# California Activist '84

## Bulletin of the Libertarian Party of California

VOLUME 4, #2

401 E. Taylor Street, San Jose, CA 95112

APRIL 1984

# BERGLAND FOR PRESIDENT California Progress Report by Bob Lehman

A California Bergland for President Committee is being formed. Members so far include:

Coordinator: Bob Lehman Treasurer: Bill Mitchell Field Activities: Andrew Morris Special Events: Mike Hall Bay Area Media: Eric Garris LA Area Media: Kerry Welsh San Diego Media: Cathy Zoeckler

Coordinators and staff are being sought for each of California's 58 counties, except in Los Angeles where we are seeking coordinators and staff for each of the seven regions (61-67).

One of the stated objectives of the Bergland for President campaign is to build the Libertarian Party at the grassroots level. In California we will accomplish this by:

--Working closely with existing LPC county and regional organizations and with the campaigns of local candidates to assist THEIR efforts aimed toward building the Party locally.

--Developing a variety of projects that local organizations can adapt to their own needs as they choose.

--Developing projects that will attract participation by newcomers to the greatest extent possible.

--Effecting a speedy transfer of names, addresses, and phone numbers of inquiries, from Bergland national and state head-quarters to local organizations and vice versa.

Some of the projects you will be hearing more about in the coming months include:

The Blue Card System. A system developed by LPC Executive Director Marshall

Fritz for researching and keeping track of members', prospects', and pre-prospects' interests, skills, and contacts--the beginnings of networking.

Bergland Videotapes. A plan to distribute videotapes so that any Libertarian with a "VCR" can invite friends into his or her own home to see and hear David Bergland.

"Dear Friend" Cards. A way for Libertarians to help spread the word via short, personal postcards. Very effective in this age of computer-generated junk mail.

Endorsements Program. A plan for seeking endorsements from prominent citizens and groups, and for publicizing them.

If you would like to be actively involved in the Bergland campaign in your area, write or call: Bob Lehman, 691 S. Irolo St., #1008, Los Angeles, CA 90005, (213) 389-3358.

#### BUCKS FOR BUREAUCRATS

by Mike Hall

The California Bergland for President Committee urges local groups to add a "Bucks for Bureaucrats/Bucks for Bergland" event to their local federal income tax protest (midnight, Monday, April 16, is this year's filing deadline). Each participant should bring nine one dollar bills and a BIC lighter to the local tax protest. The local media can be alerted that at a certain time Libertarians will engage in a symbolic BUCKS FOR BUREAUCRATS BUCK BURNING, to be followed immediately by the donation of the other nine bucks to the California Bergland for President Committee.

If anything will rivet the attention of the media and the public on the message that those who voluntarily give their dollars to the government might just as well burn them, it will be the sight of 10, 20, 100 Libertarians holding blazing "BUCKS" aloft.

It should be stressed that destruction or defacement of U.S. currency is illegal and carries sentences ranging from heavy fines to imprisonment. Local tax protest organizers should hand each buckburning participant a play money certificate to be burned as a symbol of a genuine dollar bill.

The immediate collection of nine bucks for the support of David Bergland, a candidate who has pledged to abolish the Federal and state income tax, should be strongly linked to the buck burning in follow-up statements to the media. If the press questions the substitution of play money for the real dollar, an excellent reply would be that "Government is the only agency allowed to destroy our money."

Local regions could set up a "hotline" to "fire up" their members about the BUCKS FOR BUREAUCRATS buck burning. For further information, contact Mike Hall, California Bergland for President Committee Special Projects Coordinator: (818) 989-3117.

This issue of California Activist '84 was prepared on ten days' notice thanks to the efforts of Jack Dean, Bill Evers, Laurel Fest, Marshall Fritz, Mary Gingell, Mike Hall, Karen Huffman, Bob Lehman, Ray Ransberger, Mark Ross and GRT Printing, Laurie Sano, Jeff Smith, and the great Santa Clara Libertarians!

We apologize if your regional activities for April are not listed in the Calendar elsewhere in this issue, and we would like to hear from you soon about your upcoming May activities. Call Mary Gingell at 714-754-4053 days, evenings, and most weekends, or write to her at 1525 Mesa Verde Drive East, #105W, Costa Mesa, CA 92626. We look forward to hearing from you!

#### THE MARSHALL PLAN

Marshall William Fritz, Executive Director

200 CID Ford 6-Cyl Engine! This may be an odd way to begin my column, but I figure if I put my most important need up front its most likely to be met.

All my little 1980 Ford Fairmont needs is a new engine. I'm hoping there is somebody reading this who would enjoy making an "earmarked contribution" of an engine or short block. With or without installation. Call me quart-of-oil-every-100-miles Marshall at 209-292-6700.

Now I can get down to the real subject of the cause of liberty "in our time". Couple people I want to thank right off:

Bob Lehman, L.A. 64 Central, you did a soooooper job on the convention, and my hat is off to you!

Mike Yauch, L.A. 63 Pasadena, you're doing great as the founding chair of "Campaign 250" (code name for our first annual fund drive). As this is written, we have 174 pledgers for a total of \$3,900 per month.

George Schwappach, San Joaquin, take a bow for setting a new record at an Introduction Evening. George had 47 people in a pizza parlor in Lodi to hear the Intro. Bakersfield was the prior record holder at 38.

Adam Sparks, San Francisco, thanks for the hustle in quickly putting together the first Chair's workshop, and hosting it too.

We had a nifty Telemarketing Seminar in No. Calif, thanks to Dave Bell, San Mateo, host, Mark Hinkle, Santa Clara, sponsor, and Phillip Mitchell, Contra Costa, teacher.

Randy Grindle, Lake, did excellent "advance work" for an Intro Evening, including posters all around town, radio interview, newspaper announcement, mailing and phone call to registered libertarians. We had an overflow crowd of 29.

Hartune Neffian, Tulare, started a bi-weekly discussion group; the 9 participants each purchased "For A New Liberty", and plan to read a chapter per meeting, and then discuss it over coffee, tea, and dessert. Ken Duck is leader.

More kudos to Bob Lehman, who figured out the missing link on the "blue card", and deserves major credit for its design. (Note: 30,000 are being printed - 12M for the Bergland campaign and 18M for the LPC; the blue card will be used for follow-up of inquiries and new registered voters.)

Jeff Mandel, L.A. 64 Central, is the observant type. At the Sam Adams banquet at the Convention he spotted entertainer Bobbie Gentry enjoying the show. On-the-ball Jeff up-and-asked her if she'd like more information about libertarianism, and she gave him her phone # and address. He passed it on to me, and Ms. Gentry and I had a delightful phone conversation and have set a time to meet soon.

Gail Lightfoot, L.A. 67 East San Gabriel Valley, originator of the LPC Tee Shirt, now has a celebrity endorsement: yea, yea, Bobbie Gentry has put in an order for one.

Last Bobbie Gentry item: when I asked her for a quote to publish in this column, she said "Everything I've heard about the libertarians I find I agree with, and I want to find out more. And I liked what I saw at your Convention!"

David Green, Fresno, has volunteered to maintain a master data base for the LPC. It will start with the new (updated!!) voter registration list (66,000) and the prospective libertarians of all chapters who transmit their data. Upload from the local regions, and download back to them will be possible by telephone because the data is on a commercial timesharing system. This database will be used to start experimenting with direct response to secure new memberships.

Have you ever wanted to be more effective on the phone, feel more comfortable and have more confidence too? Then ask your county chair for the date of the next telemarketing seminar given by Jan Bellamy-Genee, Santa Barbara. Jan is the Volunteer Specialist in charge of LPC telemarketing training. The session teaches telephone ideas that work in all personal and business calls. The fee for the 4-hour seminar is \$25.00, which is waived for party members.

Dale Burrow and Karen Huffman, Santa Clara, teamed up with new LPC Secretary Jerry Douglas, L.A. 61 San Fernando Valley, to produce a new report: CURRENT vs. LAPSED membership report. This report ranks the regions by "% Still Current" as of March 1. The average is 71% for the entire state. Here are the above average chapters:

| REGION        | C |               | TILL<br>RRENT |
|---------------|---|---------------|---------------|
| Butte         | Н | Pendery       | 100%          |
| Lake          | R | Grindle       | 100%          |
| Nevada        | W | Barkley       | 100%          |
| Placer        | В | Daniel        | 100%          |
| San Joaquin   | D | Horner        | 100%          |
| Tulare        | H | Neffian       | 100%          |
|               |   |               |               |
| Kern          | D | Lucan         | 91%           |
| Sacramento    | E | Phelps        | 888           |
| Yolo          |   | open          | 86%           |
| Fresno        | R | Subers        | 85%           |
| Santa Barbara | J | Bellamy-Genee | 85%           |
| Contra Costa  | H | McLean        | 85%           |
| Riverside     | D | Brinks        | 80%           |
| LA/Pasadena   | S | Malmberg      | 79%           |
| Ventura       | D | Wiener        | 79%           |
| LA/San Fernd. | S | Bell          | 78%           |
| LA/E San Gab. | G | Lightfoot     | 75%           |
| Orange        |   | Cullen        | 74%           |
| Sonoma        | J | Oglesby       | 73%           |
|               |   |               |               |

We have begun to grow again! As shown in the Annual Report to the membership (you'll be receiving one in the mail soon), many chapters turned in really great performance this year. All numbers are from 3/1/83 to 12/31/83:

#### CHAPTERS WHICH GREW BY 20 OR MORE IN PAID MEMBERSHIP

| Santa Clara  | J | Wilson  | 43 |
|--------------|---|---------|----|
| LA/San Fern. | S | Bell    | 33 |
| San Diego    | F | Zoekler | 32 |
| Fresno       | R | Subers  | 28 |
| LA/South Bay | C | Treynor | 23 |
| Orange       | R | Cullen  | 23 |
| Placer       | В | Daniel  | 22 |

### CHAPTERS WHICH GREW BY 200% OR MORE IN PAID MEMBERSHIP

| Placer        | В | Daniel    | 2,200% |
|---------------|---|-----------|--------|
| Tulare        | H | Neffian   | 1,200% |
| Lake          | R | Grindle   | 500%   |
| San Joaquin   | D | Horner    | 500%   |
| Yolo          |   | open      | 300%   |
| LA/E San Gab. | G | Lightfoot | 220%   |
| Fresno        | R | Subers    | 215%   |
| Sonoma        | J | Oglesby   | 200%   |

#### Jack Dean

1983 was a great year for the Libertarian Party of California. Executive director Marshall Fritz titled the 1983 annual report "The Year of the Turnaround", and I would say he described it accurately.

But all of this didn't just "happen."

We all owe a great debt to Mary Gingell for the work she did during the past year as chair. She gently guided the LPC and the CLC through a merger process that could have been very traumatic. And then she helped us to climb into the black financially and streamline our whole organizational structure. She was ably assisted in this process by her officers:
Melinda Pillsbury-Foster, southern vice chair; Eric Garris, northern vice chair; Sam Treynor, treasurer; and Carolyn Treynor, secretary.

What they accomplished was impressive indeed--an act that will be hard to follow. But I think we're equal to the task.

Already I've been impressed with the enthusiasm and co-operative spirit of my fellow officers (unfortunately they ARE all fellows!): Dennis Schlumpf, northern vice chair; Sam Treynor, southern vice chair; Steve Alexander, treasurer; and Jerry Douglas, secretary. Their unique combinations of talent and expertise should prove very valuable to the party during the coming year.

As a member of the LPC/CLC merger committee two years ago, I had a strong belief that as soon as we had one unified organization we would be in a far better position to recruit members and raise money. Thus far, that assumption has proven to be correct.

The Libertarian Party of California is currently in the best shape it's ever been-financially, organizationally and membership-wise. My goal, and that of all the officers, is to keep it moving in that direction and to help it grow even more dramatically.

To that end, I welcome your ideas, your suggestions and your support.



#### BERGLAND TO BE IN CALIFORNIA

Presidential candidate David Bergland has scheduled a campaign swing through California, July 8-13, according to BFP state campaign chair Bob Lehman of Los Angeles.

"David will be home between visits to other states," says Lehman. "and campaign manager Bill Evers says that as long as we allow him a day or two to get some rest, he's very willing and eager to campaign here the rest of the time."

Lehman noted that the campaign staff is already working on some media appearances during that period, but that anyone with an idea or a request for an appearance by David in their area should contact him. Lehman's number is 213/389-3358.

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#### CONVENTION TAPES AVAILABLE

Audio tapes are available from the 1984 LPC Convention "A Tribute to our Libertarian Heritage" at \$6 per tape, or \$99 for the complete 24-tape set. Make check payable to "Libertarian Heritage."

For a price list, write or call: Bob Lehman, 691 S. Irolo St., #1008, Los Angeles, CA 90005, (213) 389-3358. Profits from the Convention, and from sales of tapes, will be donated to the California Bergland for President campaign.

PROPOSALS BEING SOUGHT FOR STATE NEWSLETTER...AGAIN

Proposals are again being solicited from members interested in producing a statewide publication for the LPC. according to state chair Jack Dean.

Proposals were previously sought in January, and at its post-convention meeting on February 20, the state executive committee reviewed two--one from LIBERCAL publisher Ted Brown of Los Angeles, and one from CAL-IFORNIA ACTIVIST publisher Mary Gingell of Palo Alto.

The Brown proposal received the committee's nod, with final details to be worked out between Brown and the chair. But according to Dean, "we just weren't able to get the costs in line with what I felt the committee wanted and expected."

"I felt I couldn't. in good conscience, OK spending 2-3 times more per issue than the committee approved," he stated. "It isn't in the budget. So after consulting with the officers, I decided to call for new, more detailed proposals, and to ask Mary Gingell to publish the ACTIVIST for the next two months until we resolved the situation. I'm pleased and grateful that she agreed to do so."

Dean acknowledged that there "was some confusion" about the exact components of the final publication plan accepted by the committee, but noted that "the general consensus was that it should be monthly and cost around \$300 per issue."

"This time, we're definitely requiring that all proposals be submitted in writing for the committee's consideration," he added.

Individuals or groups wishing to submit proposals should contact state chair Jack Dean days at 714/871-4560 for full details. As before, proposals may cover publication of the CALIFORNIA ACTIVIST, CALIBER, both of these publications, or some other new publication. Deadline for submitting proposals to the chair for consideration at the May state executive committee meeting is April 20.

WHY WRITE? Writing letters to newspapers is an extremely powerful, inexpensive, and cost-effective method of directly communicating libertarian ideas to a wide audience. These guidelines are intended to aid your efforts.

WHERE TO WRITE. Your prime target should be the daily newspaper(s) you personally subscribe to. The newspaper's letter section will probably have an address to write to. Your secondary targets should be all the daily and weekly newspapers that circulate in your city, adjacent cities, and county. Buy sample copies from your local newstand and look in your yellow pages. Don't neglect the weekly "throw-away" advertising papers. The smaller the paper, the easier it is to get your letter published. Consider writing to magazines and trade journals as well.

HOW TO WRITE. Short, concise letters are always more likely to be published than long, meandering ones; try to keep them under 200 words. From time to time many newspapers list ground-rules and restrictions for their letters column, such as: how long letters can be, whether letters are subject to editing, how often the

CONTENTS OF YOUR LETTER. The prime requirement is that your letter contain the word "libertarian" at least once. You can write about a "libertarian approach" or "libertarian directions" or even some politician's "anti-libertarian attitude toward this crucial issue of individual freedom". But somehow include the word "libertarian" or

To The Editor,

same person can have letters printed, that letters must be nonlibelous and non-obscene, etc. Some papers have many restrictions, others almost none. Virtually all papers require you to include your name, signature, address, and **phone number**; some papers will even contact you to verify your letter's authenticity. Proofread your letter carefully and have another person look it over. Typewritten letters are *much* preferred, but most newspapers will accept **legible** handwritten letters.

WHAT TO WRITE. Unlike single-issue or special-interest groups, libertarians can select from an enormous range of subjects. Replying to a newspaper's own editorial, whether you agree or disagree with it, provides an excellent excuse for a letter. Pick out topics from the political columns, feature stories, editorial cartoons, and regular news stories. Don't just rebut the bad ones; praise and support the good ones, and offer additional libertarian arguments. Be timely; try to respond within two or three days of the article's publication. Restrict each letter to a single topic. Pick a subject you know something about and have strong feelings on; don't be afraid to let some passion show through.

"Libertarian Party" or "David Bergland", and try to place them in such a context that they can't easily be edited out.

Note that it would be *entirely sufficient* just to pen a two-sentence letter which states your opinion and identifies it as libertarian. For example:

I totally disagree with your January 1, 1984 editorial calling for resumption of the draft. I support the libertarian position that the draft is slavery and has no place in a truly free society.

If you want to add arguments or statistics or cite expert testimony or express moral outrage, that's even better. But if you haven't the time, or feel you aren't up to researching and composing the world's most brilliant letter, don't let that stop you from mailing in something short and direct.

MULTIPLE LETTERS. Don't hesitate to mail the identical letter (if it's on a general topic) to all the newspapers in your area, even if you have to make multiple (clean) photocopies. Of course retyping the letter and customizing it for each newspaper is even better. The best method is to use a word-processing computer, if you have access to one, to make multiple "original" copies. The more papers you can send it to, the better the odds of getting it published, perhaps several times.

CLIPPINGS. Once your letter has been printed, please send us a clipping or photocopy of the published letter (not the typed version you mailed to the newspaper). If your identical letter was published in more than one newspaper, send us a clipping from each one. Include your name, the name of the newspaper, the city and state it's in, and the date of publication. Mail it to the address given below. This extra little chore is very easy to neglect, and while it may not seem

Sincerely yours,

important to you, it's the essential feedback we need to coordinate our efforts and assist other people.

TECHNIQUES. Remember, we are trying to persuade other people. Keep your letter factual and keep the tone reasonable. Put yourself in the place of the typical reader and try to view your letter from his or her perspective. Do not launch personal attacks at your opponents. And try very hard not to mis-state the libertarian position on an issue; nothing infuriates other libertarians more than to discover that their principles or beliefs have been misrepresented.

FINALLY, DO IT. Sit down right now, if possible, and write that letter. Or put it on your calendar for tomorrow. But don't keep putting it off. Try to overcome your shyness at exposing your thoughts to your friends and neighbors and co-workers and local community. Don't be discouraged if your letter isn't published; just fire off another one. Do be encouraged if your letter is published; keep writing more on a regular basis (once a month is not too often). You will find that the personal pride and satisfaction is at least as rewarding as the contribution you will be making to the goal of freedom.

Libertarian Letters, 4250 Yukon Avenue, Simi Valley, CA 93063

#### CALENDAR OF UPCOMING EVENTS

|            | Region                 | Upcoming Activity   | For More Info Contact:  |
|------------|------------------------|---|---|
| 1.         | Alameda                | April 12, 7 P.M. dinner, David Moran: The Constitution and Law  | Chair, Fred Foldvary, 415-548-3776, call before the 6th               |
| 4.         | Butte                  | Selection did Edw   | Chair, Harry Pendery, 916-877-7652                                    |
| 7.         | Contra Costa           | April 11 potluck supper   | Chair, Hugh McLean, 415-234-7809                                      |
| 10.        | Fresno                 |   | Chair, Bob Subers, 209-299-7294                                       |
| 17.<br>21. | Lake<br>Marin          | Literature Table every Saturday at Post Office<br>Free Marin Supper Club, April 4, Joe Fuhrig: Tax-<br>ation and Forced Labor     |   |
|            |                        | May 2, Jeff Hummel: War is the Health of the Sta  | te  |
| 27.        | Monterey               |   | Chair, Bob Ratto, 408-424-3143  |
| 29.        | Nevada                 |   | Chair, Will Barkley, 408-946-5800, ext. 306                           |
| 30.        | Orange                 | Central Committee, April 10, 7:30 P.M. OC Supper Club (Liberty Forum), April 19, 6:30 P.M., Derek Humphry: The Right to Die       | Chair, Ray Cullen, 714-754-4053<br>714-975-0905                       |
| 31.        | Placer                 | April 5, 7:30 P.M., Supervisorial Candidates  | Evecutive Director and Campaign Manager                               |
| 31.        | rideer                 | Night   | Executive Director and Campaign Manager<br>Jim McClarin, 916-663-2568 |
| 32.        | Riverside              | To Be Arranged  | Chair, Darlene Brinks, 714-684-3951                                   |
| 37.        | San Diego              | April 17, 6:30 cocktails, 7 P.M. dinner, 8 P.M. speaker, David Dawson, KSDO radio talk show host: Freedom fo Speech               | Program Chair Eunice Sperlein, 619-692-4305                           |
| 38.        | San Francisco          |   | Chair, Mark Pickens, 415-621-2386                                     |
| 39.        | San Joaquin            | April 12, 7 P.M., Dan Dougherty, speaker  | Chair, Deb Horner, 209-957-7797                                       |
| 41.        | San Mateo              | Salara Office Half  | Chair, Dave Bell, 415-365-9102  |
| 42.        | Santa Clara            | April 19, 8 P.M., Larry Dodge, LP candidate for Governor of Montana   | Chair, Jim Wilson, 408-CRY-FREE                                       |
| 44.        | Santa Cruz             |   | Chair, Tim Kilburn, 408-688-1376                                      |
| 49.        | Sonoma                 |   | Chair, Jim Oglesby, 707-823-5261                                      |
| 54.        | Tulare                 |   | Chair, Hartune Neffian, 209-732-5674                                  |
| 61.        | San Fernando Val       | lev   | Chair, Susan Rowan Bell, 805-252-3250                                 |
| 62.        | West LA                | April 5, 7 P.M. dinner, 8 P.M. speaker, Alan<br>Bock: Immigration   | Chair, Neal Donner, 213-477-6462                                      |
| 63.        | Glendale-Pasa-<br>dena | April 11, Foreign Policy in National Platform,<br>Children's Rights in State Platform: Mike<br>Yauch and Bob Gerringer            | Chair, Steve Malmberg, 213-257-9491                                   |
| 64.        | Central IA             | April 12, 6:30 cocktails, 7 P.M. dinner, 8 P.M. speaker, Rick Johns: What You're Not Supposed to Know about Money and What You'll | Chair, Laurel Fest, 818-241-1881                                      |
|            |                        | Do If You Do  |   |
| 65         | D-11                   |   |   |
|            | Downey                 | April 11, 7 P.M. dinner, 8 P.M. speaker   | Chair, Terry Holloway, 213-925-7235                                   |
| 66.        | South Bay              | April 12, 7:30 P.M., Bill Evers: Revisionist<br>Lessons of the Cold War   | Chair, Carolyn Treynor, 213-546-2846                                  |
| 67.        | East San Gabriel       | April 18, Chairman of "You Judge Your Judges"   | Chair, Gail Lightfoot, 714-599-1627                                   |

#### LIBERTARIAN LETTER PROJECT

One of the most cost-effective methods of communicating our ideas to the public is through letters-to-the-editor. We are asking Libertarians to write letters to their local newspapers mentioning "libertarianism," the "Libertarian Party," or "David Bergland." We urge you to participate. We will provide you with a periodic newsletter, advice and tips, sample letters, progress reports, etc. All we ask in exchange is that you send at least one (but preferably several) letter(s) to your local newspaper(s), and send us a clipping of any published letter. Please join the effort!

| ☐ YES, I'll write at least one  | e libertarian letter-to-the-editor. Send me more information |
|---|--|
| Carlo de la carlo |  |
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| ADDRESS:  | <u>k. kantilisesko</u> francis tano ilmyskiä                 |
|   | EVENING PHONE: ( )   |

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Executive Director: Marshall Fritz 5533 E. Swift Fresno, CA 93727 209-292-6700

Date

408-971-7410

#### OFFICERS AND STAFF

Chair: Jack Dean P.O. Box 5705 Fullerton, CA 92635 714-871-4560 (before 9 A.M. or after 5 P.M.)

Northern Vice Chair: Dennis Schlumpf P.O. Box 39 Homewood, CA 95718 916-583-2285 525-6202(h)

Southern Vice Chair: Sam Treynor 629 19th St. Manhattan Beach, CA 90266 213-546-2846

Secretary: Jerry Douglas 4919 Alacar Dr. Woodland Hills, CA 213-340-8980

Treasurer: Steve Alexander 1700 Halford Ave., Santa Clara, CA 95051 408-554-1119

Cal Activist Editor: Mary Gingell 1525 Mesa Verde E, #105W 92626 Costa Mesa, CA 714-754-4053

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