	(18,839)	250,000	227,173
75-Litigation	5,000		5,000	5,000	1,000	4,000	6,000	1,000
80-Media	1,611		1,611	3,647	8,500	(4,854)	51,000	47,354
85-Member Communication	2,547		2,547	2,547	9,100	(6,553)	54,600	52,053
88-Outreach	0		0	900	1,500	(600)	9,000	8,100
90-Project Program Other	422		422	422	833	(411)	5,000	4,578
Total Program Expense	85,798	0	85,798	179,278	245,494	(66,216)	1,472,964	1,293,686
Total Net Operating Surplus (or Deficit)	59,748	20	59,768	47,455	(58,111)	105,565	(338,664)	(386,119)
Unrestricted Net Operating Surplus (or Deficit)			59,748	47,075			(354,264)	

Statement of Operations - 2018 v. 2016 Comparision

	Feb-18	Feb-16	Diff 18 v 16	Jan - Dec 18	Jan -Dec 16	Diff 18 v 16
Support and Revenue						
20-Membership Dues	43,647	49,198	-5,551	109,235	85,180	24,055
21-Donations	98,966	29,030	69,936	103,277	34,075	69,202
22-Recurring Gifts	28,607	25,547	3,060	57,039	51,198	5,841
23-BoardSolicitation MajorGifts	0	0	0	0	0	0
24-Convention Revenue	0	0	0	0	0	0
25-Project Program Revenue	845	3,475	-2,630	1,755	3,575	-1,820
26-Brand Dev / Pol Materials Rev	3,010	1,527	1,483	5,904	2,205	3,699
27-BallotAccess Donations	550	4,591	-4,041	10,033	5,366	4,667
28-Publications Materials Other	0	215	-215	0	7,290	-7,290
29-Other Revenue	0	0	0	0	0	0
Total Support and Revenue	<u>175,626</u>	<u>113,583</u>	<u>62,043</u>	<u>287,243</u>	<u>188,889</u>	<u>98,354</u>
Cost of Support and Revenue						
32-Fundraising Costs	11,620	10,711	909	23,946	17,966	5,980
33-Membership Fundraising Costs	18,340	4,241	14,099	35,158	7,305	27,853
35-Convention	0	0	0	0	0	0
36-Ballot Access Fundraising Exp	100	0	100	1,346	0	1,346
37-Building Fundraising Exp	0	0	0	60	0	60
Total Cost of Support and Revenue	<u>30,061</u>	<u>14,952</u>	<u>15,109</u>	<u>60,511</u>	<u>25,271</u>	<u>35,240</u>
Net Support Available for Programs	145,565	91,258	46,934	226,733	91,258	63,115
Program Expense						
40-Adminstrative Costs	24,211	21,443	2,768	45,654	41,166	4,488
45-Compensation	36,478	33,717	2,761	76,327	66,531	9,796
50-Affiliate Support	2,174	3,602	-1,428	6,014	7,802	-1,788
55-Brand Dev / Pol Materials	4,217	6,119	-1,902	10,233	6,540	3,693
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	1,208	4,326	-3,118	5,708	4,326	1,382
70-BallotAccess Petitioning Related Exp	7,930	2,185	5,745	22,828	31,203	-8,376
75-Litigation	5,000	441	4,559	5,000	441	4,559
80-Media	1,611	10	1,601	3,647	20	3,627
85-Member Communication	2,547	9,198	-6,651	2,547	9,198	-6,651
88-Outreach	0	1,107	-1,107	900	1,107	-207
90-Project Program Other	422	0	422	422	0	422
Total Program Expense	<u>85,798</u>	<u>82,148</u>	<u>3,650</u>	<u>179,278</u>	<u>168,334</u>	<u>10,944</u>
Net Operating Surplus (or Deficit)	<u>59,768</u>	<u>16,483</u>	<u>43,285</u>	<u>47,455</u>	<u>-4,716</u>	<u>52,171</u>

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through February 2018

	Feb 18	TOTAL
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	17,964.99	21,059.39
4010-11 · DM - House Fundraising Renewal	2,785.00	3,510.00
4010-12 · DM - House Fundraising NewDonor	75.00	100.00
4010-20 · DM - Donor Renewal	16,552.40	44,262.40
4010-30 · DM - New Donor Prospecting	585.00	1,685.00
Total 4010 · Direct Mail Fundraising	37,962.39	70,616.79
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	873.01	2,058.01
4030-20 · Online Cont - Donor Renewal	14,870.00	39,863.00
4030-30 · Online Cont - New Donor Prosp	7,880.00	17,680.00
Total 4030 · Online Contributions - Web	23,623.01	59,601.01
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	77,810.00	77,842.00
4040-20 · Tele Fund - Donor Renewal	900.00	2,135.00
Total 4040 · Tele Fundraising - Phone Bank	78,710.00	79,977.00
4080 · Recurring Contrib - Pledge	28,607.16	57,038.86
4090 · Ballot Access / Voter Reg	550.00	10,033.00
Total 4000 · General Fundraising	169,452.56	277,266.66
4100 · Project Revenue		
4108 · Building Fund	20.00	380.00
Total 4100 · Project Revenue	20.00	380.00
4300 · Program Revenue		
4310 · Affiliate Development	475.00	725.00
4375 · Brand / Political Materials	3,010.27	5,903.54
4395 · LPedia Historical Preservation	350.00	650.00
Total 4300 · Program Revenue	3,835.27	7,278.54
4400 · Trf fr Auth. FEC Comm - PACS	2,333.01	2,333.01
4600 · Refunds of Contributions	(15.00)	(15.00)
Total Revenue	175,625.84	287,243.21

Expense	Feb 18	TOTAL
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	7,606.94	15,659.66
7010-20 · DM - Donor Renewal Expense	11,112.91	19,620.78
7010-30 · DM - New Donor Prospecting Exp	2,367.73	6,243.71
Total 7010 · Direct Mail Fundraising Exp	21,087.58	41,524.15
7030 · Online Contributions Exp - Web		
7030-20 · Online Cont Exp - Donor Renewal	128.95	416.15
7030-30 · Online Cont Exp - New Donor	1,658.50	4,785.81
Total 7030 · Online Contributions Exp - Web	1,787.45	5,201.96
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	3,072.00	4,092.00
Total 7040 · Tele Fundraising Expense	3,072.00	4,092.00
7080 · Recurring Contrib - Pledge	1,662.74	3,374.65
7085 · Building Fund Fundraising Exp	0.00	59.98
7090 · Ballot Access Fundraising Exp	100.00	1,345.74
7095 · Credit Card Prc Fees	2,350.81	4,912.12
7099 · Gen Fundraising Staff Salary	2,425.09	5,092.20
Total 7000 · General Fundraising Expense	32,485.67	65,602.80
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	137.27	186.66
Total 7106 · Campus Outreach Project	137.27	186.66
Total 7100 · Project-Related Expenses	137.27	186.66
7200 · Events and Conventions Exp		
7200-40 · Events & Conv Staff Salary	503.32	799.67
Total 7200 · Events and Conventions Exp	503.32	799.67
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	2,173.60	6,013.60
7310-20 · Affiliate Support Staff Salary	549.08	894.82
Total 7310 · Affiliate Support	2,722.68	6,908.42
7320 · Outreach - PR & Marketing		
7320-10 · Outreach PR & Marketing General	0.00	900.00
7320-20 · Outreach PR Mrktng Staff Salary	1,006.64	2,093.24
Total 7320 · Outreach - PR & Marketing	1,006.64	2,993.24
7330 · Media Relations		
7330-10 · Media Relations General	1,611.00	3,646.50
7330-20 · Media Relations Staff Salary	91.51	140.90
Total 7330 · Media Relations	1,702.51	3,787.40
7340 · Membership Communications		
7340-10 · LP News	2,547.00	2,547.00
7340-20 · Mem Comm & Support Staff Salary	8,556.46	18,187.72
Total 7340 · Membership Communications	11,103.46	20,734.72
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Suprt/Traing	1,208.00	5,708.00
7360-60 · Camp/Cand Support -Staff Salary	4,804.43	9,595.36
Total 7360 · Campaign Support & Initiatives	6,012.43	15,303.36
7375 · Brand Development		
7375-10 · Brand / Political Materials	4,216.54	10,232.64
7375-20 · Brand Development Staff Salary	823.62	1,366.92
Total 7375 · Brand Development	5,040.16	11,599.56
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	7,880.00	22,777.50
7380-40 · Ballot Access Lobbying	50.00	50.00
7380-60 · B/A & Petitioning Staff Salary	686.35	1,624.78
Total 7380 · Ballot Access - Other Related	8,616.35	24,452.28
7395 · LPedia Historical Preservation	422.25	422.25
Total 7300 · Program-Related Expenses	36,626.48	86,201.23

	Feb 18	TOTAL
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	6,756.60	14,680.63
8010 · Hourly Wages (Admin Portion)	1,113.51	2,326.81
8015 · Contract & Paid Internships	2,931.40	6,839.40
8020 · Employer Cont to P/R Tax	1,964.43	3,932.75
8030 · Employer Cont to 401K & Adm	574.84	1,149.68
8040 · Fed & State Unemployment	113.32	361.67
8060 · Health Insurance	3,292.46	6,584.92
8080 · Payroll Service Fees	148.00	370.00
Total 8000 · Salary & Related Expense	16,894.56	36,245.86
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equipmt	390.66	915.50
8120 · Telephone & Data Services	1,253.70	1,480.68
8125 · Equipment Leases & Maint.	755.62	945.37
8130 · Postage & Shipping	589.27	1,124.52
8140 · Travel, Meeting, & Meals Exp	982.59	1,701.39
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	978.96	1,965.92
8170-20 · Utilities Expense	497.14	994.53
8170-30 · Property Taxes, Fees & Permits	776.01	1,552.02
8170-40 · Maintenance, Cleaning & Repairs	777.35	1,425.12
8170-60 · Assc Fees, Rent & Storage	569.39	1,138.78
Total 8170 · Occupancy Expenses	3,598.85	7,076.37
8180 · Printing & Copying	193.39	209.97
8190 · Software, Hardware & Other IT	8,164.40	15,650.41
8195 · Other Expenses & Bank Fees	298.79	581.97
Total 8100 · Admin & Overhead Expense	16,227.27	29,686.18
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	9,000.00
8210-20 · Legal - Proactive	5,000.00	5,000.00
8210-30 · Litigation-Lobbing Staff Salary	0.00	98.78
Total 8210 · Legal	9,500.00	14,098.78
8230 · FEC Filing & Consulting	1,500.00	3,000.00
Total 8200 · Professional Services	11,000.00	17,098.78
8300 · Depreciation Expense	1,983.73	3,967.46
Total Expense	115,858.30	239,788.64
Net Revenue	59,767.54	47,454.57

Balance Sheet Current vs Prior Month

As of February 28, 2018

	Feb 28, 18	Jan 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	96,184.82	88,862.39	7,322.43	8.24%
112U - BBT Check Acct 1 (Unrestricted)	56,831.29	15,552.37	41,278.92	265.42%
113R - PNC Check Acct 2 (Restricted)	141,375.16	118,609.37	22,765.79	19.19%
114R - BBT Chck Acct 2 (Restricted BF)	5,589.14	5,569.14	20.00	0.36%
Total 11 - Cash	299,980.41	228,593.27	71,387.14	31.23%
Total Checking/Savings	299,980.41	228,593.27	71,387.14	31.23%
Other Current Assets				
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,435.25	1,074.61	360.64	33.56%
161-20 - Prepaid Bulk Mail DC	505.56	505.56	0.00	0.0%
Total 161 - Bulk Mail Account	1,940.81	1,580.17	360.64	22.82%
165 - Prepaid Licenses	19,301.99	21,231.99	(1,930.00)	(9.09%)
166 - Prepaid Insurance	7,037.93	7,037.93	0.00	0.0%
167 - Prepaid Convention				
167-10 - Prepaid Convention General Exp	6,315.36	5,899.15	416.21	7.06%
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 - Prepaid Convention	7,815.36	7,399.15	416.21	5.63%
169 - Other Prepaid Expense	2,700.00	2,700.00	0.00	0.0%
Total 16 - Prepaid Expenses	38,796.09	39,949.24	(1,153.15)	(2.89%)
Total Other Current Assets	38,796.09	39,949.24	(1,153.15)	(2.89%)
Total Current Assets	338,776.50	268,542.51	70,233.99	26.15%
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	24,301.26	24,301.26	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(212,612.31)	(210,628.58)	(1,983.73)	(0.94%)
Total 17 - Fixed Assets	835,991.53	837,975.26	(1,983.73)	(0.24%)
Total Fixed Assets	835,991.53	837,975.26	(1,983.73)	(0.24%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	141,692.57	141,692.57	0.00	0.0%
Total 18 - Non Current Collectables	141,692.57	141,692.57	0.00	0.0%
Total Other Assets	141,692.57	141,692.57	0.00	0.0%
TOTAL ASSETS	1,316,460.60	1,248,210.34	68,250.26	5.47%

LIABILITIES & EQUITY	Feb 28, 18	Jan 31, 18	\$ Change	% Change
Liabilities				
Current Liabilities				
Accounts Payable				
21 - Accounts Payable	0.00	6,535.50	(6,535.50)	(100.0%)
Total Accounts Payable	0.00	6,535.50	(6,535.50)	(100.0%)
Other Current Liabilities				
24 - Accrued Expenses				
241 - Accrued Payroll	11,603.79	11,788.33	(184.54)	(1.57%)
242 - Accrued Vacation	22,041.00	20,910.00	1,131.00	5.41%
244 - Other Accrued Expenses	0.00	7,965.00	(7,965.00)	(100.0%)
245 - Accrued Real Estate Tax	1,552.02	776.01	776.01	100.0%
Total 24 - Accrued Expenses	35,196.81	41,439.34	(6,242.53)	(15.06%)
27 - Deferred Liabilities				
272 - Deferred Convention Revenue	146,726.00	123,544.00	23,182.00	18.76%
Total 27 - Deferred Liabilities	146,726.00	123,544.00	23,182.00	18.76%
Total Other Current Liabilities	181,922.81	164,983.34	16,939.47	10.27%
Total Current Liabilities	181,922.81	171,518.84	10,403.97	6.07%
Long Term Liabilities				
28 - Long Term Liabilities				
281 - Capital Lease - Postage Machine	2,664.93	2,664.93	0.00	0.0%
282 - Capital Lease - Copier	14,692.31	14,692.31	0.00	0.0%
Total 28 - Long Term Liabilities	17,357.24	17,357.24	0.00	0.0%
29 - Loans & Mortgages (Principal)	232,483.36	234,404.61	(1,921.25)	(0.82%)
Total Long Term Liabilities	249,840.60	251,761.85	(1,921.25)	(0.76%)
Total Liabilities	431,763.41	423,280.69	8,482.72	2.0%
Equity				
31 - General Operating	829,188.96	829,208.96	(20.00)	(0.0%)
32 - Temp. Restricted Balances				
3204 - Fund - Campus	1,805.41	1,805.41	0.00	0.0%
3210 - Fund - Building	5,589.14	5,569.14	20.00	0.36%
3213 - Fund - Legal Offense Fund	659.11	659.11	0.00	0.0%
Total 32 - Temp. Restricted Balances	8,053.66	8,033.66	20.00	0.25%
Net Revenue	47,454.57	(12,312.97)	59,767.54	485.4%
Total Equity	884,697.19	824,929.65	59,767.54	7.25%
TOTAL LIABILITIES & EQUITY	1,316,460.60	1,248,210.34	68,250.26	5.47%

Statement of Cash Flows

February 2018 & YTD

	Feb 18	Jan - Feb 18
OPERATING ACTIVITIES		
Net Revenue	59,767.54	47,454.57
Adjustments to reconcile Net Revenue		
to net cash provided by operations:		
161-10 · Prepaid Bulk Mail VA	(360.64)	(360.64)
165 · Prepaid Licenses	1,930.00	3,860.00
167-10 · Prepaid Convention General Exp	(416.21)	(984.34)
169 · Other Prepaid Expense	0.00	(1,200.00)
21 · Accounts Payable	(6,535.50)	(138.02)
241 · Accrued Payroll	(184.54)	3,155.95
242 · Accrued Vacation	1,131.00	867.00
244 · Other Accrued Expenses	(7,965.00)	(21,937.66)
245 · Accrued Real Estate Tax	776.01	1,552.02
272 · Deferred Convention Revenue	23,182.00	44,998.00
Net cash provided by Operating Activities	71,324.66	77,266.88
INVESTING ACTIVITIES		
174 · Computer Hardware	0.00	(1,499.99)
179 · Accumulated Depreciation	1,983.73	3,967.46
180 · Bequests Expected - Non Current	0.00	67,800.00
Net cash provided by Investing Activities	1,983.73	70,267.47
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(1,921.25)	(3,834.50)
31 · General Operating	(20.00)	(380.00)
3210 · Fund - Building	20.00	380.00
Net cash provided by Financing Activities	(1,921.25)	(3,834.50)
Net cash increase for period	71,387.14	143,699.85
Cash at beginning of period	228,593.27	156,280.56
Cash at end of period	299,980.41	299,980.41

RELATED PARTY TRANSACTIONS AS OF: 02/28/18

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/18 - 03/28/18	\$ -	\$ -	\$ 3,340.00	
Ms. Erin Adams	12/31/18 - 03/19/19	\$ -	\$ -	\$ 1,146.70	Yes
Ms. Whitney Bilyeu	12/31/18 - 03/01/19	\$ 50.00	\$ 100.00	\$ 2,413.00	Yes
Mr. David Pratt Demarest	Life Member	\$ 395.00	\$ 545.00	\$ 12,085.47	Yes
Ms. Ruth Demarest *	02/23/19 - 02/05/19	\$ 150.00	\$ 150.00	\$ 649.00	
Mr. Sam Goldstein	12/31/18 - 03/01/19	\$ -	\$ 50.00	\$ 5,944.45	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ -	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 15.00	\$ 30.00	\$ 8,846.82	Yes
Ms. Caryn Ann Harlos	Life Member	\$ -	\$ -	\$ 3,828.09	
Mr. Daniel Hayes	Life Member	\$ 250.00	\$ 1,400.00	\$ 12,000.00	Yes
Mr. Jeffery Hewitt	Life Member	\$ -	\$ -	\$ 2,099.00	
Mr. Joshua Katz	06/20/18 - 12/27/18	\$ -	\$ -	\$ 1,442.00	
Dr. James Lark	Life Member	\$ 15.00	\$ 30.00	\$ 77,342.30	Yes
Ms. Deborah Marsh	12/11/18 - 12/11/18	\$ -	\$ -	\$ 300.00	
Mr. Edward Marsh	Life Member	\$ -	\$ -	\$ 6,045.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Alex Merced	04/13/19 - 02/28/19	\$ 125.00	\$ 125.00	\$ 909.70	
Mr. Dustin Nanna	03/14/19 - 02/28/19	\$ 25.00	\$ 25.00	\$ 1,238.00	
Mr. Steven Nekhaila	Life Member	\$ -	\$ -	\$ 2,459.00	
Mr. Steven Nielson	12/29/18 - 12/29/18	\$ -	\$ -	\$ 100.00	
Mr. Justin O'Donnell	11/17/18 - 11/17/18	\$ -	\$ -	\$ 189.00	
Mr. Sean O'Toole	Life Member	\$ 100.00	\$ 200.00	\$ 15,196.00	Yes
Mr. William Redpath	Life Member	\$ -	\$ -	\$ 117,429.00	
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Mr. Nicholas Sarwark	Life Member	\$ 45.00	\$ 65.00	\$ 5,204.00	Yes
Ms. Valerie Sarwark *	07/14/18 - 02/26/19	\$ 25.00	\$ 25.00	\$ 457.00	
Mr. Steve Scheetz	Life Member	\$ 25.00	\$ 25.00	\$ 1,949.00	Yes
Dr. Cisse Spragins *	Life Member	\$ 25.00	\$ 50.00	\$ 19,018.71	Yes
Mr. Aaron Starr	Life Member	\$ -	\$ -	\$ 20,963.00	
Ms. Elizabeth Van Horn	01/03/19 - 12/29/18	\$ -	\$ -	\$ 194.00	
Mr. Arvin Vohra	11/01/18 - 08/21/18	\$ -	\$ -	\$ 1,343.00	
Total Contributions:		\$ 1,245.00	\$ 2,820.00	\$ 332,185.24	

** Non LNC Member disclosed related party*

Related Party Disbursements	Memo	Disbursements	Disbursements
Ms. Caryn Ann Harlos	Reimbursed Expense	\$ 861.98	\$ 1,060.94
Tennessee Libertarian Party	Ballot Access	\$ -	\$ 4,000.00
Total Disbursements:		\$ 861.98	\$ 5,060.94

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 02/28/18

Chair	Memo	Disbursements	Disbursements
Mr. Nicholas Sarwark	None yet	\$ -	\$ -