I wish to thank all of you who participated in our survey. I learned quite a bit about how the Headquarters staff and the Headquarters itself are perceived.

The survey itself, as most of you quickly observed, was designed to let us know (among other things) what you believe goes on here and thus let us know if we're living up to your expectations. In addition, we left lots of room for suggestions on how we can improve to better satisfy the LP Membership.

To simplify things, I'm going to give you the results of the survey in numerical order - with the most common answer(s) and then the correct answer (if different):

(note - questions are abbreviated to save space)

1. Q. Does HQ have enough staff to meet its commitments?
   A. No and "I don't know the number of people in the HQ staff."
   Note: There are five people comprising the HQ staff. Check the LP National Directory by your mailing label on your LP News; HQ staff is listed there.

2. Q. Do you believe that HQ receives enough money to meet its tasks?
   A. No and "I don't know what its tasks are."
   Note: There are mentions of our tasks throughout this issue.

3. Q. What do you think is our greatest expense?
   A. Postage . . . we do large mailings (7 to 10 thousand pc.) plus all the day-to-day shipping.

4. Q. Are HQ employees underpaid, overpaid?
   A. An even spread of answers: Underpaid, Overpaid, and "Don't know."

5. Q. Average HQ personnel salary?
   A. $15,000 and "Don't know, we don't get financial data."
   Actual figure: $13,639 — Breakdown as follows:
   National Director ........................................... $1,833 per month or $21,996/yr.
   Finance Director ........................................... $1,000 per month or $12,000/yr.
   Bookkeeper .................................................. $1,250 per month or $15,000/yr.
   Administrative Asst. ..................................... $800 per month or $9,600/yr.
   Administrative Asst. ..................................... $800 per month or $9,600/yr.

6. Q. Have you ever been asked to have your pledges automatically transferred from your bank to the Party's bank account each month?
   A. No and "Didn't know it was possible."
   Note: Let me take this opportunity to formally ask you to begin having your pledges put on EFTS (Electronic Fund Transfer System). This process saves you (and us) time and money. It also transfers your contributions to our bank on the same day each month which allows us to better budget our expenditures. Please consider it, and if you wish to change to EFTS, give me a call on the 1-800 line and I'll send you the card (it's easy).

7. Q. If you have requested such transfers, was there: An unnecessary delay in starting your pledge, and do you prefer it over sending checks?
   A. No one reported an unnecessary delay and virtually everyone preferred EFTS.

8. Q. Were you ever contacted about raising your pledge? If so, when?
   A. 30% said they hadn't been contacted but renewed anyway,
   Note: The remainder said that they had been contacted after their pledges had expired.

9. Q. When you order materials from us, are you usually: Satisfied, Feel that the materials are dated, Frustrated by the time it takes to receive your order?
   A. 70% were satisfied, 30% said that it has taken too long in the past to receive their orders.

10. Q. In regards to state or local LP's problems, are we concerned, indifferent, or "could care less"?
    A. 95% said they felt we were genuinely concerned.

11. Q. When you talk to us on the phone are you treated courteously?
    A. 100% Yes
SUIT WOULD NULLIFY 1 PRIMARIES


defeated every year the Pentagon spends hundreds of billions of dollars to increase the competitive edge, making cloth cheaper. Consequently, these savings will spend this extra money on other goods, benefiting the local economy. Textile exporters, with their savings, will support American goods such as farm products and technology investment are at a record level. All of these factors create more jobs for Americans. Textile quotas will take away their livelihoods. Quotas carve out a devastating low-income family. Former Secretary of Treasury William Simon estimated that protected legislation would cost the average family an extra $100 to $400 a year in clothing expenses. This will hurt the American textile worker and reduce his or her higher percentage of income than cloth and other families do.

1. Textile executives and state politicians ran the so-called devolution of our economy by imports due to nafta. In reality, all they care about is profits and getting re-elected. They are the epitome of conservative hypocrisy. They preach about private enterprise, yet they have just condemned themselves to a "zero sum" situation — that for one to gain another must lose. They promote a lie of competition, yet they have just condemned themselves to a "zero sum" situation — that for one to gain another must lose. They are the epitome of conservative hypocrisy. They preach about private enterprise, yet they have just condemned themselves to a "zero sum" situation — that for one to gain another must lose. They promote a lie of competition, yet they have just condemned themselves to a "zero sum" situation — that for one to gain another must lose.

RICHARD L. DREPHEN Chairman New Jersey Libertarian Party

Tenet
Libertarian mayor, legislator stay on the rights path

By JILL ARABAS
MONTPELIER (AP) — About four years ago, Marcie Weiner was invited to a meeting of the Libertarians, a relatively new political party taking root in Vermont and elsewhere around the country.

Disillusioned with Republicans and Democrats, Weiner, a 56-year-old mother of two and a former state auditor, decided to join the Libertarians. "We are libertarians, a group of people who believe in freedom and limited government," Weiner said.

In the past, Weiner has beendrawn to candidates who advocate for limited government and individual liberty. But after years of voting for candidates who lost, she began to question whether the Libertarian Party was the right choice for her.

In the 2016 presidential election, Weiner supported Gary Johnson, the Libertarian Party's nominee. "I was always a Libertarian at heart," she said. "I just never thought I would vote for a Libertarian in a general election." But in 2016, she voted for Johnson and was surprised by the result.

Weiner plans to run again in the 2020 presidential election. "I still believe in the Libertarian Party," she said. "I think we need to continue to work towards a future where government is limited and individual liberty is protected."
12. Q. When you send contributions, do you like to receive “Thank-Yous”?
   A. The majority said Yes.
   Note: The best comment was, “It helps to reassure one that the post office didn’t lose it!”

13. Q. Do you think “Thank-Yous” are a waste of money?
   A. 70% no, 30% yes.

14. Q. How many of each do you think we receive monthly (average)?

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<thead>
<tr>
<th></th>
<th>Response</th>
<th>Actual</th>
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<tbody>
<tr>
<td>Phone Calls</td>
<td>25 to 500</td>
<td>1500 to 1800</td>
</tr>
<tr>
<td>Requests for information</td>
<td>200 to 600</td>
<td>400 to 500</td>
</tr>
<tr>
<td>Changes of address</td>
<td>5 to 500</td>
<td>200 to 300</td>
</tr>
<tr>
<td>Membership renewals</td>
<td>25 to 100</td>
<td>300 to 336</td>
</tr>
<tr>
<td>Changes in pledge status</td>
<td>1 to 200</td>
<td>12 to 15</td>
</tr>
<tr>
<td>Orders for supplies</td>
<td>5 to 500</td>
<td>60 to 100</td>
</tr>
<tr>
<td>Prank phone calls</td>
<td>10 to ?</td>
<td>30 to 50</td>
</tr>
</tbody>
</table>

15. Q. What improvements could you suggest to make dealing with HQ more efficient?
   A. 1. Quicker turnaround time for orders and inquiries.
   2. Faster follow-up on membership renewals.
   3. Issue monthly lists of inquiries to state LP’s.
   4. Increase size of staff:
      A. A press person who deals only with media
      B. A membership Director
      C. A professional Secretary
   5. Knowing who’s in charge of what.

16. Q. Why do you think the Headquarters office was created?
   A. 1. As a focal point for the LP to disseminate information.
   2. To keep the party in the limelight between presidential election years.
   3. To collate and distribute info on: Ballot Status
      Candidates
      History of LP

17. Q. Do you think the HQ has become too bureaucratic?
   A. 80% said No, 20% Yes or “No Opinion.”

18. Q. Do you think that there are too many computer-related problems at headquarters?
   A. 50% Yes, 50% “don’t know.”

19. Q. Describe what you think goes on at HQ.
   A. 1. Interviews with reporters.
   2. Answer inquiries, phone calls, stuff envelopes.
   3. Fill material orders.
   Note: More of 2 and 3 than #1.

20. Q. Describe what you think the HQ offices look like.
   A. Most responded that the offices look like most corporate offices.
   Note: They are correct.

21. Q. How do you think staff personnel dress?
   A. The answers were split 50-50 between suits and ties and jeans and T-shirts.
   Note: The truth is actually mid-way between the two . . . Dress shirts and jeans . . . the look of professionals who don’t mind
   getting their hands dirty. Suits and ties when VIPs are scheduled to be at HQ.

22. Q. What project(s) do you think the HQ should give the highest priority?
   A. 1. Membership expansion
   2. Ballot Access
   3. Fundraising
   4. Educating the public about Libertarianism

23. Q. What project(s) do you think the HQ should give the lowest priority?
   A. 1. Ballot drives to run unqualified candidates.
   2. Trying to work within other political parties.

24. Q. On an A thru F scale, what grade do you think the HQ staff deserve?
   A. 99% gave us “B”.

25. Q. What, in your opinion, could or should be done to improve the efficiency of LP HQ?
   A. 1. Do National Press Releases on current events.
   2. Move HQ back to Washington, D.C.
   4. Install a phone modem for faster exchange of information to other LP organizations.

All in all, this was very informative for us. I learned not only what you do know about us, I learned what you don’t know, but need to.
As a result of this survey, I am going to begin dedicating a section of each month’s newsletter to informing you of happenings and
projects here at HQ. In addition, I’ll be taking you through a “day in the life” of each HQ staff member so you can see, through our eyes,
what it’s like to work here.

Granted this survey was not all-inclusive regarding curiosities members may have and opinions and suggestions they would like
voiced or polled. I’d like to do improved periodic surveys of the contributors, NatCom, and State Chairs. Feel free to send your
suggestions and ideas to me; your input is priceless.

See you next month!

Terry Von Mitchell