

Minutes.

Libertarian National Committee Executive Committee. Regular Meeting, Wednesday, October 16, 1996. *[Second Draft.]*

A meeting of the Executive Committee of the Libertarian National Committee was held on Wednesday, October 16, 1996, at 8:30 p.m. Eastern Daylight Saving Time by telephone conference call.

Five of the six voting members were present at the meeting:

- Stephen L. Dasbach, the chair;
- Karen A. Allard, the vice chair;
- Gary E. Johnson, the secretary;
- Hugh A. Butler, the treasurer; and
- Ron Crickenberger, LNC representative.

William W. Hall, LNC representative, was absent.

Non-voting observers Ken Bisson, Joseph W. Dehn III, and Perry Willis were also present.

The national director, Perry Willis, said the financial reports had not been sent in recent months to the Libertarian National Committee. He said the party and the Browne campaign combined will probably raise \$3 million this year.

He said he expected the late debt to vendors would be \$30,000 on election day. It had been as high as \$180,000. He reported that dues-paying membership was 20,153.

Perry Willis said the new staff at the national headquarters was working well, notably the director of operations, Daniel Gallagher; the deputy director of communications, George Getz; and the manager of materials sales, Daniel Smith.

Perry Willis said the sales of literature was nine times higher than before. He said that materials sales may need to be handled by a fulfillment house in the future.

Perry Willis said the financial reports for July and August would be sent to the LNC soon, along with those for September, which had not yet been closed. He noted that spending for Administration, Communications, and Political Action had been over

budget. Steve Dasbach noted that the budget had not provided for the added expenses of having more members. For example, the cost of the LP News went up because all members receive the newsletter. He said more members meant more phone calls to the headquarters, more postage, and more staff time for membership.

The campaign area manager, Ron Crickenberger, reported that the LP would have 775 candidates on the ballot, 170 running for Congress. This did not include some Congressional candidates who will not appear on the ballot.

He said three candidates looked the most promising: Don Gorman in New Hampshire, Jon Coon in Michigan, and Ernest Walker in Nevada. Also promising was Steve Green in California. Perry Willis reported that \$10,000 had been advanced to the Jon Coon campaign because a mailing for him from the national headquarters had been late.

Ron Crickenberger said Congressional candidates should be used more effectively to recruit new party members. Services that the party could provide to candidates to help their campaigns were discussed in general.

Joe Dehn asked about a recent fund raising appeal that specifically promised to buy time for television commercials. The television commercials for Harry Browne for President were discussed. Joe Dehn said the party had an obligation to keep the promises made in the appeal. Perry Willis said, on the one hand, buying the ads could prevent the party from paying some its debts but, on the other hand, not buying the ads would undermine contributor confidence. Steve Dasbach said the ads should be bought even if the purchases kept the party in debt.

Ken Bisson announced that a local newspaper had endorsed Steve Dasbach for Superintendent of Public Instruction.

The meeting adjourned at 10:00 p.m. EDT.

Respectfully submitted, Gary E. Johnson, secretary.